## UNAUDITED INTERIM FINANCIAL REPORT

Interim financial report on results for the quarter ended 30 September 2020.

The figures have not been audited.

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDU	INDIVIDUAL PERIOD PRECEDING YEAR		VE PERIOD
	CURRENT YEAR QUARTER UNAUDITED 30.09.2020 RM'000	CORRESPONDIN QUARTER UNAUDITED 30.09.2019 RM'000	09 MONTI	IS ENDED UNAUDITED 30.09.2019 RM'000
Revenue Cost of revenue	23,890 (16,113)	21,412 (15,012)		62,713 (44,144)
Gross profit	7,777	6,400	20,543	18,569
Other income Research & development expens Administration and other expens Finance costs  Profit before tax		185 (646) (2,757) (236) 	546 (1,917) (8,487) (552) 	(8,143) (816)
Tax expense	(1,148)	(766)	(2,800)	(2,282)
Total comprehensive income for the period	3,075	2,180	7,333	6,054
Attributable to: Equity holders of the Company Non-controlling interest	3,068 7	2,172 8	7,308 25	6,020
	3,075	2,180 =====	7,333	6,054

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

### UNAUDITED INTERIM FINANCIAL REPORT

## **CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME –** (continued)

	INDIVIDUA CURRENT YEAR QUARTER UNAUDITED 30.09.2020 RM'000	AL PERIOD PRECEDING YEAR CORRESPONDIN QUARTER UNAUDITED 30.09.2019 RM'000	09 MONTI	
EARNINGS PER SHARE				
Basic earnings per share (sen)	0.69	0.49*	1.64	1.35*
Diluted earnings per share (sen	) N/A ======	N/A	N/A	N/A

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

<sup>\*</sup> For comparative purpose, the earnings per share for the quarter and year to date ended 30 September 2019 had been adjusted to reflect the bonus issue of 1 for every 2 existing ordinary shares which was completed on 14 October 2020.

## UNAUDITED INTERIM FINANCIAL REPORT

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	UNAUDITED AS AT 30.09.2020 RM'000	AUDITED AS AT 31.12.2019 RM'000
ASSETS		
Non-current assets		
Property, plant & equipment Development expenditure	43,525 115	46,784
Fixed deposits	8,251	8,083
	51,891	54,867
Current assets		
Inventories	9,035	8,400
Trade receivables	8,915	19,527
Other receivables, deposits & prepayments	1,600	2,555
Short term investment	28,158	13,457
Cash & bank balances	4,291	5,869
	51,999	49,808
Total assets	103,890	104,675
EQUITY AND LIABILITIES		
Share capital	29,789	29,789
Retained earnings	38,556	34,226
Equity attributable to equity holders	68,345	64,015
Non-controlling interest	90	65
Total equity	68,435 ======	64,080

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

## UNAUDITED INTERIM FINANCIAL REPORT

## **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** – (Continued)

	UNAUDITED AS AT 30.09.2020 RM'000	AUDITED AS AT 31.12.2019 RM'000
Non-current liabilities		
Lease liabilities Term loans Deferred tax liabilities	3,157 8,184 3,635	4,382 8,845 3,631
	14,976	16,858
Current liabilities		
Trade payables Other payables & accruals Lease liabilities Term loans Bankers' acceptance Contract liability Income tax liabilities	1,563 6,176 1,963 750 1,257 8,122 648	7,109 9,167 2,837 616 2,048 1,850 110
	20,479	23,737
Total liabilities	35,455	40,595
Total equity and liabilities	103,890	104,675
Net assets per share attributable to ordinary equity holders of the Company (RM)	0.15	0.14*

<sup>\*</sup> For comparative purpose, the net assets per share for the financial year ended 31 December 2019 had been adjusted to reflect the bonus issue of 1 for every 2 existing ordinary shares which was completed on 14 October 2020.

