



億利達控股有限公司  
**Globaltec Formation Berhad**

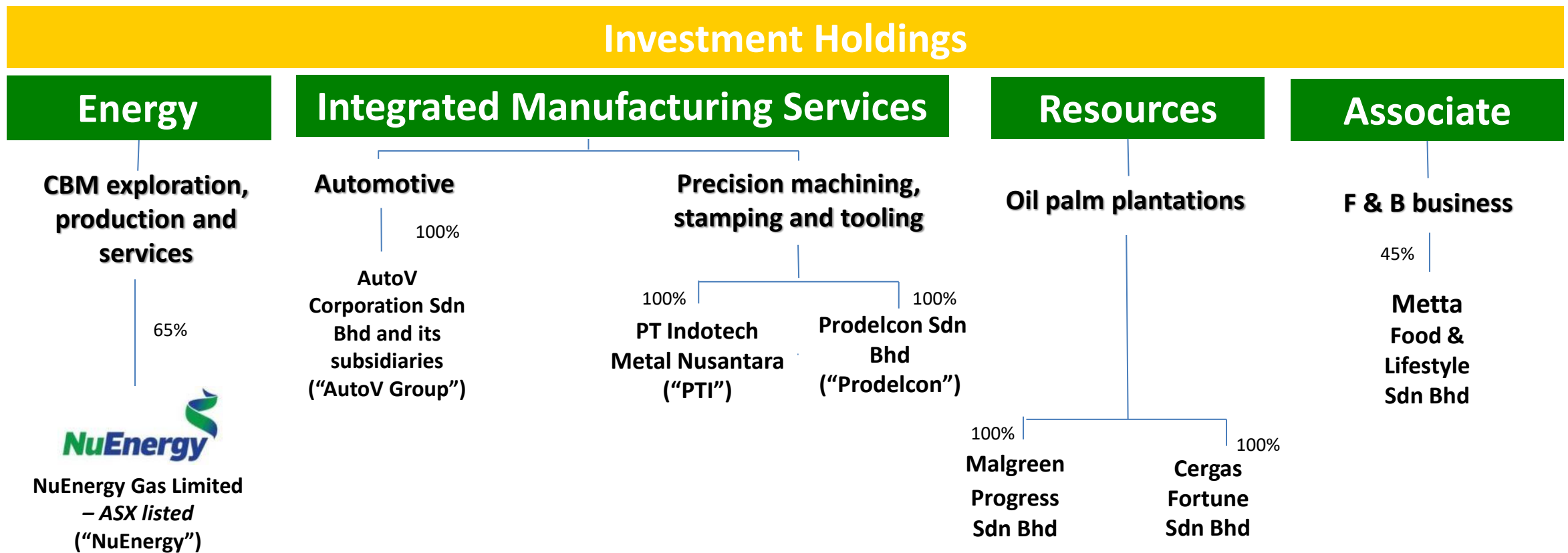
Reg. No. 201101024895 (953031-A)  
(GLOTEC 5220)

