

# ANALYST BRIEFING Q4 2023 Financial Results 27 February 2024



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# **Q4 2023 KEY HIGHLIGHTS**



### **Q4 2023 Highlights and Notable Updates**



Revenue USD915 Million

26% increase QoQ

FY2023: USD3,126 Million

<1% decrease YoY



**Profit After Tax** USD134 Million

56% increase QoQ

### FY2023: USD429 Million

3% increase YoY



Cash Flow from Operations\* USD433 Million

47% increase QoQ

FY2023: USD1,628 Million

27% increase YoY



Higher Dividend Payout Compared to FY2022

RM0.36 sen per share

FY2023: USD346 Million

4.5% increase YoY



The EDGE Malaysia ESG Awards 2023

MISC and MHB were respectively bagged with Silver Award (Transport & Logistics Sector) and Silver Award (Green Transition)



41st MSOSH Awards 2023 MISC continues its award-winning run and wins six awards

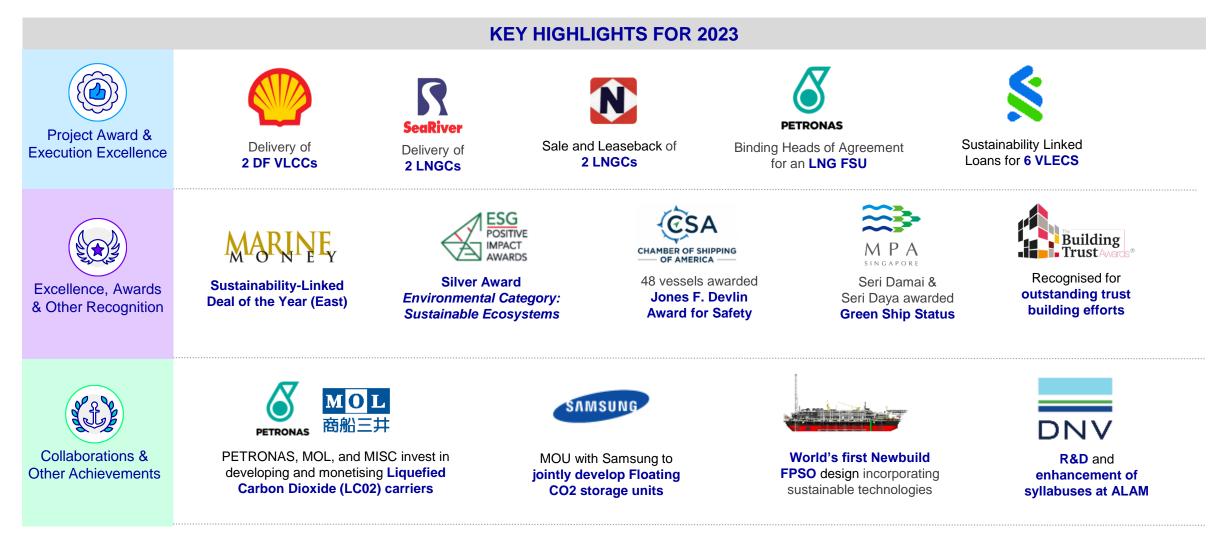


Marine Fuels 360 Eaglestar awarded with the Alternative-Fuelled Vessel Design of the Year

\* Adjusted CFO

### A Look Back at 2023







Q4 2023 MERO 3: Project Progress



As of Q4 2023, the project has achieved an **overall physical completion of 93.5%**.

FPSO Marechal Duque de Caxias was named in Yantai, China on 17 January 2024 and has sailed away on 24 February 2024.

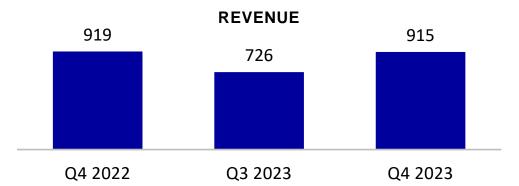
Construction is completed and now the project is focusing on completing the pre-commissioning and commissioning phase.