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

## UNAUDITED INTERIM FINANCIAL REPORT

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

		ibutable to E lers of the Co			
	Non-distributable Distributable		<b>N</b> T		
	Share Capital RM'000	Retained Earnings RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000
As at 1 January 2020	29,789	34,227	64,016	65	64,081
Profit for the period, represents total comprehensive income for the period	-	7,308	7,308	25	7,333
Dividend	-	(2,979)	(2,979)	-	(2,979)
As at 30 September 2020	29,789	38,556	68,345	90	68,435
As at 1 January 2019 Profit for the period,	29,789	27,596	57,385	26	57,411
represents total comprehensive income for the period	-	6,020		34	6,054
Dividend	-	(3,724)	(3,724)	-	(3,724)
As at 30 September 2019	29,789	29,892	59,681	60	59,741

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

## UNAUDITED INTERIM FINANCIAL REPORT

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	09 MONT UNAUDITED 30.09.2020 RM'000	30.09.2019
Cash flows from operating activities	11.12 000	
Profit before tax	10,133	8,336
Adjustments for:-		
Amortisation of development expenditure	-	26
Depreciation	5,615	
Interest expenses	552	816
Interest income	(484)	(555)
Used machine written down	738	122
Inventory written off	46	-
(Gain)/loss on disposal of property, plant & equipment	(20)	27
Property, plant & equipment written off	-	93
Fair value gain on short term investment	-	(4)
Operating profit before working capital changes	16,581	14,213
Changes in working capital:-		
Inventories	(1.516)	(5,218)
Receivables		9,921
Payables		(5,201)
Cash generated from operations	24,375	13,715
Interest paid	(552)	(816)
Interest received	484	555
Income tax paid	(2,258)	(2,986)
Net cash from operating activities	22,049	10,468
Cash flows from investing activities		
Addition in development expenditure	(115)	_
Placement of short term investment	(14,702)	(3,816)
Purchase of property, plant & equipment ("PPE")	(2,063)	(2,244)
Proceeds from disposal of property, plant & equipment	81	192
Net cash used in investing activities	(16,799)	(5,868)

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

## UNAUDITED INTERIM FINANCIAL REPORT

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS - Continued

	09 MONTH UNAUDITED 30.09.2020 RM'000	
Cash flows from financing activities		
Placement of fixed deposits under lien (Repayment to)/Proceeds from:	(168)	(188)
- banker acceptance	(791)	(1,071)
- finance lease liabilities	(2,363)	(2,749)
- term loan	(527)	(2,280)
Dividend paid	(2,979)	
Net cash used in financing activities	(6,828)	(10,756)
Net changes in cash and cash equivalents Cash and cash equivalents brought forward	(1,578) 5,869	(6,156) 9,687
Cash and cash equivalents carried forward	4,291	3,531
NOTES TO THE STATEMENTS OF CASH FLOWS  i. Cash and cash equivalents comprise: -		
Fixed deposits	8,251	8,021
Cash & bank balances	4,291	3,531
Less : Fixed deposits under lien		11,552 (8,021)
	4,291	3,531

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

## UNAUDITED INTERIM FINANCIAL REPORT

Bank borrowings - Banker acceptance

- Lease liabilities

- Term loan

CONDENSED CONS	OLIDATED S	TATEMENT	OF CASH	FLOWS - C	ontinued	
				09 M UNAUDI 30.09.20 RM'00	020	ENDED JNAUDITED 30.09.2019 RM'000
NOTES TO THE STAT	ΓEMENTS OF	CASH FLOW	S- (Continu	ed)		
ii. Analysis of acquisition	on of property,	plant & equipr	ment :-			
Cash Lease arrangemer Term loan Transfer from inv				2,06 26		2,244 943 2,525 238
				2,42	 24 	5,950
iii. Reconciliation of lia	As at 01.01.2020 RM'000	from financing  Principle and interest payments RM'000	Proceeds RM'000	Non-cash cl	Interest expense RM'000	As at 30.09.2020 RM'000
Bank borrowings - Banker acceptance	2,048	(3,907)	3,060	-	56	1,257
- Lease liabilities - Term loan	7,219 9,461	(2,611) (775)	- -	264	248 248	5,120 8,934
	18,728	(7,293)	3,060	264	552	15,311
	As at 01.01.2019	Principle and interest payments	Proceeds	Non-cash cl Acquisition of PPE		As at 30.09.2019
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Financial Report for the year ended 31 December 2019 and the accompanying explanatory notes attached to the interim financial statements.

(3,107)

(4,586)

(2,595)

(10,288)

1,998

1,374

3,372

38

463

315

816

943

2,525

3,468

747

8,643

9,610

19,000

1,818

10,449

9,365

21,632

(Incorporated in Malaysia)

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

Notes :-

### Disclosure requirements per MFRS 134 - paragraph 16

## A1. (a) Accounting Policies and Methods of Computation

The quarterly report has been prepared in accordance with the reporting requirements as set out in Malaysian Financial Reporting Standards ("MFRS") 134 "Interim Financial Reporting" and Paragraph 9.22 of the Bursa Malaysia Securities Berhad ACE Market Listing Requirements ("Bursa Securities Listing Requirements") and should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2019 and the accompanying explanatory notes attached to the audited condensed consolidated financial statements.

