

### **MEDIA PRIMA BERHAD**

Registration No. 200001030368 (532975-A) (Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2021

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		INDIVIDUAL	QUARTER	<b>CUMULATIVE QUARTERS</b>			
		31.12.2021	31.12.2020	31.12.2021	31.12.2020		
	NOTE	RM'000	RM'000	RM'000	RM'000		
Revenue	A7	315,901	298,086	1,120,188	1,041,565		
Operating expenses		(225,675)	(255,485)	(919,278)	, ,		
Other operating income		3,090	4,515	8,107	17,249		
Earnings before interest, taxation, depreciation, amortisation and							
impairment ("EBITDA")		93,316	47,116	209,017	115,194		
Impairment ( EBITDA ) Impairment of non-current assets		(18,034)	47,110	(18,034)	115,194		
Depreciation on right-of-use assets		(8,374)	(12,912)	(37,051)	(56,877)		
Other depreciation		(17,426)	(12,812)	(57,031)	, ,		
Amortisation of intangible assets (excluding		(17,420)	(12,013)	(33,176)	(34,200)		
programme and film rights)	ig	(337)	(481)	(1,462)	(1,745)		
Finance income		1,573	1,416	5,980	6,704		
Finance costs on lease liabilities		(2,061)	(1,856)	(7,816)			
Finance costs on financial liabilities		(1,046)	692	(6,995)	(3,567)		
Share of results of associates		(54)	(30)	(240)	(151)		
Profit/(loss) before tax	A8	47,557	21,132	90,223	(5,787)		
Taxation	B1	(19,375)	(2,999)	(38,661)	(12,299)		
Net profit/(loss) and total comprehensive		(10,070)	(2,000)	(00,001)	(12,200)		
income/(loss) for the financial period/yea	r	28,182	18,133	51,562	(18,086)		
income/(ioss) for the financial period/yea	<u> </u>	20,102	10,133	31,302	(10,000)		
Profit/(loss) and total comprehensive							
income/(loss) attributable to:							
<ul> <li>Owners of the Company</li> </ul>		28,942	18,837	55,231	(18,378)		
<ul> <li>Non-controlling interests</li> </ul>		(760)	(704)	(3,669)	292		
		28,182	18,133	51,562	(18,086)		
Earnings/(loss) per share (sen)							
- Basic and diluted	B12	2.61	1.70	4.98	(1.66)		

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2020.

NOTE  Assets  Property, plant and equipment Right-of-use assets Investment properties	AS AT 31.12.2021 RM'000  158,603 118,491 16,067 1,241 688	AS AT 31.12.2020 RM'000 210,396 157,017 28,136
Property, plant and equipment Right-of-use assets	118,491 16,067 1,241 688	157,017 28,136
Right-of-use assets	118,491 16,067 1,241 688	157,017 28,136
	16,067 1,241 688	28,136
Investment properties	1,241 688	
	688	
Associates		2,678
Financial assets at fair value through other comprehensive income	204 400	688
Intangible assets Other receivables	384,496 445,704	387,139
Deferred tax assets	145,791 13,640	- 11,584
	•	
Non-current assets	839,017	797,638
Inventories	14,976	24,097
Trade and other receivables Contract assets	185,825 13,373	220,135 12,857
Current tax recoverable	8,118	8,354
Deposits, cash and bank balances A12	341,508	303,783
Current assets	563,800	569,226
Non-current assets held for sale	11,576	225
Total assets	1,414,393	1,367,089
Liabilities and equity		
Liabilities		
Lease liabilities	101,771	144,790
Borrowings B5	120,073	79,583
Deferred tax liabilities	38,292	37,501
Non-current liabilities	260,136	261,874
Trade and other payables	307,614	324,948
Contract liabilities	49,348	70,816
Provisions	82,588	48,825
Lease liabilities Borrowings B5	39,889 33,561	40,291 45,902
Current tax payable	16,641	1,366
Current liabilities	529,641	532,148
Total liabilities	789,777	794,022
Equity and Reserves		,
Share capital	1,524,735	1,524,735
Reserves	(892,590)	(947,821)
Equity attributable to owners of the Company	632,145	576,914
Non-controlling interests	(7,529)	(3,847)
Total equity	624,616	573,067
Total liabilities and equity	1,414,393	1,367,089
Net assets per share attributable to equity holders of the Company (sen)*	56.99	52.01

<sup>\*</sup> Net assets per share is calculated by dividing the net assets (excluding the portion allocated to non-controlling interests) of the Group by the number of ordinary shares in issue at the statement of financial position date.

