

# KIM TECK CHEONG CONSOLIDATED BERHAD

(Company No: 1113927-H)

# INTERIM FINANCIAL REPORT FOR THE FOURTH (4<sup>TH</sup>) QUARTER ENDED 30 JUNE 2017

| Contents   | Pages |
|--|-------|
| Unaudited Condensed Consolidated Statement of Comprehensive Income | 1     |
| Unaudited Condensed Consolidated Statement of Financial Position   | 2     |
| Unaudited Condensed Consolidated Statement of Changes in Equity    | 3     |
| Unaudited Condensed Consolidated Statement of Cash Flows           | 5     |
| Notes to the Condensed Consolidated Financial Statements           | 7     |

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### Unaudited Condensed Consolidated Statement of Comprehensive Income<sup>(1)</sup>

|   |            | Individual Quarter 3 months period ended |                 | Cumula<br>12 months p | tive Quarter    |
|---|------------|--|-----------------|-----------------------|-----------------|
|   |            | 30 June<br>2017                          | 30 June<br>2016 | 30 June<br>2017       | 30 June<br>2016 |
|   | Note       | RM'000                                   | RM'000          | RM'000                | RM'000          |
| Revenue   |            | 116,760                                  | 98,018          | 428,482               | 341,126         |
| Cost of sales   |            | (102,048)                                | (85,866)        | (375,988)             | (297,950)       |
| Gross profit  |            | 14,712                                   | 12,152          | 52,494                | 43,176          |
| Other income  |            | 2,095                                    | 350             | 3,907                 | ^3,069          |
| Administrative expenses                                 |            | (4,757)                                  | (3,183)         | (14,638)              | (13,803)        |
| Selling and distribution expenses                       |            | (7,797)                                  | (5,763)         | (29,036)              | (22,013)        |
| Other operating expenses                                |            | (1,331)                                  | (663)           | (2,752)               | (2,237)         |
| Operating profit  |            | 2,922                                    | 2,893           | 9,975                 | 8,192           |
| Finance costs   |            | (2,119)                                  | (1,078)         | (7,202)               | (4,975)         |
| Profit before tax                                       | B13        | 803                                      | 1,815           | 2,773                 | 3,217           |
| Income tax credit / (expense)                           |            | (1,366)                                  | (753)           | (1,443)               | (1,287)         |
| Net profit / (loss) for the period                      |            | (563)                                    | 1,062           | 1,330                 | 1,930           |
| Other comprehensive income, net of tax                  |            |  |                 |                       |                 |
| Exchange difference on transaction of foreign operation |            | (76)                                     | -               | (76)                  | -               |
| Total comprehensive income for the year                 |            | (639)                                    | 1,062           | 1,254                 | 1,930           |
| Profit attributable to:                                 |            |  |                 |                       |                 |
| Owners of the Company                                   |            | (785)                                    | 1,041           | 1,089                 | 1,852           |
| Non-controlling interests                               |            | 146                                      | 21              | 165                   | 78              |
|   |            | (639)                                    | 1,062           | 1,254                 | 1,930           |
| Earnings per share attributable to                      |            |  |                 |                       |                 |
| Owners of the Company - Basic (sen) - Diluted (sen)     | B10<br>B10 | (0.15)<br>(0.12)                         | 0.23<br>0.17    | 0.21<br>0.16          | 0.41<br>0.30    |

#### Notes:

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements of Kim Teck Cheong Consolidated Berhad ("KTC Consolidated" or the "Company") and its subsidiaries ("KTC Group" or the "Group") for the financial year ended ("FYE") 30 June 2016 and the accompanying explanatory notes as attached to this interim financial report.