# **FINANCIAL HIGHLIGHTS**

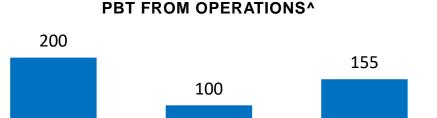


Q4 2023 vs Q4 2022: Lower PAT mainly from lower construction progress for Project Mero 3 in Offshore Business segment and higher vessel operating costs in Gas Business segment offset with lower impairment provisions





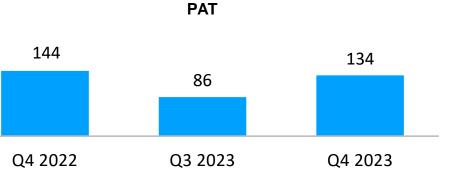
Slightly lower revenue in Q4 2023 against Q4 2022 mainly from lower construction revenue of Project Mero 3 in Offshore Business segment, partly offset by higher revenue from new and on-going Heavy Engineering projects.



Lower PBT from Operations in Q4 2023 against Q4 2022 mainly from lower construction progress from Project Mero 3 in Offshore Business segment, coupled with higher vessel operating costs in Gas Business segment.

Q4 2023

Q3 2023



Lower PAT in Q4 2023 against Q4 2022 from lower PBT from operations offset with lower impairment provisions.

#### **CASH FLOWS FROM OPERATIONS\*\***



Higher in Q4 2023 against Q4 2022 mainly from higher collections from Heavy Engineering segment.

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\*All figures in USD Million unless otherwise stated

#### \*\*Adjusted CFO

^PBT from operations are excluding the non-recurring items

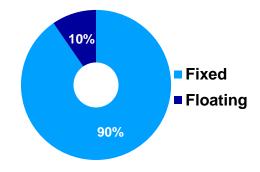
Q4 2022

## Solid Balance Sheet With Prudent Risk Management



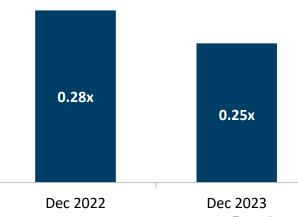


#### **DEBT COMPOSITION** AS AT DECEMBER 2023



- The Group's total assets, total equity and total liabilities remain \* fairly unchanged as compared to December 2022.
- \*\* Gearing ratio reduced as a result of lower debt balance due to net repayments during the year and higher shareholders' equity.
- Marginally higher composition of fixed-rate debt in Q4 2023 \* (90%) against Q3 2023 (87%).

