

# **MEDIA PRIMA BERHAD (532975-A)**

(Incorporated in Malaysia)

## **INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER**

**ENDED 30 SEPTEMBER 2017**

The Board of Directors of Media Prima Berhad (“MPB” or “Company”) wishes to announce the unaudited consolidated results of Media Prima Berhad Group (the “Group”) for the financial period ended 30 September 2017.

This interim report is prepared in accordance with the basis of preparation in Note A1 and paragraph 9.22 of the Bursa Malaysia Securities Berhad (“BMSB”) Listing Requirements, and should be read in conjunction with the Group’s audited annual financial statements for the financial year ended 31 December 2016.

### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	NOTE	INDIVIDUAL QUARTER 30.9.2017 RM’000	30.9.2016 RM’000	CUMULATIVE QUARTERS 30.9.2017 RM’000	30.9.2016 RM’000
Revenue		<b>288,514</b>	316,760	<b>889,483</b>	970,374
Operating expenses	A8	<b>(343,967)</b>	(329,326)	<b>(979,690)</b>	(938,394)
Restructuring expenses	A8	<b>(52,253)</b>	(104,569)	<b>(52,253)</b>	(104,569)
Impairment of investment in an associate	A8	-	-	<b>(142,430)</b>	-
Other operating income	A9	<b>10,209</b>	9,204	<b>23,239</b>	22,013
Loss from operations		<b>(97,497)</b>	(107,931)	<b>(261,651)</b>	(50,576)
Finance costs		<b>(3,702)</b>	(3,333)	<b>(10,218)</b>	(9,913)
Share of results of an associate		<b>(596)</b>	(939)	<b>(4,889)</b>	(581)
Loss before tax		<b>(101,795)</b>	(112,203)	<b>(276,758)</b>	(61,070)
Taxation	B1	<b>(3,382)</b>	(1,059)	<b>(8,166)</b>	(10,579)
Net loss and total comprehensive loss for the financial period		<b>(105,177)</b>	(113,262)	<b>(284,924)</b>	(71,649)
<b>Loss and total comprehensive loss attributable to:</b>					
- Owners of the Company		<b>(101,085)</b>	(109,357)	<b>(272,459)</b>	(64,194)
- Non-controlling interests		<b>(4,092)</b>	(3,905)	<b>(12,465)</b>	(7,455)
		<b>(105,177)</b>	(113,262)	<b>(284,924)</b>	(71,649)
Loss per share (sen)					
- Basic and diluted	B10	<b>(9.11)</b>	(9.86)	<b>(24.56)</b>	(5.79)

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Group’s audited annual financial statements for the financial year ended 31 December 2016.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	NOTE	AS AT 30.9.2017 RM'000	AS AT 31.12.2016 RM'000
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment		612,592	623,003
Investment properties		30,833	32,711
Associates		-	146,395
Prepaid transmission station rentals		-	437
Available-for-sale financial assets		2,472	2,472
Intangible assets		534,063	437,140
Deferred tax assets		105,468	110,518
		<u>1,285,428</u>	<u>1,352,676</u>
<b>Current Assets</b>			
Financial assets at fair value through profit or loss		-	90
Inventories		37,216	55,244
Trade and other receivables		303,267	318,872
Current tax assets		33,654	33,456
Deposits, cash and bank balances		262,201	374,898
		<u>636,338</u>	<u>782,560</u>
<b>Non-current assets held for sale</b>		<u>12,625</u>	<u>16,541</u>
<b>TOTAL ASSETS</b>		<u><u>1,934,391</u></u>	<u><u>2,151,777</u></u>
<b>LIABILITIES AND EQUITY</b>			
<b>Non-Current Liabilities</b>			
Other payables		684	-
Deferred tax liabilities		68,859	69,563
		<u>69,543</u>	<u>69,563</u>
<b>Current Liabilities</b>			
Trade and other payables		304,065	294,796
Borrowings	B4	403,384	300,108
Current tax liabilities		478	1,097
		<u>707,927</u>	<u>596,001</u>
<b>TOTAL LIABILITIES</b>		<u><u>777,470</u></u>	<u><u>665,564</u></u>

# **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)**

	NOTE	AS AT 30.9.2017 RM'000	AS AT 31.12.2016 RM'000
<b>Equity and Reserves</b>			
Share capital		<b>1,109,199</b>	1,109,199
Reserves		<b>35,603</b>	352,430
Equity attributable to owners of the Company		<b>1,144,802</b>	1,461,629
Non-controlling interests		<b>12,119</b>	24,584
Total equity		<b>1,156,921</b>	1,486,213
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>1,934,391</b>	2,151,777
<b>Net Assets per share attributable to equity holders of the Company (sen)</b>		<b>103.21</b>	131.77

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2016.