**TWELFTH ANNUAL GENERAL MEETING**  
**THURSDAY, 30 NOVEMBER 2023**



# Group Business Overview

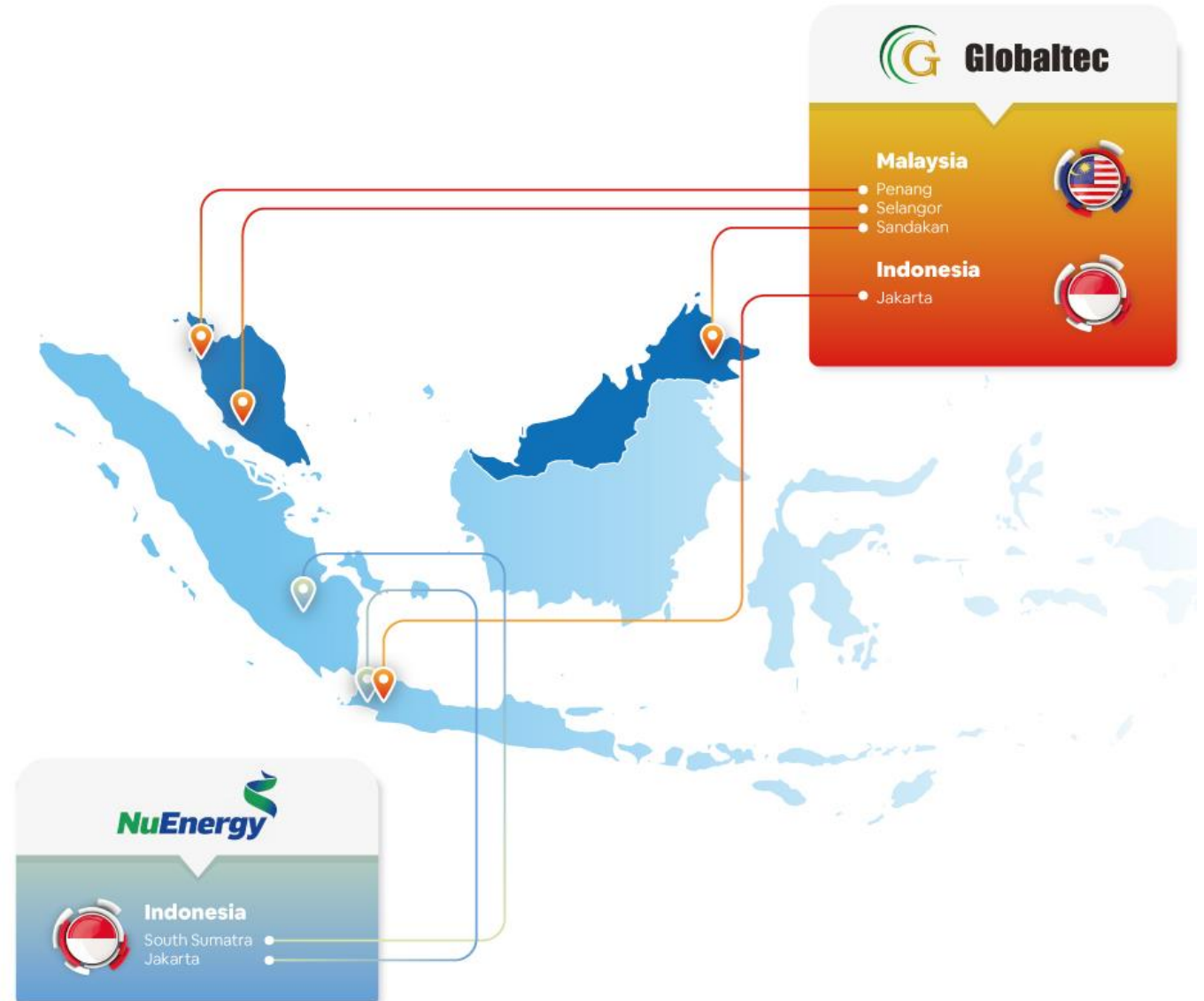
- Principal activities - automotive components design and manufacturing (“**Automotive**”), precision machining and automation, precision metal stamping and tooling (“**PMST**”) (collectively - Integrated Manufacturing Services, “**IMS**”), exploration and production of coal bed methane (“**CBM**”) (“**Energy**”) and oil palm plantations (“**Resources**”) and an associate involved in F&B Business





## Our Presence

- 5 manufacturing facilities across Malaysia and Indonesia
- 4 CBM production sharing contracts (“PSC”) in South Sumatra, Indonesia
- 823 hectares of planted oil palm plantation in Sabah, Malaysia







# IMS Segment

## Resiliently Profitable and Healthy Cash Flows

- ✓ Divisions:
  - Automotive Division
    - *design and manufacturing of automotive components & accessories*
  - Precision Machining, Stamping and Tooling (“PMST”) Division
    - *high precision machining & assembly of photonics, microwave and life science components*
    - *surgical instruments and implants*
    - *molds and diesets for semiconductor devices*
    - *metal stamped parts for automotive & electronic components*
- ✓ OEM for various industries including automotive, radio frequency microwave and photonics, life sciences, medical and semiconductor industries
