# Flash Note



Refer to important disclosures at the end of this report

AllianceDBS Research, Malaysia Equity

9 Jan 2018

# MRCB-Quill REIT (MQREIT MK): HOLD

Mkt. Cap: US\$323m | 3m Avg. Daily Val: US\$0.10m

Last Traded Price (8 Jan 2018): RM1.21

Price Target 12-mth: RM1.38 (14% upside) (Prev RM1.38)

# **Analyst**

Siti Ruzanna Mohd Faruk +603 2604 3965; sruzannamf@alliancedbs.com

# Disposal of Quill Building 8 – DHL XPJ

- Proposed disposal of Quill Building 8 for RM28m
- Disposal expected to complete by 2Q18
- Sensitivity analysis show change of 3% to FY18F/19F earnings
- HOLD call and TP of RM1.38 under review pending release of 4Q17 results

Forecasts and Valuation				
FY Dec (RMm)	2016A	2017F	2018F	2019F
Gross Revenue	132	181	186	191
Net Property Inc	102	146	149	153
Total Return	58.8	88.6	92.7	96.5
Distribution Inc	58.8	88.6	92.7	96.5
EPU (sen)	9.49	8.30	8.67	9.01
EPU Gth (%)	(7)	(13)	4	4
DPU (sen)	8.89	8.30	8.67	9.01
DPU Gth (%)	5	(7)	4	4
NAV per shr (sen)	137	125	125	125
PE (X)	12.7	14.6	14.0	13.4
Distribution Yield (%)	7.3	6.9	7.2	7.4
P/NAV (x)	0.9	1.0	1.0	1.0
Aggregate Leverage (%)	43.8	41.5	41.7	41.9
ROAE (%)	6.9	7.9	6.9	7.2

Source of all data on this page: Company, AllianceDBS, Bloomberg Finance L.P.

#### What's New

MQREIT has entered into a sale and purchase agreement (SPA) with Transmark Corporation Sdn Bhd to dispose of Quill Building 8 – DHL XPJ for a purchase consideration of RM28.0m. Transmark Corporation is principally involved in the trading of fitness equipment. The proposed disposal is expected to be completed by 2Q18.

Quill Building 8 – DHL XPJ is a single-storey detached warehouse annexed with a three-storey purpose-built office building on a plot of freehold land measuring 88,856 sq ft and is located in Bandar Glenmarie, Selangor.

MQREIT said the sale consideration for the property was arrived at on a willing-buyer willing-seller basis after taking into consideration the RM25m valuation appraised by Nawawi Tie Leung Property Consultants Sdn Bhd in its valuation report dated 17 Oct 2017.

The expected net gain on disposal is approximately RM1.28m. The net proceeds of the proposed disposal will be used to repay existing borrowings, for asset-enhancement initiatives, investments into other yield-accretive properties and working capital purposes.

Going forward, the loss of income from Quill Building 8 will decrease earnings by c.3% for FY18-19F given the current occupancy of 92%. As for MQREIT's total NLA, it will be decreased by 3%.

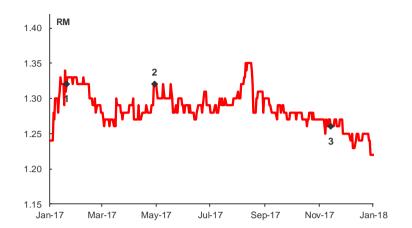
# Valuation

Our HOLD rating and TP of RM1.38 are under review pending the release of 4Q17 results.





# **Target Price & Ratings History**



S.No.	Date of Report	Clos ing Price	12-mth Target Price	Rating
1:	26 Jan 17	1.32	1.37	HOLD
2:	05 May 17	1.32	1.34	HOLD
3:	20 Nov 17	1.26	1.38	HOLD

**Note**: Share price and Target price are adjusted for corporate actions.

Source: AllianceDBS

Analyst: Siti Ruzanna Mohd Faruk

### **DISCLOSURE**

### Stock rating definitions

STRONG BUY - > 20% total return over the next 3 months, with identifiable share price catalysts within this time frame

BUY - > 15% total return over the next 12 months for small caps, >10% for large caps

HOLD - -10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps

FULLY VALUED - negative total return > -10% over the next 12 months

SELL - negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame

# **Commonly used abbreviations**

Adex = advertising expenditure  $EPS = earnings per share \\ bn = billion & EV = enterprise value & P/B = profit before tax \\ BV = book value & FCF = free cash flow & P/E = price / earnings ratio \\ CF = cash flow & FV = fair value & PEG = P/E ratio to growth ratio$ 

CAGR = compounded annual growth rate FY = financial year q-o-q = quarter-on-quarter

Capex = capital expenditurem = millionRM = RinggitCY = calendar yearM-o-m = month-on-monthROA = return on assetsDiv yld = dividend yieldNAV = net assets valueROE = return on equityDCF = discounted cash flowNM = not meaningfulTP = target price

