26 March 2013

Dijaya Corporation Berhad Riding on Iskandar

Initiating coverage on Dijaya with OUTPERFORM and a fair value of RM2.05 based on 40% discount to our FD RNAV of RM3.41. The group has a total GDV of RM50b which is disproportionate to its market cap of RM1.2b as its pipeline is bigger than MAHSING, SUNWAY and IJMLAND. The company holds many prime landbanks in matured areas (e.g. Kota Damansara, Cheras, Subang Jaya, Penang World City) which naturally tap onto the up-graders and higher income markets implying resilient demand. We are also bullish on Iskandar and are heartened that Dijaya is the third largest listed big cap landbank owner in Iskandar behind UEMLAND and Sunway. Most Johor/Iskandar based developers share prices have shown stronger share price appreciation against the KLPRP. Dijaya is in the midst of de-gearing its balance sheet by sale of pocket landbanks this year and we believe the group can lower its net gearing to closer to 0.5x from current 0.77x. The company offers decent dividend yields of 4.2%-4.8% which is higher than typical developer's 1%-4%.

Huge pipeline. The group has a total GDV of RM50b which is relatively big vs. its market cap of RM1.2b. Much of their landbanks are located in prime matured areas, which makes it saleable or developable in the near tern. Their total GDV is bigger than MAHSING (RM18b) and IJMLAND (RM33b). The mismatch between their pipeline and GDV does indicate that Dijaya's market value is far from its full potential, especially when it has an aggressive launch target. So, aspirations of growing their market capitalisation to RM3b in the next 5 years are entirely believable.

Third largest exposure Iskandar for developers above RM1b market cap, behind UEMLAND and Sunway, as it makes up 50% of their total GDV. We are bullish on developers with sizeable exposures to Iskandar as we believe this will be the next big engine of growth for developers. They are one of the few developers to own Danga Bay landbanks which should enjoy strong demand and capital upsides given the recent acquisition of Danga Bay land by China's Country Gardens Ltd and the JV between IWH and CapitaLand.

De-gearing to strengthen balance sheet. Over the last two years, the group's net gearing has increased to 0.77x from a net cash position, given their aggressive growth plan via asset injections from the amalgamation exercise. Now it is rationalizing its assets to reduce their net gearing to 0.5x in the next 12 months. We expect net gearing to reduce to 0.58x by end FY13E, upon realizing RM219m land sales. Currently, they have RM502m landbanks which are up for sale and if everything is sold in FY13E, net gearing could be as low as 0.29x.

Higher growth momentum given its low base effect. We are estimating FY13E sales target of RM2.0b (+108% YoY) - similar to Dijaya's target – driven by RM3.2b new launches. We are also assuming FY13E gross margins of 41%, which is within the range of previous years' gross profits about 34%-44%. Hence, we estimate FY13E core earnings of RM166m (+181% YoY). Unbilled sales of RM951m provide about 1 year visibility.

Attractive valuation points. Given their strong earnings leap, Dijaya's FY13-14E PER will be lowered to 7.2x-6.2x while its Fwd PBV is as low as 0.6x which is cheaper than most developers >RM1b market capitalisation which are averaging at 12.3x-10.5x Fwd PERs and 1.3x Fwd PBV. Our TP implies an attractive capital upside of 35% or a total return of 39%.

OUTPERFORM

Price: RM1.52 Target Price: RM2.05



Stock Information

| Bloomberg Ticker | DJC MK Equity |
|----------------------|---------------|
| Market Cap (RM m) | 1,220.8 |
| Issued shares | 803.2 |
| 52-week range (H) | 1.56 |
| 52-week range (L) | 0.94 |
| 3-mth avg daily vol: | 883,735 |
| Free Float | 29% |
| Beta | 1.1 |
| | |

Major Shareholders

| CHEE SING TAN | 30.1% |
|----------------------|-------|
| GOLDEN DIVERSITY SDN | 20.9% |
| IMPECCABLE ACE SDN B | 20.4% |

Summary Earnings Table

| FYE Dec (RM m) | 2012A | 2013E | 2014E |
|---------------------|-------|-------|-------|
| Turnover | 630 | 1,247 | 1,636 |
| EBIT | 281 | 265 | 324 |
| PBT | 255 | 239 | 301 |
| Net Profit (NP) | 203 | 166 | 194 |
| Core NP | 59 | 166 | 194 |
| Consensus (NP) | n.a. | 131 | 167 |
| Core EPS (sen) | 7.4 | 20.9 | 24.4 |
| Core EPS growth (%) | 3.5 | 182 | 16.3 |
| NDPS (sen) | 4.8 | 6.3 | 7.3 |
| NTA/Share (RM) | 2.58 | 2.74 | 2.92 |
| PER (x) | 20.3 | 7.2 | 6.2 |
| Price/NTA (x) | 0.6 | 0.5 | 0.5 |
| Net Gearing (x) | 0.77 | 0.60 | 0.51 |
| Dividend Yield (%) | 3.2% | 4.2% | 4.8% |
| EPS (sen) | 21.3 | 21.0 | 24.4 |
| | | | |

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PP7004/02/2013(031762) KENANGA RESEARCH

1. Investment Merit

Huge pipeline. Dijaya has a total GDV of RM50b which is relatively big vs. its market cap of RM1.2b. Their total GDV is bigger than MAHSING (RM18b) and IJMLAND (RM33b). UEMLAND has a total GDV of RM43b based on c.6500ac, but this does not include landbanks which have yet to be earmarked for development, which amounts to another c. 4500ac. When we calculated the ratio of each developers' total GDV to their respective market capitalisation, we noticed that Dijaya's ratio is much higher than other sizeable or mid cap developers. This does indicate that Dijaya's market value has yet to realize the full potential of the company, particularly when has an aggressive launch schedule. Aspirations of growing their market capitalisation to RM3b in the next 5 years are entirely believable.

| Iskandar Exposure, Total G | DV vs. Market Cap | | | | |
|----------------------------|-------------------|---------------------|--------|---------|-------------|
| | Total | Iskandar / Johor | Others | Mkt Cap | GDV/Mkt Cap |
| | GDV RM'b | % | % | RM'b | (x) |
| UEMLAND | 43 | 66% | 34% | 10.95 | 3.9 |
| Sunway | 52 | 60% | 40% | 3.55 | 14.5 |
| Dijaya | 50 | 50% | 50% | 1.21 | 41.3 |
| Hua Yang | 4 | 19% | 81% | 0.34 | 12.0 |
| IJMLAND | 33 | 16% | 84% | 3.36 | 9.8 |
| Mah Sing Group | 17 | 13% | 87% | 2.68 | 6.4 |
| SPSETIA | 104 | 9% | 91% | 8.24 | 12.6 |

Source: Companies, Bloomberg, Kenanga Research

Third largest Iskandar exposure in terms of listed developers above RM1b market cap, behind UEMLAND and Sunway. In terms of total GDV, Dijaya has 50% exposure to Iskandar. We are bullish on developers with sizeable exposures to Iskandar as we believe the region will be the next engine of growth for developers. The pace of property demand has grown exponentially down in Iskandar because of strong G2G tie-ups between Singapore and Malaysia; so with immediately developable projects on hand, the group can ride this strong demand wave. Apart from the soon to be listed Iskandar Waterfront Holdings (IWH), Dijaya is one of the few developers owning sizeable projects in Danga Bay; Tropez @ RM0.7b GDV and total remaining GDV of Tropicana Danga Bay @ RM6.8b GDV. These projects should enjoy strong demand and capital upsides given the recent acquisition of Danga Bay land by China's Country Gardens Ltd and the JV between IWH and CapitaLand. It also has a strategic piece of land along the coast line and next to the Walker Group's Senibong Cove, names Tropicana Danga Cove worth RM10b GDV.

