## **RESULTS UPDATE**



Friday, May 24, 2019 FBMKLCI: 1,601.87

Sector: Building Materials

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# Chin Hin Berhad

TP: RM0.70 (-7.9%)

Last Traded: RM0.76

Sell

Driven by Manufacturing of AAC and Precast Products

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#### Results Review

- Stripping out a net exceptional loss amounting to RM459k, CHINHIN's IQFY19 core profit of RM4.9mn came in below expectations, accounting for I1.0% and I1.9% of our and street's full-year estimates. The variance was mainly due to lower-than-expected revenue contribution from distribution of building materials, ready-mixed concrete, manufacturing of wire mesh, and modular building solutions segments as a result of slower-than-expected construction activities.
- YoY, 1QFY19 core profit surged 25.1% to RM4.9mn despite a 8.5% fell in revenue to RM242.7mn. The higher profitability was mainly due to margin expansion in Autoclaved Aerated Concretes (AAC) and precast products segment. Meanwhile, the drop in revenue was mainly attributed to lower revenue contribution from all the core businesses except for the manufacturing of AAC and precast products segment which recorded higher revenue and PBT growths which grew 68.8% and 239.2% to RM76.6mn and RM4.2mn respectively.
- QoQ, 1QFY19 core profit fell 20.0% to RM4.9mn while revenue dropped by 12.4% to RM242.7mn. The weaker results were mainly due to shorter working days due to Chinese New Year festival.

#### **Impact**

Following the weaker-than-expected results, adjustments are made to reflect lower revenue contribution from distribution of building materials, ready-mixed concrete, and modular building solutions segments. Consequently, earnings forecasts for FY19/FY20/FY21 were cut by 24.8%/14.5%/15.1% respectively.

## Outlook

- While the industry remains challenging, we expect the manufacturing of AAC and precast products segment will continue to be the key growth driver for the group due to healthy demand from local and export markets.
- The group believes the associate companies could continue to deliver better results due to its strong order books. In addition, the 45%-ownedassociate, Solarvest Energy, is expected to secure some contracts from the third cycle of the large-scale solar scheme.

#### **Valuation**

 Subsequent to the revision in earnings forecasts, we lower the target price from RM0.84 to RM0.70, based on unchanged 9x CY20 EPS.
 Downgrade CHINHIN from Buy to Sell.

Share Information	
Bloomberg Code	CHIN MK
Bursa	CHINHIN
Stock Code	5273
Listing	Main Market
Share Cap (mn)	556.4
Market Cap (RMmn)	422.9
52-wk Hi/Lo (RM)	0.96/0.63
12-mth Avg Daily Vol ('000 shrs)	415.0
Estimated Free Float (%)	26.1
Beta	1.1
Major Shareholders (%)	

Divine Inventions - 35.2 Chiau Beng Teik- 26.2

Forecast Revision				
	FY19	FY20		
Forecast Revision (%)	(24.8)	(14.5)		
Net profit (RMmn)	33.6	43.2		
Consensus	41.0	46.7		
TA's / Consensus (%)	82.0	92.5		
Previous Rating	Buy (Downgraded)			

Financial Indicators		
	FY19	FY20
Net Debt / Equity (%)	100.5	88.4
CFPS (sen)	1.4	(3.0)
Price / CFPS (x)	53.1	(25.3)
ROA (%)	3.0	3.8
NTA/Share (RM)	0.8	0.9
Price/NTA (x)	0.9	0.9

Scorecard		
	% of FY19	
vs. TA	11.0	Below
vs. Consensus	11.9	Below

Share Performance (%)		
Price Change	CHINHIN	FBM KLCI
1 mth	(3.2)	(2.2)
3 mth	0.7	(6.9)
6 mth	8.6	(5.5)
12 mth	(20.0)	(9.8)

#### (12-Mth) Share Price relative to the FBMKLCI



Source: Bloomberg



Table I: Earnings Summary

FYE Dec (RMmn)		2017	2018	2019F	2020F	2021F
Revenue		1,015.4	1,105.4	1,143.0	1,230.8	1,256.0
Gross profit		101.5	101.5	134.3	137.0	142.9
EBITDA		71.4	72.9	92.1	102.6	104.0
EBITDA margin	(%)	7.0	6.6	8.1	8.3	8.3
EBIT		53.0	50.8	69.1	69.9	72.2
PBT		39.5	33.7	45.7	57.1	61.5
Core PBT		42.7	29.4	45.7	57.1	61.5
PAT		29.7	24.1	35.2	43.9	47.4
Core profit		33.0	18.6	33.6	43.2	47.4
Core EPS	(sen)	6.3	3.3	6.0	7.8	8.5
PER	(x)	12.1	22.8	12.6	9.8	8.9
Gross dividend	(sen)	3.5	1.5	1.0	2.0	2.0
Dividend yield	(%)	4.6	2.0	1.6	2.8	2.8
ROE	(%)	9.1	4.6	7.8	9.3	9.5