DDM = dividend discount model NTA = net tangible assets trn = trillion

DPS = dividend per share NR = not rated WACC = weighted average cost of capital

EBIT = earnings before interest & tax p.a. = per annum y-o-y = year-on-year EBITDA = EBIT before depreciation and amortisation PAT = profit after tax YTD = year-to-date

#### **DISCLAIMER**

This report has been prepared for information purposes only by AllianceDBS Research Sdn Bhd ("ADBSR"), a subsidiary of Alliance Investment Bank Berhad ("AIBB") and an associate of DBS Vickers Securities Holdings Pte Ltd ("DBSVH"). DBSVH is a wholly-owned subsidiary of DBS Bank Ltd. This report is strictly confidential and is meant for circulation to clients of ADBSR, AIBB and DBSVH only or such persons as may be deemed eligible to receive such research report, information or opinion contained herein. Receipt and review of this report indicate your agreement not to distribute, reproduce or disclose in any other form or medium (whether electronic or otherwise) the contents, views, information or opinions contained herein without the prior written consent of ADBSR.

This report is based on data and information obtained from various sources believed to be reliable at the time of issuance of this report and any opinion expressed herein is subject to change without prior notice and may differ or be contrary to opinions expressed by ADBSR's affiliates and/or related parties. ADBSR does not make any guarantee, representation or warranty (whether express or implied) as to the accuracy, completeness, reliability or fairness of the data and information obtained from such sources as may be contained in this report. As such, neither ADBSR nor its affiliates and/or related parties shall be held liable or responsible in any manner whatsoever arising out of or in connection with the reliance and usage of such data and information or third party references as may be made in this report (including, but not limited to any direct, indirect or consequential losses, loss of profits and damages).

The views expressed in this report reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendation(s) or view(s) in this report. ADBSR prohibits the analyst(s) who prepared this report from receiving any compensation, incentive or bonus based on specific investment banking transactions or providing a specific recommendation for, or view of, a particular company.

This research report provides general information only and is not to be construed as an offer to sell or a solicitation to buy or sell any securities or other investments or any options, futures, derivatives or other instruments related to such securities or investments. In particular, it is highlighted that this report is not intended for nor does it have regard to the specific investment objectives, financial situation and particular needs of any specific person who may receive this report. Investors are therefore advised to make their own independent evaluation of the information contained in this report, consider their own individual investment objectives, financial situations and particular needs and consult their own professional advisers (including but not limited to financial, legal and tax advisers) regarding the appropriateness of investing in any securities or investments that may be featured in this report.

ADBSR, AIBB, DBSVH and DBS Bank Ltd, their directors, representatives and employees or any of their affiliates or their related parties may, from time to time, have an interest in the securities mentioned in this report. AIBB, DBSVH and DBS Bank Ltd, their affiliates and/or their related persons may do and/or seek to do business with the company(ies) covered in this report and may from time to time act as market maker or have assumed an underwriting commitment in securities of such company(ies), may sell or buy such securities from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory or underwriting services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

AIBB, DBSVH, DBS Bank Ltd (which carries on, inter alia, corporate finance activities) and their activities are separate from ADBSR. AIBB, DBSVH and DBS Bank Ltd may have no input into company-specific coverage decisions (i.e. whether or not to initiate or terminate coverage of a particular company or securities in reports produced by ADBSR) and ADBSR does not take into account investment banking revenues or potential revenues when making company-specific coverage decisions.

ADBSR, AIBB, DBSVH, DBS Bank Ltd and/or other affiliates of DBS Vickers Securities (USA) Inc ("DBSVUSA"), a U.S.-registered broker-dealer, may beneficially own a total of 1% or more of any class of common equity securities of the subject company mentioned in this report. ADBSR, AIBB, DBSVH, DBS Bank Ltd and/or other affiliates of DBSVUSA may, within the past 12 months, have received compensation and/or within the next 3 months seek to obtain compensation for investment banking services from the subject company. DBSVUSA does not have its own investment banking or research department, nor has it participated in any investment banking transaction as a manager or co-manager in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this report should contact DBSVUSA exclusively. DBS Vickers Securities (UK) Ltd is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Services Authority. Research distributed in the UK is intended only for institutional clients.

In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the overriding issue of confidentiality, available upon request to enable an investor to make their own independent evaluation of the information contained herein.

Wong Ming Tek, Executive Director

Published by AllianceDBS Research Sdn Bhd (128540 U)

19th Floor, Menara Multi-Purpose, Capital Square, 8 Jalan Munshi Abdullah, 50100 Kuala Lumpur, Malaysia.

Tel.: +603 2604 3333 Fax: +603 2604 3921 email: general@alliancedbs.com