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2020.

### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Attribu					
	Share capital RM'000	Other reserves RM'000	Accumulated losses RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
<u>2021</u> At 1 January 2021	1,524,735	4	(947,825)	576,914	(3,847)	573,067
Net profit/(loss) and total comprehensive income/(expense) for the financial year	-	-	55,231	55,231	(3,669)	51,562
<u>Transaction with owners:</u> Acquisition of additional interest in a subsidiary	-	-	-	-	(13)	(13)
At 31 December 2021	1,524,735	4	(892,594)	632,145	(7,529)	624,616
0000						
2020 At 1 January 2020	1,524,735	4	(926,040)	598,699	(2,546)	596,153
Net (loss)/profit and total comprehensive (expense)/income for the financial year	-	-	(18,378)	(18,378)	292	(18,086)
<u>Transaction with owners:</u> Acquisition of additional interest in a subsidiary	-	-	(3,407)	(3,407)	(1,593)	(5,000)
At 31 December 2020	1,524,735	4	(947,825)	576,914	(3,847)	573,067

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2020.

## **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

	NOTE	FOR THE YEAR ENDED 31.12.2021 RM'000	FOR THE YEAR ENDED 31.12.2020 RM'000
Cash flows from operating activities			
Profit/(loss) for the financial year Adjustments for:		51,562	(18,086)
- Non-cash items		231,392	211,502
- Finance costs on lease liabilities		7,816	11,085
- Finance costs on financial liabilities		6,995	3,567
- Finance income		(5,980)	(6,704)
Operating cash flows before changes in working capital		291,785	201,364
Changes in working capital		143	(109,364)
Cash flows from operations		291,928	92,000
Income tax paid		(24,416)	(2,800)
Net cash flows generated from operating activities		267,512	89,200
Cash flows from investing activities			
Property, plant and equipment:			
- Additions		(8,416)	(9,660)
- Advance payments		(118,177)	(0,000)
- Proceeds from disposals		` 466 <sup>°</sup>	436
Intangible assets (including programme and film rights):			
- Additions		(93,994)	(88,574)
Settlement of deferred purchase considerations:			
- Investment in a subsidiary		-	(780)
- Investment in an associate		-	(240)
Finance income received		5,964	6,704
Net cash flows used in investing activities		(214,157)	(92,114)
Cash flows from financing activities			
Finance cost paid on financial liabilities		(4,021)	(4,993)
Finance cost paid on lease liabilities		(7,816)	(11,085)
Drawdown of borrowings		73,358	187,686
Repayment of borrowings		(48,158)	(65,463)
Increase in restricted bank balances		(2,985)	(12,280)
Acquisition of additional interest in a subsidiary		(13)	(5,000)
Payment of principal element of lease liabilities		(28,980)	(51,592)
Net cash flows (used in)/generated from financing activities		(18,615)	37,273
Net movement in cash and cash equivalents		34,740	34,359
Cash and cash equivalents at beginning of the financial year		291,303	256,944
Cash and cash equivalents at end of the financial year	A12	326,043	291,303

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2020.

#### NOTES TO THE INTERIM FINANCIAL REPORT

### A1. BASIS OF PREPARATION

Amendments to MFRS 16

The unaudited interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The unaudited interim financial statements should be read in conjunction with the audited annual financial statements of the Group for the financial year ended 31 December 2020, which were prepared in compliance with Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2020.

The Group have applied the following amendments for the first time for the financial year beginning on 1 January 2021:

#### Effective for annual periods beginning on or after 1 January 2021:

Description	
Amendments to MFRS 9, MFRS 7, and MFRS 116	Interest Rate Benchmark Reform – Phase 2
Effective for annual periods	beginning on or after 1 April 2021:
Description	

The Group has early adopted Amendments to MFRS 16 'Covid-19-Related Rent Concessions beyond 30 June 2021', with an initial application date of 1 January 2021.

Covid-19-Related Rent Concessions beyond 30 June 2021

The initial application of the above amendments did not have any material impact to the consolidated financial statements of the Group.