- ✓ Diversified local and multinational customers
- ✓ Strong workforce of about 800 employees
- ✓ Total of 265,247 sq ft of built up factory area, expanding to 292,340 sq ft by end of 2023



Penang



Puchong



Jakarta

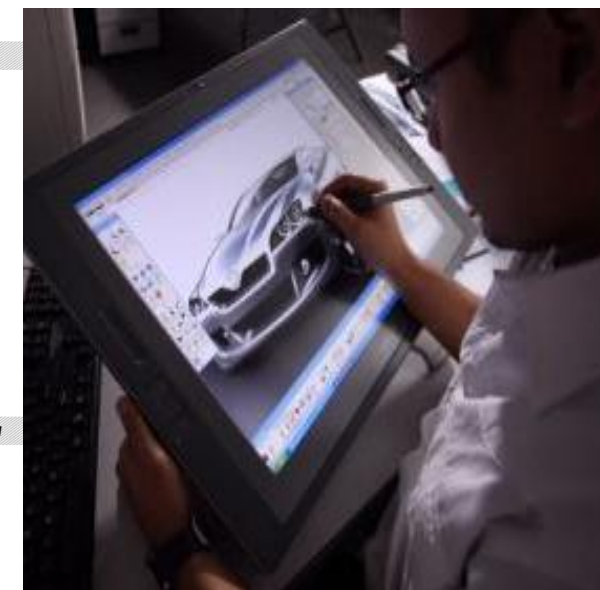




# IMS Segment *(cont'd)*

## Automotive Division - Highlights

- Revenue grew 52% yoy from RM54m to RM81m
- Net profit increased from RM0.9m to RM2.3m
- Strong operating cash inflow of RM8m
- Healthy cash position of RM24m
- Total Industry Volume (TIV) for 2023 forecasted to exceed the TIV in 2022 at 725,000 units
- Continuous GDP growth, new models and accommodative financing will be growth catalyst







# IMS Segment *(cont'd)*

## PMST Division

### Highlights

- Revenue increased from RM118m to RM121m with net profit of RM15m
- 3<sup>rd</sup> facility in Indonesia totalling 27,093 sq.ft is scheduled to be completed by end 2023
- Penang factory - invested in more high technology machines, as part of its new business project in its medical devices manufacturing.
- Production capacity at the 2<sup>nd</sup> factory in Penang Science Park expanded to meet customers' expectation and also to set up new robotic handling system, which will increase productivity, efficiency as well as reduced operation costs.