**NET GEARING RATIO** 

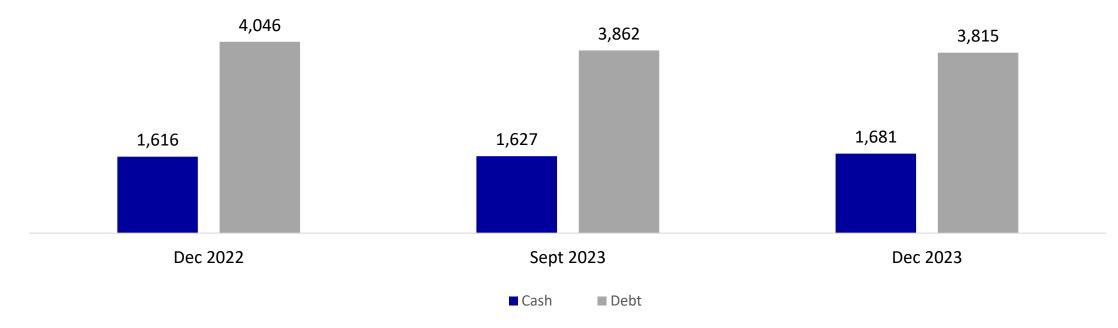


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## **Cash & Debt Balances**

Sustainable cash balance

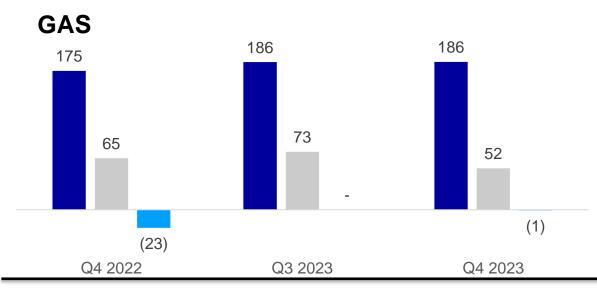




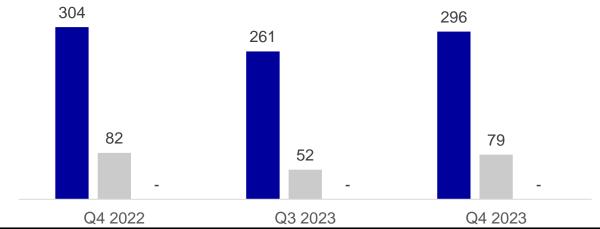
- Higher cash balance as at December 2023 against December 2022 mainly due to lower capex payments during the year.
- Debt balance declined as at December 2023 against December 2022 mainly due to net repayments of loans and borrowings during the year.

## **Financial Performance By Business Segments**



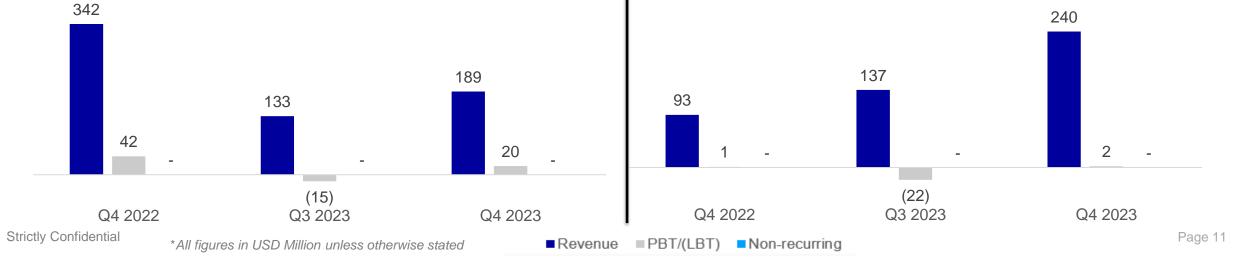


PETROLEUM



**OFFSHORE** 





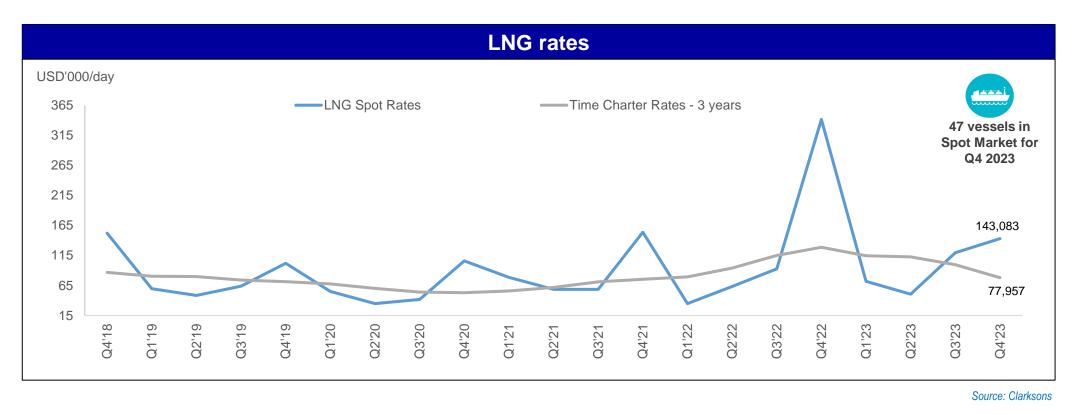
# **MARKET ENVIRONMENT**



## **LNG Shipping**



Spot rates continue to strengthen in Q4 2023, with positive prospects of growing LNG demand

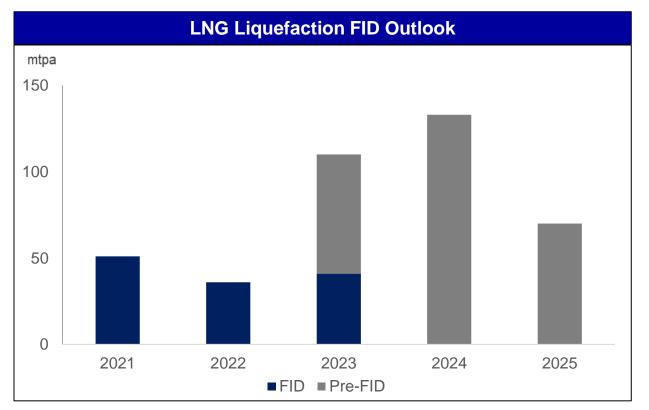


- LNG spot rates continue to strengthen in Q4 2023 despite the mild winter and a decline in European inventory buildup.
- The prospects remain positive due to growing Asia's LNG demand and increasing LNG infrastructure investments.