### **NOTES TO THE INTERIM FINANCIAL REPORT**

### A1. BASIS OF PREPARATION (CONTINUED)

The Group will be adopting the following MFRSs when they become effective in the respective financial periods.

Description		Effective for annual periods beginning on or after
Annual Improvements to MFRS 1	Reference to cumulative translation differences	1 January 2022
Amendments to MFRS 3	Reference to the Conceptual Framework	1 January 2022
Amendments to MFRS 116	Proceeds before Intended Use	1 January 2022
Amendments to MFRS 137	Onerous Contracts – Cost of Fulfilling a Contract	1 January 2022
Annual Improvements to MFRS 9	Fees in the 10% test for the derecognition of financial liabilities	1 January 2022
Amendments to MFRS 101	Classification of liabilities as current or non- current	1 January 2023
Amendments to MFRS 101	Disclosure of Accounting Policies	1 January 2023
Amendments to MFRS 108	Definition of Accounting Estimates	1 January 2023
Amendments to MFRS 112	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023

The above amendments to published standards are not expected to have a significant effect on the Group.

#### A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the audited annual financial statements for the financial year ended 31 December 2020 was not qualified.

### A3. SEASONAL OR CYCLICAL FACTORS

The operations of the Group's major business segments are generally affected by the major festive seasons.

#### A4. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

Exceptional items are those items the Directors consider to be one-off or material in nature that should be brought to the readers's attention in understanding the Group's interim financial report.

### **NOTES TO THE INTERIM FINANCIAL REPORT**

## A4. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS (CONTINUED)

Profit/(loss) before tax is stated after crediting/(charging) the following exceptional items:

	INDIVIDUAL	QUARTER	CUMULATIVE QUARTERS			
	31.12.2021	31.12.2020	31.12.2021	31.12.2020		
	RM'000	RM'000	RM'000	RM'000		
Impairment of property, plant						
and equipment	(13,837)	-	(13,837)	-		
Impairment of intangible assets Impairment of investment in an	(3,000)	-	(3,000)	-		
associate associate	(1,197)	-	(1,197)	-		
	(18,034)	-	(18,034)	-		

#### (a) Impairment of property, plant and equipment

Impairment of RM13.8 million during the financial year is in relation to certain property, plant and equipment of the Out-of-Home, Publishing and Broadcasting segments.

#### (b) Impairment of intangible assets

Impairment of RM3.0 million during the financial year is in relation to goodwill allocated to the Out-of-Home cash-generating unit.

#### (c) Impairment of investment in an associate

Impairment of RM1.2 million during the financial year is in relation to the Group's investment in an associate company.

Other than the above, there were no unusual items affecting the assets, liabilities, net income or cash flows of the Group in the fourth quarter and financial year ended 31 December 2021.

#### A5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the fourth quarter ended 31 December 2021.

### NOTES TO THE INTERIM FINANCIAL REPORT

### A6. SEGMENTAL REPORTING

The Group determines and presents its operating segments based on information reported internally to the Group Managing Director and the Board of Directors. The Group predominantly operates in Malaysia and consequently, there is no disclosure on geographical segment being made.

	Omnia RM'000	Broad- casting RM'000	Out-of- Home RM'000	Publish- ing RM'000	Digital Media RM'000	Content Creation RM'000	Home Shopping RM'000	Corporate E RM'000	limination RM'000	Total RM'000
Year ended 31 December 2021										
Revenue from external										
Customers	693,703	29,807	50,870	56,988	4,362	15,840	268,618	-	(700.070)	1,120,188
Inter-segment revenue	-	450,232	41,088	81,704	95,162	998	-	67,686	(736,870)	- 4 400 400
	693,703	480,039	91,958	138,692	99,524	16,838	268,618	67,686	(736,870)	1,120,188
Reportable segment profit/(loss) after tax before non-controlling interest	4,421	80,443	(36,232)	2,923	11,956	13,935	3,022	56,059	(84,965)	51,562
Year ended 31 December 2020										
Revenue from external										
customers	388,032	74,604	112,369	85,112	53,736	18,847	308,865	-	-	1,041,565
Inter-segment revenue	-	273,636	821	64,489	36,385	46,499	-	59,074	(480,904)	-
	388,032	348,240	113,190	149,601	90,121	65,346	308,865	59,074	(480,904)	1,041,565
Reportable segment (loss)/profit after tax before										
non-controlling interest	(12,099)	36,016	(5,171)	(26,678)	10,846	(6,151)	10,219	(49,634)	24,566	(18,086)