# Energy Segment

## Delivering clean energy to Indonesia

- NuEnergy Gas Limited (“NGY” or “NuEnergy”), a 65% subsidiary listed on the Australian Securities Exchange
- Independent clean energy company focused on Coal Bed Methane (“CBM”) exploration, development and production in South Sumatra, Indonesia
- Long term strategy is to integrate the South Sumatra PSCs and develop a large scale CBM supply

“Amidst the world’s increasing demand for cleaner and sustainable energy solutions, CBM has proven to be an unconventional and innovative alternative to traditional fossil fuels all over the globe..”

“We have seen successful operating CBM projects such as the Powder River Basin in the US and the Surat Basin in Australia that are resource-dense and high-volume, demonstrating similar reservoir features to the South Sumatra Basin”

“As such, we see significant potential and viability at our four high value projects in the South Sumatra basin, focused on replicating the success seen at the Powder River Basin and Surat Basin”



# Energy Segment *(cont'd)*

## Snapshots



Indonesia - One of the world's largest CBM resources



Excellent alternative to depleting natural gas in Indonesia



High demand for gas as a clean transition energy source in Indonesia with strong government support



Attractive gas pricing dynamics



Four high value assets, 9,691 BCF OGIP, with first asset nearing commercialisation and first revenue



High quality local infrastructure and partners with close proximity to end users



High quality in-country partners with significant capital investment



Highly experienced Board & Management with deep local and international relationships experienced in commercialising Oil & Gas discoveries







# Energy Segment (cont'd)

## Transition Towards Low Carbon Future

### Why CBM in Indonesia?



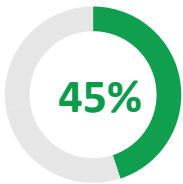
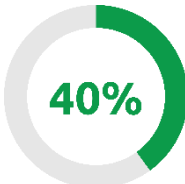
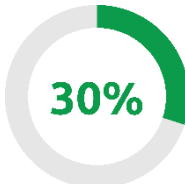






- Demand for energy continues to increase beyond 2030
- One of the world's largest CBM resources
- Excellent alternative to depleting natural gas in Indonesia
- Government's support for clean energy which includes the new gross split proposal of 95%/5% and VAT exemption from signing of gross split to first gas sale
- High demand for gas as a clean energy source in Indonesia in the near and long term
- Attractive gas price
- Local infrastructure
- Close proximity to end users



# Energy Segment *(cont'd)*

## Assets Overview

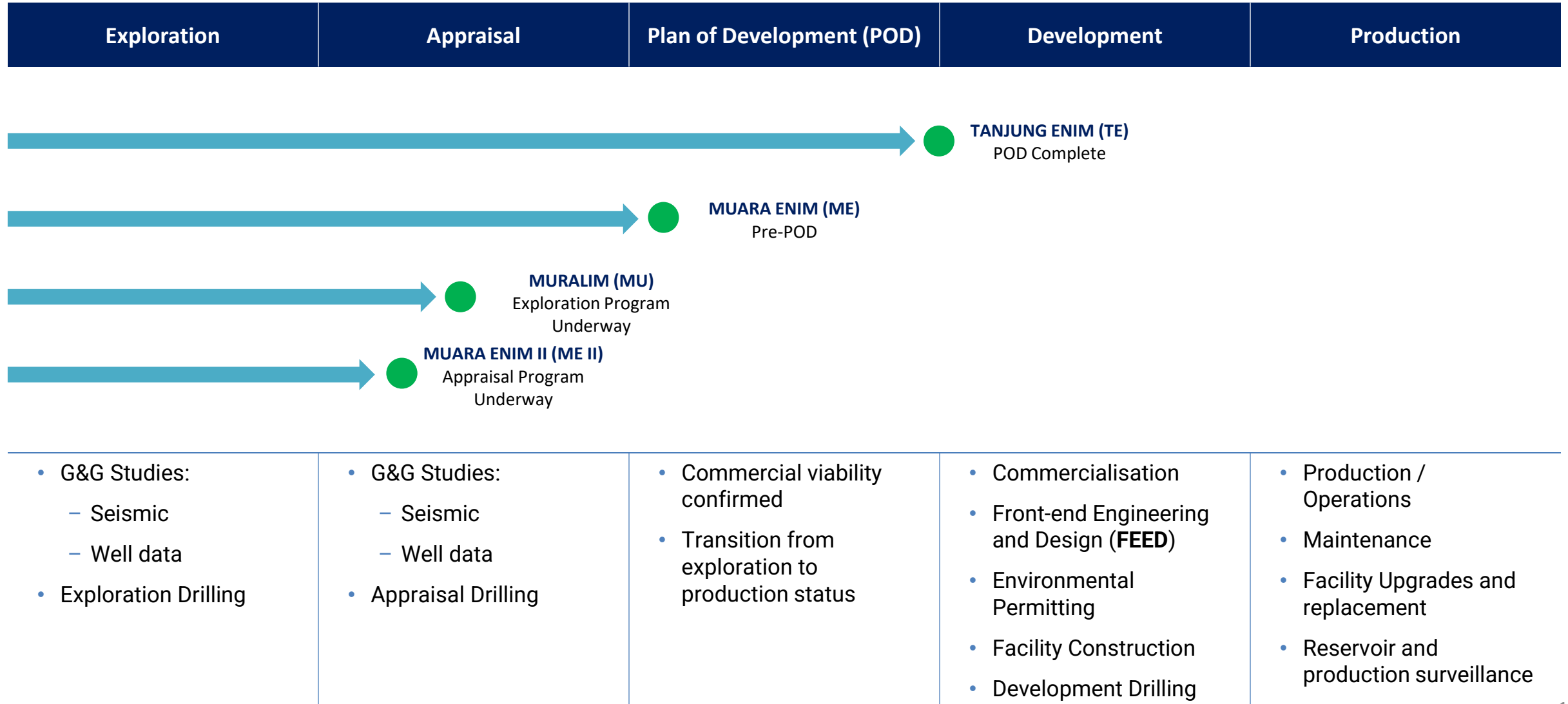
Energy segment operates four key assets that are at varying stages in development, with total Gas In Place of 9,691 BCF

