



UEM SUNRISE BERHAD
(830144-W)
Incorporated In Malaysia

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2017

THE FIGURES HAVE NOT BEEN AUDITED

I(A). CONDENSED CONSOLIDATED INCOME STATEMENT

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current year	Preceding year	Year Ended	Year Ended
	quarter	corresponding	Year Ended	Year Ended
Note	31/12/2017	31/12/2016	31/12/2017	31/12/2016
	RM'000	RM'000	RM'000	RM'000
1. (a) Revenue	748,118	624,662	2,903,442	1,841,479
(b) Cost of sales	(533,665)	(468,243)	(2,082,730)	(1,330,998)
(c) Gross profit	214,453	156,419	820,712	510,481
(d) Other income	25,614	18,261	68,159	51,740
(e) Expenses	(152,174)	(117,774)	(387,945)	(346,865)
(f) Finance costs	(19,661)	(13,826)	(91,146)	(75,992)
(g) Foreign exchange gain	11,994	487	1,863	2,504
(h) Share of net results of associates	373	11,964	5,834	14,576
(i) Share of net results of joint ventures	1,867	27,247	21,176	61,204
(j) Profit before income tax	82,466	82,778	438,653	217,648
(k) Income tax and zakat	14 (44,781)	(29,557)	(157,045)	(69,309)
(l) Profit for the period/year	37,685	53,221	281,608	148,339
Attributable to:				
(m) Owners of the Parent	37,659	53,289	280,085	147,302
(n) Non-controlling Interests	26	(68)	1,523	1,037
Profit for the period/year	37,685	53,221	281,608	148,339
2. Earnings per share based on 1(m) above	24			
(a) Basic earnings per share	0.83 sen	1.17 sen	6.17 sen	2.97 sen
(b) Diluted earnings per share	0.73 sen	1.03 sen	5.43 sen	2.61 sen

The condensed Consolidated Income Statement should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to this quarterly announcement.



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I(B). CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current year quarter 31/12/2017 RM'000	Preceding year corresponding quarter 31/12/2016 RM'000	Year Ended 31/12/2017 RM'000	Year Ended 31/12/2016 RM'000
Profit for the period/year	37,685	53,221	281,608	148,339
Other comprehensive income/ (expense) to be reclassified to profit or loss in subsequent period/year:				
Foreign currency translation differences for foreign operations	(68,109)	41,019	(36,699)	42,381
Transfer to profit or loss on disposal of an associate	-	-	(941)	-
Fair value changes	-	-	-	1
Cash flow hedge	(1,349)	5,763	(4,428)	(223)
Total other comprehensive income/ (expense) for the period/year, net of tax	(69,458)	46,782	(42,068)	42,159
Total comprehensive income/ (expense) for the period/year	(31,773)	100,003	239,540	190,498
Attributable to:				
Owners of the Parent	(31,777)	100,097	237,969	189,508
Non-controlling Interests	4	(94)	1,571	990
Total comprehensive income/ (expense) for the period/year	(31,773)	100,003	239,540	190,498

The condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to this quarterly announcement.



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I(C). REMARKS TO CONDENSED CONSOLIDATED INCOME STATEMENT

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current year quarter 31/12/2017 RM'000	Preceding year corresponding quarter 31/12/2016 RM'000	Year Ended 31/12/2017 RM'000	Year Ended 31/12/2016 RM'000
Profit before income tax is arrived at after charging/(crediting):				
Interest expense	19,661	13,826	91,146	75,992
Depreciation	7,465	4,624	25,274	24,029
Property, plant and equipment written off	15	635	15	691
Interest income	(7,447)	(6,793)	(30,421)	(29,057)
(Gain)/loss on foreign exchange				
- unrealised	(11,479)	(10,934)	(3,257)	(13,470)
- realised	(515)	10,447	1,394	10,966
(Reversal of)/provision for liquidated ascertained damages	(5,306)	13,462	22,162	42,230
Liquidated ascertained damages received and receivable from contractors	(17,485)	(7,496)	(18,368)	(9,651)
Dividend distribution receivable from a subsidiary under liquidation	-	-	-	(783)
Dividend income from investment at fair value through profit or loss	(189)	-	(189)	(610)
Write back of allowance for impairment of receivables	-	(491)	(289)	(1,062)
Allowance for doubtful debts	3,408	3,776	2,811	9,376
Net gain on remeasurement of investment at fair value through profit or loss	-	-	-	(415)
Write back of inventories	(620)	(45)	(692)	(155)
Allowance for impairment of inventories	2,091	-	3,176	-
Gain on disposal of property, plant and equipment	-	(510)	-	(512)
Gain on disposal of an associate	-	-	(3,100)	-
Fair value adjustment on long term receivables	1,870	9,177	1,870	9,177
Gain on disposal of available-for-sale investment	-	-	(2,400)	-

Other than the above, there was no write-off of receivables and inventories, impairment/(write back of impairment) of assets, gain or loss on derivatives, exceptional items and reversal of provisions for the costs of restructuring.



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II. CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Note	Unaudited As at current financial year end 31/12/2017 RM'000	Audited As at preceding financial year end 31/12/2016 RM'000
ASSETS			
1. Non-current assets			
Property, plant and equipment		377,136	300,036
Investment properties		649,670	647,525
Land held for property development		3,256,118	4,019,581
Interests in associates		500,385	492,391
Interests in joint ventures		1,052,977	1,079,753
Amount due from a joint venture		245,581	235,652
Goodwill		621,409	621,409
Deferred tax assets		292,909	254,971
Long term receivables		42,855	43,491
		7,039,040	7,694,809
2. Current assets			
Property development costs		3,065,732	2,635,355
Inventories		609,690	585,244
Receivables		2,640,463	1,710,027
Amount due from joint ventures		108,694	98,755
Amount due from associate		577	-
Short term investments		125,197	8
Cash, bank balances and deposits		808,004	788,542
		7,358,357	5,817,931
3. Asset held for sale	8	-	11,230
Total assets		14,397,397	13,523,970



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II. CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONT'D)

	Note	Unaudited As at current financial year end 31/12/2017 RM'000	Audited As at preceding financial year end 31/12/2016 RM'000
EQUITY AND LIABILITIES			
4. Equity attributable to Owners of the Parent			
Share capital		5,110,276	2,276,643
Reserves			
Share premium		-	2,829,546
Merger relief reserves		34,330	34,330
Other reserves		101,179	152,020
Retained profits		1,823,248	1,539,257
		7,069,033	6,831,796
5. Non-controlling Interests		363,127	361,556
Total equity		7,432,160	7,193,352
6. Non-current liabilities			
Borrowings	16	2,734,228	2,404,224
Payables		63,528	95,923
Deferred income		111,372	111,547
Derivative liability	17	4,651	223
Provisions		911,220	930,222
Deferred tax liabilities		270,631	203,668
		4,095,630	3,745,807
7. Current liabilities			
Provisions		405,101	439,742
Payables		888,590	784,821
Borrowings	16	1,485,514	1,310,449
Tax payable		90,402	49,799
		2,869,607	2,584,811
Total liabilities		6,965,237	6,330,618
Total equity and liabilities		14,397,397	13,523,970
8. Net assets per share attributable to Owners of the Parent		RM 1.56	RM1.51

The condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to this quarterly announcement.