<sup>^</sup> Included in other income is the gain on bargain purchase arising from acquisition of subsidiaries which had been adjusted from RM2.85 million to RM1.83 million retrospectively upon completion of the purchase price allocation in June 2016.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### Unaudited Condensed Consolidated Statement of Financial Position(1)

|  | As at<br>30 June 2017 | As at 30 June 2016  |
|--|-----------------------|---------------------|
|  | RM'000<br>(Unaudited) | RM'000<br>(Audited) |
| ASSETS   | (Griddented)          | (Addited)           |
| Non-current Assets   |                       |                     |
| Property, plant and equipment  | 73,186                | 60,302              |
| Goodwill on consolidation  | 5,981                 | 5,981               |
| Intangible asset   | 158                   | 237                 |
| Deferred tax assets  | 127                   | 268                 |
|  | 79,452                | 66,788              |
| Current Assets   |                       |                     |
| Inventories  | 80,423                | 60,414              |
| Trade and other receivables  | 115,117               | 93,954              |
| Tax assets   | 2,785                 | 1,270               |
| Deposits, cash and bank balances   | 2,777                 | 21,999              |
| Total Current Assets   | 201,102               | 177,637             |
| Total Assets   | 280,554               | 244,425             |
| EQUITY AND LIABILITIES   |                       |                     |
| Share capital  | 99,361                | 75,030              |
| Share premium <sup>(2)</sup>   | -                     | 24,331              |
| Revaluation reserve  | 9,312                 | 9,496               |
| Reorganisation deficit   | (47,963)              | (47,963)            |
| Exchange reserve   | (76)                  | -                   |
| Retained earnings  | 30,245                | 28,896              |
| <b>G</b>   | 90,879                | 89,790              |
| Non-controlling interests  | 2,835                 | 866                 |
| Total Equity   | 93,714                | 90,656              |
| Non-current Liabilities  |                       |                     |
| Finance lease liabilities  | 4,310                 | 3,266               |
| Borrowings   | 15,235                | 11,438              |
| Deferred tax liabilities   | 6,557                 | 5,657               |
| Total Non-current Liabilities  | 26,102                | 20,361              |
| Current Liabilities  |                       |                     |
| Trade payables and other payables  | 26,807                | 31,209              |
| Finance lease liabilities  | 1,833                 | 1,095               |
| Borrowings   | 131,757               | 101,074             |
| Current tax liabilities  | 341                   | 30                  |
| Total Current Liabilities  | 160,738               | 133,408             |
| Total Liabilities  | 186,840               | 153,769             |
|  |                       |                     |
| Total Equity and Liabilities   | 280,554               | 244,425             |
| Number of ordinary shares of RM0.10 each ('000)  | 510,277               | 510,277             |
| Net assets attributable to ordinary shareholders of the Company, per ordinary share (RM) | 0.18                  | 0.18                |

#### Note:

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements of the Group for the FYE 30 June 2016 and the accompanying explanatory notes as attached to this interim financial report.

<sup>(2)</sup> Pursuant to Section 618(2) of the Companies Act 2016 ("CA 2016"), any amount standing to the credit of the share premium account shall become part of the share capital. Notwithstanding this, the Group may within 24 months upon commencement of the CA 2016 use the amount standing to the credit of the share premium account of RM24,331,000 for the purposes set out in Section 618(3) of the CA 2016.

# INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

# Unaudited Condensed Consolidated Statement of Changes in Equity<sup>(1)</sup>

|  |                            | < Attributable to Equity Owners of the Company |                                  |                                     |                               | Distributable                  |                         |  |                        |
|--|----------------------------|--|----------------------------------|-------------------------------------|-------------------------------|--------------------------------|-------------------------|--|------------------------|
|  | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000                     | Revaluation<br>Reserve<br>RM'000 | Reorganisation<br>Deficit<br>RM'000 | Exchange<br>Reserve<br>RM'000 | Retained<br>Earnings<br>RM'000 | Sub-<br>total<br>RM'000 | Non-<br>controlling<br>interests<br>RM'000 | Total Equity<br>RM'000 |
| Current period-to-date ended 30 June 2017  |                            |  |                                  |                                     |                               |                                |                         |  |                        |
| As at 1 July 2016 Exchange difference on transaction of foreign operation        | 75,030<br>-                | 24,331   | 9,496<br>-                       | (47,963)                            | (76)                          | 28,896<br>-                    | 89,790<br>(76)          | 866<br>-                                   | 90,656<br>(76)         |
| Profit for the period  | -                          | -  | -                                | -                                   | -                             | 1,165                          | 1,165                   | 165  | 1,330                  |
| Realisation of revaluation reserve   | -                          | -  | (184)                            | -                                   | -                             | 184                            | -                       | -  | -                      |
| Transaction with owners Adjustment for effect of CA 2016 <sup>(2)</sup>          | 24,331                     | (24,331)                                       | -                                | -                                   | -                             | -                              | -                       | -  | -                      |
| Acquisition of a subsidiary  | -                          | -  | -                                | -                                   | -                             | -                              | -                       | 1,804                                      | 1,804                  |
| Balance as at 30 June 2017   | 99,361                     | -  | 9,312                            | (47,963)                            | (76)                          | 30,245                         | 90,879                  | 2,835                                      | 93,714                 |
| Corresponding period-to-date ended 30 June 2016                                  |                            |  |                                  |                                     |                               |                                |                         |  |                        |
| As at 1 July 2015 Profit for the period, representing total comprehensive income | (3)                        | -  | 9,672                            | (64)<br>-                           | -                             | 26,868<br>1,852                | 36,476<br>1,852         | -<br>78                                    | 36,476<br>1,930        |
| Realisation of revaluation reserve   | -                          | -  | (176)                            | -                                   | -                             | 176                            | -                       | -  | -                      |
| Transaction with owners Shares issued for acquisition of subsidiaries            | 60,830                     | 18,414   | -                                | (47,899)                            | -                             | -                              | 31,345                  | 788  | 32,133                 |
| Public issue of shares   | 14,200                     | 7,100  | -                                | -                                   | -                             | -                              | 21,300                  | -  | 21,300                 |
| Share issue expenses   | -                          | (1,183)  | -                                | -                                   | -                             | -                              | (1,183)                 | -  | (1,183)                |
| Balance as at 30 June 2016   | 75,030                     | 24,331   | 9,496                            | (47,963)                            | -                             | 28,896                         | 89,790                  | 866  | 90,656                 |

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### Unaudited Condensed Consolidated Statement of Changes in Equity(1) (Cont'd)

#### Notes:

- (1) The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Group for the FYE 30 June 2016 and the accompanying explanatory notes as attached to this interim financial report.
- (2) Pursuant to Section 618(2) of the CA 2016, any amount standing to the credit of the share premium account shall become part of the share capital. Notwithstanding this, the Group may within 24 months upon commencement of the CA 2016 use the amount standing to the credit of the share premium account of RM24,331,000 for the purposes set out in Section 618(3) of the CA 2016.
- (3) RM2.00

# INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

# Unaudited Condensed Consolidated Statement of Cash Flows<sup>(1)</sup>

|   | Current Period<br>Ended<br>30 June 2017<br>RM'000 | Corresponding<br>Period Ended<br>30 June 2016<br>RM'000 |
|---|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES  |   |   |
| Profit before tax   | 2,773   | 3,217   |
| Adjustments for:  |   |   |
| Depreciation of property, plant and equipment   | 3,504   | 2,958   |
| Amortisation of intangible asset  Bad debts written off   | 79<br>2   | 79<br>39  |
| Interest income   | (228)   | (265)   |
| Income distribution from short-term funds   | · · · · -   | `(55)   |
| Interest expenses   | 7,202   | 4,975   |
| Gain on disposal of property, plant and equipment   | (8)   | (79)  |
| Gain on bargain purchase arising from the acquisition of subsidiaries   | (2,173)   | ^(1,825)  |
| Inventories written off   | 2,089   | 2,113   |
| Allowance for impairment loss on trade receivables  | 409   | 49  |
| Allowance for impairment loss on inventories  | 253   |   |
| Property, plant and equipment write off OPERATING PROFIT BEFORE WORKING CAPITAL                                       | 42.002  | - 44 200  |
| CHANGES   | 13,902  | 11,206  |
| Changes in working capital:   |   |   |
| Inventories   | (17,620)  | (1,355)   |
| Receivables   | (16,432)  | (6,151)   |
| Payables Cash used in operating activities  | (9,463)<br>(29,613)                               | (47,410)<br>(43,710)                                    |
| Interests received  | 228   | 265   |
| Interests paid  | (1,137)   | (1,084)   |
| Tax paid  | (2,152)   | (3,138)   |
| NET OPERATING CASH FLOWS  | (32,674)  | (47,667)  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |   |   |
| Income distribution from short-term funds   | -   | 55  |
| Purchase of property, plant and equipment   | (5,559)   | (2,006)   |
| Proceeds from the disposal of property, plant and equipment Acquisition of subsidiary companies, net of cash acquired | (2.676)   | 180<br>(6,614)  |
| NET INVESTING CASH FLOWS  | (3,676)<br>( <b>9,235</b> )                       | (8,385)   |
|   | (0,200)   | (0,000)   |
| CASH FLOWS FROM FINANCING ACTIVITIES  |   |   |
| Interests paid  | (6,065)   | (3,891)   |
| Drawdown of term loans  | 1,880   | 1,822   |
| Repayment of term loans Proceeds of bankers' acceptance   | (1,355)<br>402,950                                | (754)<br>251,132  |
| Repayments of bankers' acceptance   | (395,927)   | (224,513)   |
| Payments of hire purchase payables  | (2,064)   | (636)   |
| Proceeds of revolving credit  | 8,000   | 10,000  |
| Proceeds from issue of shares   | -   | 21,300  |
| Share issue expenses  NET FINANCING CASH FLOWS  | 7,419   | (1,183)<br><b>53,277</b>                                |
| THE THANGING CASH FLOWS   | 7,419   | 55,∠11  |
| NET CHANGE IN CASH AND CASH EQUIVALENTS   | (34,490)  | (2,775)   |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING  | 10,898  | 13,673  |
| OF THE FINANCIAL PERIOD  CASH AND CASH EQUIVALENTS AT THE END OF THE  | (23,592)  | 10,898  |
| FINANCIAL PERIOD  | (23,332)  | 10,030  |
|   |   |   |

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### Unaudited Condensed Consolidated Statement of Cash Flows<sup>(1)</sup> (Cont'd)

| Current Period<br>Ended<br>30 June 2017<br>RM'000 | Corresponding<br>Period Ended<br>30 June 2016<br>RM'000   |
|---|---|
|   |   |
| 2,777   | 21,661  |
| · -   | 338   |
| (26,369)  | (11,101)  |
| (23,592)  | 10,898  |
|   | Ended<br>30 June 2017<br>RM'000<br>2,777<br>-<br>(26,369) |

#### Notes:

- (1) The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements of the Group for the FYE 30 June 2016 and the accompanying explanatory notes as attached to this interim financial report.
- ^ Included in other income is the gain on bargain purchase arising from acquisition of subsidiaries which had been adjusted from RM2.85 million to RM1.83 million retrospectively upon completion of the purchase price allocation in June 2016.
- \* RM3.00

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

# A Explanatory Notes to the Unaudited Interim Financial Report for the period ended 30 June 2017

#### A1 Basis of Preparation

The interim financial report of the Group are unaudited and has been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134 – Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), International Accounting Standard ("IAS") 34: Interim Financial Reporting issued by the Institutional Accounting Standard Board ("IASB"), rule 9.22 and Appendix 9B of the ACE Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad ("Bursa Securities").

This interim financial statement should be read in conjunction with the audited financial statements of the Group for the FYE 30 June 2016.