PSC	TANJUNG ENIM (TE)	MUARA ENIM (ME)	MUARA ENIM II (ME II)	MURALIM (MU)
NuEnergy Ownership				
Gas In Place Resource/Reserve	484 BCF	3,056 BCF	4,715 BCF	1,436 BCF
Status	POD	Pre-POD	Appraisal	Appraisal
Location (combined acreage: 2,279 km <sup>2</sup> )	<div></div> <ul style="list-style-type: none"><li> Muralim</li><li> Tanjung Enim</li><li> Muara Enim II</li><li> Muara Enim</li></ul>			



# Energy Segment *(cont'd)*

## Commercialisation Pathway



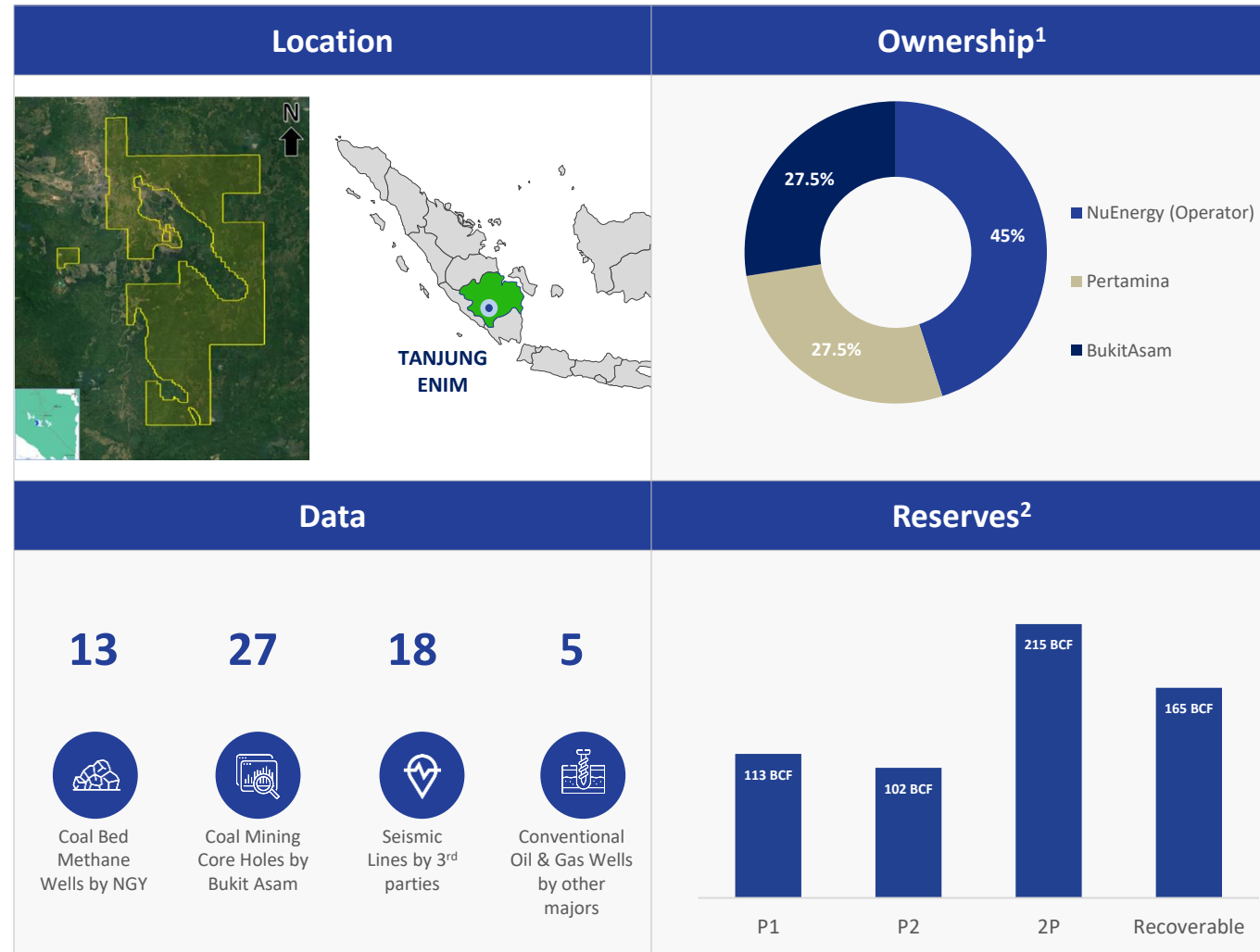


### Tanjung Enim PSC (Total Acreage of 249.1km<sup>2</sup>)

- Located near to fast growing economy and industrial cities of Prabumulih (50 km) and Palembang(200 km) respectively
- Located near to pipeline infrastructure about 24 km from Lematang Gas Pipeline
- POD I with gross reserve of 165 BCF
- Total 13 wells drilled

### Tanjung Enim POD 1 Status (33km<sup>2</sup> - 13% of the total acreage)

- POD implementation will be in stages to achieve early gas sales
- Environmental permit secured on 26/9/2023
- Heads of agreement for gas sales signed with PT Laras Energy
- Initial gas sales of 1 MMSCFD expected to commence in Q3 of 2024
- Locations for 4 early gas wells, a production facility and the subsequent flow lines has been identified
- Gas sales targeting the underserved market within South Sumatra which would help the surrounding industries to gradually migrate from using non-environmental friendly fuel to clean energy





# Energy Segment *(cont'd)*

## Strategic Pathway

		Q3 CY23	Q4 CY23	Q1 CY24	Q2 CY24	Q3 CY24
Tanjung Enim	Permits (Gas Allocation)			★		
	Gas Sales Agreement (GSA)				★	
	Tender Processes and Preparation				★	
	Drilling Operation				★	
	Dewatering					★
	Establish Flowline & Early Production Facilities					★
	Onstream - Commissioning & First Gas Production					★
Muara Enim	Exploration Period Extension		★			
	Environment Permit		★			
	Exploration and Drilling of Well ME-003A				★	
Muara Enim II	Environment Permit				★	
	Drilling Core Holes				★	
Muralim	Dewatering Process			★		



## Resources Segment

### Oil Palm

### Cultivation and sale of oil palm fresh fruit bunches



- Land bank of 916 hectares (of which 823 hectares is planted) in Sandakan, Sabah
- MSPO certification achieved
- Replanting commenced with 44 hectares in the last quarter of FY2023
- The Replanting program is expected to comprise 500 hectares (approx 60% of) total planted area over 10 years at an estimated total cost of RM6.8 m



- In September 2022, Globaltec invested a 45% equity interest in Metta Food & Lifestyle Sdn. Bhd. (“Metta”)
- Metta has since expanded from 4 to 9 outlets comprised of 3 De.Wan 1958 by Chef Wan outlets (premium Malay Cuisine banquet-themed restaurants) and 6 Cafe Chef Wan outlets
- Revenue since Globaltec’s Subscription and for FY2023 amounted to RM25.2 million