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III. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Note	Unaudited Year Ended 31/12/2017 RM'000	Audited Year Ended 31/12/2016 RM'000
Operating Activities			
Cash receipts from customers		2,057,001	1,555,657
Cash receipts from related parties		11,670	7,012
Cash payments to contractors		(1,726,885)	(1,659,320)
Cash payments for land and development related costs		(66,174)	(40,784)
Cash payments for land acquisition deposit		-	(13,678)
Cash payments to related parties		(658)	(41,867)
Cash payments to employees and for expenses		(365,391)	(381,239)
Cash used in operations		(90,437)	(574,219)
Net income taxes and zakat paid		(79,643)	(124,636)
Interest received		19,870	13,920
Net cash used in operating activities		(150,210)	(684,935)
Investing Activities			
Dividend received from a joint venture		50,000	165,000
Dividend received from an associate		-	2,100
Proceeds from disposal of			
- property, plant and equipment		-	3
- investment properties		-	62
- short term investments		-	286,025
Repayment from joint ventures		-	41
Refund of shares subscription deposit		-	21,488
Proceeds from disposal of			
- an associate	8	13,389	-
- an available-for-sale investment		2,400	-
Purchase of property, plant and equipment		(87,598)	(76,453)
Purchase of investment property		(173)	-
Advances to joint ventures		(8,500)	(42,760)
Advances to associate		(2,320)	-
Acquisition of non-controlling interests in a subsidiary		-	(80,479)
Deposit paid for land acquisition		(10,000)	-
Deposit paid for development rights of a land		(10,000)	-
Investment in joint ventures		-	(4,250)
Investment in land held for property development		-	(222,652)
Investment in short term investments		(125,000)	(285,000)
Net cash used in investing activities		(177,802)	(236,875)



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III. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (CONT'D)

	Note	Unaudited Year Ended 31/12/2017 RM'000	Audited Year Ended 31/12/2016 RM'000
Financing Activities			
Drawdown of borrowings		594,611	770,351
Drawdown of Islamic Medium Term Notes ("IMTN")		700,000	607,888
Repayment of borrowings		(53,319)	(221,749)
Repayment of IMTN and Islamic Commercial Papers		(700,000)	(210,000)
Repayment to immediate holding company		-	(7,503)
Dividend paid		-	(85,279)
Interest paid		(174,614)	(143,951)
Net cash generated from financing activities		366,678	709,757
Effects of exchange rate changes		(21,477)	539
Net increase/(decrease) in cash and cash equivalents		17,189	(211,514)
Cash and cash equivalents as at beginning of financial year		788,542	1,000,056
Cash and cash equivalents as at end of financial year	(a)	805,731	788,542
		Unaudited As at 31/12/2017 RM'000	Audited As at 31/12/2016 RM'000

(a) Cash and cash equivalents comprise the following amounts:

Current cash, bank balances and deposits			
Unrestricted		403,103	472,378
Restricted		404,901	316,164
		808,004	788,542
Bank overdrafts (included in short term borrowings)		(2,273)	-
Cash and cash equivalents		805,731	788,542

The condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to this quarterly announcement.



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IV. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN TOTAL EQUITY

	←————— Attributable to Owners of the Parent —————→						—————→ Non-controlling Interests	Total Equity	
	←————— Non-distributable			—————→ Distributable					
	Share Capital RM'000	Share Premium RM'000	Merger Relief Reserves RM'000	Cash Flow Hedge Reserves RM'000	Other Reserves RM'000	Retained Profits RM'000			Total RM'000
Twelve months to 31 December 2017 (Unaudited)									
At 1 January 2017	2,276,643	2,829,546	34,330	(223)	152,243	1,539,257	6,831,796	361,556	7,193,352
Transfer from share premium (Note 1)	2,829,546	(2,829,546)	-	-	-	-	-	-	-
Transfer from capital redemption reserve (Note 1)	4,087	-	-	-	(4,087)	-	-	-	-
Total comprehensive income for the year	-	-	-	(4,428)	(37,688)	280,085	237,969	1,571	239,540
ESOS									
- remeasurement	-	-	-	-	(732)	-	(732)	-	(732)
- expiry of vested employee share options	-	-	-	-	(3,906)	3,906	-	-	-
At 31 December 2017	<u>5,110,276</u>	<u>-</u>	<u>34,330</u>	<u>(4,651)</u>	<u>105,830</u>	<u>1,823,248</u>	<u>7,069,033</u>	<u>363,127</u>	<u>7,432,160</u>

Note 1

With the Companies Act 2016 ("the New Act") coming into effect on 31 January 2017, the credit standing in the share premium and capital redemption reserve accounts has been transferred to the share capital account. Pursuant to subsection 618(3) and 618(4) of the New Act, the Group may exercise its right to use the credit amounts being transferred from share premium and capital redemption reserve accounts within 24 months after the commencement of the New Act.



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IV. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN TOTAL EQUITY (CONT'D)

	← Attributable to Owners of the Parent →						Non-controlling Interests	Total Equity	
	← Non-distributable →			Distributable					
	Share Capital RM'000	Share Premium RM'000	Merger Relief Reserves RM'000	Cash Flow Hedge Reserves RM'000	Other Reserves RM'000	Retained Profits RM'000			Total RM'000
Twelve months to 31 December 2016 (Audited)									
At 1 January 2016	2,276,643	2,829,546	34,330	-	115,439	1,552,602	6,808,560	360,345	7,168,905
Total comprehensive income for the year	-	-	-	(223)	42,429	147,302	189,508	990	190,498
ESOS									
- remeasurement	-	-	-	-	(293)	-	(293)	-	(293)
- expiry of vested employee share options	-	-	-	-	(5,332)	5,332	-	-	-
Acquisition of non-controlling interests									
in a subsidiary	-	-	-	-	-	(80,700)	(80,700)	221	(80,479)
Dividend paid	-	-	-	-	-	(85,279)	(85,279)	-	(85,279)
At 31 December 2016	<u>2,276,643</u>	<u>2,829,546</u>	<u>34,330</u>	<u>(223)</u>	<u>152,243</u>	<u>1,539,257</u>	<u>6,831,796</u>	<u>361,556</u>	<u>7,193,352</u>

The Consolidated Statement of Changes in Total Equity should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to this quarterly announcement.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

The notes to the condensed consolidated interim financial statements should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2016.

1. Accounting policies and methods of computation

The quarterly consolidated financial statements have been prepared by applying accounting policies and methods of computation consistent with those used in the preparation of the most recent audited financial statements of the Group and are in accordance with FRS 134, Interim Financial Reporting and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad (“Bursa Securities”), except for the adoption of the following amendments to Financial Reporting Standards (“FRSs”) which are mandatory for annual financial periods beginning on or after 1 January 2017, as disclosed below:

	Effective for the financial period beginning on or after
Amendments to FRSs Annual Improvements to FRSs 2014-2016 Cycle - Amendments to FRS 12 Disclosure of Interests in Other Entities: Clarification of the scope of disclosure requirements in FRS 12	1 January 2017
Amendments to FRS 107: Disclosure Initiative	1 January 2017
Amendments to FRS 112: Recognition of Deferred Tax Assets for Unrealised Losses	1 January 2017

The adoption of the above amendments does not have any significant impact to the financial statements.

