11 November 2022

Sentral REIT

Occupancy Rate Slips Further

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9MFY22 net profit of RM57.0m (-13% YoY) is within expectations. The weaker performance was mainly attributed to lower topline contribution. No distribution was declared, as expected. Our forward earnings are maintained. Still an UNDERPERFORM with an unchanged TP of RM0.79 based on a target yield of 8.0% (which implies a 3.5% yield spread above our 10-year MGS assumption of 4.5%).

Results' highlights. YoY, gross revenue was down 7% to RM111.0m, which led net profit to decline by 13% to RM57.0m (as a gain on divestment of investment property of RM3.8m was recognised in 9MFY21). This represents 78%/80% of our/consensus estimates – broadly within our expectation and a tad above consensus – as we anticipate a marginally softer final quarter. The fall in revenue was mainly due to lower contributions from Wisma Technip, QB2-HSBC and QB3-BMW. Net property income (NPI) dropped in tandem by 7% to RM86.9m as property operating expenses dipped 8% to RM24.1m. There was no distribution declared in 3QFY22 (as SENTRAL typically pays distribution on a semi-annual basis).

Outlook. The prevailing industry oversupply of office space will continue to weigh on SENTRAL's earnings. Reflecting this, overall portfolio occupancy rate has been on the decline from 90% in end-December 2021, to 86% in end-March 2022, to 78% end-June, and down further to 73% end-September this year. Against this backdrop, approximately 511,000 sq ft or 28% of total committed net lettable area (NLA) is due for renewal this year. As of end-September 2022, 11% has been renewed while another 16% was not renewed (mainly from Quill Building 2 and Wisma Technip) with negotiations for the balance 1% currently in progress for renewal in 4QFY22.

Earnings maintained. Post the results, we are keeping our net profit projections at RM73.2m for FY22 and RM71.3m for FY23. Our FY22F and FY23F DPU remain at 6.5 sen and 6.3 sen, respectively, which imply yields of 7.4% and 7.2%.

Still an UNDERPERFORM. Its share price has fallen 12.9% since our downgrade on 22 August 2022 amid the poor fundamentals. We are keeping our TP at RM0.79 based on a target yield of 8.0% (which is derived from a 3.5% yield spread above our 10-year MGS assumption of 4.5%) on FY23F GDPU. This is to take into consideration SENTRAL's high exposure to the office space sector (which is expected to be affected by the persistent oversupply situation amid an uncertain economic environment). There is no adjustment to our TP based on ESG of 3-star rating as appraised by us.

Risks to our call include: (i) risk-free rate eases, (ii) higher-than-expected rental reversions, and (iii) oversupply in office space eases, boosting occupancy and rental rates.

UNDERPERFORM ↔

Price: Target Price:

RM0.88 RM0.79 ↔

Share Price Performance	
1.05	
1.00	
0.95	Н
0.90	Now
0.80	
Mary Decry, Yarry Cepty Warry Warry Warry Mary Mirry Mrity Vidig	sepill Octill Monill
KLCI	1,449.74

1,449.74
-7.5%
-2.8%

Stock Information

Shariah Compliant	No
	SENTRAL MK
Bloomberg Ticker	Equity
Market Cap (RM m)	943.2
Shares Outstanding	1,071.8
52-week range (H)	1.02
52-week range (L)	0.85
3-mth avg daily vol:	353,818
Free Float	31%
Beta	0.4

Major Shareholders

Malaysian Resources Corporation Berhad 27.9% Employees Provident Fund Board 12.0% CapitaLand Limited 10.9%

Summary Earnings Table

FY Dec (RM m)	2021A	2022F	2023F
Turnover	159.6	149.0	150.3
EBIT	96.2	100.2	100.5
PBT	68.8	73.2	71.3
Net Profit (NP)	70.2	73.2	71.3
Core NP*	82.2	73.2	71.3
Income Distribution	79.4	69.5	67.8
Consensus (CNP)	n.a.	71.3	66.8
Earnings Revision	n.a.	-	-
Core EPS (sen)	7.7	6.8	6.7
Core EPS growth (%)	4.1	-11.7	-1.5
GDPU (sen)	7.4	6.5	6.3
BVPS (RM)	1.19	1.19	1.19
Core PER (x)	11.4	12.9	13.1
Price/BV (x)	0.7	0.7	0.7
Gearing (x)	0.38	0.37	0.37
Net Div. Yield (%)	8.4	7.4	7.2
* - After adjusting for chang			roperties
and gain on disposal of inv	estment pro	perty.	