The accounting policies and methods of computation adopted by the Group in unaudited condensed financial statements and unaudited interim financial report are consistent with those adopted in the latest audited financial statements for the financial year ended 31 December 2019.

Effective for financial periods beginning on or after 1 January 2020

Amendments to MFRS 101

and MFRS 108 Definition of Material Amendments to MFRS 3 Definition of a Business

Amendments to MFRS 9,

MFRS 139 and MFRS 7 Interest Rate Benchmark Reform

Revised Conceptual Framework for Financial Reporting

Effective for financial periods beginning on or after 1 January 2021

MFRS 17 Insurance Contracts

Effective date deferred

Amendments to MFRS 10 Sales or Contribution of Assets between an Investor

and MFRS 128 and its Associate or Joint Venture

The Group will adopt the above pronouncements when they become effective in the respective financial periods. The Group is in the process of assessing the financial effect of these pronouncements upon their initial application.

(Incorporated in Malaysia)

### **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

### **A2.** Qualification of Financial Statements

The Auditors' Report on the financial statements of the Group for the year ended 31 December 2019 was not subject to any qualification.

## A3. Seasonality or Cyclicality of Operations

The business operations of the Group are not materially affected by any seasonal or cyclical factors.

### A4. Exceptional or Unusual Items

During the current financial quarter, there was no item of exceptional or unusual nature that affects the assets, liabilities, equity, net income or cash flows of the Group.

### A5. Changes in Estimates of Amounts Reported

There was no change in estimate of amount reported that has a material effect in the current financial quarter under review.

## A6. Changes in Debt Securities and Equity Securities

During the current financial quarter, there were no issuances, cancellation, repurchase, resale and repayment of debt securities and equity securities other than as disclosed below: -

On 24 August 2020, the Company proposed to undertake a proposed bonus issue of up to 148,946,009 new ordinary shares in the Company ("Bonus Shares"), on the basis of 1 Bonus Share for every 2 existing ordinary shares held in the Company which were subsequently approved by the shareholders during the Extraordinary General Meeting on 28 September 2020 ("Bonus Issue").

The Bonus Issue has been completed following the listing of and quotation for 148,945,630 Bonus Shares pursuant to the Bonus Issue on the ACE Market of Bursa Securities on 14 October 2020.

## A7. Dividend paid

The first interim dividend of 0.5 sen per ordinary share amounting to RM1,489,464 was declared on 24 February 2020 and paid on 13 April 2020 in respect of the year ending 31 December 2020.

The second interim dividend of 0.25 sen per ordinary share amounting to RM744,733 was declared on 18 May 2020 and paid on 13 July 2020 in respect of the year ending 31 December 2020.

The third interim dividend of 0.25 sen per ordinary share amounting to RM744,732 was declared on 24 August 2020 and paid on 28 September 2020 in respect of the year ending 31 December 2020.

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

### **Segmental Reporting A8.**

3 <sup>rd</sup> quarter ended 30 September 2020 External sales Intersegment transactions	Hardware RM'000	Solutions and Services RM'000	Elimination RM'000	Consolidated RM'000 23,890
Total revenue	11,158	15,550	(2,818)	23,890
Segment results Unallocated other income Unallocated operating expenses Profit before tax	1,712	6,065		7,777 183 (3,737) 4,223
3 <sup>rd</sup> quarter ended 30 September 2019				
External sales	9,919	11,493	-	21,412
Intersegment transactions	-	2,578	(2,578)	
Total revenue	9,919	14,071	(2,578)	21,412
Segment results Unallocated other income Unallocated operating expenses Profit before tax	1,560	4,840	_	6,400 185 (3,639) 2,946

		<b>Solutions</b>		
	Hardware	and Services	Elimination	Consolidated
	RM'000	RM'000	RM'000	RM'000
09 months ended 30 September 2020				
External sales	26,139	35,038	-	61,177
Intersegment transactions	-	8,285	(8,285)	_
Total revenue	26,139	43,323	(8,285)	61,177
Segment results	4,735	15,808		20,543
Unallocated other income				546
Unallocated operating expenses				(10,956)
Profit before tax			_	10,133
09 months ended 30 September 2019				
External sales	29,328	33,385	-	62,713
Intersegment transactions	-	7,464	(7,464)	
Total revenue	29,328	40,849	(7,464)	62,713
Segment results	3,790	14,779		18,569
Unallocated other income				690
Unallocated operating expenses				(10,923)
Profit before tax				8,336

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

## A9. Material Events Subsequent to the End of the Current Quarter

There were no other material events subsequent to the end of the current financial quarter up to the date of this announcement.