### NOTES TO THE INTERIM FINANCIAL REPORT

### A7. REVENUE

	INDIVIDUAL	QUARTER	<b>CUMULATIVE QUARTE</b>		
	31.12.2021	31.12.2020	31.12.2021	31.12.2020	
	RM'000	RM'000	RM'000	RM'000	
Revenue from contracts with customers	:				
Advertising revenue	235,882	194,925	745,345	642,875	
Newspaper sales	8,288	11,073	37,592	47,186	
Newspaper printing and distribution	4,340	5,483	18,760	15,151	
Content production	389	218	1,631	3,196	
Content sales	13,865	5,497	42,938	14,232	
Sales of home shopping goods	50,957	77,929	267,924	308,865	
Other ancillary revenue	1,405	2,041	2,147	6,743	
	315,126	297,166	1,116,337	1,038,248	
Revenue from other sources:	ŕ		, ,		
Rental income from investment					
properties and outdoor cellular					
antenna space	775	920	3,851	3,317	
	315,901	298,086	1,120,188	1,041,565	

### A8. PROFIT/(LOSS) BEFORE TAX

Profit/(loss) before tax is stated after crediting/(charging):

INDIVIDUAL	QUARTER	CUMULATIVE QUARTERS			
<b>31.12.2021</b> 31.12.2020		31.12.2021	31.12.2020		
RM'000	RM'000	RM'000	RM'000		
(1,372)	(3,835)	1,929	(10,843)		
(67)	(84)	(200)	(261)		
(96)	(79)	(70)	(229)		
` ,	` ,	` ,	` ,		
2,436	(2.382)	2,436	(13,678)		
•	( , ,	,	( , ,		
5	(43)	413	(488)		
	31.12.2021 (RM'000) (1,372) (67) (96) 2,436	RM'000 RM'000  (1,372) (3,835) (84)  (96) (79)  2,436 (2,382)	31.12.2021 RM'000       31.12.2021 RM'000         (1,372) (3,835) (67) (84) (200)       1,929 (200)         (96) (79) (70)       (70)         2,436 (2,382)       2,436		

### A9. VALUATIONS OF PROPERTY, PLANT & EQUIPMENT

The Group's property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

#### **NOTES TO THE INTERIM FINANCIAL REPORT**

#### A10. CONTINGENT LIABILITIES AND ASSETS

#### (a) Contingent liabilities

The Group is a defendant in 17 legal suits (as at 31.12.2020: 19 suits) with contingent liabilities amounting to approximately RM3.9 million (as at 31.12.2020: RM5.6 million). The legal suits mainly consist of claims on defamation.

Apart from the foregoing, the Directors are not aware of any other proceedings pending against the Group or of any facts likely to give rise to any proceedings which might materially affect the financial position or business operations of the Group.

#### (b) Contingent assets

The Group identified two contingent assets as at 31 December 2021 (2020: Nil). These are related to insurance recoveries amounting to RM4.8 million on damaged property, plant and equipment and repair and maintenance services incurred at the Group's newspaper printing facility in Shah Alam, Selangor as a result of flooding.

The insurance recoveries were under negotiation as at year end and as such remained uncertain as to their outcome. In accordance with MFRS 137, these amounts have not been recognised in the interim financial report of the Group for the financial year ended 31 December 2021.

#### A11. CAPITAL COMMITMENTS

Capital commitments not provided for in the financial statements as at 31 December 2021 are as follows:

	RM'000
Approved but not contracted for:	
- Property, plant and equipment	42,552
- Intangible assets	146,173
Approved and contracted for:	
- Property, plant and equipment	54,777
- Intangible assets	10,736

#### A12. CASH AND CASH EQUIVALENTS

Details of cash and cash equivalents are as follows:

Asa	at	As at
31.12.202	<b>:1</b> 3	31.12.2020
RM'00	0	RM'000
Cash and bank balances 157,17	7	269,891
Deposits with licensed banks 184,33	31	33,892
Deposits, cash and bank balances 341,50	8	303,783
Less: Restricted deposits		
Deposits with licensed banks (15,46	<b>i</b> 5)	(12,480)
Cash and cash equivalents 326,04	3	291,303

