

Financial Year Ending 31 December 2021 Results Announcement Second Quarter ended 30 June 2021

18 August 2021

# **Financial Highlights**



Earnings continue to increase YoY driven by sustained elevated palm oil prices as well as improved Downstream volumes and margins in Asia Pacific

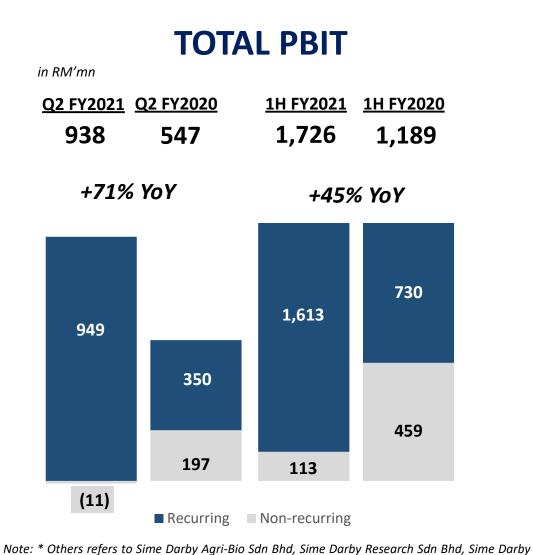
in RM'mn	Quarter FY2021	Ended 3 FY2020	80 June YOY	Half Year FY2021	Ended 30 FY2020	June YOY
CONTINUING OPERATIONS						
Revenue	4,411	3,216	37%	8,084	6,260	29%
PBIT	938	547	71%	1,726	1,189	45%
PATAMI	647	378	71%	1,209	772	57%
DISCONTINUED OPERATIONS*						
PATAMI	-30	-	>-100%	-30	74	>-100%
TOTAL						
PATAMI	617	378	63%	1,179	846	39%
Basic EPS (RM'sen)	9.0	5.5	64%	17.1	12.3	39%
Continuing Operations	9	9.4	<b>5.5</b> 71%	17.	5 11.2	56%
Discontinued Operations  *The shareholding in joint ventures, Emery Oleoshamical (M) Sde Blid and Emery Special (M) and Emery Specia		0.4	<b>-</b> >-100%	-0.	4 1.1	>-100%

\*The shareholding in joint ventures, Emery Oleochemical (M) Sdn Bhd and Emery Specialty Chemical Sdn Bhd

# Financial Performance by Segment – Continuing Operations

All segments continue to record higher earnings





Technology Sdn Bhd, Sime Darby Biotech Lab Sdn Bhd, Sime Darby Seeds Sdn Bhd, as well

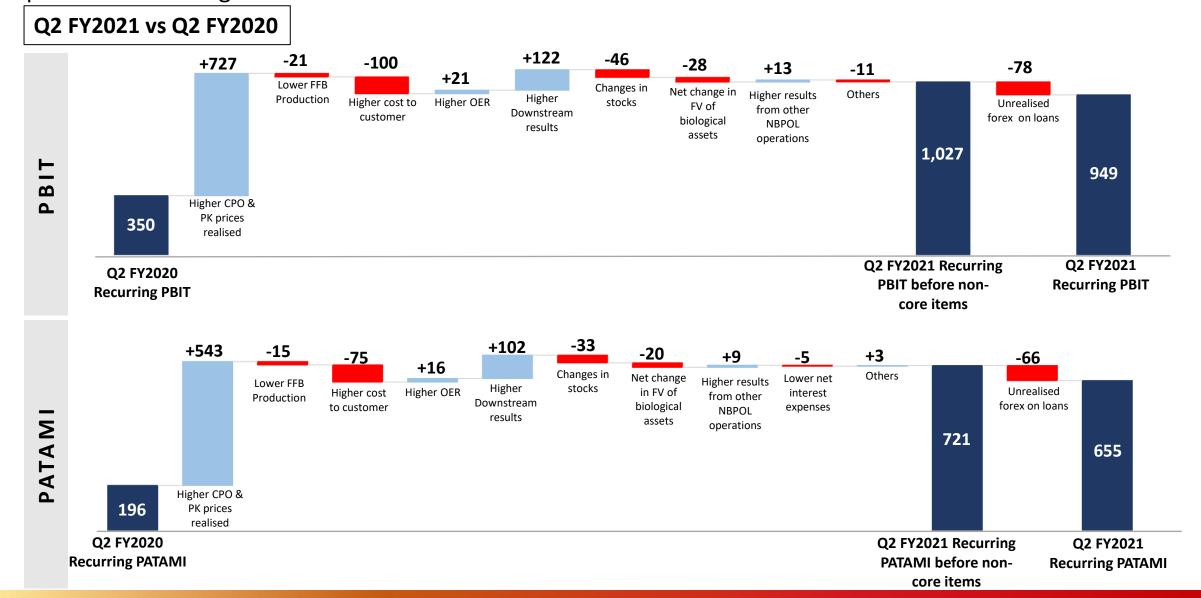
as investment holding companies, associates and JVs