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 SEPTEMBER 2017**

	Attributable to owners of the Company						
	Issued and fully paid-up ordinary shares	Non-distributable	Distributable (Accumulated losses)/ retained earnings	Total	Non- controlling interests	Total equity	
	Share capital RM'000	Share premium RM'000	Other reserves RM'000	RM'000	RM'000	RM'000	RM'000
<b>2017</b>							
At 1 January 2017	1,109,199	415,536	1,755	(64,861)	1,461,629	24,584	1,486,213
Net loss and total comprehensive loss for the period	-	-	-	(272,459)	(272,459)	(12,465)	(284,924)
<b>Transactions with owners:</b>							
Final dividends paid for the financial year ended 31 December 2016	-	-	-	(44,368)	(44,368)	-	(44,368)
<b>At 30 September 2017</b>	<b>1,109,199</b>	<b>415,536</b>	<b>1,755</b>	<b>(381,688)</b>	<b>1,144,802</b>	<b>12,119</b>	<b>1,156,921</b>
<b>2016</b>							
At 1 January 2016	1,109,199	415,536	2,255	93,665	1,620,655	14,477	1,635,132
Net loss and total comprehensive loss for the period	-	-	-	(64,194)	(64,194)	(7,455)	(71,649)
<b>Transactions with owners:</b>							
Equity contribution from non-controlling interest	-	-	-	-	-	21,070	21,070
Bonus shares issued by a subsidiary from capital redemption reserves	-	-	(500)	500	-	-	-
Final dividends paid for the financial year ended 31 December 2015	-	-	-	(55,460)	(55,460)	-	(55,460)
First interim dividends paid for financial year ended 31 December 2016	-	-	-	(22,184)	(22,184)	-	(22,184)
<b>Total transactions with owners</b>	<b>-</b>	<b>-</b>	<b>(500)</b>	<b>(77,144)</b>	<b>(77,644)</b>	<b>21,070</b>	<b>(56,574)</b>
<b>At 30 September 2016</b>	<b>1,109,199</b>	<b>415,536</b>	<b>1,755</b>	<b>(47,673)</b>	<b>1,478,817</b>	<b>28,092</b>	<b>1,506,909</b>

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2016.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	NOTE	FOR THE PERIOD ENDED 30.9.2017 RM'000	FOR THE PERIOD ENDED 30.9.2016 RM'000
<b>Cash flows from operating activities</b>			
Loss for the period		(284,924)	(71,649)
Adjustments for:			
- Non-cash items		361,851	331,948
- Interest expense		10,218	9,913
- Interest income		(7,098)	(10,700)
<b>Operating cash flows before working capital changes</b>		<b>80,047</b>	<b>259,512</b>
Changes in working capital		(87,837)	(122,559)
<b>Cash flows from operation</b>		<b>(7,790)</b>	<b>136,953</b>
Income tax paid (net of refund)		(4,722)	(14,362)
<b>Net cash flows (used in)/generated from operating activities</b>		<b>(12,512)</b>	<b>122,591</b>
<b>Cash flows from investing activities</b>			
Acquisition of a subsidiary (net of cash acquired)		(98,352)	-
Settlement of deferred purchase consideration of an investment in a business		(1,000)	-
Property, plant and equipment:			
- Additions		(63,386)	(56,661)
- Proceeds from disposals		1,903	472
Non-current assets held for sale:			
- Proceeds from disposals		5,179	-
Interest received		7,098	10,700
<b>Net cash flows used in investing activities</b>		<b>(148,558)</b>	<b>(45,489)</b>
<b>Cash flows from financing activities</b>			
Interest paid		(6,881)	(6,587)
Decrease in restricted bank balances		-	1,157
Drawdown of borrowings		100,000	5,313
Repayment of borrowings		-	(5,313)
Equity contribution from non-controlling interest		-	21,070
Dividends paid to shareholders of the Company		(44,368)	(77,644)
Dividends paid to non-controlling interests		(378)	(549)
<b>Net cash flows generated from/(used in) financing activities</b>		<b>48,373</b>	<b>(62,553)</b>
<b>Net movement in cash and cash equivalents</b>		<b>(112,697)</b>	<b>14,549</b>
<b>Cash and cash equivalents at beginning of the financial period</b>		<b>370,973</b>	<b>415,684</b>
<b>Cash and cash equivalents at end of the financial period</b>	A13	<b>258,276</b>	<b>430,233</b>