#### A2 Significant Accounting Policies

The significant accounting policies and presentations adopted by the Group are consistent with those adopted for the audited financial statements of the Group for the FYE 30 June 2016 and the accompanying explanatory notes as attached to this interim financial report.

#### A3 Auditors' Report

There was no qualification on the audited financial statements of the Company and its subsidiaries for the FYE 30 June 2016.

#### A4 Seasonal or Cyclical Factors

The Group does not experience significant fluctuations in operations due to seasonal factors or cyclical factors during the current financial quarter and current year-to-date under review.

#### A5 Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter and current year-to-date under review.

#### A6 Material Changes in Estimates

There were no changes in estimates that had a material effect in the current financial quarter and current year to-date under review.

#### A7 Debts and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debts and equity securities for the current financial quarter and current year-to-date under review.

#### A8 Dividend Paid

No dividend was paid during the current financial quarter and current year to-date under review.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

# A Explanatory Notes to the Unaudited Interim Financial Report for the period ended 30 June 2017 (Cont'd)

#### A9 Segmental Information

#### (a) Revenue by Business Activities

|   | Current Quarter<br>3 months ended |                           | Cumulative<br>12 months   |                           |
|---|-----------------------------------|---------------------------|---------------------------|---------------------------|
|   | 30 June<br>2017<br>RM'000         | 30 June<br>2016<br>RM'000 | 30 June<br>2017<br>RM'000 | 30 June<br>2016<br>RM'000 |
| Distribution of third party brands of consumer packaged goods | 114,023                           | 94,398                    | 416,126                   | 325,836                   |
| Distribution of own brands of consumer packaged goods         | 1,517                             | 2,054                     | 6,328                     | 8,323                     |
| Manufacturing of bakery products                              | 1,220                             | 1,566                     | 6,028                     | 6,967                     |
| Total   | 116,760                           | 98,018                    | 428,482                   | 341,126                   |

#### (b) Revenue by Geographical Market

|               | • | Current Quarter 3 months ended |                           | Quarter<br>ended          |
|---------------|---|--------------------------------|---------------------------|---------------------------|
|               | 30 June<br>2017<br>RM'000               | 30 June<br>2016<br>RM'000      | 30 June<br>2017<br>RM'000 | 30 June<br>2016<br>RM'000 |
| East Malaysia |   |                                |                           |                           |
| Sabah         | 80,317                                  | 83,448                         | 305,552                   | 299,024                   |
| Sarawak       | 27,021                                  | 10,154                         | 99,391                    | 25,540                    |
| Labuan        | 4,398                                   | 4,416                          | 16,857                    | 16,562                    |
| Brunei        | 5,024                                   | -                              | 6,682                     | -                         |
| Total         | 116,760                                 | 98,018                         | 428,482                   | 341,126                   |
|               |   |                                |                           |                           |

## A10 Material Events Subsequent to the end of the Current Financial Quarter

There are no other material events subsequent to the end of the current financial quarter and up to the date of this report.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

# A Explanatory Notes to the Unaudited Interim Financial Report for the period ended 30 June 2017 (Cont'd)

#### A11 Changes in the Composition of the Group

Saved as disclosed below, there were no changes in the composition of the Group during the current financial quarter and current year to-date under review:

- (i) On 7 September 2016, KTC Consolidated entered into a share sale and purchase agreement to acquire 100% equity interest in Trans Paint Sdn Bhd ("Trans Paint"), which is the sole registered and beneficial owner of a property i.e. a warehousing facility located at Kuching, Sarawak, for a purchase consideration of RM2,535,482 which was funded via proceeds raised from its initial public offering. The acquisition was completed on 28 February 2017 and Trans Paint became a wholly-owned subsidiary of KTC Consolidated.
- (ii) On 16 March 2016, KTC Consolidated entered into the following two (2) conditional agreements:
  - (1) conditional share purchase agreement to acquire a total of 80,000 ordinary shares of B\$1.00 each in Grandtop Marketing Sdn Bhd ("Grandtop Marketing") for a cash consideration of B\$80,000.00, and
  - (2) conditional share subscription agreement to subscribe for 520,000 new ordinary shares of B\$1.00 each in Grandtop Marketing for a cash consideration of B\$520,000.00.