	Q2	1H
Recurring PBIT (RM'mn)	FY2021	FY2021
Upstream	789	1,332
_	Q2 FY2020: 316 (>100%)	1H FY2020: 604 (>100%)
Upstream Malaysia	270	390
_	Q2 FY2020: 200 (35%)	1H FY2020: 375 (4%)
Upstream Indonesia	321	511
_	Q2 FY2020: 93 (>100%)	1H FY2020: 132 (>100%)
Upstream PNG/SI	198	431
_	Q2 FY2020: 23 (>100%)	1H FY2020: 97 (>100%)
Downstream	146	253
	Q2 FY2020: 24 (>100%)	1H FY2020: 113 (>100%)
Others*	14	28
	Q2 FY2020: 10 (40%)	1H FY2020: 13 (>100%)
Total Recurring PBIT	949	1,613
	Q2 FY2020: 350 (>100%)	1H FY2020: 730 (>100%)

# **Recurring Profits – Continuing Operations**

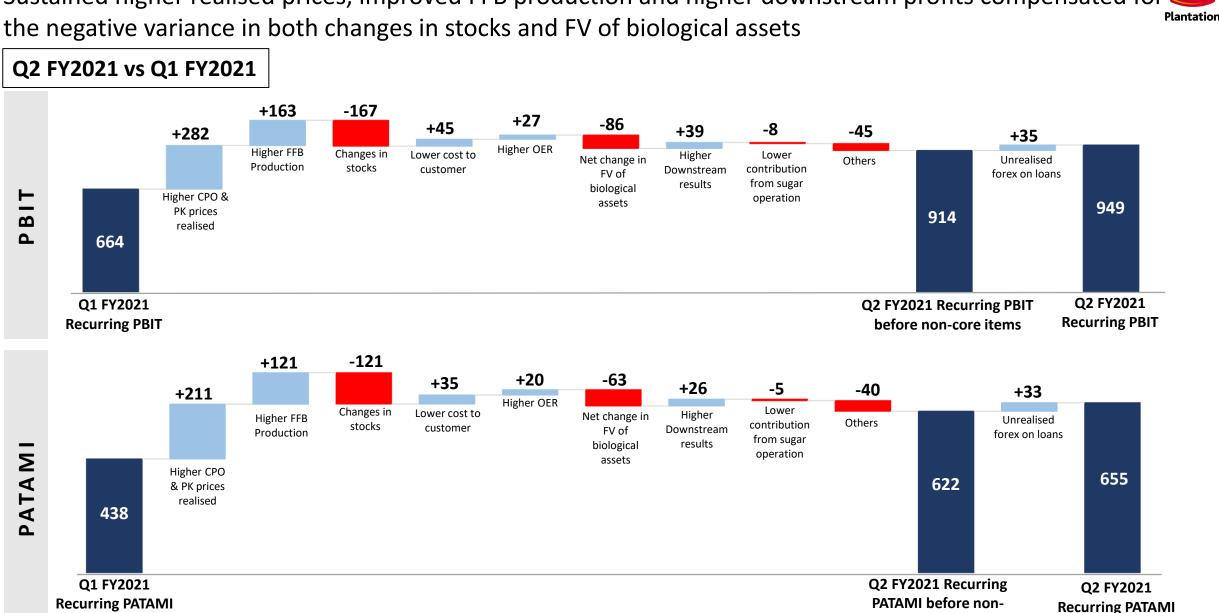


Higher realised prices as well as higher Downstream profits outweighed the impact from lower FFB production and higher cost to customer as well as the variance in unrealised forex on loans