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Group's audited annual financial statements for the financial year ended 31 December 2016.

**MEDIA PRIMA BERHAD (532975-A)**

(Incorporated in Malaysia)

**INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER  
ENDED 30 SEPTEMBER 2017****NOTES TO THE INTERIM FINANCIAL REPORT****A1. BASIS OF PREPARATION**

The unaudited interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The unaudited interim financial statements should be read in conjunction with the audited annual financial statements of the Group for the financial year ended 31 December 2016, which were prepared in compliance with Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards and the requirements of the Companies Act, 2016 in Malaysia. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

The unaudited interim financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments, if any) at fair value through profit and loss.

The adoption of the following applicable amendments and improvements to MFRS that came into effect on 1 January 2017 did not have any significant impact on the Group upon the initial application.

Description		Effective for annual periods beginning on or after
Amendments to MFRS 107	Statement of Cash Flows	1 January 2017
	- Disclosure Initiative	
Amendments to MFRS 112	Income Taxes	1 January 2017
	- Recognition of Deferred Tax Assets on Unrealised Losses	
Amendments to MFRS 12	Disclosure of Interests in other Entities	1 January 2017
Amendments to MFRSs	Annual improvements to MFRS Standards 2014 – 2016 cycle	1 January 2018

## **NOTES TO THE INTERIM FINANCIAL REPORT**

### **A1. BASIS OF PREPARATION (CONTINUED)**

The Group will be adopting the following MFRSs when they become effective in the respective financial periods.

Description		Effective for annual periods beginning on or after
Amendments to MFRS 2	Share-based Payment	1 January 2018
Amendments to MFRS 140	Investment Properties	1 January 2018
IC Interpretation 22	Foreign Currency Transactions and Advance Consideration	1 January 2018
MFRS 9	Financial Instruments	1 January 2018
MFRS 15	Revenue from Contracts with Customers	1 January 2018
MFRS 16	Leases	1 January 2019

The effects of the above standards are currently being assessed by the Directors.

### **A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS**

The auditors' report on the audited annual financial statements for the financial year ended 31 December 2016 was not qualified.

### **A3. SEASONALITY OR CYCLICALITY FACTORS**

The operations of our major business segments are generally affected by the major festive seasons.

### **A4. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS**

On 1 August 2017, the Group's associate, Malaysian Newsprint Industries Sdn Bhd ("MNI"), volunteered to wind up by way of Creditors' Voluntary Winding Up. The decision to wind up was made as MNI had been operating under very difficult market conditions, especially declining newsprint demand, and has incurred losses for the past 3 years. Consequently, the carrying amount of the investment in an associate of RM142.4 million was fully impaired in the second quarter and financial period ended 30 June 2017.

During this reported quarter, Early Retirement Scheme ("ERS") amounting to RM52.3 million was paid to the ERS participants pursuant to the Group-wide Manpower Rationalisation Plan.

Other than the above, there were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group in the third quarter and financial period ended 30 September 2017.

### **A5. MATERIAL CHANGES IN ESTIMATES**

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the third quarter and financial period ended 30 September 2017.