Both conditional agreements were completed on 8 March 2017 and Grandtop Marketing became a 60% owned subsidiary of KTC Consolidated.

#### A12 Contingent Liabilities or Contingent Assets

There were no contingent liabilities or contingent assets as at the end of the current financial quarter and up to the date of this report.

#### A13 Capital Commitments

Saved as disclosed below, there were no other material capital commitments as at the end of the current financial quarter:

|  | As at<br>30 June 2017<br>RM'000 |
|--|---------------------------------|
| Approved and/or contracted for:                                    |                                 |
| - Construction of new warehousing facility in Kota Kinabalu, Sabah | 4,049                           |
| Total  | 4,049                           |

#### A14 Significant Related Party Transactions

There were no significant related party transactions during the current financial quarter and current year-to-date under review.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### B Additional Information Required by Appendix 9B of the Listing Requirements

#### **B1** Review of Performance

#### Comparison with preceding year's corresponding quarter

The Group recorded revenue of RM116.76 million for the fourth quarter ended 30 June 2017. Of this, distribution of third party brands of consumer packaged goods ("**CPG**") accounted for RM114.02 million or 97.66% of the Group's total revenue while distribution of own brands of CPG and manufacturing of bakery products represented RM1.52 million or 1.30% and RM1.22 million or 1.04%, respectively.

The Group's revenue for the current quarter ended 30 June 2017 ("Q4 2017") increased 19.12% to RM116.76 million, from RM98.02 million for the preceding year's corresponding quarter ended 30 June 2016 ("Q4 2016").

The Group's profit before tax ("**PBT**") decrease from RM1.82 million (Q4 2016) to RM0.80 million (Q4 2017) due to challenging business conditions amidst the global ecomonic slowdown, particularly contributed by the following factors:

- (i) allowance for impairment loss on trade receivables amounting to RM0.41 million and allowance for impairment loss on inventories amounting to RM0.25 million initiated by the Group primarily attributed by overall slow down in the economic sentiment regionally; and
- (ii) increase in Group's finance cost from RM1.08 million (Q4 2016) to RM RM2.12 million (Q4 2017) due to prolonged customers payment term.

# B2 Comparative with Immediate Preceding Quarter's Results

The Group's PBT increased from RM0.42 million for the immediate preceding quarter ended 31 March 2017 to RM0.80 million (Q4 2017) was mainly attributed by the gain on bargain purchase arising from the acquisition of Trans Paint Sdn Bhd.

#### **B3** Prospects

In light of the weak global and economic outlook, the Group has embarked on major rationalisation and business process improvement programmes to manage the cost base in a more efficient way. The Group is also reviewing the existing distributorship of third party CPG brands to improve margin, cash management and working capital.

The Board of Directors of KTC Consolidated ("Board of Directors") is of the view that the Group's overall performance for the financial year ending 30 June 2018 will remain satisfactory.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### B Additional Information Required by Appendix 9B of the Listing Requirements (Cont'd)

#### **B4** Variance of Actual Profit from Profit Forecast or Profit Guarantee

The Group has not issued any profit forecast or profit guarantee in any form of public documentation and announcement.

#### **B5** Taxation

|  | Current<br>Quarter<br>30 June 2017<br>RM'000 | Cumulative<br>Quarter<br>30 June 2017<br>RM'000 |
|--|--|---|
| Current tax expenses Deferred taxation | 905<br>461<br>1,366                          | 982<br>461<br>1,443                             |
| Effective tax rate                     | 170.11%                                      | 52.03%  |

The Group's effective tax rate is higher than the statutory tax rate of 24% mainly due to expenses incurred which were not deductible for tax purpose and under provision in prior year.

Income tax is calculated at the Malaysian statutory rate 24% of the estimated assessable profit for the fiscal year.