## **Recurring Profits – Continuing Operations**

Sime Darby Sustained higher realised prices, improved FFB production and higher downstream profits compensated for

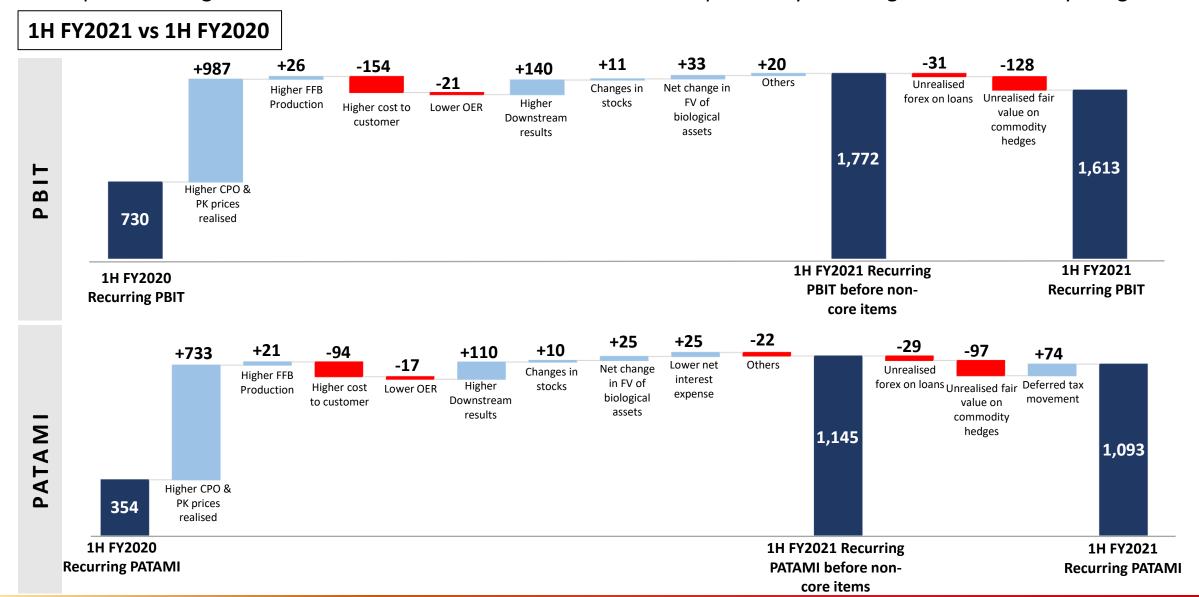


core items

# **Recurring Profits – Continuing Operations**



Significantly higher realised prices, higher Downstream profits and improved FFB production more than outweighed the impact from higher cost to customer and lower OER as well as the previous year's FV gain on commodity hedges

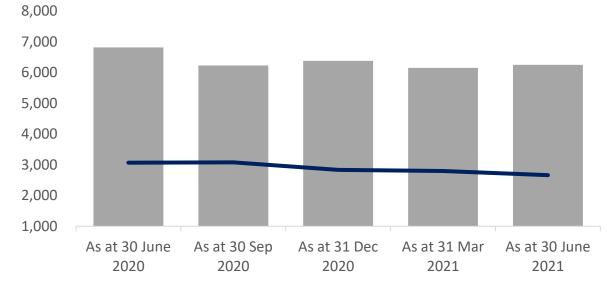


## **Borrowings & Gearing Ratios**

Net Gearing improved supported by higher cash and equity positions



Net Gearing¹ (in RM'mn)	41%	39%	39%	38%	36%
Borrowings	7,553	6,920	6,682	6,793	7,047
Bank balances, deposits & cash	742	695	309	648	801
Net Borrowings	6,811	6,224	6,373	6,145	6,246