Owner of prime landbanks in matured areas. Landbanks in prime areas are tough to come by these days as land cost has escalated tremendously given the run-up in property values over the last few years. In Klang Valley, Dijaya has landbanks in Kota Damansara (Tropicana Gardens GDV of RM2.9b is near the MRT station), Tropicana Cheras and Subang Jaya (Tropicana Metropark: GDV: RM6.3b), to name a few. These projects can reap high sales within a short period of time because these are matured residences and naturally attract up-graders in the area. The group also has landbanks in the prime areas of KL, namely W KL Hotel & Residences @ Jln Ampang; its W KL land enjoys extremely high plot ratios of 12x compared to the average 7-8x in the area which would translates to higher margins. In Penang, is has a 55%:45% JV project with Ivory Properties to reclaim another 35ac land which will be contiguous to the existing 68ac landbank to develop Penang World City which will be a waterfront development near to the first Penang bridge. The project should fare well, assuming mid to high end pricing given its strategic location while Penang island property demand tend to be robust.

Johor/Iskandar based developers have fared well. We observed that most developers who are heavily weighted in Johor/Iskandar has enjoyed a strong run-up in share prices by 18%-96% vs. 9% for the KLPRP Index since the start of this year given more news flow of G2G collaborations and increasing buy-ins from Singaporeans. It is noteworthy that there are more foreign investors interests as UEMLAND foreign shareholding is just over 19% compared to 6 months ago where it stood at 15%; this is heartening because foreign investors appear to be extremely bullish on Johor/Iskandar based developers and is unfazed by near term GE risks.

| | % of Total GDV / Landbanks in Johor | CY13 YTD Share Price Return |
|----------------|-------------------------------------|-----------------------------|
| LIENT AND | · | |
| UEMLAND | 66% | 24% |
| Sunway | 60% | 18% |
| Dijaya | 50% | 47% |
| Hua Yang | 19% | 8% |
| IJMLAND | 16% | 2% |
| Mah Sing Group | 13% | 18% |
| SPSETIA | 9% | 6% |
| UOA | 0% | 12% |
| | % of Landbanks in Johor | |
| KSL | 46% | 41% |
| Crescendo | 100% | 14% |
| Tebrau Teguh | 100% | 96% |

Page 2 of 19 KENANGA RESEARCH

De-gearing to strengthen balance sheet... In the past two years, its net gearing has grown substantially from a net cash position to 0.77x as the company embarked on an aggressive growth plan via asset injections (refer overleaf for amalgamation exercise). Now the company is trying to rationalize some of its assets to strengthen its balance sheet. For developers, we prefer that net gearing be maintained below 0.5x in case of sharp down-cycles in the property market – most developers typically have net cash to 0.3x net gearing levels. Dijaya intends to reduce their net gearing to 0.5x in the next 12 months by paring down their debt from their stronger billings and sale of assets, including land and certain investment properties. Over FY12, the group sold RM26m worth of landbanks. FY13 will see RM219m worth of land sales and alongside their property billings, we expect net gearing to reduce to 0.58x by end FY13E. In order to bring their net gearing to 0.50 by end FY13E, we believe the group must sell RM170-200m worth of assets (assuming 50% gross margin); this has yet to be reflected in our estimates. Currently, the group has RM502m worth of landbanks which are available for sale - if these landbanks are sold in FY13E, net gearing will drop to 0.29x.

| Land sales in 2013 | | | |
|--------------------|----------|--------------|-----------------------|
| | ASP (RM) | Gross Margin | Gross Proceeds (RM'm) |
| Bayou, Balakong | 37 | 118% | 106 |
| Desa Aman Puri | 240 | 71% | 19 |
| Desa Mentari | 300 | 15% | 23 |
| Senibong | 250 | 303% | 44 |
| Sungei Besi | 172 | 104% | 27 |
| TOTAL | | | 219 |

Source: Company, Kenanga Research

...for more Iskandar landbanking? We strongly believe that the company should continue to landbank in Iskandar once its net gearing has eased. Value of these landbanks is best realized over a larger parcel or a longer development period as the company can further value-add to the projects which will reap a better return for shareholders. We note that Dijaya has a lot of fragmented pocket landbanks. So offloading these to prepare for a larger land acquisition in say Iskandar, will be beneficial for shareholders over the long run. We expect them to launch their Iskandar projects aggressively over the next two years so replenishment will be necessary for management of future land cost. As it is, land cost has increased by 50%-60% in areas like Danga Bay over the last 12-18 months.

Increasing source of recurring income or en bloc sale opportunities? The group currently owns Tropicana City Mall & Office Tower, which has a healthy occupancy rate of 97% and 100%, respectively. It also has another 16 investment properties, which are mostly located in Klang Valley and Sabah, which are yielding 8% p.a. We also note that many of their integrated projects have 'investment properties' potential (e.g. Tropicana Metropark, Tropicana Danga Bay, Penang World City, W KL Hotel & The Residence) as they have shopping mall or office tower components; these can be kept for investments or sold on an en bloc basis. We prefer that the group explore en bloc opportunities or explore part equity stake sales to strengthen their balance sheet so that they can recognize their total GDV in at a faster pace.

Increased stake in Tenaga Kimia. The company has recently increased its shareholding in Tenaga Kimia Sdn Bhd ("TK") from an indirect 33%-owned associate company to an indirect 73%-owned subsidiary company. TK is the leading supplier of a complete range of civil high-explosive products, blastings accessories, bulk emulsion delivery systems and technical services in Malaysia and across South East Asian, which shall benefit from the growth in the construction and mining industries regionally. This company has achieved a 3-year net profit CAGR of 12.6%, which is pretty profitable and it has been progressively increasing its dividend pay-out from 53% in FY09 to 75% in FY11. On top of that, Dijaya acquired the additional 12.8m shares at a decent PER of 9.3x at a total purchase consideration of RM79.4m. A back-of-the-envelope calculation, this subsidiary would likely contribute about 10% to Dijaya's bottom line based on the 12.6% CAGR and likely to convert into a cash profit of c.RM9m given a 70% pay-out ratio. This is a clear example of the group's ability to source good recurring income, which will be beneficial in the long run.

2. The Amalgamation Exercise

On 6 March 2012, Dijaya entered into a conditional amalgamation exercise agreement with Tan Sri Dato' Tan Chee Seng to undertake an asset amalgamation and rationalization exercise involving 24 conditional sale and purchase agreements for landbanks and 16 conditional share sale agreements for investment properties on 9 April 2012. The exercise involved RM934.7m worth of asset acquisitions which were financed by cash and issuance of 10-year 3% redeemable convertible unsecured loan stocks or RCULS. The assets injected into Dijaya involved a total of 63.7 ac landbanks worth RM720.3m and 0.83m sf NLA worth of investment properties valued at RM385.2m. The cash portion of the acquisition was funded by equity fund raising, which involved 4 new rights shares for every 5 existing shares held and 1 bonus share for every 4 rights shares subscribed. The issue price of the rights share was RM1.20 and given a take-up of 72.2%, the company raised RM319.1m cash. The group did raise RM684.7m from the RCULS issuance, meaning total amount of funds raised was RM1.0b (refer to Appendix for RCULS details). Dijaya also secured a bank guaranteed commercial paper/ medium term note or CP/MTN Programme of RM500m for tenure of 7 years. This is mainly for future capital expenditure and working capital. These proposals have been completed in the year of 2012. The purpose of the amalgamation exercise was to streamline and rationalize the assets of Dijaya and the promoter under one-roof, which will provide it a larger platform to explore larger-scale business opportunities, as well as, mitigate potential conflicts of business interests for the promoter.