#### B6 (a) Status of Corporate Proposals

There is no corporate proposal announced but not completed as at the date of this report.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### B Additional Information Required by Appendix 9B of the Listing Requirements (Cont'd)

# (b) Utilisation of proceeds from the IPO

The status of utilisation of the gross proceeds from the IPO amounting to RM21.30 million are as follows:

| Initial<br>timeframe for<br>utilisation<br>(from the<br>listing date) | Balance<br>unutilised<br>RM'000 | Actual<br>utilisation<br>RM'000 | Proposed<br>utilisation<br>RM'000 | Purposes   |
|---|---------------------------------|---------------------------------|-----------------------------------|--|
| Within 24<br>months   | 6,000                           | 3,000                           | 9,000                             | Acquisition of warehousing facilities including land and building, in Sibu, Miri and Kuching |
| Within 18<br>months   | -                               | 2,000                           | 2,000                             | Construction of new warehousing facility in Kota Kinabalu, Sabah                             |
| Within 18<br>months   | -                               | 1,000                           | 1,000                             | Purchase of equipment for<br>the following:<br>(a) new warehousing<br>facility in Kota       |
| Within 12<br>months   | -                               | 1,000                           | 1,000                             | Kinabalu, Sabah (b) three (3) production lines for bakery products in Sabah                  |
| Within 24<br>months*  | 1,000                           | -                               | 1,000                             | (c) a production line for bakery products in Sarawak   |
| Within 12   | -                               | 4,700                           | 4,700                             | Working capital  |
| months<br>Upon Listing  | -                               | 2,600                           | 2,600                             | Estimated listing expenses   |
|   | 7,000                           | 14,300                          | 21,300                            | Total gross proceeds   |

#### Note:

The utilisation of proceeds as disclosed above should be read in conjunction with the Prospectus of the Company dated 28 October 2015.

<sup>\*</sup> As per the announcement dated 25 November 2016, the timeframe for utilisation has been extended for an additional 12 months from its initial utilisation timeframe of within 12 months from the listing date as per the Prospectus of the Company dated 28 October 2015.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### B Additional Information Required by Appendix 9B of the Listing Requirements (Cont'd)

# B7 Group's Borrowings and Debt Securities

The Group's borrowings as at 30 June 2017 are as follows:

|                        | Short Term<br>RM'000 | Long Term<br>RM'000 | Total<br>RM'000 |
|------------------------|----------------------|---------------------|-----------------|
| Unsecured              |                      |                     |                 |
| Bankers' acceptances   | 86,140               | -                   | 86,140          |
| Bank overdrafts        | 26,369               | -                   | 26,369          |
| Revolving credit       | 18,000               | -                   | 18,000          |
| -                      | 130,509              | -                   | 130,509         |
| Secured                |                      |                     |                 |
| Term loans             | 1,248                | 15,235              | 16,483          |
| Hire purchase payables | 1,833                | 4,310               | 6,143           |
|                        | 3,081                | 19,545              | 22,626          |
| Total                  | 133,590              | 19,545              | 153,135         |
|                        |                      |                     |                 |

All the Group's borrowings are denominated in Ringgit Malaysia.

#### **B8** Derivative Financial Instruments

There is no derivative financial instrument as at the date of this report.

## **B9** Material Litigation

As at the date of this report, there is no litigation or arbitration, which has a material effect on the financial position of the Group, and the Board of Directors is not aware of any proceedings pending or threatened or of any fact likely to give rise to any proceedings.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### B Additional Information Required by Appendix 9B of the Listing Requirements (Cont'd)