Net Borrowings

—Capitalised immature planting cost & capital work in progress (RM'mn)

### **SECOND QUARTER ENDED 30 JUNE 2021**

### +RM661mn

NET CASH GENERATED FROM OPERATING ACTIVITIES

### -RM306mn<sup>2</sup>

NET CASH USED IN INVESTING ACTIVITIES

(CAPEX: -RM325mn)

### -RM219mn

NET CASH USED IN FINANCING ACTIVITIES

Net Borrowings as at 30 June 2021 increased by RM101mn compared to 31 March 2021 mainly due to:

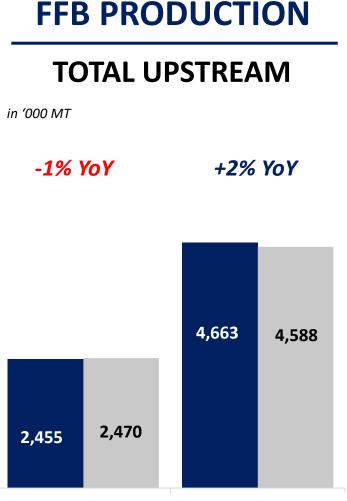
- Increase in cash balances of RM153mn during the quarter.
- Net borrowings increase of RM241mn.
- Appreciation of EUR against RM by 2% resulting in higher borrowings balance (RM13mn).

Note: <sup>2</sup> Apart from CAPEX also consists of Proceeds from Disposals of RM16mn as well as Finance & Dividend income of RM3mn

## **Operational Performance – Upstream**



Double digit recovery in Indonesia operation's FFB production compensated for the decline recorded in Malaysia and PNG/SI



1H FY2021 1H FY2020

Q2 FY2021 Q2 FY2020

FFB Production ('000 MT)	Q2 FY2021	1H FY2021
Upstream Malaysia	1,274	2,326
	Q2 FY2020: 1,387 (-8%)	1H FY2020: 2,461 (-5%)
Upstream Indonesia	671	1,363
_	Q2 FY2020: 563 (19%)	1H FY2020: 1,141 (19%)
Upstream PNG/SI	510	974
	Q2 FY2020: 520 (-2%)	1H FY2020: 986 (-1%)
Total	2,455	4,663
	Q2 FY2020: 2,470 (-1%)	1H FY2020: 4,588 (2%)

- Malaysia: lower FFB production largely attributable to the prevailing labour shortage (as at 30 June 2021: shortage of 6,093 workers) and lower rainfall faced in some parts of Peninsular Malaysia which affected bunch ripening.
- Indonesia: significant improvement in FFB production mainly due to relatively good weather pattern with 17 continuous months of good rainfall and no dry spells which was favourable to crop production.
- PNG/SI: FFB production impacted by the shortage of skilled tall palm harvesters to cover the larger tall palm areas (age profile above 19 years: 15% of total planted area). The crop apportionment recorded in 1H FY2021 was also lower at 50% as compared to the 5 years historical crop trend of 53%.