Page 3 of 19 KENANGA RESEARCH

| Injected Investment Properties | | | | |
|---------------------------------------|--------------|--------------------------------------|-------------------------|--------|
| | | | NBV as at 31/12/2012 | |
| Companies | Location | Area | (RM'm) | NLA |
| Ambang Cendana Sdn Bhd | Klang Valley | Jaya Square, Petaling Jaya | 18 | 45.55 |
| Daya Petaling Sdn Bhd | Klang Valley | Intan Square, Petaling Jaya | 23 | 41.62 |
| Istima Budi Sdn Bhd | Klang Valley | Wisma TT, Petaling Jaya | 25 | 64.94 |
| Nextwealth Development Sdn Bhd | Klang Valley | Casa Klang, Jalan Meru | 30 | 68.52 |
| Precious Nation Venture Sdn Bhd | Klang Valley | Casa Square, Puchong | 45 | 105.17 |
| Dijaya Plaza Sdn Bhd (Delta Heights) | City Centre | Dijaya Plaza, KL | 125.43 | 149.03 |
| Advent Nexus Sdn Bhd | City Centre | Sky Express Hotel | 46.4 | |
| Quantum Peace Sdn Bhd | Perak | Coliseum Square, Ipoh | 23 | 49.99 |
| Angkasa Istima Sdn Bhd | Sabah | Bangunan Keningau | 5.5 | 11.67 |
| Ultra Radiant Sdn Bhd | Sabah | Magma Sporec Centre, KK | 5.8 | 17.14 |
| Ultra Radiant Sdn Bhd | Sabah | New Pantai Building, Tanjung Aru, KK | 7.8 | 17.71 |
| Ultra Radiant Sdn Bhd | Sabah | Bangunan Moretune, KK (3 parcels) | 11 | 27.29 |
| Phoenix Stellar Sdn Bhd | Sabah | Bangunan Tiara, Sandakan (3 parcels) | 12.2 | 32.64 |
| Tropicana Development (Sabah) Sdn Bhd | | | | |
| (fka Golddust Master Sdn Bhd) | Sabah | Bangunan D. Junction | 21 | 34.71 |
| Tropicana Development (Sabah) Sdn Bhd | | | | |
| (fka Golddust Master Sdn Bhd) | Sabah | Penampang Point | 19.5 | 44.21 |
| Tropicana Development (Sabah) Sdn Bhd | | Bangunan Blue 7, Penampang (4 | | |
| (fka Golddust Master Sdn Bhd) | Sabah | parcels) | 26.5 | 55.13 |
| Dynamic Sensation Sdn Bhd | Klang Valley | Bangunan Metro, Klang (2 parcels) | 17 | 60.36 |

Source: Company, Kenanga Research

| | | | Land cost | Land cost (RM |
|----------------------------|--|-------|-----------|---------------|
| Companies | Location | Area | (RMm) | psf) |
| D&I Enterprise Sdn Bhd | lot 184-6 Jln Selangor, PJ (3 parcels) | 1.06 | 9 | 194. |
| Kuasa Cekapmas Sdn Bhd | SS2, PJ (2 parcels) | 0.87 | 11.5 | 304. |
| Potensi Cekap Sdn Bhd | Desa Aman Puri, Kepong | 1.84 | 11.2 | 139. |
| Glorade Sdn Bhd | Lot 2480, Jln Kepong Besar | 0.84 | 10.2 | 278. |
| araf Pertama Sdn Bhd | SS13, Subang Jaya | 2.46 | 23.6 | 22 |
| Star Triangle Sdn Bhd | Jln Harapan, PJ (2 parcels) | 2.82 | 22 | 178. |
| 1utiara Cempaka Sdn Bhd | Lot 1982, Jln Sg Besi | 3.02 | 13 | 98. |
| sas Kenari Sdn Bhd | Sunway Kenari | 5.57 | 75 | 309. |
| mage Pertiwi Sdn Bhd | Jln Kia Peng | 1.45 | 88 | 1394 |
| ntan Recreation Sdn Bhd | Jln Bukit Bintang (8 parcels) | 3.26 | 175 | 1233 |
| Coastal Recreation Sdn Bhd | Jln Ampang (2 parcels) | 0.9 | 20 | 510 |
| Iltimate Support Sdn Bhd | Mt. Austin , Johor | 1.5 | 8.5 | 130. |
| unca Klasik Sdn Bhd | lot 4271, Jln Tun Razak | 21.93 | 146 | 152. |
| bony Legacy Sdn Bhd | Rahang Land, Neg. Sembilan | 2.42 | 4.8 | 4 |
| | Pekan Bukit Kepayang, Neg. Sembilan (2 | | | |
| Vindmax Region Sdn Bhd | parcels) | 2 | 9 | 103. |
| | lot 914-6, Jalan Macalister, Penang (4 | | | |
| 0&I Enterprise Sdn Bhd | parcels) | 2.09 | 41.5 | 455 |
| 0&I Corporation Sdn Bhd | The Landmark, Jalan Bundusan, KK | 1.31 | 3.5 | 6 |
| 0&I Corporation Sdn Bhd | Jalan Segama, Lahad Datu | 1.25 | 3 | 55 |
| Germewah Jaya Sdn Bhd | Tawau City Land (5 parcels) | 0.8 | 6 | 172. |
| 0&I Corporation Sdn Bhd | Taman Tshun Ngen, Sandakan | 1.52 | 3.6 | 54 |
| | Double Up Land, Off Jln Lintas, KK (2 | | | |
| Desa Setia Sdn Bhd | parcels) | 1.15 | 5 | 99. |
| 1etro Laris Sdn Bhd | Sadong Jaya, KK | 1 | 8.8 | 201. |
| Profile Wide Sdn Bhd | Jln Albert Kwok, KK | 0.91 | 15.4 | 386 |
| Desa Setia Sdn Bhd | Lido, Junction, Penampang (5 parcels) | 1.67 | 6.6 | 90. |

Source: Company, Kenanga Research

Page 4 of 19 KENANGA RESEARCH

3. Outlook

In the 9 months of 2012, Malaysian property market has grown 4.0% in value and 1.2% in volume in comparison to the previous corresponding period. So far, the year registered 317,307 transactions worth RM106.48b (9M11: 309,699 transactions worth RM102.73b). All property sub sectors registered mixed growth in terms of sales and value. Residential and development land recorded 3.1% and 3.6% growth in transactions respectively, which is followed by commercial (-0.5%), industrial (-3.5%) and agricultural (-4.4%). In value, residential grows by an impressive 10.6%, commercial by 9.6%, industrial by 8.3%. Agricultural and development land registered a growth decline. For this period, the number of residential units' launches is 202,508 units, which is a decline of 31.4% (9M11: 266,132). Due to this, the volume of completed residential overhang is 47,068 compare to 9M11 of 67,029, which is a notable decrease of 30%. Overall, the residential property transactions of 208,172 units are worth RM50.99b, which nearly half of 9M12 total transaction value. The occupancy rate for completed offices declines at -11% (9M11:+5.8%). Furthermore, the take up and vacant space is 41,727sqm and 238,932sqm respectively, which correspond to a ratio of 1: 5. This is a decline from 9M11 (ratio of 1:2).The commercial (retail) sub sector saw a growth as the average occupancy rate of shopping complexes was up by 20.8% .Up to this point of the year, there are 24 new entrances of completed shopping complexes with a total of 422,923sqm, which matches roughly last year's equivalent period of 28 new complexes with 437,904sqm built up. This shows that the retail segment is fairly stable, supported by unwavering consumer demand.

Klang Valley has good long-term prospects as a lot of infrastructure projects are coming up to supplement the property market. Property demand in Penang is resilient due to state government's initiative to attract investment, especially foreign and continuous improvement of infrastructure. Iskandar Johor is an up-and-coming property development zone, which is becoming a "hotbed" for Singaporean investors. The boom in Iskandar Johor will give a boost to the rest of the properties in Johor Bharu. In 2012, they managed to sell 85% of Tropez Residences' Tower A within first month. As for Sabah, the growth in economic activity has boosted the price of properties there. The Group has always maintained its development policy of providing a unique lifestyle to Malaysians whilst instilling and fortifying their Tropicana brand.

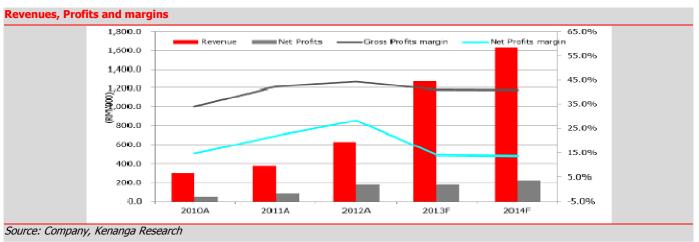
The Malaysian economy is expected to continue its growth, backed by strong economic fundamentals. A resilient construction sector is likely due to high private and public investments encouraged through ETP projects such as Klang Valley Mass Rapid Transit and Iskandar Johor. This will have spillover effect on the property market, especially in earmarked areas such as Klang Valley and Johor Bharu. Overall, for the full year 2012, it is expected that the residential sub sector will be sustained albeit a bit slower than the previous year. This is maintained through improving income and Government continuous support for home ownership. In 2012, housing starts and building plan approvals carry a much higher momentum from last year. Going forward in 2013, the property market will be experiencing a lower growth overall but will be buoyant in value due to key elements of residential sector and infrastructure and transportation.