# B10 Earnings Per Share ("EPS")

The basic and diluted EPS for the current quarter and financial year-to-date are computed as follows:

|   | Current Quarter ended |         | Year-to-date ended |         |
|---|-----------------------|---------|--------------------|---------|
|   | 30                    | 30      | 30                 | 30      |
|   | June                  | June    | June               | June    |
|   | 2017                  | 2016    | 2017               | 2016    |
|   | RM'000                | RM'000  | RM'000             | RM'000  |
| Profit / (Loss) attributable to ordinary equity owners of the Company   | (785)                 | 1,041   | 1,090              | 1,852   |
| Weighted average number of ordinary shares for basic earnings per share | 510,277               | 453,244 | 510,277            | 453,244 |
| Effect of dilution from:  |                       |         |                    |         |
| - redeemable convertible preference shares                              | 160,012               | 160,012 | 160,012            | 160,012 |
| · -   | 670,289               | 613,256 | 670,289            | 613,256 |
| _   |                       |         |                    |         |
| Basic EPS (sen)   | (0.15)                | 0.23    | 0.21               | 0.41    |
| Diluted EPS <sup>(2)</sup> (sen)  | (0.12)                | 0.17    | 0.16               | 0.30    |
|   |                       |         |                    |         |

#### Notes:

- (1) 20 shares.
- (2) The diluted EPS is computed based on the profit attributable to the owners of the Company divided by the number of ordinary shares in issue and assume the full conversion of the redeemable convertible preference shares into 160,012,387 ordinary shares in the Company.

#### B11 Dividends

No dividends have been declared or proposed for the current financial quarter under review.

#### INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 30 JUNE 2017

#### B Additional Information Required by Appendix 9B of the Listing Requirements (Cont'd)

#### B12 Disclosure of Realised and Unrealised Profits / (Losses)

The determination of realised and unrealised profits is based on Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosures Pursuant to Bursa Securities' Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

The realised and unrealised retained earnings of the Group as at 30 June 2017 are analysed as follows:

|  | As at<br>30 June 2017<br>RM'000 | As at<br>30 June 2016<br>RM'000 |
|--|---------------------------------|---------------------------------|
| The retained earnings of the Company and its subsidiaries: - Realised - Unrealised | 51,283<br>(6,452)               | 52,139<br>(5,389)               |
| Less: Consolidated adjustments   | (14,586)                        | (17,854)                        |
| Total Group retained earnings as per unaudited condensed financial statements      | 30,245                          | 28,896                          |

#### B13 Notes to the Condensed Consolidated Statement of Comprehensive Income

|   | Current Quarter ended     |                           | Year-to-date              |                           |
|---|---------------------------|---------------------------|---------------------------|---------------------------|
|   | 30 June<br>2017<br>RM'000 | 30 June<br>2016<br>RM'000 | 30 June<br>2017<br>RM'000 | 30 June<br>2016<br>RM'000 |
| Profit before taxation is arrived at after charging:-                 |                           |                           |                           |                           |
| Depreciation of property, plant and Equipment                         | 968                       | 782                       | 3,504                     | 2,958                     |
| Amortisation of intangible asset                                      | 19                        | 20                        | 79                        | 79                        |
| Inventories written off   | 670                       | 563                       | 2,089                     | 2,113                     |
| Bad debts written off Allowance for impairment loss on trade          | -                         | 39                        | 2                         | 39                        |
| receivables Allowance for impairment loss on                          | 409                       | 49                        | 409                       | 49                        |
| inventories   | 253                       | -                         | 253                       | -                         |
| Finance costs   | 2,119                     | 1,078                     | 7,202                     | 4,975                     |
| Rental expenses   | 598                       | 263                       | 2,027                     | 1,335                     |
| After crediting:-   |                           |                           |                           |                           |
| Gain on bargain purchase arising from the acquisition of subsidiaries | (1,367)                   | -                         | (2,173)                   | ^(1,825)                  |
| Interest income   | (64)                      | (50)                      | (228)                     | (265)                     |

#### Notes:

<sup>(1)</sup> Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Securities are not applicable.

<sup>^</sup> Included in other income is the gain on bargain purchase arising from acquisition of subsidiaries which had been adjusted from RM2.85 million to RM1.83 million retrospectively upon completion of the purchase price allocation in June 2016.