## **Operational Performance – Upstream**



OER improved in Q2 FY2021 owing to favourable weather conditions allowing for timely crop recovery

# CPO EXTRACTION RATE

### **TOTAL UPSTREAM**

in %

+0.34 p.p. YoY

-0.08 p.p. YoY



CPO Extraction Rate (OER) (%)	Q2 FY2021	1H FY2021
Upstream Malaysia	21.02	20.83
	Q2 FY2020: 20.60 (0.42 pp)	1H FY2020: 20.80 (0.03 pp)
Upstream Indonesia	21.87	21.65
	Q2 FY2020: 21.80 (0.07 pp)	1H FY2020: 22.38 (-0.73 pp)
Upstream PNG/SI	22.69	22.69
	Q2 FY2020: 22.40 (0.29 pp)	1H FY2020: 22.40 (0.29 pp)
Total	21.63	21.50
	Q2 FY2020: 21.29 (0.34 pp)	1H FY2020: 21.58 (-0.08 pp)

- Malaysia: relatively drier weather in some parts of Peninsular Malaysia in Q2 FY2021 allowed for improved crop freshness due to timely crop recovery and delivery to mills.
- Indonesia: OER improved in Q2 FY2021 driven by better weather conditions. For 1H FY2021 OER was affected by flooding in certain areas during the early part of Q1 FY2021.
- PNG/SI: lower rainfall volume and expansion of area under mechanisation resulted in better harvesting intervals, crop quality and faster crop evacuation.

Note: p.p. – Percentage points

# **Operational Performance – Upstream**



Average CPO prices realised continues to grow as edible oil prices remain elevated

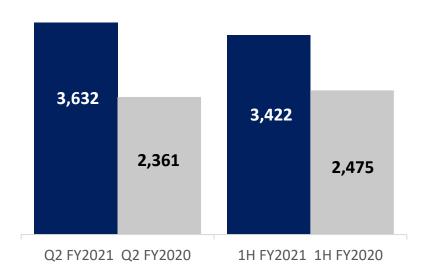
# AVERAGE CPO PRICES REALISED

### **GROUP AVERAGE**

in RM/MT

+54% YoY

+38% YoY

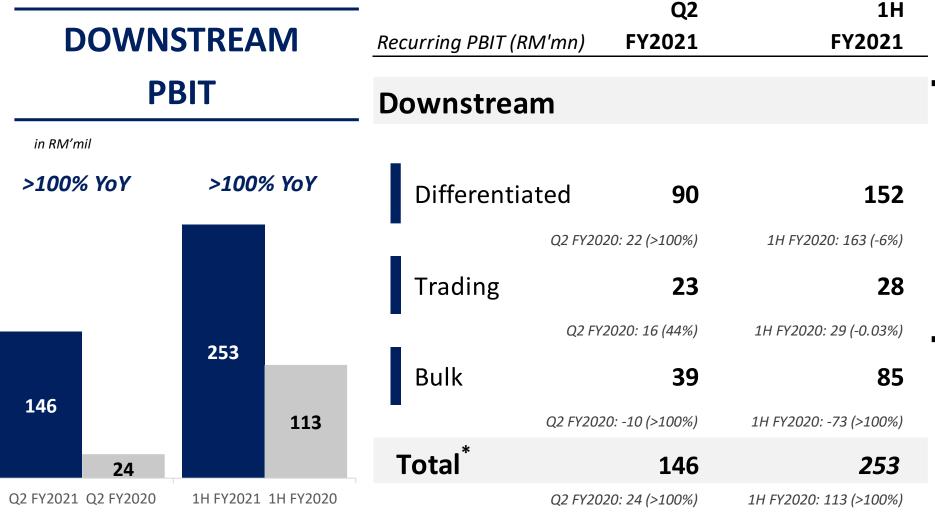


Average CPO Prices Realised (RM/MT)	Q2 FY2021	1H FY2021
Upstream Malaysia	3,584	3,347
Upstream Indonesia	Q2 FY2020: 2,310 (55%) <b>3,109</b>	1H FY2020: 2,391 (40%) <b>2,993</b>
Upstream PNG/SI	Q2 FY2020: 2,221 (40%) <b>4,396</b>	1H FY2020: 2,439 (23%) 4,147
Total	Q2 FY2020: 2,566 (71%) <b>3,632</b>	1H FY2020: 2,677 (55%) <b>3,422</b>
	Q2 FY2020: 2,361 (54%)	1H FY2020: 2,475 (38%)

### Financial Performance - Downstream

Sime Darby Plantation

All regions registered improved performance translating into significantly higher profits



- The Asia Pacific region saw better performance in its bulk operations driven by a turnaround from the low margins recorded in the corresponding quarter of the previous year which compensated for lower bulk product sales volumes as well as lower margins and sales recorded in its differentiated segment.
- In Europe and Africa, the Group maintained similar sales volumes as the corresponding quarter and continues to record improved margins due to higher selling prices and stringent cost control measures.