4. Financials and Valuations

Higher growth momentum given its low base effect. Dijaya's internal FY13E target is RM2.0b sales based on new launches worth GDV RM3.2b, which is close to five times higher than FY12 launches of RM973m. We are also estimating FY13E property sales of RM2.0b based on estimated new launches of RM3.2b for FY13E which will be driven by new projects such as Tropicana Gardens, Tropicana Metropark, Tropicana Danga Bay, Tropicana Danga Cove, Penang World City and other smaller projects. Geographic segmentation is as followed; Klang Valley (44%), Penang (13%), Johor (43%) and Kota Kinabalu (0.3%). We assumed take-ups of 60%-70% within the first year of launch. Our estimates also include the RM291m land sales which should be recognized in FY13; we have yet to impute for any other land sales beyond the mentioned. We are also assuming FY13E gross margins of 41%, which is within the range of previous years' gross profits about 34%-44%. Unbilled sales of RM951m provide about 1 year visibility. Hence, **we estimate FY13E core earnings of RM166m (+181% YoY).**

Note: 1) Property sales do not include land sales, as it is part of their de-gearing exercise rather than its normal course of business operations; 2) Our core earnings do not include non cash revaluation gains and non-core one-offs.

Decent dividend yield. Over the last 3 years, the group has been paying out 13%-40% of its net profit. We estimate a consistent pay-out of 30% for the next two years, which implies FY13-14 NDPS of 6.3sen and 7.3sen and translates into decent net dividend yield of 4.2%-4.8% for FY13-14E. This is slightly better than most developers above RM1b market capitalisation which typically pay out dividend yields of 1%-4%, save for UOA Development, which now provides 6% yield.



Page 5 of 19 KENANGA RESEARCH

Initiating coverage on Dijaya with OUTPERFORM and a fair value of RM2.05. Our TP is based on a 40% discount to our FD RNAV. Our FD RNAV is extremely conservative as we have; 1) applied an 11% WACC to DCF future development profits based on net margins of 12%-13%; 2) assumed zero surplus on its investment property valuations; 3) zero surplus on other landbanks which have yet to be earmarked for development and may be sold as part of the de-gearing exercise, save for the confirmed land sales in FY13E amounting to RM291m. Even so, our TP implies an attractive capital upside of 35% or a total return of 39%. Our TP implies FY13-14E PBV of 0.74x-0.69x and PER of 9.8x-8.4x.

Attractive valuation points. Given their strong earnings leaps, Dijaya's FY13-14E PER will be lowered to 7.2x-6.2x while its Fwd PBV is as low as 0.6x which is cheaper than most developers >RM1b market capitalisation which are averaging at 12.3x-10.5x Fwd PERs and 1.3x Fwd PBV.

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|--|-----|--|
| | | |
| | | |
| | | |

| Company | Price (22/3/13) | Mkt Cap | PER (x) | PER (x) | Est. NDiv. Yld. | Historical ROE | P/BV | FY12/13 NP Growth | FY13/14 NP Growth |
|---|--------------------|---------|---------|---------|-----------------------|-------------------|------|-------------------------|-------------------------|
| | (RM) | (RMm) | FY12/13 | FY13/14 | (%) | (%) | (x) | (%) | (%) |
| DEVELOPERS UNDER COVERAGE | | | | | | | | | |
| UEM Land | 2.61 | 11,300 | 21.2 | 19.5 | 0.9% | 8.8% | 2.0 | 19.1% | 8.8% |
| SP Setia | 3.27 | 8,040 | 16.7 | 14.1 | 2.6% | 10.5% | 1.4 | 15.9% | 18.3% |
| SUNWAY | 2.82 | 3,645 | 9.4 | 8.2 | 2.4% | 16.3% | 1.0 | -27.2% | 14.7% |
| IJM Land | 2.45 | 3,459 | 14.8 | 12.4 | 1.6% | 9.1% | 1.3 | 18.9% | 18.9% |
| UOA Development* | 1.95 | 2,478 | 7.6 | 5.9 | 6.1% | 15.5% | 1.1 | 8.5% | 29.1% |
| Mah Sing Group | 2.20 | 2,465 | 9.0 | 7.3 | 4.2% | 16.9% | 1.7 | 19.3% | 22.0% |
| DIJAYA * | 1.51 | 1,212 | 7.2 | 6.2 | 4.2% | 13.1% | 0.6 | 181.9% | 16.3% |
| Average (Mkt cap of RM1-4b) | | · | 9.6 | 8.0 | 3.7% | 14.2% | 1.1 | 38.4% | 21.0% |
| Average (Mkt cap > RM1b) *Core profit (excl. non cash revaluati | on gains) | | 12.3 | 10.5 | 3.1% | 12.9% | 1.3 | 32.5% | 18.8% |

Source: Company, Kenanga Research

| Projects | Stake | Duration (assumed) Years | Remaining GDV (RM'm) | Remaining Net Profit *** (RM'm) | WACC (%) | DCF Value (RM m)** |
|--|---------|--------------------------------|----------------------------|---------------------------------------|----------|------------------------|
| Klang Valley | | | (14.11) | () | | |
| Tropicana Gardens | 70% | 7 | 2,331 | 313 | 11% | 208.2 |
| Tropicana Metropark | 100% | 16 | 6,253 | 750 | 11% | 338.3 |
| Tropicana Heights, Kajang | 100% | 11.0 | 2,164 | 260 | 11% | 143.9 |
| W Hotel & The Residence | 100% | 4.0 | 1,176 | 141 | 11% | 97.4 |
| Tropicana Cheras | 100% | 5.5 | 132 | 16 | 11% | 12.0 |
| Others | 100% | 12.0 | 2,145 | 257 | 11% | 110.1 |
| Johor | | | , - | | | |
| Tropicana Danga Bay | 60% | 13.5 | 6,759 | 584 | 11% | 295.7 |
| Tropicana Danga Cove | 50% | 13.0 | 9,871 | 947 | 11% | 482.3 |
| Kg. Sungai Danga, Perling | 100% | 10.0 | 2,500 | 240 | 11% | 139.0 |
| Jalan Tun Razak | 100% | 4.0 | 5,000 | 480 | 11% | 297.5 |
| TDB Hotel & Residence | 60% | 4.0 | 1,060 | 61 | 11% | 37.8 |
| Penang | 00 70 | | 1,000 | | 1170 | |
| Penang World City Tro/Ivory | 55% | 15.0 | 10,000 | 528 | 11% | 247.6 |
| Macalister | 100% | 4.0 | 294 | 28 | 11% | 19.5 |
| <mark>Sabah</mark> Tropicana Landmark, KK | 100% | 4.0 | 108 | 10 | 11% | 7.2 |
| College Colleg | | | | | | 2 426 5 |
| Sub-total On-going & New projects: Total Unbilled Sales | various | various | 951 | 109 | 11% | 2,436.5 74.9 |
| Total Olibilieu Sales | various | various | 951 | 109 | 11% | 74.9 |
| Other assets | Stake | | NBV (RM'm) | Mkt Value (RM'M) | | Surplus / (Deficit) |
| Other Landbanks | 100% | | 498 | 498 | | 0.0 |
| Confirmed land sales gains in FY13 | 100% | | 104 | 291 | | 86.5 |
| Investment Properties | 100% | | 965 | 965 | | 0.0 |
| Revised Asset Value | | | | | | 2,598.0 |
| NTA (at 30/Dec/12) | | | | | | 2,044.4 |
| RNAV | | | | | | 4,642.4 |
| Dilution impact | | | | | | 292.6 |
| FD RNAV per share (RM) | | | | | | MYR 3.41 |
| Diluted No of shares ('m) | | | | | | 1,446 |
| Applied Discount | | | | | | 40% |
| Target Price (RM) | | | | | | MYR 2.05 |
| *** After shareholding | | | | | | |

Source: Kenanga Research

Page 6 of 19 KENANGA RESEARCH

5. Risks

Macro economic and sector risks. This includes overall property down-cycles, tightening of banking liquidity, sharp interest rate hikes, negative real estate policies, global economic slow-downs, etc. Economic uncertainties or a global slowdown contagion effect may slow down demand significantly. This will have negative implications on cash flow for developers doing medium to long term integrated projects. The group will be particularly sensitive to any changes in the Iskandar landscape, which is dependent on the G2G relationship between Singapore and Malaysia.