## NOTES TO THE INTERIM FINANCIAL REPORT

### A6. SEGMENTAL REPORTING

The Group determines and presents its operating segments based on information reported internally to the Group Managing Director and the Board of Directors. The Group predominantly operates in Malaysia and consequently, there is no disclosure on geographical segment being made. The segment information for the current financial period is as follows:

Period ended 30 September 2017	Television Networks RM'000	Radio Networks RM'000	Outdoor Media RM'000	Print Media RM'000	Digital Media RM'000	Content Creation RM'000	Home Shopping RM'000	Corporate RM'000	Elimination RM'000	Total RM'000
Revenue from external customers	350,415	46,572	120,885	259,993	5,016	13,658	92,944	-	-	889,483
Inter-segment revenue	3,787	143	1,350	3,657	30,491	70,449	-	96,236	(206,113)	-
	<u>354,202</u>	<u>46,715</u>	<u>122,235</u>	<u>263,650</u>	<u>35,507</u>	<u>84,107</u>	<u>92,944</u>	<u>96,236</u>	<u>(206,113)</u>	<u>889,483</u>
Royalties	(331)	(234)	-	-	-	-	-	-	-	(565)
	<u>353,871</u>	<u>46,481</u>	<u>122,235</u>	<u>263,650</u>	<u>35,507</u>	<u>84,107</u>	<u>92,944</u>	<u>96,236</u>	<u>(206,113)</u>	<u>888,918</u>
Reportable segment (loss)/profit after tax before non-controlling interest	<u>(55,169)</u>	<u>14,341</u>	<u>6,445</u>	<u>(209,100)</u>	<u>1,507</u>	<u>3,386</u>	<u>(12,041)</u>	<u>697</u>	<u>(34,990)</u>	<u>(284,924)</u>
Period ended 30 September 2016	Television Networks RM'000	Radio Networks RM'000	Outdoor Media RM'000	Print Media RM'000	Digital Media RM'000	Content Creation RM'000	Home Shopping RM'000	Corporate RM'000	Elimination RM'000	Total
Revenue from external customers	428,166	49,117	115,413	324,411	1,082	14,757	37,427	-	-	970,374
Inter-segment revenue	4,680	126	511	2,627	24,141	67,605	-	139,507	(239,196)	-
	<u>432,846</u>	<u>49,243</u>	<u>115,924</u>	<u>327,038</u>	<u>25,223</u>	<u>82,362</u>	<u>37,427</u>	<u>139,507</u>	<u>(239,196)</u>	<u>970,374</u>
Royalties	(2,182)	(178)	-	-	-	-	-	-	-	(2,360)
	<u>430,664</u>	<u>49,065</u>	<u>115,924</u>	<u>327,038</u>	<u>25,223</u>	<u>82,362</u>	<u>37,427</u>	<u>139,507</u>	<u>(239,196)</u>	<u>968,014</u>
Reportable segment (loss)/profit after tax before non-controlling interest	<u>20,967</u>	<u>20,348</u>	<u>23,632</u>	<u>(125,388)</u>	<u>305</u>	<u>7,705</u>	<u>(10,612)</u>	<u>60,555</u>	<u>(69,161)</u>	<u>(71,649)</u>

Certain comparatives were reclassified to conform with the current period's presentation.



## NOTES TO THE INTERIM FINANCIAL REPORT

### A7. DIVIDENDS PAID

	30.9.2017 RM'000	30.9.2016 RM'000
<u>In respect of the financial year ended 31 December 2016</u>		
First interim, single tier dividend of 2.0 sen per ordinary share paid on 30 September 2016	-	22,184
Final, single tier dividend of 4.0 sen per ordinary share paid on 30 June 2017	44,368	-
<u>In respect of the financial year ended 31 December 2015</u>		
Final, single tier dividend of 5.0 sen per ordinary share paid on 24 June 2016	-	55,460
	<u>44,368</u>	<u>77,644</u>

### A8. OPERATING EXPENSES

Included within operating expenses for the period under review are the following expenses:

	INDIVIDUAL QUARTER		CUMULATIVE QUARTERS	
	30.9.2017 RM'000	30.9.2016 RM'000	30.9.2017 RM'000	30.9.2016 RM'000
Depreciation and amortisation	26,183	29,060	79,202	82,186
Impairment of receivables	1,119	2,370	5,829	3,569
Foreign exchange loss	341	406	1,110	841
Restructuring expenses:				
- Allowance and write off of inventories	-	1,500	-	1,500
- Impairment of property, plant and equipment	-	76,069	-	76,069
- Other closure costs	-	7,000	-	7,000
- Termination benefits	52,253	20,000	52,253	20,000
Provision for impairment of financial assets at fair value through profit or loss	-	-	90	-
Impairment of investment in an associate	-	-	142,430	-
Impairment of investment properties	853	-	853	-