Malaysian Financial Reporting Standards (MFRS Framework)

On 19 November 2011, the Malaysian Accounting Standards Board (MASB) issued a new MASB approved accounting framework, the MFRS Framework.

The MFRS Framework has been applied by all Entities Other Than Private Entities for annual periods beginning on or after 1 January 2012, with the exception of entities that are within the scope of MFRS 141 Agriculture and IC Interpretation 15 Agreements for the Construction of Real Estate, including its parent, significant investor and venturer (herein called ‘Transitioning Entities’).

Transitioning Entities are allowed to defer adoption of the new MFRS Framework. The adoption will be mandatory for Transitioning Entities for annual periods beginning on or after 1 January 2018. The Group falls within the scope of Transitioning Entities and have opted to defer adoption of the new MFRS Framework. Accordingly, the Group will be required to prepare financial statements using the MFRS Framework in its first MFRS financial statements for the year ending 31 December 2018.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

1. Accounting policies and methods of computation (cont'd)

Malaysian Financial Reporting Standards (MFRS Framework) (cont'd)

In presenting its first MFRS financial statements, the Group will be required to restate the comparative financial statements to amounts reflecting the application of MFRS Framework. The majority of the adjustments required on transition will be made, retrospectively, against opening retained earnings.

2. Audit report in respect of the 2016 financial statements

The audit report on the Group's financial statements for the financial year ended 31 December 2016 was not qualified.

3. Seasonal or cyclical factors

The Group's operations are not subject to any significant seasonal or cyclical factors.

4. Unusual items due to their nature, size or incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows that were unusual because of their nature, size or incidence in the current year.

5. Material changes in estimates used

There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current year.

6. Debt and equity securities

The Group did not undertake any issuance and/or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year ended 31 December 2017 except as follows:-

In 2016, the Company established the issuance of Islamic Medium Term Notes ("IMTNs") under the Islamic Medium Term Notes Programme ("IMTN Programme") and Islamic Commercial Papers ("ICPs") under the Islamic Commercial Paper Programme ("ICP Programme") with a combined aggregate limit of up to RM2.0 billion in nominal value and a sub-limit of RM500.0 million in nominal value for the ICP Programme.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

6. Debt and equity securities (cont'd)

As of 31 December 2017, the Company has completed the issuance and repayment of IMTN and ICPs from its IMTN and ICP Programme respectively as follows:

No	Issuance Date	Maturity Date	Amount (RM Million)	Tenure	Rate (per annum)
1	9 August 2016	8 February 2017	100 (ICP)	6 months	3.80% - Discount
2	8 February 2017	8 May 2017	100 (ICP)	3 months	4.35% - Discount
3	8 May 2017	8 August 2017	100 (ICP)	3 months	4.30% - Discount
4	8 August 2017	9 August 2018	100 (IMTN)	1 year	4.47%
5	11 December 2017	11 December 2020	200 (IMTN)	3 years	4.80%
6	11 December 2017	9 December 2022	300 (IMTN)	5 years	5.06%
7	11 December 2017	11 December 2024	100 (IMTN)	7 years	5.32%
8	21 December 2012	21 December 2017	600 (IMTN)	5 years	4.25%

The net proceeds from the ICPs and IMTN shall be utilized for the Group's Shariah-compliant general corporate purposes.

7. Dividend

The Directors proposed a final dividend of 1.0 sen per share for the current financial year ended 31 December 2017 (2016 : Nil).

8. Asset held for sale

In prior year, the Group's investment in BIB Insurance Brokers Sdn Bhd has been reclassified as asset held for sale following the approval to dispose its entire 30% equity interest, comprising 450,000 ordinary shares of RM1.00 each, by the Board on 17 June 2016.

	As at 31/12/2016
Investment in associate:	RM'000
Unquoted shares at cost - in Malaysia	1,033
Share of post-acquisition reserves	10,197
	11,230
Reserves relating to asset held for sale recognised directly in equity:	
- Foreign exchange translation reserves	1,182
- Available-for-sale reserves	(241)
	941

On 14 February 2017, the disposal was completed with a cash consideration received amounting to RM13,388,678.

The financial impact arising from this disposal is as follows:

	RM'000
Cash consideration	13,389
Carrying value	(11,230)
Realisation of other reserves to retained profits	941
Gain on disposal	3,100



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

9. Operating Segments

Operating Segment information for the current financial year ended 31 December 2017 is as follows:

	Property development		Property		Eliminations RM'000	Consolidated RM'000
	In Malaysia RM'000	Outside Malaysia RM'000	Investment RM'000	Others RM'000		
Revenue						
External revenue	1,452,435	1,339,220	63,678	48,109	-	2,903,442
Inter-segment revenue	-	-	827	10,264	(11,091)	-
Total revenue	1,452,435	1,339,220	64,505	58,373	(11,091)	2,903,442
Results						
Segment results	221,586	296,370	1,828	8,077	(25,072)	502,789
Finance costs	(78,870)	(3,902)	(16,709)	(16,737)	25,072	(91,146)
Share of results of associates	7,544	(851)	-	(859)	-	5,834
Share of results of joint ventures	40,152	-	(2,778)	(16,198)	-	21,176
Profit/(loss) before income tax	190,412	291,617	(17,659)	(25,717)	-	438,653
Income tax and zakat	(59,799)	(98,000)	50	704	-	(157,045)
Profit/(loss) for the year	130,613	193,617	(17,609)	(25,013)	-	281,608
Attributable to:						
Owners of the parent	130,613	193,617	(17,609)	(26,536)	-	280,085
Non-controlling interests	-	-	-	1,523	-	1,523
Profit/(loss) for the year	130,613	193,617	(17,609)	(25,013)	-	281,608
Assets						
Segment assets	10,424,758	1,915,526	796,495	208,149	(675,868)	12,669,060
Interest in:						
- associates	477,565	17,669	-	5,151	-	500,385
- joint ventures	888,301	-	90,172	74,504	-	1,052,977
Income tax assets	169,068	15	1,674	4,218	-	174,975
Total assets	11,959,692	1,933,210	888,341	292,022	(675,868)	14,397,397
Liabilities						
Segment liabilities	5,237,335	1,511,645	652,836	148,887	(675,868)	6,874,835
Income tax liabilities	10,310	79,522	-	570	-	90,402
Total liabilities	5,247,645	1,591,167	652,836	149,457	(675,868)	6,965,237

10. Material events subsequent to the end of the current financial year

In the opinion of the Directors, there are no items, transactions or events of a material and unusual nature which have arisen since 31 December 2017 to the date of this announcement which would substantially affect the financial results of the Group for the financial year ended 31 December 2017 that have not been reflected in the condensed financial statements.

V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

11. Changes in the composition of the Group

There were no significant changes in the composition of the Group up to the date of this announcement including business combinations, acquisitions or disposals of subsidiaries and long term investments, restructuring or discontinued operation since the preceding year ended 31 December 2016 except as stated below:

- (a) Disposal of its entire 30% equity interest in BIB Insurance Brokers Sdn Bhd for a cash consideration of RM13,388,678 which was completed on 14 February 2017.

The financial impact arising from this disposal is explained in Note 8.