6. Appendix

Background & Business. Dijaya Corporation is a pioneer in property development, particularly resort-style home concepts with a strong track record in residential and commercial developments. The Group's founder and CEO, Tan Sri. Danny Tan (brother of tycoon Tan Sri Dato Vincent Tan), incorporated the company in Malaysia in 1965 under the name Itama Sdn Bhd, which in 1992 became Jasa Megah Industries Sdn Bhd and was made public on the Main Board of the Kuala Lumpur Stock Exchange (KLSE). In 1995, Tropicana Golf and Country Resort (TGCR) was injected into Jasa Megah Industries Bhd as a backdoor listing, and entity was renamed in 1997 as Dijaya Corporation Bhd to reflect the change in the core business from manufacturing to resort and property development as well as other related activities. The company's core business includes Property Investment, Property Management, Investment Holding and Manufacturing, of which 90% of the Group's revenue is generated by its property development, resort operations and property investment divisions. The Groups expanded product offering include retail and office spaces (Tropicana City), and will soon move into other sectors such as hospitality and education. To date, the company has expanded geographically beyond the Klang Valley to prime locations in Penang, Johor Bahru, Negeri Sembilan and Sabah.

Succession plan is in place as Tan Sri Dato' Danny Tan's son, Dato' Dickson Tan is now the Group Managing Director while Tan Sri Danny Tan is the Executive Chairman. The company is led by a capable management team involving Dato' Yau Kok Seng as the new CEO alongside Executive Directors Mr. Edmund Kong and Dato' Andy Khoo, both who have more than 20 years experience in property development. Dato' Yau Kok Seng was previously the Group MD of Hong Leong Industries and was formally the MD of Sunway Holdings Bhd.

Board of Directors

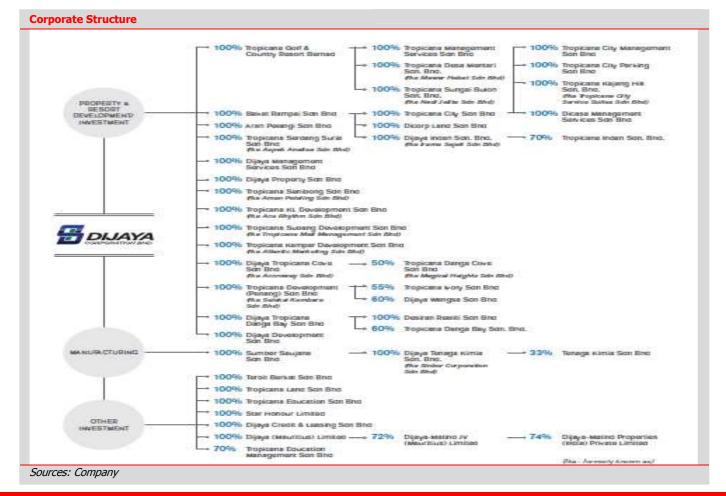
Name

Tan Sri Dato Danny Tan Dato' Yau Kok Seng Dato' Dickson Tan Edmund Kong Dato' Andy Khoo

Designation

Group Executive Vice Chairman Group Chief Executive Director. Group Managing Director Deputy Group Managing Director Executive Director

Source: Company



Page 7 of 19 KENANGA RESEARCH

RCULS conversion schedule and price

| Years from Issuance Date Issuance Date: 30-Aug-2012 | Conversion Price (RM) |
|--|-----------------------|
| 1-2 | 1.30 |
| 3-5 | 1.50 |
| 6-8 | 1.80 |
| 9-10 | 2.50 |
| Note: | |

1) Convertible at any time into new Dijaya shares at the option of the holder in accordance to the following conversion schedule and prices which the amount of RCULS to be converted would be subjected to the announced preceding financial year's net profits recorded by Dijaya.

2) The RCULS are redeemable at any time at the option of the issuer subject to all the covenant for the CP/MTN are complied.

Source: Company

Launched Single Developments

Tropicana Grande is a luxurious golf-fronted condominium nestled in the vicinity of Tropicana Golf & Country Resort. This 5.17-acre development boasts generous built-up areas – ranging from 2,283 square feet to 5,800 square feet – and private lift lobbies. There are four condominium towers with a total of only 328 units to keep an exclusively low living density. Every unit features a full-height glass facade for maximum views of the magnificent golfing greens.

Tropicana Grande



Tropicana Grande

<u>Launched</u>
Project Name: Tropicana Grande

GDV (RM'm): 665

Type Serviced Apartment

Launch Date:Dec 2009No of units328ASP600psfTake-up rate66%

Sources: Company

Launched Projects

| | Tropicana Avenue |
|--|------------------|
| | |

| I ropi | ıcana | Ave | nue |
|--------|-------|-----|-----|
| | | | |

| Туре | 18-storey Office Tower |
|--------------|------------------------|
| GDV (RM'm): | 116 |
| Launch Date: | Dec 2011 |
| No of units | 205 |
| ASP | RM650 psf |

Take-up rate 25%

Launched

Launched

Type 40-storey Serviced Apartment

 GDV (RM'm):
 310

 Launch Date:
 Dec 2011

 No of units
 454

 ASP
 RM760 psf

 Take-up rate
 80%

Launched

 Type
 Retail

 GDV (RM'm):
 112

 Launch Date:
 June 2012

 No of units
 64

 ASP
 RM1150 psf

 Take-up rate
 8%

Sources: Company

Page 8 of 19 KENANGA RESEARCH

Tropicana Avenue is a contemporary complex located in Damansara, Petaling Jaya with an easy cut off to the SPRINT and NKVE. The complex offers retail opportunities (117,000 is gross square feet), an 18-storey office tower with 30 units of Duplex Offices, 175 units of Office Suites and 453 units of chic serviced apartments.

Tropicana Gardens



Tropicana Gardens

Project Name: Tropicana Gardens
Location: Central Region

GDV (PM'm): 2942

GDV (RM'm): 2942 GFA (RM'm): 3.8m sf

Type Mixed development

Size (ac) 17.6
Launch Date: Oct 2012
Development period (years): 7
Interest 70%
Targetted plot ratio 1:6

Sources: Company

Tropicana Gardens occupies a total of 17 acres of strategically located land in Kota Damansara. This luxurious development offers a combination of serviced residence, shopping mall, hotel, offices and SOHO, amidst luscious landscapes. Situated at Persiaran Surian, it is easily accessible via the North Klang Valley Expressway(NKVE), LDP, SPRINT Highway and Penchala Link. Moreover, an elevated Mass Rapid Transit ("MRT") station is incorporated with direct linkage to the integrated development.

Arnica Residence (Phase 1) of the serviced residence of Tropicana Gardens, offers high-rise, luxury living amidst all the modern conveniences of city life. Arnica Residence offers six types of residential units, ranging from 597-square feet studio to 2,700-square feet penthouse. On the fifth level, the recreational podium boasts a 38-metre infinity pool, children's pool, playground, BBQ area, jacuzzi, herb & sculpture garden, mini golf lawn, half basketball court and tennis practice wall. The rest of the phases are being developed and finalized.

Tropicana Gardens: Serviced Residences



Arnica Serviced Residences (Tower 1)

Project Name: Arnica Serviced Residences

Location: Central Region GDV (RM'm): 230

GFA (RM'm): 418k sf No of Units 336

Type Serviced Residences

ASP RM850 psf Launch Date: Oct 2012 Take-up rate: 92%

Project Name: BayBerry Serviced
Residences (Tower 2)
Location: Central Region

GDV (RM'm): 381 GFA (RM'm): 500k sf No of Units 413

Type Serviced Residences
ASP RM1100 psf
Launch Date: Mar 2013
Take-up rate: 80%

Page 9 of 19 KENANGA RESEARCH

Tropicana Cheras



Sources: Company

Tropicana Cheras

Project Name: Tropicana Cheras Location: Central Region GDV (RM'm): 275.8

Type Landed Residential

Size (ac) 26.8
Launch Date: Mid 2011
Development period (years): 5.5

Land Cost RM18.7m (RM16psf)

Tropicana Cheras offers a quiet and private living retreat while being conveniently connected to the rest of the Klang Valley via the SILK highway. This residential development takes up part of 26 acres of freehold land in Sungai Long, Cheras. There are three types of modern and spacious housing options for buyers to choose from, each with 3 stories, catering for three-generation families.