## LNG Shipping

Positive FID outlook for LNG projects bodes well for fleet expansion





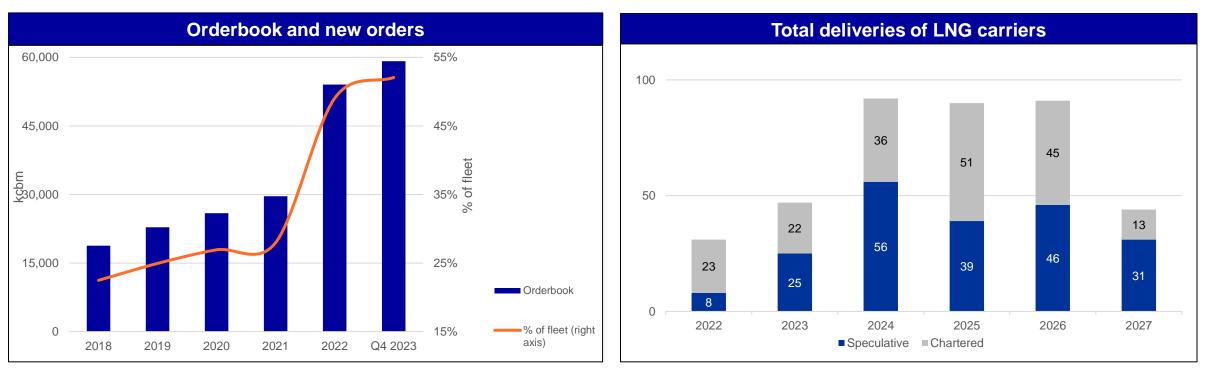
- Global liquefaction capacity is expected to increase in 2024. The expansion of liquefaction facilities contributes to meeting the rising demand.
- FID outlook remains positive to meet rising global demand for LNG, despite increasing competition from investments in net-zero emission projects.

Source: Drewry

# LNG Shipping

Surge in newbuilding orders amid strong LNG demand



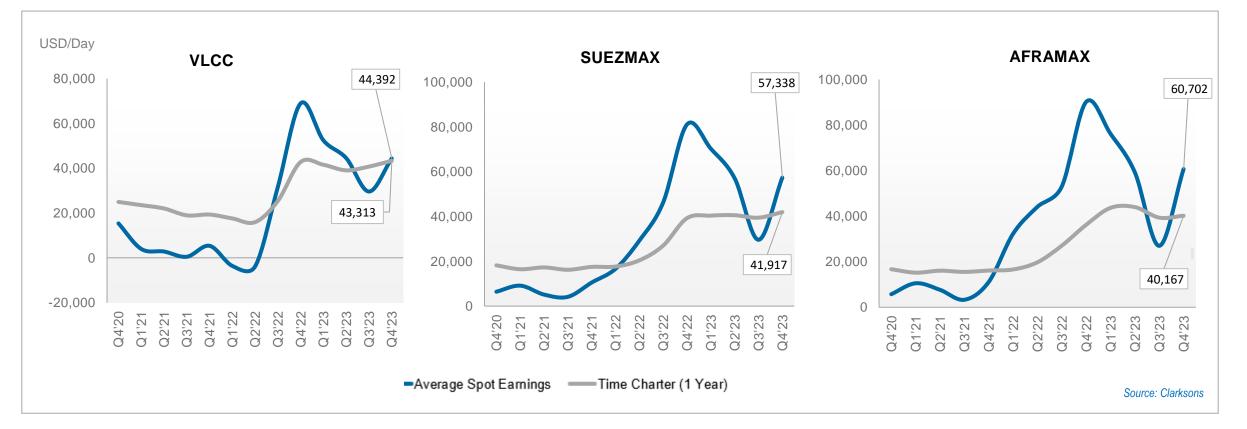


Source: Drewry and Woodmac

- As more planned liquefaction projects are expected to reach FID, newbuilding orders are expected to remain robust in 2024.
- New LNGCs are expected to be delivered into the market during 2024-2026. Despite this delays are anticipated due to tight shipbuilding capacity and high newbuild prices, which will flow deliveries to subsequent years.