#### **NOTES TO THE INTERIM FINANCIAL REPORT**

#### A13. SIGNIFICANT RELATED PARTY TRANSACTIONS

Significant related party transactions for the year ended 31 December 2021 are as follows:

	For the year ended 31.12.2021 RM'000	For the year ended 31.12.2020 RM'000
Associate companies: - Purchase of services	(1,847)	(2,338)
Companies related by virtue of a common major shareholder with a significant influence over the Company: - Revenue from contracts - Rental income - Purchase of goods and services - Transaction cost on borrowings - Finance cost on borrowings	21,563 223 (28,845) (601) (69)	15,983 - (25,240) -

#### A14. SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

#### (a) Major acquisition of property, plant and equipment

On 3 September 2021, STMB Properties Sdn Bhd (formerly known as Big Events Sdn Bhd) ("STMB Properties"), a wholly-owned indirect subsidiary of the Company, had entered into a sale and purchase agreement with PNB Development Sdn Berhad for the acquisition of two pieces of freehold land held under title no. GERAN 31811, Lot 443 and GERAN 31812, Lot 444, Seksyen 96A, Bandar Kuala Lumpur, Daerah Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur, measuring a total of approximately 151,814 square feet and the buildings erected thereon ("Bangsar Property"), for a total purchase consideration of RM156.4 million.

The acquisition of the Bangsar Property had been completed on 20 January 2022 in accordance with the sale and purchase agreement.

#### (b) Termination of leases

The Bangsar Property was leased by The New Straits Times Press (Malaysia) Berhad, a 98.17% directly-held subsidiary of the Company, from PNB Development Sdn. Berhad prior to the acquisition as disclosed in Note A14(a) above. The lease was terminated on 20 January 2022 via a deed of termination pursuant to the completion of the acquisition of the Bangsar Property by STMB Properties. As at the date of termination, the carrying amount of the right-of-use asset and lease liability attributed to the lease of the Bangsar Property of RM22.4 million and RM25.6 million respectively shall be derecognised by the Group.

#### ADDITIONAL LISTING REQUIREMENT INFORMATION

#### **B1. TAXATION**

	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTERS</b>	
	31.12.2021	31.12.2020	31.12.2021	31.12.2020
	RM'000	RM'000	RM'000	RM'000
In respect of the current period:				
<ul> <li>Current income tax</li> </ul>	23,260	1,300	42,197	10,651
<ul> <li>Deferred tax charge/(credit)</li> </ul>	(2,914)	1,060	(1,267)	1,009
<ul> <li>Under/(over)-accruals of taxation</li> </ul>				
in period/year	(971)	639	(2,269)	639
	19,375	2,999	38,661	12,299

The difference in the Group's effective tax rate for the current quarter and year and the statutory corporate tax rate of 24% is partly due to expenses not deductible for tax purposes.

#### **B2.** FAIR VALUE CHANGES OF FINANCIAL LIABILITIES

As at 31 December 2021, the Group does not have any financial liabilities measured at fair value through profit or loss.

#### **B3. MATERIAL LITIGATION**

The status of material litigation is disclosed in Note A10(a) of this interim financial report.

#### **B4.** STATUS OF CORPORATE PROPOSALS

Save as below, the Group does not have any other corporate proposal that has been announced and is pending completion:

(a) On 15 July 2021, The New Straits Times Properties Sdn. Bhd. ("NST Properties"), a wholly-owned subsidiary of The New Straits Times Press (Malaysia) Berhad, which in turn is a 98.17% owned subsidiary of the Company, entered into a conditional sale and purchase agreement with Alam Flora Environmental Solutions Sdn. Bhd. (formerly known as DRB-HICOM Environmental Services Sdn. Bhd.) ("AFES") for the proposed disposal of one (1) parcel of leasehold industrial land held under H.S.(D) 116410, PT 237, Bandar Sultan Sulaiman, Daerah Klang, Negeri Selangor measuring approximately 23,370 square metres and bearing the postal address Lot 33, Lebuh Sultan Mohamed 1, Jalan Lebuh 1, Kawasan Perindustrian Bandar Sultan Sulaiman, 42000 Port Klang, Selangor Darul Ehsan together with two (2) single storey detached warehouses identified as Block A and Block B erected thereon registered under NST Properties to AFES for a total disposal consideration of RM25.0 million to be satisfied entirely by cash ("Proposed Disposal").