Tropicana Metropark



Sources: Company

Tropicana Metropark

Project Name: Tropicana Metropark
Location: Central Region
Land Cost RM385.5m (RM100psf)

Estimated GDV (RM'm): 6253 Remaining GDV (RM'm): 6253 GFA 10.1m sf

Type Residential & Commercial

Size (ac) 88.5
Launch Date: April 2013
Development period (years): 10
Interest 100%
Approved plot ratio 1:4

Tropicana Metropark is a mixed development comprising townhouses, serviced apartments, shopfronts, business suites, SOHO, office towers, and a shopping mall nestled in between Subang and Shah Alam. This development sits on top a hill and slopes down towards Subang, overlooking various landmarks around Shah Alam and the Federal Highway. It encompasses 88.5 acres of lush green, freehold land and is strategically located, with direct access from the Federal Highway.

Tropicana Heights



Sources: Company

Tropicana Heights

Project Name: Tropicana Heights
Location: Kajang, Selangor
Land Cost RM228m (RM26psf)

Estimated GDV (RM'm): 2164 Remaining GDV (RM'm): 2164

Type Mixed Development

Size (ac) 198.5 Launch Date: Oct 2013 Development period (years): 11 Interest 100%

Tropicana Heights in Kajang consist of landed residences, condominiums and a commercial precinct with lush green landscapes. This development spreads over 198.5 acres of freehold land and is complemented by existing amenities within the surrounding neighbourhood. Tropicana Heights is served by a convenient network of highways to the city.

Page 10 of 19 KENANGA RESEARCH

W KL Hotel & The Residences



W KL Hotel & Residences

Project Name: W KL Hotel & Residences Location: Central Region RM123m (2173psf)

GDV (RM'm): 1176 GFA 676k sf

Type Hotel & Residences

Size (ac) 1.28 Approved plot ratio 1:12 Launch Date: March 2013

Development period (years): 4 Interest 100%

Sources: Company

W KL Hotel & Residences is situated on 1.28 acres of freehold commercial land along Jalan Ampang, The Hotel has 150 rooms and is located on the ground floor to 23rd floor of the mixed commercial building while The Residences are located on top of the W Kuala Lumpur Hotel, from 25th floor to 53rd floor. The Residences has a total of 353 units of serviced apartments comprising of one-, two- and three-bedroom units which range from 656 to 1,528 square feet.

Tropicana Danga Bay



Tropicana Danga Bay

Project Name: Tropicana Danga Bay Location: Southern Region, Johor

GDV (RM'm): 7433 GFA 5,715k sf Type Mixed Integrated Land Cost RM308.5m (RM190psf) Size (ac) 37

Launch Date:Dec 2011Development period (years):13.5Plot ratio1:5Interest60%

Sources: Company

Tropicana Danga Bay represents a blend of world-class lifestyle properties, offices and commercial blocks, as well as a first-class hotel and a stupendous shopping mall. All of which are connected into a cohesive community via a network of well-shaded sky bridges and links to encourage walking for healthy living.

Tropez Residences is a 38 storey high, three tower skyscraper that is located at the centre of Tropicana Danga Bay on the edge of the Central Business District of Johor Baru. The Residences entail a guarded bayfront condo and include special added features such as two open-air sky lounges at the peak of two tallest towers, themed "Zen" and "Chi", and it is amazingly connected to the entire Tropicana Danga Bay development by a level-six walkway.

Page 11 of 19 KENANGA RESEARCH

Tropicana Danga Bay (Tropez Residences)



Sources: Company

Tropicana Danga Bay (Tropez Residences)

Project Name: Tropez Residences

(Tower A)

Location: Southern Region, Johor

GDV (RM'm): 278
GFA 540k sf
No. of Units 428
Launch Date: Dec 2011
ASP RM600psf
Take-up Rate 98%

Project Name: Tropez Residences

(Tower B)

Location: Southern Region, Johor

GDV (RM'm): 288
GFA 534k sf
No. of Units 424
Launch Date: Dec 2011
ASP RM680psf
Take-up Rate 99%

Project Name: Tropez Residences

(Tower C)

Location: Southern Region, Johor

GDV (RM'm): 108
GFA 202k sf
No. of Units 297
Launch Date: Feb 2012
ASP RM720psf
Take-up Rate 98%

Tropicana Danga Cove



Sources: Company

Tropicana Danga Cove

Project Name: Tropicana Danga Cove Location: Southern Region, Johor

Estimated GDV (RM'm): 10000 Remaining GDV (RM'm): 9867

Type Mixed Development

Size (ac) 227
Launch Date: Nov 2012
Development period (years): 13
Interest 50%

Land Cost RM220m (RM22psf)

Page 12 of 19 KENANGA RESEARCH

Oasis @ Tropicana Danga Cove



Oasis @ Tropicana Danga Cove

Project Name: Oasis 1 (3 storey shop

office)

Location: Southern Region, Johor

Estimated GDV (RM'm): 133 No of Units 112

ASP RM1.2m per unit

Take-up rate 90% Launch Date: Nov 2012

Project Name: Oasis 2 (3 storey shop

office)

Location: Southern Region, Johor

Estimated GDV (RM'm): 69
No of Units 52
Launch Date: June 2013

Project Name: Oasis 3 (3 storey shop

office)

Location: Southern Region, Johor

Estimated GDV (RM'm): 215
No of Units 82
Launch Date: Nov 2012

Sources: Company

Oasis at Tropicana Danga Cove is a freehold commercial development located minutes away from Senibong Cove and Jusco Permas Jaya. This 39 acre development in Bandar Baru Puteri consists of 3-storey Shop Offices. The area is prime location for business with excellent connectivity through the new Eastern Dispersal Link (EDL), Permas Jaya bridge and Pasir Gudang Highway.

| g. Sungai Danga, Pe g. Sungai Danga, | | <u>Jin Tun Razak</u> | |
|---|---------------------------|----------------------|------------------------|
| Project Name: | Kg. Sungai Danga, Perling | Project Name: | Jln. Tun Razak |
| Location: | Southern Region, Johor | Location: | Southern Region, Johor |
| Land Cost | RM130.54m (48psf) | Land Cost | RM133.4m (139psf) |
| GDV (RM'm): | 2500 | GDV (RM'm): | 5000 |
| Type | Mixed Development | Type Size (ac) | Mixed Development |
| Size (ac) | 62 | | 21.93 |

Page 13 of 19 KENANGA RESEARCH

Kota Kinabalu

Tropicana Landmark



Tropicana Landmark

Project Name: Tropicana Landmark Location: Kota Kinabalu Land Cost RM3.5m (61psf)

GDV (RM'm): 101

Type Commercial + Serviced

apartment

Size (ac) 1.31 Launch Date 1Q 2013 Development Period 4

(years)

Sources: Company

Tropicana Landmark is situated within the urban township of Bundusan, and is highly accessible via the established Luyang, Kolombong and Bundusan Highway. It is located close to modern conveniences and facilities such as the Lido Market, City Mall, Damai & Lintas Commercial Center, Sabah Medical Centre, Luyang Clinic and more in addition to sharing close proximity to local and international schools.

Penang World City



Penang World City

Project Name: Penang World City
Location: Nothern Region, Penang
Land Cost RM1100m (240psf)
GDV (RM'm): 10000
Type Mixed Development

Type Mixed Development
Size (ac) 102.56 (67.56 existing,
35 to be reclaimed)
Launch Date First Half 2013

duilcii Date Fii

Development Period (years) 15

Sources: Company

Penang World City consists of both residential and commercial properties. This 55:45 joint venture between Ivory Properties Group and Dijaya Corporation strategically located next to the Jelutong Expressway (Lebuhraya Tun Dr Lim Chong Eu).

Tropicana Bay Residences was fetching an average selling price of RM678 – 788 psf for the Tower A and B. Both towers were well received as a result of the attractive discount and lower effective pricing. However Tower C and D, will open at a higher average selling price of RM701-834 psf.