### A9. OTHER OPERATING INCOME

	INDIVIDUAL QUARTER		CUMULATIVE QUARTERS	
	30.9.2017 RM'000	30.9.2016 RM'000	30.9.2017 RM'000	30.9.2016 RM'000
Interest income	1,799	4,242	7,098	10,700
Other income	5,831	4,658	11,072	9,726
Gain on disposal of property plant and equipment	1,296	-	1,809	-
Gain on disposal of non-current assets held for sale	487	-	1,263	-
Reversal of receivables impairment	796	-	1,289	251
Foreign exchange gain	-	304	708	1,336
	<u>10,209</u>	<u>9,204</u>	<u>23,239</u>	<u>22,013</u>

## **NOTES TO THE INTERIM FINANCIAL REPORT**

### **A10. VALUATIONS OF PROPERTY, PLANT & EQUIPMENT**

The Group's property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

### **A11. CONTINGENT LIABILITIES**

The Group is a defendant in 23 (As at 31.12.2016: 20) legal suits with contingent liabilities amounting to approximately RM5.7 million (As at 31.12.2016: RM4.0 million). Of the 23 legal suits, 20 suits are for alleged defamation and 3 are for alleged breach of contract.

After taking appropriate legal advice, no provision has been made in the financial statements of the Group as the Directors are of the opinion that most of the claims have no sustainable merit. The Directors do not therefore expect the outcome of the legal suits against the Group to have a material impact on the financial position of the Group.

### **A12. CAPITAL COMMITMENTS**

Capital commitments not provided for in the financial statements as at 30 September 2017 are as follows:

	<b>RM'000</b>
Approved but not contracted:	
- Property, plant and equipment	51,416
- Intangible assets	70,512
Approved and contracted for	
- Property, plant and equipment	8,922
	<u>130,850</u>

### **A13. CASH AND CASH EQUIVALENTS**

Details of cash and cash equivalents are as follows:

	<b>As at 30.9.2017 RM'000</b>	<b>As at 30.9.2016 RM'000</b>
Cash and bank balances	<b>229,569</b>	216,344
Deposits with licensed banks	<b>32,632</b>	217,705
<b>Deposits, cash and bank balances</b>	<b>262,201</b>	434,049
<i>Less: Restricted deposits</i>		
Deposits with licensed banks	<b>(3,925)</b>	(3,816)
<b>Cash and cash equivalents</b>	<b>258,276</b>	430,233

## **NOTES TO THE INTERIM FINANCIAL REPORT**

### **A14. REALISED AND UNREALISED PROFIT**

	<b>As at 30.9.2017 RM'000</b>	<b>As at 31.12.2016 RM'000</b>
MPB realised retained earnings	<b>99,643</b>	145,247
Total accumulated losses of its subsidiaries:		
- Realised	<b>(721,234)</b>	(487,404)
- Unrealised	<b>35,008</b>	40,081
	<b>(686,226)</b>	(447,323)
Total share of retained profits from associated companies:		
- Realised	<b>(14,160)</b>	(11,518)
- Unrealised	<b>3,505</b>	5,662
	<b>(10,655)</b>	(5,856)
Total Group's accumulated losses (before consolidation adjustments)	<b>(597,238)</b>	(307,932)
Add: Consolidation adjustments	<b>215,550</b>	243,071
Total Group accumulated losses as per consolidated accounts	<b>(381,688)</b>	(64,861)

### **A15. CHANGES IN COMPOSITION OF THE GROUP**

The Company received final notices pursuant to Section 308(4) of the Companies Act, 1965 from Suruhanjaya Syarikat Malaysia for the following subsidiaries:

<b>Subsidiary</b>	<b>Notice Date</b>
Berita Information Systems Sdn Bhd	1 November 2017
Rev Entertainment Sdn Bhd	25 October 2017
New Straits Times Technology Sdn Bhd	22 May 2017
Amity Valley Sdn Bhd	22 May 2017
Berita Book Centre Sdn Bhd	22 May 2017
Utusan Sinar Media Sdn Bhd	17 April 2017
Uni-Talent Gateway Sdn Bhd	23 March 2017
Encorp Media Technology Sdn Bhd	23 March 2017

(Collectively referred to as, the "Subsidiaries").