*Note: \* After deducting corporate expenses* 

# **Operational Performance – Downstream**



Pro-longed depressed demand and insufficient CPO feedstock impacting sales volume and capacity utilisation

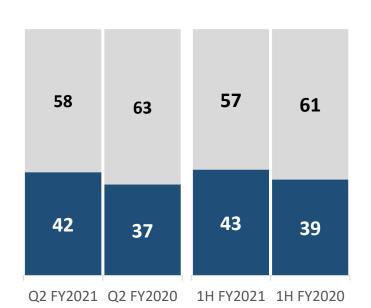
# **PRODUCT**

in %

# **RATIO**

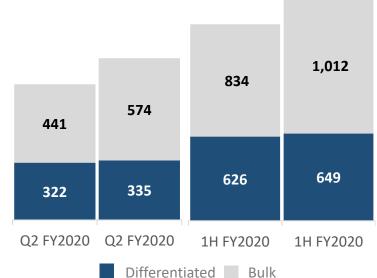
# **SALES VOLUME**

in '000 MT



Differentiated Bulk

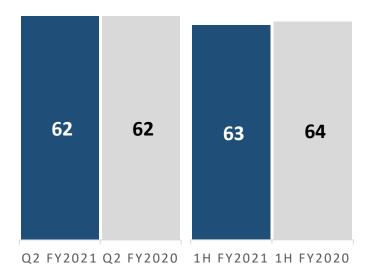




# CAPACITY UTILISATION

in %





## **Key Update**

### Update on the Withhold Release Order (WRO) Issued by the U.S. Customs and Border Protection (US CBP)



#### **Current Status**

#### 1. Independent Human Rights Assessment by Impactt

- The assessment commenced in April as per the timeline.
- The national lockdown has unavoidably delayed the completion of Impactt's assessment of SDP's labour practices in Malaysia.
- 2. SDP's Board Sustainability Committee is overseeing the entire exercise
- 3. United States Customs Border Protection (USCBP) / Withhold Release Order (WRO)
  - Aware that we are conducting the assessment and that it is ongoing.

#### 4. Other engagements

- Continued engagements with ESG investors, Customers and Financial institutions to keep updated of progress.
- Continued engagement with Government agencies and authorities to support activities and improvement plans.

#### **Ongoing Action Plans**

#### **Continuous improvement**

- Internal action plans are being developed and implemented while awaiting completion of the report. This includes amongst others:
  - ➤ Passports in addition to providing individual centralised secure lockers, workers will now be provided with the additional option of placing their passports in individual, secure cabinets within their homes.
  - Access to remedy A full review of all SDP grievance channels is ongoing to see how existing systems can be improved further.
  - Recruitment SDP has a zero recruitment fee policy in place and continue to review and improve our foreign worker recruitment processes.
  - Social dialogue A new platform for social dialogue with all workers to be rolled out across all operations.
  - ➤ Improved internal structures A review of reporting lines and structures will be conducted to ensure more effective implementation of all our policies and procedures.
  - New Governance structure -



## **Dividend**



The Board has declared an interim dividend of 7.90 sen per share in respect of the financial year ending 31 December 2021 which represents a 50% payout of 1H FY2021 recurring PATAMI.