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FYE 31 Dec (RM m)	3Q22	3Q21	YoY	2Q22	QoQ	9M22	9M21	YoY
Gross revenue	35.7	40.5	-12%	36.5	-2%	111.0	119.2	-7%
Property operating expenses	-7.3	-8.0	-9%	-8.6	-15%	-24.1	-26.2	-8%
Net property income Interest income & other	28.4	32.5	-13%	27.9	2%	86.9	92.9	-7%
income	0.8	0.9	-12%	1.0	-15%	2.8	2.5	12%
Finance costs	-7.6	-7.7	-1%	-7.1	8%	-22.0	-23.2	-5%
Other non-operating expenses	-3.4	-3.6	-5%	-3.3	1%	-10.6	-10.5	0%
Gain on disposal of invmt prop	0.0	0.0	n.m.	0.0	-	0.0	3.8	-
Pretax profit	18.2	22.1	-18%	18.5	-1%	57.0	65.5	-13%
Taxation	0.0	0.0	-	0.0	-	0.0	0.0	-
Net profit	18.2	22.1	-18%	18.5	-1%	57.0	65.5	-13%
Income distribution	0.0	0.0	n.m.	36.4	-	36.4	36.8	-1%
EPU (sen)	1.70	2.06	-17%	1.72	-1%	5.32	6.11	-13%
DPU (sen)	0.00	0.00	n.m.	3.40	-	3.40	3.43	-1%
Key Operating Metrics:								
Occupancy rate# (eop)	73.0%	91.0%	=	78.0%	-	73.0%	91.0%	-
Gearing (eop)	37.4%	37.1%	-	37.0%	-	37.4%	37.1%	-
Net property income margin	79.6%	80.2%	-	76.5%	-	78.3%	78.0%	-

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Name	Rating	Last Price	Target Price	Upside	Market Cap	Shariah	Current	Core EF	PS (sen)	Core EPS	6 Growth) - Core ings	PBV (x)	ROE (%)	Net. Div. (sen)	Net D YId (%)
Ndille	Rating	(RM)	(RM)	(%)	(RM'm)	Compliant	FYE	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	2-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.	1-Yr. Fwd.	1-Y Fwo
tocks Under Coverage																	
AXIS REIT	MP	1.84	1.89	2.72%	3,019.5	Υ	12/2022	9.6	10.5	2.1%	9.4%	19.2	17.5	1.4	6.2%	9.6	5.2
APITALAND MALAYSIA MALL TRUST	MP	0.525	0.510	-2.86%	1,156.4	N	12/2022	3.9	3.8	-	-1.5%	13.6	13.9	0.5	3.6%	3.9	7.4
GB REIT	MP	1.59	1.65	3.77%	5,703.2	N	12/2022	9.3	9.5	66.1%	4.4%	17.1	16.7	1.5	8.8%	9.7	6.3
LCCP STAPLED GROUP	MP	6.80	6.60	-2.94%	12,276.3	Υ	12/2022	37.6	40.2	5.9%	6.9%	18.1	16.9	0.9	5.2%	33.1	4.9
ENTRAL REIT	UP	0.880	0.790	-10.23%	943.2	N	12/2022	6.8	6.7	-11.7%	-1.5%	12.9	13.1	0.7	5.5%	6.5	7.4
AVILION REIT	OP	1.21	1.42	17.36%	3,697.4	N	12/2022	7.6	8.1	85.9%	6.8%	15.9	14.9	0.9	6.0%	7.9	6.5
UNWAY REIT	OP	1.39	1.60	15.11%	4,760.5	N	12/2022	9.5	9.9	41.8%	4.2%	14.6	14.0	0.9	5.4%	8.5	6.3
imple Average								12.0	12.7	31.7%	4.1%	15.9	15.3	1.0	5.8%		6.2



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Stock ESG Ratings:

	Criterion		F	Rating	ı	
	Earnings Sustainability & Quality	*	*	☆		
AL	Corporate Social Responsibility	*	*	☆		
GENERAL	Management/Workforce Diversity	*	*	*		
H _G	Accessibility & Transparency	*	*	*	*	
ľ	Corruption-Free Pledge	*	*	*		
	Carbon-Neutral Initiatives	*	*	☆		
ŀ.	Waste Management	*	*	*		
SPECIFI C	Energy Efficiency	*	*	☆		
H C	Digital Transformation	*	*	*		
S	Customer Safety / Protection	*	*	*		
	OVERALL	*	*	*		

denotes half-star

+ -10% discount to TP

+ + -5% discount to TP

+ + + TP unchanged

+ + + +5% premium to TP

+ + + + +10% premium to TP

Stock Ratings are defined as follows:

Stock Recommendations

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

Sector Recommendations***

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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