As at the date of this interim financial report, the Proposed Disposal is pending fulfilment of the conditions precedent under the terms of the conditional sale and purchase agreement and is expected to be completed in the fourth quarter of 2022.

## ADDITIONAL LISTING REQUIREMENT INFORMATION

### **B5.** BORROWINGS

	As at 31.12.2021 RM'000	As at 31.12.2020 RM'000
Non-current		
Secured:		
- Term loan	120,073	79,583
Current Secured: - Term loan Unsecured: - Banker's acceptance	32,500 1,061	32,500 13,402
	33,561	45,902
Total borrowings	153,634	125,485

The Group's borrowings are denominated in Ringgit Malaysia.

#### ADDITIONAL LISTING REQUIREMENT INFORMATION

# B6. REVIEW OF PERFORMANCE FOR THE CURRENT QUARTER AGAINST THE COMPARATIVE QUARTER

	Quarter ended	Quarter ended
	31.12.2021	31.12.2020
	RM'000	RM'000
Revenue	315,901	298,086
Profit after tax	28,182	18,133

Revenue for the current quarter ended 31 December 2021 ("4QFY21") grew by 6% against the corresponding quarter, driven by strong advertising sales from early marketing campaigns for the Chinese New Year festive period.

The Group's profit after tax for 4QFY21 improved by 55% against the corresponding quarter, contributed by the higher revenue and lower operating cost achieved through various cost management initiatives.

The performance of the Group's segments for the current quarter ended 31 December 2021 as compared to the comparative quarter ended 31 December 2020 are as follows:

- (a) Omnia Revenue growth of 35% against 4QFY20 was mainly driven by early marketing campaigns during the current quarter for the Chinese New Year festive period.
- (b) Broadcasting Revenue increased by 51% in 4QFY21 compared to 4QFY20 led by stronger television advertising revenue during the current quarter.
- (c) Digital Media Recorded an 11% increase in revenue for 4QFY21 against the corresponding quarter.
- (d) Publishing Revenue decreased by 6% in 4QFY21 against the corresponding quarter partly attributed to lower newspaper sales during the quarter.
- (e) Out-of-Home The segment saw an 8% decline in current quarter revenue compared to the corresponding quarter.
- (f) Home Shopping 4QFY21 revenue was lower by 34% compared to the comparative quarter as more in-store shopping options were available for consumers following further easing-up on movement restrictions in the quarter under review.
- (g) Content Creation Decline in segment revenue of 93% against the preceding quarter was due to 2021 being the full year effect on the transfer of the Group's television programme production unit and content distribution business from the Content Creation segment to the Broadcasting segment.

#### ADDITIONAL LISTING REQUIREMENT INFORMATION

# B7. REVIEW OF PERFORMANCE FOR THE CURRENT FINANCIAL YEAR AGAINST THE PREVIOUS FINANCIAL YEAR

	Year ended 31.12.2021 RM'000	Year ended 31.12.2020 RM'000
Revenue	1,120,188	1,041,565
Profit/(loss) after tax	51,562	(18,086)

Revenue for the financial year ended 31 December 2021 ("FYE 2021") increased by 8% against the corresponding year. The increase in revenue was largely contributed by the growth in advertising revenue driven by sales from the Omnia segment.

On the back of higher revenue as mentioned above and strong cost management initiatives, the Group posted a net profit after tax for FYE 2021 of RM51.6 million, compared to a net loss of RM18.1 million in the corresponding year. The performance of the Group's segments for FYE 2021 as compared to the comparative financial year ended 31 December 2020 are as follows:

- (a) Omnia Revenue for the year increased by 79% against 2020, in line with the increase in advertising revenue of the Group during the year. The increase in segment revenue was also attributed to the Group's out-of-home advertising sales arm being consolidated under Omnia in the second half of 2021.
- (b) Broadcasting 38% revenue growth against the preceding year driven by strong television advertising revenue and content sales revenue.
- (c) Digital Media Revenue growth of 10% compared to the previous year.
- (d) Publishing Despite recording a reduction of revenue by 7% contributed by lower newspaper sales in 2021, the segment recorded a profit for FYE 2021 as a result of its more optimal cost structure.
- (e) Out-of-Home Revenue reduced by 19% against the preceding year as demand for out-of-home advertising was affected during the year.
- (f) Home Shopping Revenue declined by 13% compared to prior year as more in-store shopping options were made available to consumers following the easing of movement restrictions in the second half of 2021.
- (g) Content Creation Decline in segment revenue of 74% against the preceding year was due to 2021 being the year that saw a full year effect of the transfer of the Group's television programme production and content distribution units from the Content Creation segment to the Broadcasting segment.