- (b) On 10 October 2017, Sarandra Malaysia Sdn Bhd ("SMSB") which is an indirect wholly-owned subsidiary of the Company has become an associate following the change in shareholdings as stated in Note 15(f).
- (c) On 26 October 2017, R.O.C. Management Services (Pty) Ltd, a dormant subsidiary of UEM Sunrise South Africa (Pty) Ltd, which in turn is an indirect wholly-owned subsidiary of the Company has been deregistered following the receipt of Certificate from the Commissioner of Companies & Intellectual Property Commission.
- (d) On 30 September 2017, UEM Sunrise (Canada) Alderbridge Ltd which is an indirect wholly-owned subsidiary of the Company has effectively ceased to be a subsidiary following to the completion of the agreement to dispose of 3 parcels of land together with the subsidiary as stated in Note 15(h).
- (e) On 22 February 2018, the Company formalised the incorporation of UEM Sunrise (Aurora Melbourne Central Property Management) Pty Ltd and UEM Sunrise (Conservatory Melbourne Property Management) Pty Ltd, two (2) wholly-owned subsidiaries of UEM Sunrise (Developments) Pty Ltd, which in turn are indirect wholly-owned subsidiaries of the Company, with paid-up share capital of AUD2.00 each and registered in Victoria, Australia respectively.

12. Contingent liabilities

There are no changes in the contingent liabilities since the preceding financial year ended 31 December 2016 except as disclosed below:

Income tax assessment

On 3 October 2011, Bandar Nusajaya Development Sdn. Bhd. ("BND"), an indirect wholly-owned subsidiary of the Company which was held through its wholly-owned subsidiary, UEM Land Berhad, received a notice of additional assessment from the Inland Revenue Board ("IRB") for additional tax and penalty of RM50.9 million and RM22.9 million respectively in respect of the year of assessment 2006.

On 4 September 2012, the Kuala Lumpur High Court ("KLHC") had granted leave to BND for its judicial review application and ruled in favour of BND on the merit of the case. The KLHC declared that IRB had no legal basis to raise the additional assessment and allowed BND's appeal to quash and set aside the above notice of additional assessment. The IRB had filed an appeal to the Court of Appeal ("CoA") against the decision made.

V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

12. Contingent liabilities (cont'd)

Income tax assessment (cont'd)

The CoA, having heard and considered the submissions by both parties on 19 and 20 May 2014, unanimously decided that there were no merits in the appeal by IRB and thus affirmed the decision of KLHC on both matters which ruled in favour of BND. IRB had on 18 June 2014 filed an application for leave to the Federal Court ("FC") to appeal against the decision of CoA. The FC on 26 January 2015 allowed the leave and 18 October 2016 was set for hearing of the case.

On 18 October 2016, the FC reversed the decisions of the CoA and the KLHC and ordered that BND should have appealed by way of filing a notice of appeal to the Special Commissioners of Income Tax. No reasons were provided by the FC in arriving at this conclusion. The FC's decision had resulted in the Form JA issued by the IRB dated 22 September 2011 totalling RM73.8 million to become due and payable within 30 days of which had been paid in full.

On 25 October 2016 and 26 October 2016, BND filed a notice of appeal (Form Q) and the notice was rejected by IRB on 25 October 2016 and 26 October 2016 respectively. On 10 November 2016, BND filed a notice for extension of time to make an appeal to the Special Commissioners of Income Tax (Form N) of which was rejected by the IRB on 8 February 2017, as well a judicial review application against the rejection of the Form Q on 17 January 2017. The judicial review application case management was heard on 7 February 2017 and 24 April 2017 had been set as the hearing date. The Company's solicitors are of the view that BND has a good case to commence judicial review proceedings via KLHC to contend that the IRB's rejection of the Form Q and Form N is without any legal basis.

In addition to the judicial review, the Company's solicitors filed a written representation directly to the Special Commissioners of Income Tax ("SCIT") requesting for approval to file the Form Q. The SCIT granted their approval via their Deciding Order dated 3 March 2017 for the Company to file the Form Q. The Company filed the Form Q on 20 March 2017. The IRB via their letter dated 21 March 2017 informed that they will within 30 days from 20 March 2017 present the Form Q to their Dispute Resolution Department for their consideration. If the IRB cannot reach a decision internally on the issue, the Form Q will then be presented to SCIT on or before 19 January 2018. On 23 January 2018, the Company's solicitors, after making due enquiry with IRB, informed that IRB had until 19 March 2018 to present the case to SCIT as allowed by the law. With this, the judicial review (which was lodged at the High Court concurrently) had been withdrawn. Upon receipt of the court date from the SCIT, the Company's solicitors can then proceed to present the merits of the case to the SCIT of which the Company's solicitors are of the view that BND has a strong case to argue that IRB has no legal or factual basis to issue the notice of additional assessment nor there is legal or factual basis for IRB to impose the penalty.

13. Capital commitments

There are no material capital commitments in relation to the Group's capital expenditure except as disclosed below:

	RM'Mil
Approved and contracted for	35.4
Approved but not contracted for	399.1
Total	434.5



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

14. Income tax

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current year quarter 31/12/2017 RM'000	Preceding year corresponding quarter 31/12/2016 RM'000	Year Ended 31/12/2017 RM'000	Year Ended 31/12/2016 RM'000
Malaysian and foreign income tax				
- Current tax	(6,337)	(42,644)	(124,517)	(99,935)
- Over/(under) provision in prior years	544	(1,488)	(313)	1,884
Deferred tax				
- Relating to origination and reversal of temporary differences	(36,207)	19,172	(31,713)	37,250
- (Under)/over provision in prior years	(37)	122	2,242	(3,789)
Tax expense for the period/year	<u>(42,037)</u>	<u>(24,838)</u>	<u>(154,301)</u>	<u>(64,590)</u>
Zakat	<u>(2,744)</u>	<u>(4,719)</u>	<u>(2,744)</u>	<u>(4,719)</u>
	<u>(44,781)</u>	<u>(29,557)</u>	<u>(157,045)</u>	<u>(69,309)</u>

For the current quarter, the effective tax rate (excluding share of results of associates and joint ventures) is higher than the statutory tax rate mainly due to higher tax rate at Australia, unrecognised deferred tax asset and non-deductible expenses. In addition, for the cumulative period, it includes the withholding tax on foreign source of income and higher tax rate at Canada.

15. Status of corporate proposals announced but not completed as at the date of this announcement

All corporate proposals announced are completed as at the date of this announcement except for the following:

- a) A development agreement and a supplemental development agreement dated 19 December 2007 and 4 November 2010, respectively, between UEM Land Berhad ("UEM Land"), Bandar Nusajaya Development Sdn Bhd ("BND") and Haute Property Sdn Bhd ("HPSB") for the development of a high end residential enclave over 111 acres held under H.S.(D) 453895, PTD 154910, Mukim Pulai, Daerah Johor Bahru, Johor Darul Ta'zim. The development of the residential enclave is currently on-going.
- b) A Facilities Maintenance and Management Agreement dated 10 March 2011 between Cahaya Jauhar Sdn Bhd, a 60% owned joint venture of UEM Land and 40% owned by State Government of Johor via Permodalan Takzim Sdn Bhd for the provision of management and maintenance services for Phase 1 of Kota Iskandar ("FMMA"). The FMMA covers a period of 30 years with a review of every 3 years.
- c) 3 Shareholders' and Shares Subscription Agreements dated 11 June 2012 were entered by the Company and wholly-owned subsidiaries of Desaru Development Holdings One Sdn Bhd (a subsidiary of Desaru Development Corporation Sdn Bhd) ("DDC Cos") (collectively referred to as the "SSAs") to establish the shareholding structure of 3 separate Development Companies ("Dev Cos") and to regulate the relationship amongst the Company and the DDC Cos for the development of land parcels acquired by the Dev Cos with an aggregate gross area of approximately 678.70 acres ("Desaru Land").