The notices confirmed that the Subsidiaries have been struck-off from the Register of Companies and the notices shall be published in the gazette. As such, the Subsidiaries has ceased to be the subsidiary of the Company.

## **NOTES TO THE INTERIM FINANCIAL REPORT**

### **A15. CHANGES IN COMPOSITION OF THE GROUP (CONTINUED)**

On 8 May 2017, Media Prima Digital Sdn. Bhd. ("MPD"), a wholly-owned subsidiary of the Company entered into a conditional sale and purchase agreement ("SPA") with Rev Asia Berhad and Youth Asia Sdn. Bhd. to acquire 15,828,831 ordinary shares in Rev Asia Holdings Sdn. Bhd. ("RAHSB"), representing 100% of the issued and paid up capital of RAHSB, for a total consideration of RM105.0 million ("Acquisition").

On 1 August 2017, the Acquisition has been completed in accordance with the terms of the SPA. Pursuant to the Acquisition, MPD had acquired RAHSB comprising the following subsidiaries:

- a) Rev Digital Sdn. Bhd.;
- b) Rev Lifestyle Sdn. Bhd.;
- c) Rev Social Malaysia Sdn. Bhd.;
- d) Rev Social International Sdn. Bhd.; and
- e) Rev Entertainment Sdn. Bhd.

## **ADDITIONAL INFORMATION AS REQUIRED BY THE BMSB's LISTING REQUIREMENTS**

### **B1. TAXATION**

	INDIVIDUAL QUARTER		CUMULATIVE QUARTERS	
	30.9.2017 RM'000	30.9.2016 RM'000	30.9.2017 RM'000	30.9.2016 RM'000
In respect of the current period:				
- Current income tax	(1,306)	705	3,905	10,505
- Deferred taxation	4,688	(4,667)	4,261	(4,947)
- Under accruals of taxation				
In prior year	-	5,021	-	5,021
	<b>3,382</b>	1,059	<b>8,166</b>	10,579

The Group incurred tax expense for the current period despite being in a loss before tax position primarily due to income tax on profitable subsidiaries that cannot be fully set-off against losses incurred by other subsidiaries, and resulted in a higher effective tax rate for the current quarter than the statutory tax rate of 24%.

### **B2. FAIR VALUE CHANGES OF FINANCIAL LIABILITIES**

As at 30 September 2017, the Group does not have any financial liabilities measured at fair value through profit or loss.

### **B3. MATERIAL LITIGATION**

Apart from the material litigation disclosed under Note A11, there was no other material litigation in the period under review since the last announcement.

### **B4. BORROWINGS AND DEBT SECURITIES**

	30.9.2017 RM'000	30.9.2016 RM'000
<b><u>Current Borrowings</u></b>		
Unsecured:		
- 5 years MTN 2012/2017 with a coupon rate of 4.38%, maturing on 28 December 2017	303,384	300,108
- Commercial paper with a coupon rate of 3.96%, maturing on 11 December 2017	100,000	-
Total borrowings	<b>403,384</b>	300,108

The Group's borrowing is denominated in Ringgit Malaysia.

**ADDITIONAL INFORMATION AS REQUIRED BY THE BMSB's LISTING REQUIREMENTS****B5. REVIEW OF PERFORMANCE FOR THE CURRENT QUARTER VS. PRECEDING QUARTER**

	<b>Quarter ended 30.9.2017 RM'000</b>	<b>Quarter ended 30.6.2017 RM'000</b>
Revenue	<b>288,514</b>	328,769
(Loss)/Profit Before Tax (before exceptional item)	<b>(49,542)</b>	6,827
Exceptional item	<b>(52,253)</b>	(142,430)
Loss After Tax (LAT)	<b>(105,177)</b>	(138,386)
Normalised (Loss)/Profit After Tax	<b>(52,924)</b>	4,044

Group revenue for 3QFY17 reduced by 12% against the immediate preceding quarter (2QFY17) and incurred LAT of RM105.2 million for 3QFY17 mainly due to declining trend of core advertising revenue and Early Retirement Scheme ("ERS") payment of RM52.3 million. If the ERS payment is excluded, the Group posted an LAT of RM52.9 million against RM4.0 million PAT in 2QFY17.