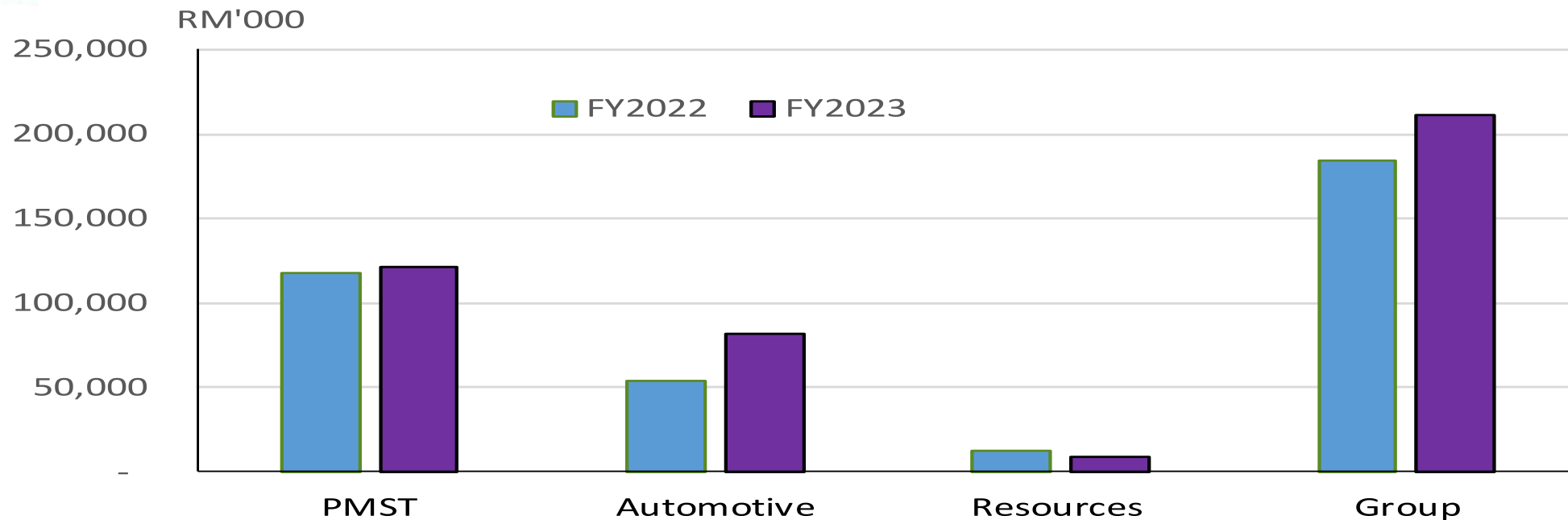


## Group Key Financial Indicators

RM'000 (unless otherwise stated)	FY2023	FY2022		Change	% Change
Turnover	211,040	184,275	↑	26,765	15%
Gross Profit	47,485	51,070	↓	(3,585)	(7%)
Gross Profit margin	23%	28%	↓	-5%	
Net profit	10,166	16,570	↓	(6,404)	(39%)
Total Assets	424,067	406,245	↑	17,822	4%
Shareholders' Funds/Net Assets	281,248	269,168	↑	12,080	4%
Total debt	10,361	10,475	↓	(114)	(1%)
Gearing (times)	0.04	0.04	→	-	
Cash and bank balances	57,355	81,742	↓	(24,387)	(30%)
Net cash (Cash less debts)	46,994	71,267	↓	(24,273)	(34%)



## Financial Performance: Revenue



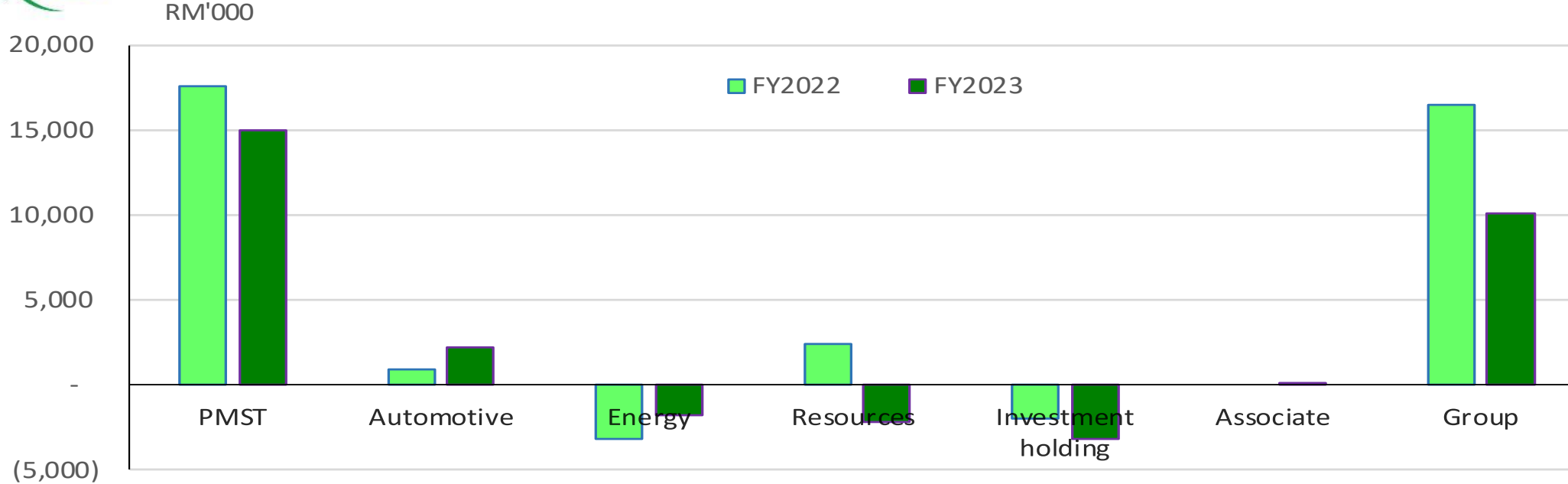
The Group's revenue increased 15% from RM184.3 million to RM211 million, underpinned by the increase in revenue of the IMS segment. The improvement was due to the overall improving Malaysia and global economy in FY2023 post Covid-19 pandemic vis-à-vis FY2022. In addition, high delivery of vehicles in FY2023, to meet the sales and service tax exemption concession, which ended on 31 March 2023 coupled with that in FY2022, the Malaysian automotive industry supply chain was disrupted by Covid-19 lockdown (July 2021 to mid-Aug 2021) and a massive flood in Selangor and its after-effects that lasted from Dec 2021 to about May 2022.

However, Resources segment recorded a decrease of RM3.9 million in revenue to register at RM8.7 million as a result of lower oil palm fresh fruit bunch ("FFB") prices albeit higher FFB production.