The issued and paid-up capital of the Dev Cos will be held by the Company and the respective DDC Cos in the proportion of 51% and 49%, respectively.

Concurrent with the execution of the SSAs, the respective Dev Cos entered into 3 separate Sale and Purchase Agreements (collectively referred to as the "SPAs") with the respective DDC Cos for the proposed acquisitions of the Desaru Land for a total consideration of RM485.3 million.

On 18 June 2012, 10% of the purchase consideration for each of the Desaru Land was paid by the Dev Cos to the relevant DDC Cos. The balance 90% is to be paid on a staggered basis depending on the completion of several development components to be completed by the DDC Cos. As at 20 February 2018, the SPAs are still outstanding.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

15. Status of corporate proposals announced but not completed as at the date of this announcement (cont'd)

- d) A Master Agreement (“MA”) dated 23 October 2012 between UEM Land and Ascendas Land (Malaysia) Sdn Bhd (“Ascendas”) was entered to undertake the development of an integrated tech park over approximately 519 acres of land in Gerbang Nusajaya (“Land”), Iskandar Puteri, Johor Darul Ta’zim (“Proposed Development”) broken down as follows:
- (i) Phase 1 Land measuring approximately 205 acres and further broken down into two plots identified as Plot A with an estimated area of 120 acres (“Plot A”) and Plot B with an estimated area of 85 acres (“Plot B”) (collectively “Phase 1 Land”) to be held by Company A;
 - (ii) Phase 2 Land measuring approximately 166 acres to be held by Company B (“Phase 2 Land”); and
 - (iii) Phase 3 Land measuring approximately 148 acres to be held by Company C (“Phase 3 Land”).

UEM Land and Ascendas shall enter into Subscription Agreements (“SA”) to regulate their initial share subscription into Company A, Company B and Company C (all of which are special purpose companies that have been or are to be established by UEM Land and are to be collectively referred to as the “Companies”) and Shareholders’ Agreement (“SHA”) to govern the parties’ relationship as shareholders of the Companies. The equity ratio of the parties in the Companies shall be 60% : 40% (Ascendas : UEM Land) unless otherwise agreed.

Pursuant to the MA, UEM Land also agrees to:

- (i) Cause the transfer of Plot A to Company A; and
- (ii) Grant to Ascendas the options to:
 - Agree to Company A completing the purchase of Plot B; and
 - Purchase the Phase 2 Land and Phase 3 Land via Company B and Company C respectively.

The options are exercisable within nine (9) years from the date of the MA. The options shall automatically lapse if not exercised within the option period. The sale of Plot A land was completed in the financial year ended 31 December 2013.

As at 20 February 2018, the purchase of Plot B land, Phase 2 Land and Phase 3 Land are still outstanding.

- e) A Joint Venture cum Shareholders' Agreements dated 16 February 2016 between a wholly-owned subsidiary of the Company, UEM Land with Leisure Farm Corporation Sdn Bhd (“LFC”), a wholly-owned subsidiary of Mulpha International Berhad (“MIB”) and JV Axis Sdn Bhd (“JVASB”) a wholly-owned subsidiary of MIB, the intended joint venture company for the proposed collaboration between UEM Land and LFC (“JVA”).

Both UEM Land and LFC wish to work together as strategic joint development partners to jointly develop thirty-eight (38) parcels of freehold lands (located in Gerbang Nusajaya and near the Leisure Farm Resort) within Mukim Pulau, District of Johor Bahru, Johor. Part of the land parcels are owned by Nusajaya Seaview Sdn Bhd (“NSSB”) and Nusajaya Rise Sdn Bhd (“NRSB”), both are indirect wholly-owned subsidiaries of the Company measuring a total of 136.29 acres (collectively known as “UEMS Lands”) whilst the balance of thirty-six (36) land parcels owned by LFC with a total of 65.48 acres (“LFC Lands”). (Both UEMS Lands and LFC Lands are collectively referred as “JV Lands”).

On the same day, NSSB and NRSB entered into a Master Agreement with both JVASB and LFC (“Master Agreement”) to record the agreed framework and parameters for the disposal of the JV Lands by NSSB, NRSB and LFC to JVASB.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

15. Status of corporate proposals announced but not completed as at the date of this announcement (cont'd)

e) (cont'd)

The Master Agreement is conditional upon certain conditions precedent and to be fulfilled by the respective landowners within twenty-four (24) months from the date of the Master Agreement.

On 15 June 2016, JVASB changed its name to Gerbang Leisure Park Sdn Bhd.

As at 20 February 2018, the conditions precedent of the Master Agreement are still pending fulfillment by the respective landowners.

f) A Joint Venture Agreement ("JVA") dated 22 February 2016 between UEM Land and ONE15 Marina Holdings Pte Ltd (formerly known as SUTL Marina Holdings Pte Ltd) ("ONE15") to establish Sarandra Malaysia Sdn Bhd ("SMSB"), a joint venture company with a 40% : 60% (UEM Land : ONE15) equity share to co-operate in incorporating, financing and operating the following businesses:

- (i) developing (1) the portion of the Public Marina which has yet to be developed (2) the Private Marina and (3) the Mega Yacht Marina and operating the Public Marina, the Private Marina and the Mega Yacht Marina;
- (ii) developing and operating the Private Yacht Club via the Private Yacht Club Corporation; and
- (iii) operating the sports centre in Puteri Harbour.

all in Puteri Harbour, Iskandar Puteri in Malaysia.

On 11 July and 10 October 2017, both UEM Land and ONE15 increased their investment in SMSB as follows:

Name of Shareholder	11 July 2017		10 October 2017	
	Ordinary Shares held	Percentage	Ordinary Shares held	Percentage
ONE15	600	60%	3,480,600	60%
UEM Land	400	40%	2,320,400	40%
Total	1,000	100%	5,801,000	100%

Following to the share allotment, SMSB has effectively become an associate to the Company.

The JVA is subject to conditions precedent and on 2 October 2017, the period to meet the conditions precedent was extended from 30 September 2017 to 31 December 2017 and extended further to 30 June 2018 on 29 December 2017.

As at 20 February 2018, the conditions precedent of the JVA are still outstanding.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

15. Status of corporate proposals announced but not completed as at the date of this announcement (cont'd)

- g) A Joint Land Development Agreement ("JLDA") dated 27 May 2016 between Sunrise Quality Sdn Bhd ("SQSB"), an indirect wholly-owned subsidiary of the Company with Telekom Malaysia Berhad ("TM") for the development of Lot 461 and Lot 493, Section 19, Bandar Kuala Lumpur, District of Kuala Lumpur measuring approximately 1.69 acres ("Said Lands") into a high rise mixed development project ("Project").

TM is the registered and beneficial owner of the Said Lands. Pursuant to the JLDA, TM agrees to grant SQSB the sole and exclusive rights to develop the Said Lands into a Project. In return, SQSB agrees to pay TM a guaranteed land cost ("GLC") of RM150.0 million and TM is also entitled to 5% of the agreed gross development value of the Project.