Table 2: IOFY19 Results Analysis

Table 2: IQFY19 Results Analysis								
FYE Dec (RMmn)	1QFY18	4QFY18	1QFY19	QoQ (%)	YoY (%)	3MFY18	3MFY19	YoY (%)
Revenue	265.3	277.0	242.7	(12.4)	(8.5)	265.3	242.7	(8.5)
Distribution of building materials and logistics								
services	152.5	157.8	133.3	(15.5)	(12.6)	152.5	133.3	(12.6)
Ready Mixed Concrete	27.0	19.8	16.4	(17.0)	(39.1)	27.0	16.4	(39.1)
Manufacturing of AAC and Precast Products	45.4	69.9	76.6	9.7	68.8	45.4	76.6	68.8
Manufacturing of wire mesh and metal roofing	46.5	41.8	33.3	(20.2)	(28.3)	46.5	33.3	(28.3)
Manufacturing of fire rated door	5.2	7.0	10.6	50.0	101.5	5.2	10.6	101.5
Modular building solutions	9.3	7.3	0.2	(97.5)	(98.0)	9.3	0.2	(98.0)
Investment holding and management services	2.1	9.9	1.3	(87.2)	(40.3)	2.1	1.3	(40.3)
Adjustments and eliminations	(22.7)	(36.4)	(29.0)	(20.3)	27.6	(22.7)	(29.0)	27.6
Cost of Sales	(241.8)	(250.9)	(219.3)	(12.6)	(9.3)	(241.8)	(219.3)	(9.3)
Gross profit	23.5	26.1	23.4	(10.4)	(0.5)	23.5	23.4	(0.5)
Operating profit	8.9	13.3	9.3	(30.1)	4.6	8.9	9.3	4.6
Finance Costs	(4.7)	(6.0)	(6.0)	0.3	27.7	(4.7)	(6.0)	27.7
Share of Associates	1.6	1.9	2.3	22.9	42.1	1.6	2.3	42.1
РВТ	5.7	13.3	5.5	(58.8)	(4.0)	5.7	5.5	(4.0)
Distribution of building materials and logistics								
services	1.3	2.0	1.0	(50.0)	(23.0)	1.3	1.0	(23.0)
Ready Mixed Concrete	0.9	(0.1)	(0.8)	1,298.3		0.9	(0.8)	<(100.0)
Manufacturing of AAC and Precast Products	1.2	2.4	4.2	75.8	239.2	1.2	4.2	239.2
Manufacturing of wire mesh and metal roofing	(1.4)	5.2	(0.5)	<(100.0)	(67.3)	(1.4)	(0.5)	(67.3)
Manufacturing of fire rated door	0.7	0.8	0.3	(66.8)	(64.0)	0.7	0.3	(64.0)
Modular building solutions	1.8	3.7	(0.7)	<(100.0)	<(100.0)	1.8	(0.7)	<(100.0)
Investment holding and management services	(0.2)	8.2	(0.2)	<(100.0)	8.3	(0.2)	(0.2)	8.3
Core PBT	5.9	10.0	6.0	(40.6)	1.5	5.9	6.0	1.5
Income tax expense	(1.5)	(3.3)	(1.4)	(56.6)	(7.2)	(1.5)	(1.4)	(7.2)
Net profit	3.8	9.4	4.4	(52.9)	17.6	3.8	4.4	17.6
Core profit	3.9	6.1	4.9	(20.0)	25.1	3.9	4.9	25.1
Reported EPS (sen)	0.7	1.7	0.8	(52.4)	18.9	0.7	0.8	18.9
Core EPS (sen)	0.6	1.0	1.0	(6.0)	53.1	0.6	1.0	53.1
Dividend (sen)	0.0	1.5	0.0	(100.0)	na	0.0	0.0	na
Margin (%):				% pts	% pts			% pts
- Core PBT	2.2	3.6	2.5	(1.2)	0.2	2.2	2.5	0.2
Distribution of building materials and logistics								
services	0.9	1.3	0.8	(0.5)	(0.1)	0.9	0.8	(0.1)
Ready Mixed Concrete	3.5	(0.3)	(5.0)	(4.7)	(8.5)	3.5	(5.0)	(8.5)
Manufacturing of AAC and Precast Products	2.7	3.4	5.5	2.1	2.7	2.7	5.5	2.7
Manufacturing of wire mesh and metal roofing	(3.0)	12.4	(1.4)	(13.8)	1.6	(3.0)	(1.4)	1.6
Manufacturing of fire rated door	13.4	10.8	2.4	(8.4)	(11.0)	13.4	2.4	(11.0)
Modular building solutions	19.3	50.5	(361.2)	<(100.0)	<(100.0)	19.3	(361.2)	<(100.0)
Investment holding and management services	(8.4)	82.6	(15.3)	(97.9)	(6.9)	(8.4)	(15.3)	(6.9)
- Core PAT	1.5	2.2	2.0	(0.2)	0.5	1.5	2.0	0.5
- Effective tax rate	27.1	24.9	26.2	1.3	(0.9)	27.1	26.2	(0.9)



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## Stock Recommendation Guideline

**BUY**: Total return within the next 12 months exceeds required rate of return by 5%-point.

**HOLD**: Total return within the next 12 months exceeds required rate of return by between 0-5%-point.

**SELL** : Total return is lower than the required rate of return.

**Not Rated**: The company is not under coverage. The report is for information only.

**Total Return** is defined as expected share price appreciation plus gross dividend over the next 12 months. Gross dividend is excluded from total return if dividend discount model valuation is used to avoid double counting.

Required Rate of Return of 7% is defined as the yield for one-year Malaysian government treasury plus assumed equity risk premium.

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As of Friday, May 24, 2019, the analyst, Chan Mun Chun, who prepared this report, has interest in the following securities covered in this report:

(a) nil

## Kaladher Govindan – Head of Research

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