## Financial Performance : Net Profit/(Loss)



Group's net profit decreased from RM16.6 million to RM10.2 million. Due to a decline in the results of the IMS and Resources segment of RM1.3 million and RM4.6 million respectively, attributable to:

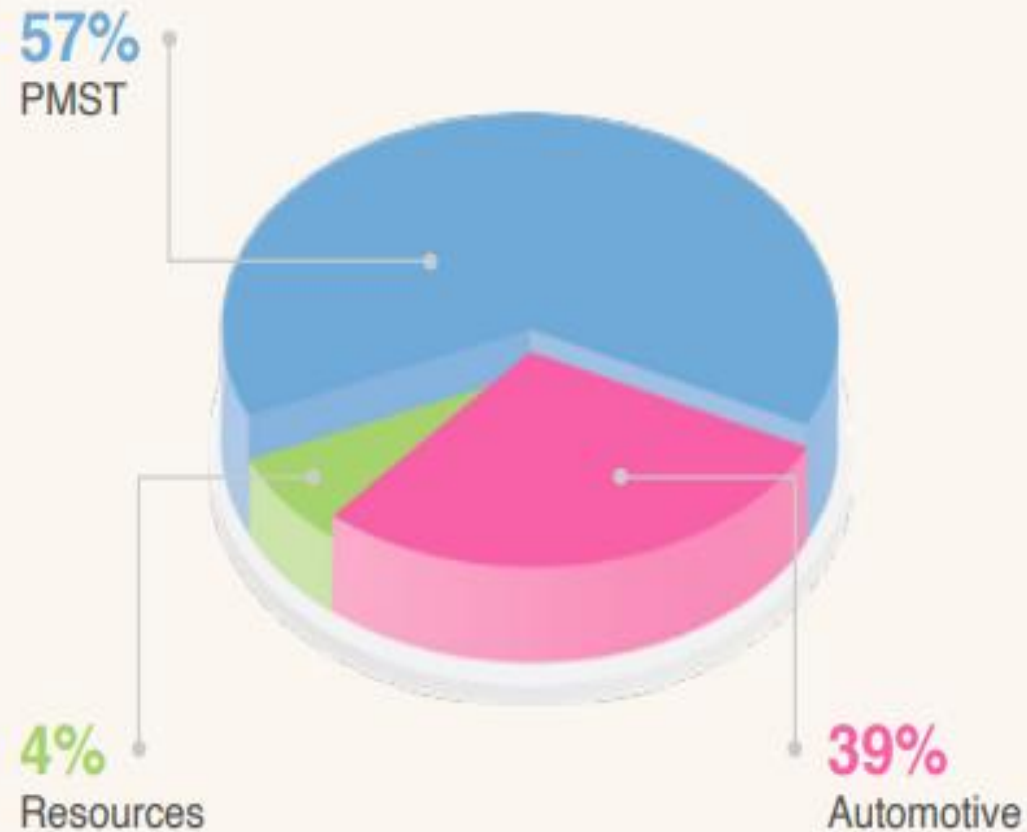
- The PMST division recorded a decrease in net profit of RM2.6 million due mainly to increases in material and labour costs.
- The Resources segment registered a net loss of RM2.2 million versus a net profit of RM2.4 million in the prior FY, due mainly to lower average FFB prices, bearer plants written off RM0.6 million and fair value loss on biological assets of RM1.1 million. Bearer plants written off was in line with the Resources segment's replanting program which started during the last quarter of FY2023.

However, the Automotive division chalked up an increase in net profits of RM1.3 million as compared to RM0.9 million for FY2022, in line with its higher revenue. Share of profit from associate amounted to RM81K.