The JLDA is subject to certain conditions precedent to be fulfilled within two (2) years from the JLDA execution date. A deposit of RM15.0 million equivalent to 10% of the total GLC was paid by SQSB on 28 May 2016 whilst the remaining 90% of the total GLC will be payable in accordance to the payment schedule set out in the JLDA.

As at 20 February 2018, the conditions precedent of the JLDA are still pending fulfillment by the respective parties of the agreement.

- (h) An agreement which became effective on 13 March 2017 between UEM Sunrise (Canada) Alderbridge Ltd ("Nominee") and 1107782 B.C Ltd ("Purchaser") for the disposal by the Nominee of three (3) parcels of land within Section 5, Block 4 North, Range 6 West, New Westminster District ("Subject Property") for a total consideration of CAD\$113,000,000 (RM371,355,629) ("Proposed Disposal"). The agreement became unconditional on 12 April 2017 with target completion tentatively in the third quarter of 2017.

On 9 August 2017, the Nominee entered into an addendum to the original agreement together with the Purchaser and UEM Sunrise (Canada) Development Ltd, the holding company of the Nominee ("Beneficial Owner") (under the addendum, Nominee and Beneficial Owner are collectively referred to as the "Vendor") to revise, among others, the completion date to 15 September 2017 and to introduce additional deposit.

The Purchaser further exercised its option under the original agreement to acquire the outstanding share of the Nominee for CAD\$1.00 and all of the Beneficial Owner's interest in the Subject Property for an amount equivalent to the total consideration less the CAD\$1.00.

On 13 September 2017, the Vendor entered into a second addendum to further revise and extend the payment terms and to introduce another deposit. The Completion Date was extended to 30 September 2017.

The exercise was completed on 30 September 2017 and the Nominee ceased to be a subsidiary of the Company.

- i) A Sale and Purchase Agreement ("SPA") dated 30 October 2017 between Bandar Nusajaya Development Sdn Bhd ("BND") and Country View Resources Sdn Bhd ("CVRSB") for the disposal of 163.92 acres of land identified as PTD 71080, Mukim Pulai, Iskandar Puteri, Johor Bahru by BND for a total consideration of RM310.0 million ("Proposed Disposal"), the payment terms of which are:

- (i) RM6.2 million – 2% of the total consideration upon the execution of the SPA;
- (ii) RM24.8 million – 8% of the total consideration within two (2) months from the SPA date; and
- (iii) RM279.0 million – 90% of the total consideration within eight (8) months from the SPA date or within one (1) month from the unconditional date of the SPA, whichever later.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

15. Status of corporate proposals announced but not completed as at the date of this announcement (cont'd)

i) (cont'd)

The conditions precedent are to be fulfilled within six (6) months from the SPA date with an automatic extension of one (1) month.

The Proposed Disposal is expected to be completed in the third quarter of 2018.

j) A Sale and Purchase Agreement (“SPA”) dated 20 December 2017 between Nusajaya Greens Sdn Bhd (“NGSB”), an indirect wholly-owned subsidiary of the Company and KII Morris Sdn Bhd (“KMRSB”), an indirect wholly-owned subsidiary of Kimlun Corporation Berhad for the disposal of 28,995 acres of land identified as PTD 166915, Mukim Pulau, Iskandar Puteri, Johor Bahru by NGSB for a total consideration of RM82.1 million (“Proposed Disposal”), the payment terms of which are:

- (i) RM8.2 million – 10% of the purchase consideration upon the execution of the SPA; and
- (ii) RM73.9 million – 90% of the purchase consideration within ninety (90) days from the unconditional date of the SPA.

The only condition precedent is the approval of the Economic Planning Unit to be sought by KMRSB on the Proposed Disposal which is to be fulfilled within six (6) months from the SPA date with an automatic extension of three (3) months.

The Proposed Disposal is expected to be completed in the fourth quarter of 2018.

16. Borrowings and debt securities

<u>As at 31 December 2017</u>	Long term borrowings			Short term borrowings		
	Secured RM'000	Unsecured RM'000	Total RM'000	Secured RM'000	Unsecured RM'000	Total RM'000
<i>Domestic</i>						
- Loan from immediate holding company	-	-	-	75,065	-	75,065
- Islamic Medium Term Notes	-	1,800,000	1,800,000	-	800,000	800,000
- Term loan	110,073	-	110,073	56,000	100,000	156,000
- Commodity Murabahah Finance (denominated in Australian Dollar)	-	719,665	719,665	-	71,176	71,176
- Revolving credits	-	-	-	11,000	370,000	381,000
- Bank overdrafts	-	-	-	-	2,273	2,273
<i>Non Domestic</i>						
- Term loan (denominated in Australian Dollar)	12,680	-	12,680	-	-	-
- Commodity Murabahah Finance (denominated in Australian Dollar)	91,810	-	91,810	-	-	-
TOTAL	214,563	2,519,665	2,734,228	142,065	1,343,449	1,485,514
<u>As at 31 December 2016</u>						
<i>Domestic</i>						
- Loan from immediate holding company	-	-	-	75,223	-	75,223
- Islamic Medium Term Notes	-	1,907,790	1,907,790	-	600,768	600,768
- Islamic Commercial Papers	-	-	-	-	99,604	99,604
- Term loan	156,247	-	156,247	61,000	101,039	162,039
- Commodity Murabahah Finance (denominated in Australian Dollar)	-	340,187	340,187	-	-	-
- Revolving credits	-	-	-	11,000	361,815	372,815
TOTAL	156,247	2,247,977	2,404,224	147,223	1,163,226	1,310,449



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

16. Borrowings and debt securities (cont'd)

For the financial year, the Group draws RM585 million (AUD178 million) of Term Loan and Commodity Murabahah Finance (denominated in Australia Dollar) for on-going property development projects in Australia. In the Domestic segment, the Group repays RM43 million in the same period.

17. Derivative

Details of outstanding derivative as at 31 December 2017 is as follows:

	Contract/ Notional Value RM'000	Fair Value RM'000
Profit rate swap-i contract - 1 year to 3 years	474,504	(3,037)
Islamic currency swap-i contract - 1 year to 3 years	173,985	(1,614)
	<u>648,489</u>	<u>(4,651)</u>

UEM Sunrise (Australia) Sdn Bhd, a wholly-owned subsidiary of the Company entered into two contracts, namely Profit rate swap-i and Islamic currency swap-i to hedge its profit rate and foreign currency risk arising from the profit margin and principal repayment on Commodity Murabahah Finance amounting to AUD150 million and AUD55 million respectively. The contracts are designated as a cash flow hedge and applies the hedge accounting policy.

18. Fair value hierarchy

There were no transfers between any level of the fair value hierarchy took place during the current year and the comparative year. There were also no changes in the purpose of any financial asset that subsequently resulted in a different classification of that asset.

19. Breakdown of realised and unrealised profits or losses

	As at current financial year end 31/12/2017 RM'000	As at preceding financial year end 31/12/2016 RM'000
Total retained profits of the Company and its subsidiaries:		
- Realised	1,491,250	1,091,446
- Unrealised	97,522	157,542
	<u>1,588,772</u>	<u>1,248,988</u>
Total share of retained profits from associates:		
- Realised	128,638	122,960
- Unrealised	2,415	2,259
Total share of retained profits from joint ventures:		
- Realised	499,526	479,621
- Unrealised	13,437	12,166
	<u>2,232,788</u>	<u>1,865,994</u>
Less : Consolidation adjustments	(409,540)	(326,737)
Total Group retained profits as per consolidated statement of financial position	<u>1,823,248</u>	<u>1,539,257</u>



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

20. Material litigation

Since the preceding financial year ended 31 December 2016, there is no change in material litigation as at the date of this announcement except as disclosed below.