#### ADDITIONAL LISTING REQUIREMENT INFORMATION

# B8. COMPARISON OF PERFORMANCE FOR THE CURRENT QUARTER AGAINST THE IMMEDIATE PRECEDING QUARTER

	Quarter ended	Quarter ended
	31.12.2021	30.9.2021
	RM'000	RM'000
Revenue	315,901	257,307
Profit before tax	47,557	13,715

The Group's revenue for 4QFY21 was higher by 23% against revenue for the third quarter ended 30 September 2021 ("3QFY21") driven by several major advertising campaigns, which includes Lazada, Shopee, Anugerah Bintang Popular Berita Harian and early Chinese New Year advertising campaigns.

Profit before tax in 4QFY21 of RM47.6 million increased by 247% against profit before tax in 3QFY21 of RM13.7 million, partly contributed by higher revenue as detailed above.

#### B9. PROSPECTS FOR 2022

As more economic sectors open and recover, in line with the positive indicators by Bank Negara Malaysia ("BNM") on Malaysia's FY2022 GDP, the Group expects higher advertising spending, as well as more opportunities to explore content production and potentially, on-ground events in greater capacity.

The Group's sales arm, Media Prima Omnia will focus on the economic sectors which are expected to greatly benefit from the lifting of movement restrictions and look to offer more innovative advertising solutions for advertisers.

The Group's commerce business will continue to innovate its product offering to include more from categories that are in-demand from its consumers. Commerce will also work closely with Omnia to provide clients with packages which would encompass a combination of commercial air-time and commerce space.

The growth in streaming and increased presence of over-the-top media platforms, in line with the evolving media consumption trends in Malaysia, presents huge opportunities for the Group to expand its content reach and offering.

Moving forward, the Group will focus on sustaining the performance by accelerating revenuegenerating efforts for our advertising, digital and commerce businesses whilst continuously monitoring our cost management initiatives. The Group will continue to look out for more strategic collaborations to grow further, while elevating its competitive advantage.

#### **B10. PROFIT FORECAST/PROFIT GUARANTEE**

The Group has not issued any profit forecast/profit guarantee during the current financial period.

### ADDITIONAL LISTING REQUIREMENT INFORMATION

#### **B11. DIVIDEND**

The Board of Directors declared a first and final dividend of 1.5 sen (2020: nil) per ordinary share for the financial year ended 31 December 2021 amounting to approximately RM16.6 million, to be paid on 20 May 2022 to Depositors whose name appear in the Record of Depositors at the close of business on 4 May 2022.

Total dividend declared for the current financial year is 1.5 sen (2020: nil) per ordinary share.

#### **B12.** EARNINGS/(LOSS) PER SHARE

The Group's earnings/(loss) per share are calculated as follows:

	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTERS</b>	
	31.12.2021	31.12.2020	31.12.2021	31.12.2020
Profit/(loss) attributable to owners				
of the Company (RM'000)	28,942	18,837	55,231	(18,378)
Weighted average number of ordinary				
shares in issue ('000)	1,109,199	1,109,199	1,109,199	1,109,199
Basic and diluted earnings/(loss) per				
share (sen)	2.61	1.70	4.98	(1.66)

The Group does not have in issue any financial instruments or other contracts that may entitle its holders to ordinary shares and potentially dilute its earnings/(loss) per share.

### BY ORDER OF THE BOARD

TAN SAY CHOON (MAICSA 7057849 / SSM PRACTISING CERTIFICATE NO. 202008003070) GROUP COMPANY SECRETARY

#### **Kuala Lumpur**

## 23 February 2022

Additional financial analysis of Media Prima Berhad is available on Media Prima Berhad's website: http://www.mediaprima.com.my