## A10. Changes in the Composition of the Group

There were no changes in the composition of the Group subsequent to the end of the current financial quarter up to the date of this announcement.

## A11. Changes in Contingent Liabilities or Contingent Assets

There was no significant change in the contingent liabilities of the Group since the last financial year ended 31 December 2019.

## **A12.** Material Capital Commitments

There are no material capital commitments at the end of the current reporting quarter.

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(Incorporated in Malaysia)

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

Disclosure requirements required by the Listing Requirements of Bursa Securities for the ACE Market

**CUMULATIVE PERIOD** 

INDIVIDUAL PERIOD

## **B1.** Group's Review of Performance

	Current Year Quarter	Preceding Year Corresponding Quarter		<b>09</b> I	Months Endec	l
	Unaudited 30.09.2020 RM'000	Unaudited 30.09.2019 RM'000	Change %	Unaudited 30.09.2020 RM'000	Unaudited 30.09.2019 RM'000	Change %
Revenue	23,890	21,412	11.6	61,177	62,713	(2.4)
Profit before tax	4,223	2,946	43.3	10,133	8,336	21.6

For the current quarter under review, the Group posted total revenue of RM23.89 million and profit before tax ("PBT") of RM4.223 million as compared to revenue of RM21.412 million and PBT of RM2.946 million in the previous year corresponding quarter. The improved performance during the current quarter was mainly driven by higher sales and profit contribution from our services segment.

For the current year to date, the Group's revenue reduced marginally by 2.4% to RM61.177 million as compared to RM62.713 million in the preceding corresponding period. This was due to lower revenue from hardware segment and partially offset by higher growth in services segment. Despite lower revenue, the Group achieved 21.6% growth in PBT at RM10.133 million as compared to RM8.336 million in the preceding year. The higher PBT was mainly driven by better gross margins of Windows 10 platform upgrade from hardware segment and strong contribution from our services segment.

(Incorporated in Malaysia)

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

## **B2.** Group's Comparison with Preceding Quarter

	03 MONT		
	UNAUDITED 30.09.2020 RM'000	UNAUDITED 30.06.2020 RM'000	CHANGE %
Revenue	23,890	20,058	19.1
Profit before tax	4,223	3,543	19.2

The higher revenue of RM23.89 million for the current quarter ended 30 September 2020 as compared to RM20.058 million in the preceding quarter was mainly attributed to higher sales contribution from the roll out of the Cash Recycling Machine ('CRM') and services segment. Correspondingly, the Group posted a higher profit before tax of RM4.223 million for current quarter as compared to the profit before tax of RM3.543 million in the immediate preceding quarter.

### **B3.** Prospects

In an effort to contain the Covid-19 outbreak in the country, the government has announced the imposition of Movement Control Order ("MCO") effective 18 March to 31 March 2020 and the MCO was extended to 12 May 2020. Conditional Movement Control Order ("CMCO") was then implemented from 13 May to 9 June 2020 and subsequently Recovery Movement Control Order ("RMCO") was implemented from 10 June 2020 and is slated to be in place until 31 December 2020 as part of the exit strategy for the MCO. However, due to the recent spike of Covid-19 cases, the government has reintroduced CMCO in certain key districts and states effective 13 October to 9 November 2020 and has further been extended until 6 December 2020.

During the MCO and CMCO periods from 18 March to 9 June 2020, our Group received permission from the authorities to continue field operations on a 50% reduced staffing level throughout the periods as our business is designated as essential services to financial institutions and utility companies. Our Group has since returned to full operations with the implementation of RMCO in June 2020.

Our management team is closely monitoring and assessing the impact of Covid-19, prioritising the health and safety of our frontline employees, customers and the communities ensuring the continuity of essential services in this challenging period.

To date, our Group has not witnessed any significant disruption to the business due to the MCO. Our Group will continue to monitor the Covid-19 crisis closely and is taking the necessary steps to mitigate any risks related to this crisis. If this unprecedented health and economic crisis is not prolonged, OpenSys expects that the performance of our Group will continue to be satisfactory for the financial year ending 31 December 2020 due to the recurring nature of our revenue stream.