Page 14 of 19 KENANGA RESEARCH

Penang World City (Tropicana Bay Residences)



Sources: Company

Penang World City (Tropicana Bay Residences)

Project Name: Tropicana Bay Residences

(Tower A)

Location: Northern Region, Penang

 No of Units
 256

 GDV (RM'm):
 154

 Launch Date
 April 2013

 ASP
 RM678-788psf

Project Name: Tropicana Bay Residences

(Tower B)

Location: Northern Region, Penang

 No of Units
 216

 GDV (RM'm):
 144

 Launch Date
 April 2013

 ASP
 RM678-788psf

Project Name: Tropicana Bay Residences

(Tower C)

Location: Northern Region, Penang

 No of Units
 197

 GDV (RM'm):
 155

 Launch Date
 April 2013

 ASP
 RM701-834psf

Project Name: Tropicana Bay Residences

(Tower D)

Location: Northern Region, Penang

 No of Units
 238

 GDV (RM'm):
 157

 Launch Date
 April 2013

 ASP
 RM701-834psf

Tropicana Macalister



Sources: Company

Tropicana Macalister

Project Name: Tropicana Macalister
Location: Nothern Region, Penang
Land Cost RM41.5m (456psf)

GDV (RM'm): 294

Type Mixed Development

Size (ac) 2.1
Launch Date 3Q 2013
Development Period (years) 4

Investment Properties

Dijaya Plaza



Dijaya Plaza

Project Name: Dijaya Plaza

Location: Central Region, KL City

Centre

NLA ('000 sf) 149.03 Interest 100%

Sources: Company

Page 15 of 19 KENANGA RESEARCH

Tropicana City Mall & Office Tower



Sources: Company

Tropicana City Mall & Office Tower

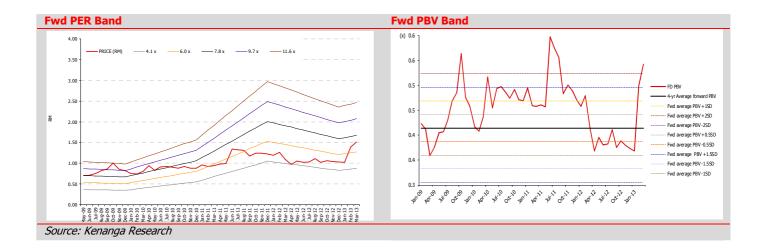
Project Name: Tropicana City Mall &

Office Tower Central Region, Selangor 550

Location: NLA ('000 sf) Interest 100%

Page 16 of 19 **KENANGA RESEARCH**

| Income Statement | | | | | | Financial Data & Ra | tios | | | | |
|---------------------------------------|--------------|--------|------------------|--------------|-----------------|--------------------------------|--------|-------|-------|-------|-------------|
| FY Dec (RM m) | 2010A | 2011A | 2012A | 2013E | 2014E | FY Dec (RM m) | 2010A | 2011A | 2012A | 2013E | 2014E |
| Revenue | 292.3 | 375.2 | 630.1 | 1274.1 | 1636.1 | Growth (%) | | | | | |
| EBITDA | 62.4 | 118.0 | 263.4 | 286.3 | 344.4 | Revenue | -6.3 | 28.4 | 67.9 | 102.2 | 28.4 |
| Depreciation | 14.6 | 16.4 | 17.3 | -20.8 | -20.8 | EBITDA | -29.4 | 89.2 | 123.2 | 8.7 | 20.3 |
| EBİT | 77.0 | 134.4 | 280.7 | 265.4 | 323.6 | EBIT | -23.3 | 74.6 | 108.8 | 7.9 | 21.9 |
| Interest Expense | -6.0 | -11.4 | -31.7 | -26.7 | -22.7 | Pre-tax Income | -18.9 | 66.7 | 96.8 | 8.6 | 26.0 |
| Investing | 5.0 | 5.3 | 4.2 | 0.0 | 0.0 | Core Net Income | n.a. | 50.0 | 3.5 | 181.9 | 16.3 |
| Associate/JCE | 6.6 | 6.3 | 5.5 | 0.0 | 0.0 | | | | | | |
| Exceptionals/FV | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | | | | |
| PBT | 77.6 | 129.3 | 254.6 | 238.8 | 300.9 | Profitability (%) | | | | | |
| Taxation | -5.7 | -14.6 | -41.9 | -59.7 | -75.2 | EBITDA Margin | 21.3 | 31.5 | 41.8 | 22.5 | 21.1 |
| Minority Interest | -4.4 | -7.6 | -9.5 | -12.8 | -32.2 | EBIT Margin | 26.3 | 35.8 | 44.6 | 20.8 | 19.8 |
| Net Profit | 67.4 | 107.1 | 203.2 | 166.3 | 193.5 | PBT Margin | 26.5 | 34.5 | 40.4 | 18.7 | 18.4 |
| Core net profit | 38.0 | 57.0 | 59.0 | 166.3 | 193.5 | Core Net Margin | 13.0 | 15.2 | 9.4 | 13.1 | 11.8 |
| · | | | | | | Effective Tax Rate | -10.7 | -14.7 | -19.0 | -25.0 | -25.0 |
| Balance Sheet | | | | | | ROE | 7.8 | 11.1 | 13.1 | 7.6 | 8.6 |
| FY Dec (RM m) | 2010A | 2011A | 2012A | 2013E | 2014E | ROA | 4.5 | 5.3 | 5.8 | 3.5 | 3.8 |
| Fixed Assets | 840.9 | 1702.1 | 3423.5 | 3298.7 | 3277.9 | | | | | | |
| Intangibles | 3.3 | 4.8 | 16.6 | 16.6 | 16.6 | | | | | | |
| Other FA | 107.7 | 87.7 | 102.7 | 102.7 | 102.7 | DuPont Analysis | | | | | |
| Inventories | 33.2 | 19.8 | 20.3 | 41.1 | 63.9 | Net margin (%) | 23.1 | 28.5 | 32.2 | 13.1 | 11.8 |
| Receivables | 22.3 | 58.3 | 103.5 | 1052.8 | 1352.0 | Assets Turnover (x) | 0.2 | 0.2 | 0.2 | 0.3 | 0.3 |
| Other CA | 292.3 | 544.7 | 638.0 | 160.4 | 160.4 | Leverage Factor (x) | 1.6 | 2.0 | 2.3 | 2.2 | 2.2 |
| Cash | 240.6 | 120.1 | 213.7 | 297.6 | 186.6 | ROE (%) | 7.8 | 11.1 | 13.1 | 7.8 | 8.5 |
| Total Assets | 1540.3 | 2537.6 | 4518.4 | 4970.0 | 5160.2 | 1102 (70) | 7.0 | | 13.1 | 7.0 | 0.5 |
| Total Assets | 13 10.5 | 2337.0 | 1310.1 | 1370.0 | 3100.2 | Leverage | | | | | |
| Payables | 179.9 | 238.5 | 330.9 | 929.0 | 1203.2 | Debt/Asset (x) | 0.15 | 0.39 | 0.41 | 0.32 | 0.26 |
| ST Borrowings | 2.6 | 145.7 | 223.9 | 134.2 | 2.6 | Debt/Equity (x) | 0.23 | 0.95 | 0.91 | 0.72 | 0.57 |
| Other ST Liability | 29.3 | 6.6 | 8.5 | 13.1 | 14.0 | Net Debt/(Cash) | (0) | 1 | 2 | 1 | 1 |
| LT Borrowings | 207.8 | 845.6 | 1642.1 | 1437.9 | 1333.6 | Net Debt/(cash) | (0.10) | 0.74 | 0.77 | 0.60 | 0.51 |
| Other LT Liability | 161.2 | 144.4 | 124.4 | 125.5 | 94.2 | Net Debt/Equity (x) | (0.10) | 0.7 1 | 0.77 | 0.00 | 0.51 |
| Minority Int. | 60.8 | 118.0 | 127.6 | 140.4 | 172.6 | Valuations | | | | | |
| Net Assets | 898.8 | 1038.8 | 2061.1 | 2190.0 | 2339.9 | EPS (sen) | 4.8 | 9.4 | 21.3 | 21.0 | 24.4 |
| Net Assets | 090.0 | 1030.0 | 2001.1 | 2190.0 | 2339.9 | Dil. EPS | 4.0 | 7.8 | 17.6 | 17.4 | 17.3 |
| Share Capital | 455.0 | 458.1 | 793.1 | 793.1 | 793.1 | Core EPS (sen) | 4.8 | 7.0 | 7.4 | 20.9 | 24.4 |
| Reserves | 443.8 | 580.7 | 1268.0 | 1396.9 | 1546.8 | Dil. Core EPS | 4.0 | 6.0 | 6.2 | 17.4 | 17.3 |
| Shareholders Equity | 898.8 | 1038.8 | 2061.1 | 2190.9 | 2339.9 | NDPS (sen) | 2.2 | 1.3 | 4.8 | 6.3 | 7.3 |
| Snareholders Equity | 090.0 | 1036.6 | 2001.1 | 2190.0 | 2339.9 | ` ' | 1.13 | 1.30 | 2.58 | 2.74 | 7.3 2.93 |
| Cashflow Statement | | | | | | NTA/share (RM) Core PER (x) | 31.5 | 21.0 | 20.3 | 7.2 | 6.2 |
| | 20104 | 20114 | 2012A | 20125 | 2014E | | | | | | |
| FY Dec (RM m) | 2010A | 2011A | | 2013E | | Dil. Core PER | 38.0 | 25.3 | 24.5 | 8.7 | 8.7 |
| Operating CF | -265.0 | -18.3 | 838.4 -1922.4 | 447.9 0.4 | 267.7 -103.2 | Net Div. Yield (%) | 1.4% | 0.9% | 3.2% | 4.2% | 4.8% |
| Investing CF | -0.2 | -948.5 | | | | PNTA (x) | 1.3 | 1.2 | 0.6 | 0.5 | 0.5 |
| Financing CF | 421.7 | 665.7 | 1139.8 | -370.4 | -316.6 | EV/EBITDA (x) | 18.7 | 17.5 | 10.8 | 8.8 | 6.9 |
| Net Change in Cash | 156.6 | -301.1 | 55.8 | 77.8 | -152.1 | | | | | | |
| Free Cash Flow Source: Kenanga Resear | -272.5 | -864.8 | -14.3 | 593.6 | 309.3 | | | | | | |