- a) Decision by the Federal Court in respect of BND's additional assessment raised by IRB for additional tax and penalty, as disclosed in Note 12.
- b) Notice of Civil Claim ("NOCC") filed at the Vancouver Registry of the Supreme Court of British Columbia, Canada by Magnum Projects Ltd ("Magnum") against UEM Sunrise (Canada) Development Ltd ("USCDL") and UEM Sunrise (Canada) Alderbridge Ltd ("USCAL").

On 4 November 2016, the Company received notification that USCDL and USCAL (collectively referred as "Defendants"), both of which are indirect wholly-owned subsidiaries of the Company, had been served with the NOCC dated 26 October 2016 filed at the Vancouver Registry of the Supreme Court of British Columbia, Canada by Magnum.

The NOCC alleges breach of an Agency Agreement ("AA") dated 27 March 2015 whereby Magnum had been appointed as the sole and exclusive agent for the purpose of selling market residential, non-market residential and strata office strata lots that were to be developed on certain lands and premises located in Canada at:

- (i) 7960 Alderbridge Way, Richmond, British Columbia;
- (ii) 5333 No. 3 Road, Richmond, British Columbia; and
- (iii) 5411/5491 No. 3 Road, Richmond, British Columbia.

The principal relief sought in the NOCC is a declaration that the Defendants are jointly and severally liable to Magnum for damages on the basis of anticipatory breach, a declaration that the Defendants jointly and severally breached one or more of the terms of the AA and are liable to Magnum for damages as a result, and damages in the amount of at least CAD15,139,284.33.

On 12 April 2017, Magnum discontinued the NOCC against USCDL and USCAL.

- c) On 25 July 2017, UEM Land, a wholly-owned subsidiary of the Company, was served with the Claim filed by the Plaintiffs in relation to shares held in Setia Haruman ("the 1st Defendant"). UEM Land is cited as the 9th Defendant in the Claim.

The Claim seeks, amongst others, for:

- (i) a declaration that the 2nd to 9th Defendants respectively had managed and conducted the affairs of the 1st Defendant and/or exercised their powers oppressively and/or disregarded and/or acted in a manner unfairly prejudicial to the interest of the Plaintiffs as members of Setia Haruman pursuant to Section 346 of the Companies Act 2016; and
- (ii) an order that the 2nd to the 9th Defendants do jointly and/or severally purchase the 750,000 ordinary shares of Setia Haruman owned or held by Impressive Circuit at such price and on such terms as shall be determined by the Honourable Court.

UEM Land denies allegations made by the Plaintiffs and will be vigorously defending the Claim and is seeking advice from its solicitors to that end.

Based on the foregoing, we believe at this juncture that the Claim has no material financial and operational impact to the Company.



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

21. Comparison between the current quarter and the immediate preceding quarter

	Current quarter 31/12/2017 RM'000	Immediate preceding quarter 30/09/2017 RM'000	Variance RM'000/(%)
Revenue	748,118	715,766	32,352 (5%)
Operating profit	99,887	144,324	(44,437) (-31%)
Share of net results	2,240	7,327	(5,087) (-69%)
Profit before interest and tax	102,127	151,651	(49,524) (-33%)
Finance costs	(19,661)	(24,542)	4,881 (20%)
Profit before income tax	82,466	127,109	(44,643) (-35%)
Income tax and zakat	(44,781)	(40,114)	(4,667) (-12%)
Profit for the period	37,685	86,995	(49,310) (-57%)
Non-controlling interests	(26)	(393)	367 (93%)
Profit attributable to Owners of the Parent	37,659	86,602	(48,943) (-57%)

The Group recorded higher revenue in the current quarter as compared to the immediate preceding quarter largely driven by the good construction progress from its international projects, namely Aurora and Conservatory and sale of completed units from the inventory monetisation campaign. However, the contribution from local projects is lower with the completion of Arcoris in the previous quarter. The Group also recorded a lower sale of land in the current quarter.

The Group's operating profit margin reduced from 20% to 13% attributed from lower contribution from land sale and higher operational expenditure including the marketing and promotional expenses incurred for new launches, Mayfair and Solaris Parq in the current quarter.

22. Detailed analysis of the performance for the current quarter and year

	Current year quarter 31/12/2017 RM'000	Preceding year corresponding quarter 31/12/2016 RM'000	Variance RM'000/(%)	Year Ended 31/12/2017 RM'000	Year Ended 31/12/2016 RM'000	Variance RM'000/(%)
Revenue	748,118	624,662	123,456 (20%)	2,903,442	1,841,479	1,061,963 (58%)
Operating profit	99,887	57,393	42,494 (74%)	502,789	217,860	284,929 (131%)
Share of net results	2,240	39,211	(36,971) (-94%)	27,010	75,780	(48,770) (-64%)
Profit before interest and tax	102,127	96,604	5,523 (6%)	529,799	293,640	236,159 (80%)
Finance costs	(19,661)	(13,826)	(5,835) (-42%)	(91,146)	(75,992)	(15,154) (-20%)
Profit before income tax	82,466	82,778	(312) (0%)	438,653	217,648	221,005 (102%)
Income tax and zakat	(44,781)	(29,557)	(15,224) (-52%)	(157,045)	(69,309)	(87,736) (-127%)
Profit for the period/year	37,685	53,221	(15,536) (-29%)	281,608	148,339	133,269 (90%)
Non-controlling interests	(26)	68	(94) (138%)	(1,523)	(1,037)	(486) (-47%)
Profit attributable to Owners of the Parent	37,659	53,289	(15,630) (-29%)	280,085	147,302	132,783 (90%)



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V. NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

22. Detailed analysis of the performance for the current quarter and year (cont'd)

The Group recorded higher revenue in the current quarter as compared to the preceding year's corresponding period mainly due to higher property development revenue from the progress made by international projects, namely Aurora and Conservatory and the sale of completed units from the Group's inventory monetisation campaign. The Group also completed sale of land in Iskandar Puteri, Johor in the current quarter.

The Group's operating profit margin improved to 13% from 9% largely driven from higher contribution from international projects and land sale. Operating profit margin for preceding year's corresponding period was also affected by the recognition of liquidated ascertained damages. Despite higher operating profit, the Group recorded lower profit before income tax due to share of lower profit from associates and joint ventures and higher interest expenses.

For current financial year, the Group revenue grew by 58% driven by its sale of completed units from the Group's inventory monetisation campaign, the progress made by its international projects in Australia and land sale particularly in Alderbridge, Canada and Iskandar Puteri, Johor. In line with higher revenue, the profit before income tax also has increased by 102% against preceding year.