(Incorporated in Malaysia)

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

### **B4.** Profit Forecast

No profit forecast was announced; hence there is no comparison between actual results and forecast.

## **B5.** Group's Tax Expense

Tax expense comprises the following:-

	INDIVIDUAL PERIOD		CUMULAT	IVE PERIOD
		PRECEDING		
		YEAR		
	CURRENT YEAR	CORRESPONDING		
	QUARTER UNAUDITED 30.09.2020 RM'000	QUARTER	09 MONTHS ENDED	
		UNAUDITED 30.09.2019 RM'000	UNAUDITED 30.09.2020 RM'000	
Current year Prior year Deferred tax	1,173	1,069 (74)	2,796	2,505 (74)
	(25)	(229)	4	(149)
	1,148	766	2,800	2,282
			=======	

The higher effective tax rate of the Group as compared to the Malaysia statutory income tax rate for the current financial quarter and financial year to date is mainly due to non tax deductibility of certain expenses incurred by the Group.

## **B6.** Profit for the period

	Current Quarter 30.09.2020 RM'000	Year to date 30.09.2020 RM'000
Interest income	(155)	(484)
Interest expenses	172	552
Depreciation	1,878	5,615
Used machines written down	241	738
Inventory written off	46	46
Gain on disposal of property, plant & equipment	(20)	(20)
Realised gain on foreign exchange	(8)	(22)

Other than the above items, there were no other income including investment income, write off of receivables, allowance for impairment, gain or loss on disposal of quoted or unquoted investment, impairment of assets, gain or loss on derivatives and exceptional items for the current financial quarter and financial year to date.

(Incorporated in Malaysia)

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

## **B7.** Corporate Proposals

There are no corporate proposals announced by the Group as at the date of this announcement.

## **B8.** Group's Borrowings

The breakdown of the borrowings is set out below:-

	UNAUDITED AS AT 30.09.2020 RM'000	AUDITED AS AT 31.12.2019 RM'000
Secured short-term borrowings		
Lease liabilities Term loans Bankers' acceptance	1,963 750 1,257	2,837 616 2,048
	3,970	5,501
Secured long-term borrowings		
Lease liabilities Term loans	3,157 8,184	4,382 8,845
	11,341	13,227
Total borrowings	15,311	18,728

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

## **B9.** Material Litigation

There was no material litigation pending as at the date of this announcement.

### B10. Dividend

The first interim dividend of 0.5 sen per ordinary share amounting to RM1,489,464 was declared on 24 February 2020 and paid on 13 April 2020 in respect of the year ending 31 December 2020.

The second interim dividend of 0.25 sen per ordinary share amounting to RM744,733 was declared on 18 May 2020 and paid on 13 July 2020 in respect of the year ending 31 December 2020.

The third interim dividend of 0.25 sen per ordinary share amounting to RM744,732 was declared on 24 August 2020 and paid on 28 September 2020 in respect of the year ending 31 December 2020.

The fourth interim dividend of 0.25 sen per ordinary share amounting to RM1,117,094 was declared on 23 November 2020 and will be paid on 28 December 2020 in respect of the year ending 31 December 2020.

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(Incorporated in Malaysia)

## **UNAUDITED INTERIM FINANCIAL REPORT – (Continued)**

**Notes :- (continued)** 

## **B11.** Group's Earnings Per Share

## (i) Basic earnings per share

The basic earnings per share of the Group have been computed by dividing the profit for the period by the number of ordinary shares in issue during the period.

		AL PERIOD PRECEDING YEAR	CUMULATIVE PERIOD  ING  09 MONTHS ENDED  UNAUDITED UNAUDITED  30.09.2020 30.09.2019	
•	CURRENT YEAR QUARTER UNAUDITED 30.09.2020	QUARTER UNAUDITED 30.09.2019		
Profit attributable to owners (RM'000)	3,068	2,172	7,308	6,020
Number of ordinary shares ('000)	446,838	446,838	446,838	446,838
Basic earnings per share (se	n) 0.69	0.49*	1.64	1.35*

## (ii) Diluted earnings per share Not applicable.

By Order of the Board LIM SECK WAH Secretary Kuala Lumpur

<sup>\*</sup> For comparative purpose, the earnings per share for the quarter and year to date ended 30 September 2019 had been adjusted to reflect the bonus issue of 1 for every 2 existing ordinary shares which was completed on 14 October 2020.