The performance of the respective business platforms for 3QFY17 against 2QFY17 is as follows:

- a) Television Networks – Revenue declined by 24% against the preceding quarter attributed to lower advertising revenue in 3QFY17.
- b) Print Media – Revenue decreased by 25% mainly due to lower advertising, circulation and digital revenue in 3QFY17.
- c) Outdoor Media – 3QFY17 revenue declined by 11% against the immediate preceding quarter.
- d) Radio Networks – 13% decrease in revenue as compared to 2QFY17.
- e) Digital Media – 27% growth in revenue against the preceding quarter. This is mainly contributed from consolidation of Rev Asia's revenue commencing from August 2017.
- f) Content Creation – Increase in revenue by 2% against the preceding quarter.
- g) Home Shopping – Continued to show encouraging trend with 4% growth in revenue as compared to 2QFY17.

**ADDITIONAL INFORMATION AS REQUIRED BY THE BMSB's LISTING REQUIREMENTS****B6. REVIEW OF PERFORMANCE FOR THE CURRENT YEAR TO DATE VS. PREVIOUS YEAR TO DATE**

	<b>Period ended 30.9.2017 RM'000</b>	Period ended 30.9.2016 RM'000
Revenue	<b>889,483</b>	970,374
(Loss)/Profit Before Tax (before exceptional item)	<b>(82,075)</b>	43,499
Exceptional item	<b>(194,683)</b>	(104,569)
Loss After Tax (LAT)	<b>(284,924)</b>	(71,649)
Normalised (Loss)/Profit After Tax	<b>(90,241)</b>	32,920

Revenue for the financial period ended 30 September 2017 declined by 8% against the previous financial period attributed to lower advertising and newspaper sales as the shift to digital media significantly affected the Group's traditional media business. While the Group has ventured into new digital and consumer-based business initiatives to complement its traditional media segments, these initiatives are still undergoing a gestation period. The Group recorded YTD 3QFY17 LAT of RM284.9 million against LAT of RM71.6 million in the corresponding period mainly attributed to the impairment of investment in an associate and ERS payment in August 2017. If the one-off impairment of investment in an associate and ERS payment were excluded, the Group posted a lower LAT of RM90.2 million.

The performance of respective platforms for the financial period ended 30 September 2017 as compared to the comparative financial period is as follows:

- a) Television Networks – Revenue declined by 18% compared to corresponding period as weak adex continues to affect the Free-to-Air (“FTA”) Television segment. The decline in revenue led to Television Networks posting a loss of RM55.2 million against RM21.0 million PAT in the corresponding period.
- b) Print Media – Performance remains challenging as revenue declined by 19% against YTD 3QFY17 attributed by lower newspaper advertising and circulation revenue despite the encouraging performance of its digital properties.
- c) Outdoor Media – Increase in revenue by 5% against the corresponding period supported by higher display and production revenue. However, PAT declined by 73% mainly due to the start-up cost incurred for its MRT segment and authority fees incurred during this financial year.
- d) Radio Networks – YTD 3QFY17 revenue declined by 5% against the corresponding period attributed to lower adex in the period. This led to current period PAT to close lower by 30% against the corresponding period.
- e) Digital Media – Higher revenue by 41% against the corresponding period was due to higher digital services revenue contributed by Rev Asia.
- f) Content Creation – Revenue increased by 2% attributed to higher production revenue from Television Networks.

## **ADDITIONAL INFORMATION AS REQUIRED BY THE BMSB's LISTING REQUIREMENTS**

### **B6. REVIEW OF PERFORMANCE FOR THE CURRENT YEAR TO DATE VS. PREVIOUS YEAR TO DATE (CONTINUED)**

- g) Home Shopping – Significant growth in revenue was due to the reported revenue for current period was for nine-month operations while the corresponding period revenue was only contributed from six-month operations as the business commencement was on 1 April 2016. However, the business still in its gestation period, hence, the loss for the period.

### **B7. PROSPECTS FOR 2017**

The remainder of the year will continue to see adex and media consumption continues to shift towards digital. While the Group's venture in digital and consumer business are still in gestation period, it has however shown an encouraging growth.