23. Economic profit ("EP") statement

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current year quarter 31/12/2017 RM'000	Preceding year corresponding quarter 31/12/2016 RM'000	Year Ended 31/12/2017 RM'000	Year Ended 31/12/2016 RM'000
<u>Net operating profit after tax</u>				
<u>("NOPAT") computation:</u>				
Earnings before interest and tax ("EBIT")	74,273	39,132	434,630	166,120
Adjusted tax	(17,825)	(9,392)	(104,311)	(39,869)
NOPAT	56,448	29,740	330,319	126,251
<u>Economic charge computation:</u>				
Average invested capital (Note 1)	8,757,780	8,002,389	8,757,780	8,002,389
Weighted average cost of capital ("WACC") (%) (Note 2)	7.55%	7.98%	7.55%	7.98%
Economic charge	(165,303)	(159,648)	(661,212)	(638,591)
Economic loss	(108,855)	(129,908)	(330,893)	(512,340)

The EP statement is as prescribed under the GLC Transformation program, and is disclosed on a voluntary basis. EP measures the value created by a business during a single period reflecting how much return a business makes over its cost of capital.

The Group recorded lower economic loss in the current quarter and year mainly due to higher operating profit as explained in note 22 above and lower WACC.

Note 1:

Average invested capital consists of average operating working capital, average net property, plant and equipment and average net other operating assets.

Note 2:

WACC is calculated as weighted average cost of debt and equity taking into account the market capitalisation as at end of the year.



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24. Earnings per share ("EPS")

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current year quarter 31/12/2017 RM'000	Preceding year corresponding quarter 31/12/2016 RM'000	Year Ended 31/12/2017 RM'000	Year Ended 31/12/2016 RM'000
a) Basic earnings per share				
Profit for the period/year attributable to Owners of the Parent	37,659	53,289	280,085	134,622 (Note 1)
Weighted average number of ordinary shares in issue ('000)	<u>4,537,436</u>	<u>4,537,436</u>	<u>4,537,436</u>	<u>4,537,436</u>
Basic earnings per share	<u>0.83 sen</u>	<u>1.17 sen</u>	<u>6.17 sen</u>	<u>2.97 sen</u>
b) Diluted earnings per share				
Profit for the period/year attributable to Owners of the Parent	37,659	53,289	280,085	134,622 (Note 1)
Weighted average number of ordinary shares in issue ('000)	<u>5,159,974</u>	<u>5,159,974</u>	<u>5,159,974</u>	<u>5,159,974</u>
Diluted earnings per share	<u>0.73 sen</u>	<u>1.03 sen</u>	<u>5.43 sen</u>	<u>2.61 sen</u>

Note 1:

In preceding year's corresponding period, the profit for the period attributable to Owners of the Parent calculated for both Basic and Diluted earnings per share are net of dividend of RM12,680,252 for Redeemable Convertible Preferences Shares in respect of financial year ended 31 December 2015.

25. Prospects for the next financial year

The Malaysian economy grew by 5.9% in 2017. Resilient domestic demand mainly drives the GDP growth due to improvements in both investment and private consumption, reinforced by a sturdy global demand¹. For 2018, the economy is estimated to grow by 5.3%².

The Valuation & Property Services Department together with the National Property Information Centre ("NAPIC"), in its Preliminary Property Market Brief 2017 stated that the property market continued to soften with residential properties largely comprising mid-market affordable houses, driving the overall market demand³. In the first nine months of 2017, residential properties transaction saw a decline of 6% in volume albeit an increase in value by 3% year-on-year⁴. Notwithstanding that the market activity recorded a negative growth, the rate of contraction has decreased indicating that the market is gradually adjusting to the changing landscape. Residential property prices are also moderating where the Malaysian All House Price Index, as at end of third quarter 2017, increased by 5.1% on an annual basis, compared to the annual growth of 9% to 14% during the period between 2011 and 2014⁴. In addition, Bank Negara Malaysia, had on 25 January 2018 raised its Overnight Policy Rate to 3.25% which has seen banks raising their commercial and lending rates accordingly.



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25. Prospects for the next financial year (cont'd)

Notwithstanding the challenges ahead, the Group remains positive for its performance in 2018. Leveraging on the Group's strategic imperatives for the next 12 to 18 months, the Group is targeting to increase presence in the central region via the acquisition of the Equine Park land in Seri Kembangan, Selangor of 19.2 acres in December 2017 in addition to continue deliver strong products in Mont'Kiara and Bangi. Considering the market's interest at present is on affordable and mid-range products, the Group will continue to deliver to meet market expectations with plans to launch a few of such products in both the central and southern regions; in the Klang Valley, Kiara Kasih, a new high-rise residential apartment and a new phase of Serene Heights Bangi, while in Iskandar Puteri, Serimbun, a landed residential development.

The Group will also continue to drive the overall vibrancy of its projects in Iskandar Puteri. Besides rejuvenating the waterfront development of Puteri Harbour, in early January 2018, the Group announced the appointment of Atkins, a world-class master planner for the development of an International Land Use Master Planning for Gerbang Nusajaya's Transit Oriented Development ("TOD") for the lands surrounding the Iskandar Puteri High-Speed Rail ("HSR") station in Gerbang Nusajaya. The TOD is expected to open opportunities for various stakeholders and enhance the economic and social potential of Iskandar Puteri and Iskandar Malaysia as a whole.

The Group's projects in Melbourne i.e. Aurora Melbourne Central (the first deck of level 10 to 32) and Conservatory are expected to be completed in the fourth quarter of 2018. Under the new MFRS 15 to be implemented for 2018, revenue recognition for the Group's international projects will now be recognised upon completion. The Group continues to address and manage its completed inventory via its Easy Own Plan campaign providing potential purchasers with a lifestyle value proposition that includes "Easy Entry", "Easy Plan", "Easy Move" and "Easy Privileges".

Continuing its asset monetisation strategy, the Group expects RM310 million proceeds from the recent disposal of 164 acres of land to Country View Berhad and RM82 million from the disposal of 29 acres of land to Kimlun Corporation Berhad, in the third and fourth quarters of 2018 respectively.

The Group takes cognisant of the soft market ahead and remains cautious of the challenging property market environment. It plans to remain prudent in its targets for 2018 despite exceeding its sales target of RM1.2 billion, achieving close to RM1.5 billion in 2017, and surpassing its Gross Development Value ("GDV") target of RM1.7 billion with launches of RM2.0 billion. The Group's sales target for 2018 remains at RM1.2 billion while its GDV target is RM1.0 billion. Nonetheless, the Group is ready to activate further launches during the year depending on market condition. The Group's unbilled sales remains healthy at RM4.8 billion as at 31 December 2017.

Source:

¹ Department of Statistics, Malaysia dated 14 February 2018, and Executive Summary of the Malaysian Economic Outlook by the Malaysian Institute of Economic Research.

² Bloomberg's consensus estimates from 32 financial institutions and rating companies as at 21 February 2018.

³ Preliminary Property Market Brief 2017 dated 14 November 2017.

⁴ Compiled Quarterly Property Sales Data (1Q, 2Q and 3Q 2017) by NAPIC, and Malaysian House Price Index 3Q 2017, Property Overhang 3Q 2017 and 3Q 2016 as released by NAPIC with the latest 3Q 2017 released in January 2018.



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26. Profit forecast

The Group did not issue any profit forecast or profit guarantee in respect of current year.

Kuala Lumpur
27 February 2018

By Order of the Board

SHARIFAH SHAFIQA SALIM (LS No. 0008928)
LIEW IRENE (MAICSA 7022609)
Joint Company Secretaries