	FY 2	.021	FY 2020			
	Net per share (sen)	Total Net Dividend (RM'mn)	Net per share (sen)	Total Net Dividend (RM'mn)		
Interim dividend	7.90	546	2.57	177		
Final dividend	_	-	5.42	373		
Total Normal Dividend	7.90	546	7.99	550		
Special interim dividend	-	-	1.45	100		
Special final dividend	_	-	2.13	147		
Total Special Dividend	-	-	3.58	247		
TOTAL DIVIDEND	7.90	546	11.57	797		



# **APPENDIX**

# **Summary of Operational Statistics**

### As at 30 June 2021

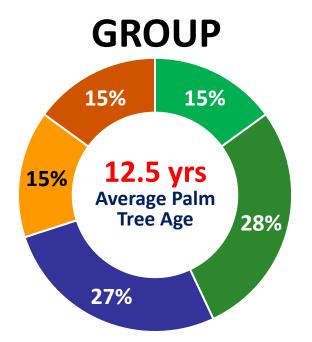


For the 6 Months Ended	Mala	Malaysia YoY %		Indonesia		YoY %	PNG/SI		YoY %	GROUP		V-V 0/
	30 Jun 2021	30 Jun 2020	101 %	30 Jun 2021	30 Jun 2020	101 %	30 Jun 2021	30 Jun 2020	101 %	30 Jun 2021	30 Jun 2020	YoY %
FFB Production ('000 MT)	2,326	2,461	-5%	1,363	1,141	19%	974	986	-1%	4,663	4,588	2%
FFB Yield per mature ha (MT/Ha)	9.36	10.01	-7%	8.64	7.46	16%	11.36	11.74	-3%	9.48	9.51	-0.3%
CPO Production (Own) ('000 MT)	488	515	-5%	296	255	16%	221	221	-	1,005	991	1%
CPO Production (Total) ('000 MT)	555	589	-6%	371	310	20%	288	288	-	1,214	1,188	2%
PK Production (Own) ('000 MT)	118	126	-7%	61	51	20%	55	56	-2%	234	233	0.4%
PK Production (Total) ('000 MT)	132	144	-8%	77	62	25%	71	73	-2%	281	279	1%
CPO Extraction Rate (%)	20.83	20.80	0.03	21.65	22.38	-0.73	22.69	22.40	0.29	21.50	21.58	-0.08
PK Extraction Rate (%)	4.97	5.08	-0.11	4.51	4.48	0.03	5.61	5.64	-0.03	4.97	5.06	-0.08
Average CPO Selling Price (RM/MT)	3,347	2,391	40%	2,993	2,439	23%	4,147	2,677	55%	3,422	2,475	38%
Average PK Selling Price (RM/MT)	2,588	1,517	71%	1,873	1,137	65%	-	-	-	2,312	1,394	66%

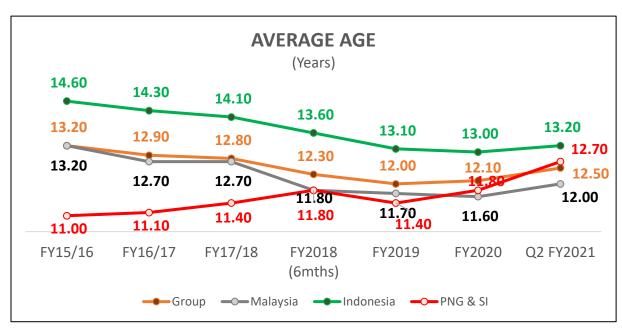
## **Breakdown of Age Profile**

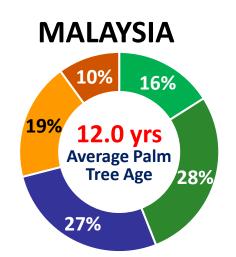
As at 30 June 2021



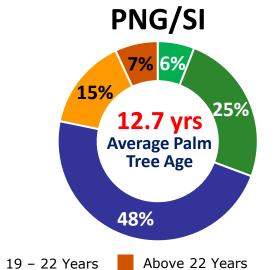


As at June 2021, SD Plantation has 581,472 ha of oil palm planted of which 85% is mature and 15% is immature.









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