### **Petroleum Shipping**

Average tanker rates strengthened in Q4 2023, with positive demand prospects



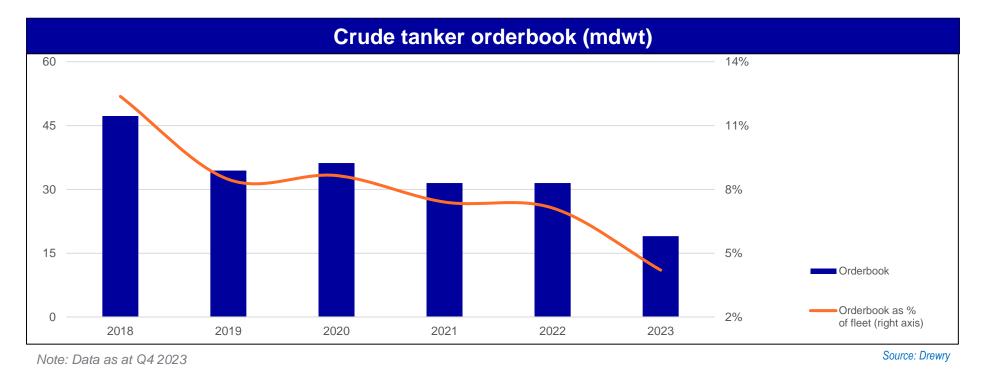
- Spot rates strengthened in Q4 2023 despite a seasonal dip in December.
- Notwithstanding this, the overall tanker market outlook remains positive due to strong Atlantic exports and increased crude imports to Asia.



## **Petroleum Shipping**



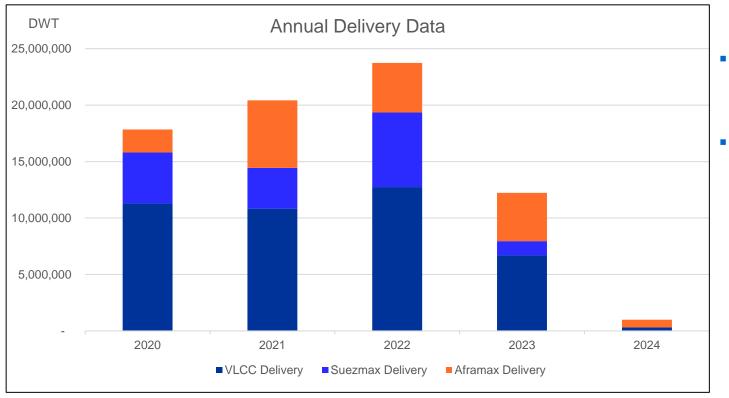
Fleet growth to be subdued due to weak orderbook



 The overall orderbook for crude tankers continues to decrease as newbuilding tanker orders have been restrained by higher asset prices and uncertainty over sustainable fuels to be used in the future.

## **Petroleum Shipping**

Fewer deliveries with zero pick-up in demolition activity



- Tight tonnage supply is expected in the next two years due to the sharp decline in deliveries.
- Demolitions remain weak in 2024 as the demand for old tonnage in the second-hand market increase.

