



KUALA LUMPUR: Empire Premium Food Bhd, the owner-operator behind the Empire Sushi brand, Malaysia's largest sushi chain operator, recorded revenue of RM297.1 million for the financial year ended March 31, 2026 (FY26), representing a 26.1% rise compared to FY25, mainly driven by contributions from its 127 grab-and-go sushi outlets and 16 quick dine-in outlets nationwide.

Grab-and-go outlets remained the group's largest revenue contributor, accounting for 87.3% of total revenue, while quick dine-in outlets accounted for the remaining 12.7%.

On a normalised basis, excluding one-off listing expenses of RM2.7 million, the group recorded an adjusted profit before tax (PBT) and adjusted profit after tax (PAT) of RM65.5 million and RM48.7 million, respectively.

The 28.4% year-on-year (YoY) growth in adjusted PAT was supported by outlet expansion, economies of scale, operational efficiencies and sustained customer demand.

For Q4 FY26, the group recorded revenue of RM80.3 million and gross profit of RM33.4 million.

After adjusting for listing-related expenses of RM0.99 million, normalised quarterly PBT and PAT were RM15.6 million and RM11.6 million, respectively.

CEO Nicole Lim said that despite softer consumer spending during the puasa month in Q4 and higher operating costs during festive periods, the group remained resilient and profitable.

"Our normalised earnings growth reflects the resilience of our business model, supported by strong customer acceptance, efficient outlet operations and disciplined cost management.

“We remain focused on expanding our footprint sustainably while enhancing customer experience and operational efficiency.

“We remain optimistic about Empire’s growth prospects, supported by resilient domestic consumption trends, increasing tourism activity and growing demand for affordable and convenient dining options in Malaysia.

“Under our expansion plans, Empire targets the opening of 15 new outlets and aims to expand its network to 158 outlets by the end of FY27,” she said.

Moving forward, the group intends to continue strengthening its market presence through strategic outlet expansion, menu innovation and operational improvements, while leveraging proceeds raised from its recent IPO to support long-term growth initiatives.