Prospects for the business platforms for the year are as follows:

- a) Television Networks – Free-To-Air segment is expected to stay pressured despite normally being the strongest period of the year for adex utilisation. Nevertheless, the Network's diversification initiatives, notably CJ WOW SHOP home shopping and *tonton* Video-On-Demand ("VOD"), are showing progress whilst still in gestation period.
- b) Print Media – Expanding its digital offerings by exploring vertical content and strengthening its current digital properties. The segment will continue its cost optimisation initiatives given the challenging outlook of the traditional print segment.
- c) Outdoor Media – New site roll-outs is expected to add its growing inventory especially after the launch of the completed MRT Sungai Buloh-Kajang line.
- d) Radio Networks – Media Prima Radio Networks new initiatives, notably podcasts, e-commerce partnerships and brand icons, offers diversification opportunities into the digital space to complement its traditional radio stations. The platform launched "Ais Kacang", a new podcasts for audience which provide an alternative and wider reach for clients to advertise and promote products and services for digital community.
- e) Digital Media – The acquisition of RAHSB will enable access to resources and competencies to drive growth in digital business, specifically expertise in digital content curation and digital content marketing. The acquisition of RAHSB also increases content monetisation opportunities for the key market segments by leveraging on the Group's audience base, big data initiative and traditional media platforms to strengthen the newly acquired business further. Thus far, it has shown positive synergies with other traditional platforms within the Group with some collaborations already in the pipeline.
- f) Content Creation – Several initiatives have already been identified to meet increasing demand of both domestic and export market, especially looking at the growth in Over-The-Top ("OTT") streaming and VOD services. Partnerships with international production houses will also drive momentum to grow content reach.



## **ADDITIONAL INFORMATION AS REQUIRED BY THE BMSB's LISTING REQUIREMENTS**

### **B7. PROSPECTS FOR 2017**

- g) Home Shopping - With the encouraging growth for this new platform, the outfit is looking at additional avenues in increasing its exposure to further tap the nation's growing home shopping/e-commerce market. In addition, it is looking at expanding by diversifying into more local product offerings.

To remain resilient and relevant, the Group is committed to its transformation journey in defending traditional revenue sources and increasing efforts in growing new revenue streams. The foundation for these efforts are placed on several key areas which include market leadership in broadcast, OTT content and digital publishing. At the same time, the Group is also focused in growing commerce revenue through integrated media and expansion beyond Malaysia. Concurrently, continuous cost management by maximising existing value chain and increasing productivity and efficiency will still be a priority whilst exercising prudent financial and risk management.

### **B8. PROFIT FORECAST/PROFIT GUARANTEE**

The Group has not issued any Group profit forecast/profit guarantee during the current financial period.

### **B9. DIVIDEND**

No dividends have been declared by the Board of Directors for the quarter ended 30 September 2017 (2016: 2.0 sen).

**ADDITIONAL INFORMATION AS REQUIRED BY THE BMSB's LISTING REQUIREMENTS****B10. LOSS PER SHARE**

The Group's loss per share are calculated as follows:

	<b>INDIVIDUAL QUARTER</b>		<b>CUMULATIVE QUARTERS</b>	
	<b>30.9.2017</b>	<b>30.9.2016</b>	<b>30.9.2017</b>	<b>30.9.2016</b>
Loss attributable to owners of the Company (RM'000)	<b>(101,085)</b>	(109,357)	<b>(272,459)</b>	(64,194)
Weighted average number of ordinary shares in issue ('000)	<b>1,109,199</b>	1,109,199	<b>1,109,199</b>	1,109,199
<b>Basic and diluted loss per share (sen)</b>	<b>(9.11)</b>	(9.86)	<b>(24.56)</b>	(5.79)

The Group and Company do not have in issue any financial instruments or other contract that may entitle its holders to ordinary shares and potentially dilute its loss per share.

**BY ORDER OF THE BOARD**

**TAN SAY CHOON (MAICSA 7057849)**

**FARNIDA BINTI NGAH (MIA 22495)**

**COMPANY SECRETARIES**

**Kuala Lumpur**

29 November 2017

*The full financial analysis of Media Prima Berhad Group can also be viewed at Media Prima Berhad's website:*

<http://www.mediaprima.com.my>