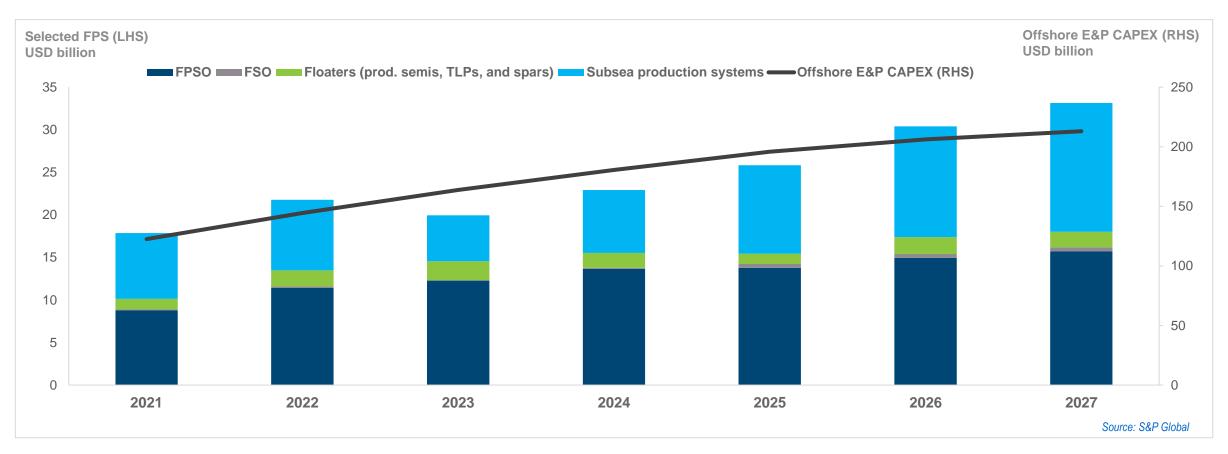
Source: Clarksons



### Offshore



Continued steady growth in upstream CAPEX spending expected for 2024 and onwards



- Anticipated for 2024, there is a projected uptick of 6% in Global offshore E&P capex expenditure. The increase in capex is driven by higher activity levels and higher service costs.
- This uptrend momentum will generate a substantial upswing in the global FPSO market in the upcoming years. This will potentially lead to a higher number of FPSO awards especially coming from Latin America and the Asia-Pacific.

### Offshore



Upcoming greenfield FPSO projects are mainly concentrated in the Atlantic Basin



Source: EMA, S&P Global

- Demand for FPSOs is expected to stay firm within the next 12 months.
- Six projects from Brazil mainly for Petrobras, and one from Angola are expected to be awarded despite mixed macroeconomic signals.

# **APPENDICES**



### Adjusted Cash Flow from Operations ("CFO")



	Q4 2022	Q3 2023	Q4 2023			
	USD Mil	USD Mil	USD Mil			
CFO per Statutory Financial Reporting	290	219	295			
Add/(Less):						
MFRS 16 lease payments*	(5)	(3)	(2)			
Offshore construction work-in-progress**	112	79	126			
Others and forex	(29)	(1)	14			
Adjusted CFO	368	294	433			

\* MISC considers all lease or charter-in of vessels and other assets as operating activities. For financial reporting purposes, payment of lease liabilities are classified in the cash flow from financing activities.

\*\* For financial reporting purposes, the payments relating to construction/conversion activities for Offshore turnkey projects are <u>required</u> to be classified in the cash flow from operating activities. As at 31 December 2023, the YTD payment was USD399.2 million.

However, MISC considers the payments as Capital Expenditure ("CAPEX") payments, and internally classifies them as an outflow from investing activities in measuring its performance and allocation of resources.

### Fleet Information as of 31 December 2023



	Vessel	Total Vessel Operated	Owned	ed Chartered-In	Average A	vge (years)	Contracted Newbuilds/
	Туре		Owned		MISC	Industry	Conversions
GAS	LNG	31	30	1	15.0	11.0	14*
	FSU	2	2		11.0		-
	VLEC	6	6		2.0		-
	LBV	1		1	2.0		-
Subtotal		40	38	2			14*
	VLCC	12	12		7.8	11.6	1
	Suezmax	6	6		9.7	12.2	-
Petroleum	Aframax	18	18		11.6	13.8	-
	LR2	2	2		6.5	10.5	-
	DPST	17	17		4.5	9.1	-
Chemical	Chemical	1	1			13.5	-
Subtotal		56	56				1
GRAND TOTAL		96	94	2			15*
Offshore	FPSO/FSO/SS	11**	12		11.0		1

Note:

\* contracted vessels include 12 vessels awarded by QatarEnergy, 25% owned by MISC, NYK, K-Line and CLNG through the joint venture.