Page 17 of 19 KENANGA RESEARCH

| NAME | Price (22/3/13) | Mkt Cap | | PER (x) | | Est. NDiv. Yld. | Historical ROE | P/BV | No | et Profit (RM | lm) | FY12/13 NP Growth | FY13/14 NP Growth | Target Price | Rating |
|--|-----------------------|--------------|----------------|----------------|---------|-----------------------|-------------------|------|---------|---------------|---------|-------------------------|-------------------------|-----------------|--------------|
| | (RM) | (RMm) | FY11/12 | FY12/13 | FY13/14 | (%) | (%) | (x) | FY11/12 | FY12/13 | FY13/14 | (%) | (%) | (RM) | |
| DEVELOPERS UNDER COVERAGE | | | | | | | | | | | | | | | |
| UEM Land | 2.61 | 11,300 | 25.2 | 21.2 | 19.5 | 0.9% | 8.8% | 2.0 | 448.4 | 534.0 | 580.8 | 19.1% | 8.8% | | Under Review |
| SP Setia | 3.27 | 8,040 | 19.3 | 16.7 | 14.1 | 2.6% | 10.5% | 1.4 | 393.8 | 456.5 | 539.8 | 15.9% | 18.3% | | Under Review |
| IJM Land | 2.45 | 3,459 | 17.6 | 14.8 | 12.4 | 1.6% | 9.1% | 1.3 | 193.7 | 230.2 | 273.6 | 18.9% | 18.9% | | Under Review |
| Mah Sing Group | 2.20 | 2,465 | 10.7 | 9.0 | 7.3 | 4.2% | 16.9% | 1.7 | 230.6 | 275.1 | 335.5 | 19.3% | 22.0% | | Under Review |
| UOA Development* | 1.95 | 2,478 | 8.2 | 7.6 | 5.9 | 6.1% | 15.5% | 1.1 | 301.3 | 327.0 | 422.1 | 8.5% | 29.1% | | Under Review |
| Dijaya Corporation* | 1.51 | 1,212 | 7.1 | 7.2 | 6.2 | 4.2% | 13.1% | 0.5 | 168.6 | 166.3 | 193.5 | -1.4% | 16.3% | | OUTPERFOR |
| Hua Yang Berhad | 1.71 | 339 | 6.2 | 4.7 | 3.8 | 6.4% | 22.3% | 0.9 | 54.2 | 72.0 | 88.7 | 32.9% | 23.1% | - (| Under Review |
| Hunza Properties* | 1.53 | 277 | 8.2 | 15.1 | 17.8 | 1.5% | 20.3% | 0.5 | 32.5 | 17.7 | 15.0 | -45.6% | -15.3% | - (| Under Review |
| * Core NP and Core PER ** FD Core PER, FD PBV, FD Core Ne | et Profit . Note FY11 | is only 9 ma | onths due to d | changes in yea | ar end. | | | | | | | | | | |
| CONSENSUS NUMBERS | | | | | | | | | | | | | | | |
| BERJAYA LAND BHD | 0.80 | 3,981 | 41.9 | n.a. | n.a. | n.a. | 1.9% | 0.8 | 95.0 | n.a. | n.a. | n.a. | n.a. | 0.93 | NEUTRAL |
| IGB CORPORATION BHD | 2.24 | 3,153 | 18.1 | 14.4 | 14.0 | 2.7% | 4.8% | 0.8 | 174.3 | 219.6 | 225.2 | 26.0% | 2.6% | 2.90 | BUY |
| SUNWAY BHD | 2.82 | 3,645 | 6.8 | 9.4 | 8.2 | 2.4% | 16.3% | 1.0 | 532.4 | 387.8 | 444.6 | -27.2% | 14.7% | 3.09 | BUY |
| YNH PROPERTY BHD | 1.87 | 773 | 15.5 | 9.4 | 6.6 | 4.3% | 6.1% | 0.9 | 49.8 | 82.6 | 117.8 | 66.0% | 42.5% | 1.82 | SELL |
| YTL LAND & DEVELOPMENT BHD | 0.90 | 742 | 37.0 | 59.7 | 47.1 | n.a. | 2.2% | 0.8 | 20.1 | 12.4 | 15.8 | -38.0% | 26.7% | 1.05 | NEUTRAL |
| GLOMAC BHD | 0.96 | 680 | 6.6 | 6.1 | 5.2 | 5.8% | 12.9% | 0.4 | 103.6 | 112.0 | 131.1 | 8.1% | 17.1% | 1.11 | BUY |
| KSL HOLDINGS BHD | 2.05 | 792 | 6.0 | 6.1 | 5.5 | 1.9% | 13.0% | 0.7 | 131.6 | 129.4 | 144.1 | -1.6% | 11.3% | 1.85 | NEUTRAL |
| PARAMOUNT CORP BHD | 1.51 | 510 | 9.0 | 7.9 | 7.2 | 5.6% | 8.2% | 0.7 | 56.5 | 64.2 | 70.9 | 13.6% | 10.5% | 1.90 | BUY |
| Source: Kenanga Research | | | | | | | | | | | | | | | |

Page 18 of 19 KENANGA RESEARCH

Stock Ratings are defined as follows:

Stock Recommendations

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10% (an approximation to the

5-year annualised Total Return of FBMKLCI of 10.2%).

MARKET PERFORM: A particular stock's Expected Total Return is WITHIN the range of 3% to 10%.

UNDERPERFORM: A particular stock's Expected Total Return is LESS than 3% (an approximation to the

12-month Fixed Deposit Rate of 3.15% as a proxy to Risk-Free Rate).

Sector Recommendations***

OVERWEIGHT: A particular stock's Expected Total Return is MORE than 10% (an approximation to the

5-year annualised Total Return of FBMKLCI of 10.2%).

NEUTRAL : A particular stock's Expected Total Return is WITHIN the range of 3% to 10%.

UNDERWEIGHT : A particular stock's Expected Total Return is LESS than 3% (an approximation to the

12-month Fixed Deposit Rate of 3.15% as a proxy to Risk-Free Rate).

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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Page 19 of 19 KENANGA RESEARCH