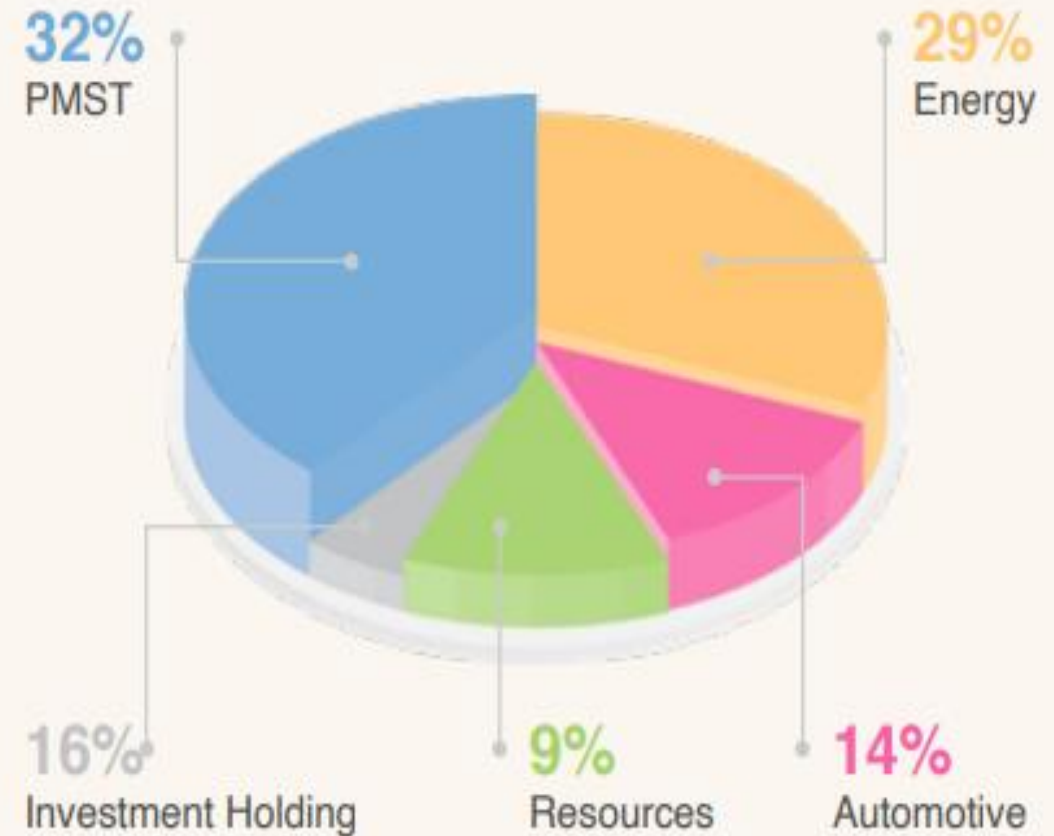


# Financial Performance: Revenue & Total Assets by Segment/Division

**FY2023 Revenue**  
(RM211 million)



**FY2023 Total Assets**  
(RM424 million)

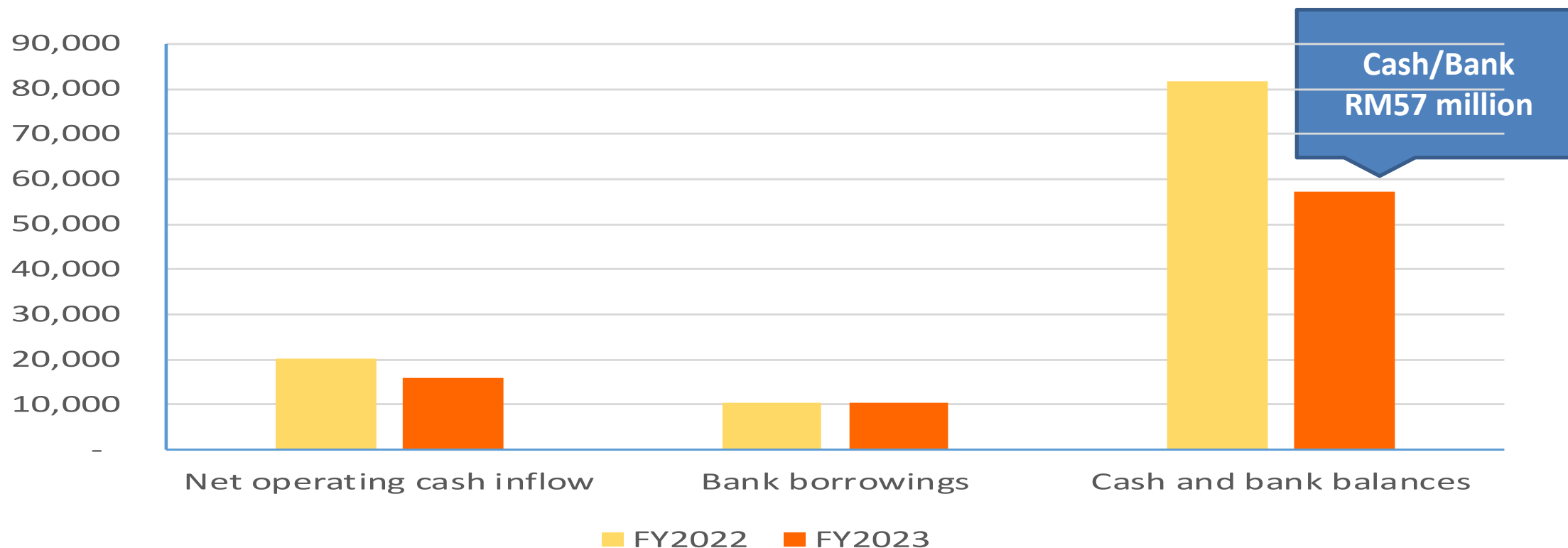




## Group Cash Position

Low gearing and positive operating net cash flows

RM'000



Decrease in cash and bank balances due mainly to the subscription payment of RM20 million for a 45% equity interest in Metta and a dividend payment of RM4.8 million to owners of the Company





## Other Expenditures/Income

RM'000

### Other operating expenses

Comprise mainly of:

Amortisation of customer relationships

Fair value loss on biological asset

Fair value loss on financial assets

Bearer plants written off

### Other operating income

Comprise mainly of:

Realised/Unrealised foreign exchange gain

Fair value gain on biological asset

Gain on disposal of property, plant and equipment

### Administrative expenses

Comprise mainly of:

Staff cost

Directors fees & remuneration

Depreciation

Audit fees

### Distribution costs

Group			
FY2023	FY2022		
3,805	3,149	↑	656 21%
395	395		
1,116	-		
453	2,420		
664	-		
2,635	3,402	↓	(767) -23%
1,431	2,209		
-	907		
301	39		
32,462	28,218	↑	4,244 15%
14,616	12,781		
5,002	4,669		
1,760	1,763		
1,075	972		
607	602	↑	5 1%



## Dividend

For FY2023 the Company declared a dividend amounting to 1.1 sen per share or RM2.96 million on 24 August 2023 and was paid on 20 November 2023

# Thank You

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