Strictly Confidential \*\* FPSO Bunga Kertas is currently under refurbishment.

### **Schedule of Future Deliveries as of 31 December 2023**



	GAS	Petroleum	
	LNG Carriers	VLCC	
2H 2023	-	-	
2024		1*	
2025	4	-	
2026	10**	-	

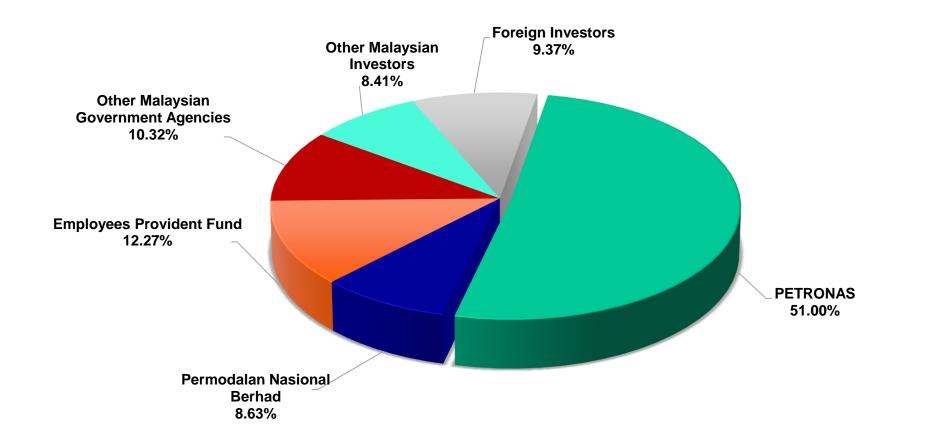
Note:

\* AET delivered its final and third VLCC, Eagle Veracruz to Shell on 23 January 2024.

\*\* 2 LNGCs (for SeaRiver) and 8 LNGCs (for QatarEnergy).

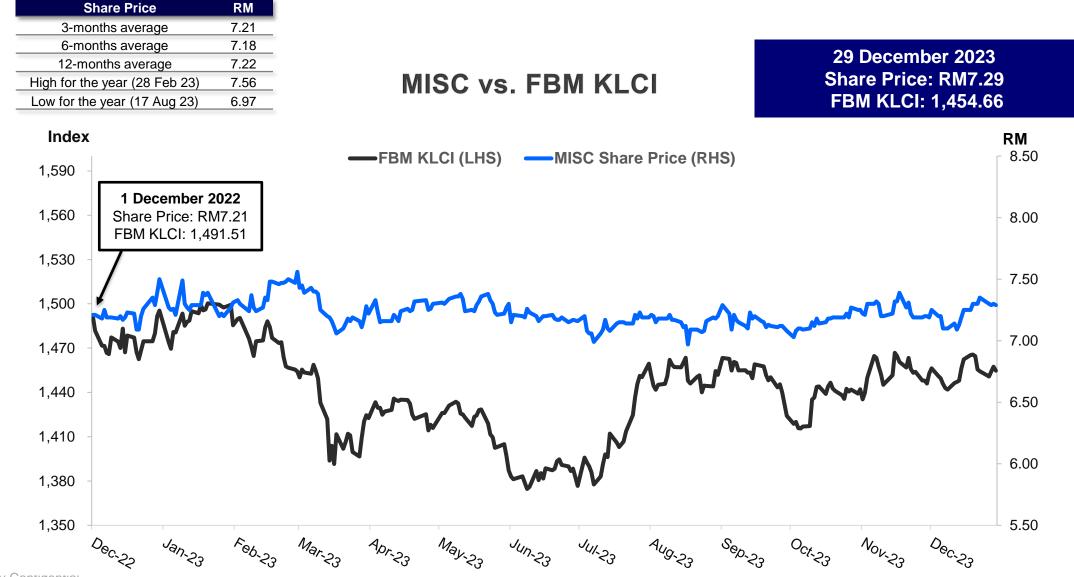
### **Shareholders' Profile as of 31 December 2023**





# m\*se

### **MISC One Year Share Price Performance**



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Source: Bloomberg

# **Q&A SESSION**



moving energy



# THANK YOU





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