RHB Small Cap Asean Researck

22 August 2022

Sentral REIT (SENTRAL MK)

Oversupply Situation Catching Up

Property | REITS

Neutral (Maintained)

Target Price (Return):	MYR0.97 (-4%)
Price (Market Cap):	MYR1.01 (USD242m)
ESG score:	3.00 (out of 4)
Avg Daily Turnover (MYR/USD)	0.20m/0.05m

Analyst

• Maintain NEUTRAL, with new DDM-derived MYR0.97 TP from MYR1.00, 4% downside. 2Q22 results were in line, as Sentral REIT continued to struggle with the oversupply situation in the office segment. This is reflected in the 16% of NLA not renewed in 1H22. With an expected 9.1% increase in office space in the Klang Valley, rental and occupancy levels are anticipated to see downward pressure. We reiterate our preference for prime office assets that can withstand these pressures.

- 2Q22 earnings of MYR18.5m (-9% QoQ, -2% YoY) brought 1H22 core earnings to MYR38.8m (-2% YoY). At 48% of our and consensus full-year estimates, we deem the results to be in line with expectations. 1H22 revenue was 3.6% lower YoY due to a fall in revenue generated from QB2 and Wisma Technip following the lease expiries of tenants in both buildings. Property operating expenses in the quarter were marginally lower from lower operating expenses, and finance costs declined in 2Q22 by 8.5% YoY due to lower interest on borrowings after completion of the refinancing exercise in Mar 2022. A DPU of 1.7 sen was declared, bringing 1H22 DPU of 3.6 sen (+5% YoY).
- Occupancy rate falls further to 78% from 86% in 1Q22 as 16% of leases up for expiry this year were not renewed. HSBC Electronic Data Processing did not renew its lease at QB2 in May, and Technip Marine moved out of Wisma Technip in June, leaving both buildings empty at the moment. Recall that Wisma Technip was at 50% occupancy in the previous quarter after its other tenant left. We think the blended occupancy level will remain around the current levels as the incoming supply of office space in the Klang Valley, estimated to be at a 9.1% increase according to Knight Frank, will place downward pressure on occupancy and rental rates.
- 9% of NLA left due for renewal in FY22. While we are cautious on the outlook for the office segment, management guided that the risk of non-renewals for the remaining 9% of NLA should be minimal as it is mostly by a key tenant in Menara Shell, a competitive prime office building for the REIT. 3% of NLA were renewed at low single digit positive reversions in 1H22, and management is confident that the upcoming renewals should record similar reversions.
- Maintain NEUTRAL, with a lower TP of MYR0.97. We lower our FY22F-24F earnings by 7% after adjusting our occupancy rate assumptions. Our TP has a 0% ESG premium or discount applied, since its ESG score of 3.0 is in line with the country median. Key risks would be the oversupply of office properties affecting the portfolio's occupancy and rental rates.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (MYRm)	166	161	152	155	159
Net property income (MYRm)	128	124	117	119	122
Reported net profit (MYRm)	81.0	80.7	75.8	78.3	81.6
Total distributable income (MYRm)	81.0	80.7	75.8	78.3	81.6
DPS (MYR)	0.08	0.08	0.07	0.07	0.08
DPS growth (%)	10.9	4.4	(11.2)	3.3	4.2
P/B (x)	0.82	0.82	0.82	0.82	0.82
Dividend Yield (%)	7.5	7.8	6.9	7.2	7.5
Return on average equity (%)	6.1	6.1	5.7	5.9	6.2
Return on average assets (%)	3.6	3.7	3.5	3.6	3.7

Source: Company data, RHB

See important disclosures at the end of this report

Market Dateline / PP 19489/05/2019 (035080)

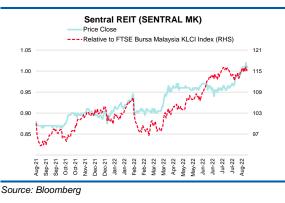
Share Performance (%)

Loong Kok Wen CFA

loong.kok.wen@rhbgroup.com

+603 9280 8861

	YTD	1m	3m	6m	12m
Absolute	11.6	5.2	5.8	11.6	12.2
Relative	15.6	(0.1)	8.7	17.8	12.9
52-wk Price low/l	high (MYF	R)		0.87	- 1.02



Overall ESG Score: 3.00 (out of 4)

E: GOOD

Sentral REIT has managed to reduce their overall water consumption in FY19 by 2% YoY, and is developing their own Water Management Policy. They also doubled the capacity of Platinum Sentral's solar power system, and subscribes to the Feed-In-Tariff (FiT) for the Solar PV programme.

S: GOOD

67% of Sentral REIT's workforce are females, and they provide sufficient training to its employees through MRCB Training Academy, MRCB Learning Zone and Industrial Practical Trainings. To ensure health and safety, they also conduct activities with external parties such as BOMBA. G: EXCELLENT

We view positively their establishment of a "Policy on Giving and Receiving Gifts" and the commitment to the Corruption-Free Pledge by the Malaysian Anti-Corruption Commission. Directors' tenure range between 4-6 years on average.

Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.



Asia Malaysia Property Sentral REIT SENTRAL MK Neutral

Valuation basis Dividend discount model

Key drivers

Key risks

Company Profile

Financial Exhibits

Higher-than-expected demand of office space and inorganic growth opportunities arising from MRCB and Quill Group.

Downside risks oversupply of office properties might affect the portfolio's office property occupancy and rental rates.

Sentral REIT is a mid-cap MREIT that focuses on office/commercial assets. Assets are largely concentrated in the Klang Valley and Cyberjaya areas.

Property | REITS

Financial summary	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24
Recurring EPS (MYR)	0.08	0.08	0.07	0.07	0.08
EPS (MYR)	0.08	0.08	0.07	0.07	0.08
DPS (MYR)	0.08	0.08	0.07	0.07	0.08
BVPS (MYR)	1.23	1.23	1.23	1.23	1.23
Return on average equity (%)	6.1	6.1	5.7	5.9	6.2
Weighted avg adjusted shares (m)	1,071.78	1,071.78	1,071.78	1,071.78	1,071.78
Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24I
Recurring P/E (x)	13.37	13.41	14.29	13.83	13.27
P/E (x)	13.37	13.41	14.29	13.83	13.27
P/B (x)	0.8	0.8	0.8	0.8	0.8
FCF Yield (%)	7.1	7.0	6.6	6.8	7.1
Dividend Yield (%)	7.5	7.8	6.9	7.2	7.5
EV/EBITDA (x)	(2.25)	(2.62)	(1.95)	(1.88)	(1.80
EV/EBIT (x)	(2.25)	(2.62)	(1.95)	(1.88)	(1.80
	(-)	(-)	(/	()	(
Income statement (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24
Total turnover	166	161	152	155	159
EBITDA	113	109	107	109	113
Operating profit	113	109	107	109	113
Net interest	(32)	(28)	(31)	(31)	(31)
Pre-tax profit	81	81	76	78	82
Recurring net profit	81	81	76	78	82
Cash flow (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24
Change in working capital	(4)	(4)	(5)	(5)	(5)
Cash flow from operations	79	78	73	75	78
Capex	(2)	(2)	(2)	(2)	(2)
Cash flow from investing activities	(2)	(2)	(2)	(2)	(2)
Dividends paid	(77)	(83)	(80)	(76)	(79)
Cash flow from financing activities	54	(24)	(80)	(76)	(79)
Cash at beginning of period	63	85	94	16	13
Net change in cash	131	53	(9)	(3)	(3)
Ending balance cash	194	137	85	13	11
Balance sheet (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24I
Total cash and equivalents	85	94	16	13	11
Total investments	2,097	2,081	2,081	2,081	2,081
Total other assets	40	0	0	0	2,001
Total assets	2,227	2,180	2,181	2,183	2,184
Short-term debt	2,227	130	130	130	130
Total long-term debt	627	676	676	676	676
Total liabilities	904	862	863	863	864
Shareholders' equity	1,324	1,318	1,319		1,320
			•	1,319	
Total equity	1,324	1,318	1,319	1,319	1,320
Net debt Total liabilities & equity	760 2,227	712 2,180	790 2,181	792 2,183	795 2,184
	_,;	2,100	2,101	2,100	2,101
Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24
Revenue growth (%)	2.2	(3.0)	(5.3)	1.8	2.4
Recurrent EPS growth (%)	12.3	(0.3)	(6.2)	3.3	4.2
Operating EBITDA margin (%)	68.5	68.0	70.3	70.7	71.1
Net profit margin (%)	48.9	50.3	49.8	50.5	51.4
Dividend payout ratio (%)	100.0	104.6	99.0	99.0	99.0
Capex/sales (%)	1.2	1.2	1.3	1.3	1.3
Interest cover (x)	3.21	3.51	3.16	3.23	3.33

Small Cap Asean Research

Source: Company data, RHB



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22 August 2022

Results At a Glance

FYE Dec (MYRm)	2Q21	1Q22	2Q22	QoQ (%)	YoY (%)	1H21	1H22	YoY (%)	Comments
Revenue	38.2	39.3	37.1	(5.7)	(3.0)	79.2	76.4	(3.6)	Declined, due to the droploss of tenants in QB2 and Wisma Technip
Net property income (NPI)	29.6	31.0	28.5	(8.3)	(3.8)	61.0	59.5	(2.5)	
Interest expense	(7.8)	(7.3)	(7.1)	(2.9)	(8.5)	(15.4)	(14.4)	(6.8)	Lower interest on borrowings after the completion of a refinancing exercise in Mar 2022
Interest income	0.5	0.5	0.4	(9.3)	(15.2)	1.0	0.9	(10.4)	2022
Associates	0.0	0.0	0.0	nm	nm	0.0	0.0	nm	
EI	0.0	0.0	0.0	nm	nm	0.0	0.0	nm	
Others	(3.5)	(3.8)	(3.3)	(12.9)	(3.2)	(7.0)	(7.2)	2.9	
Pretax profit	22.6	20.4	18.5	(9.4)	(18.5)	43.3	38.8	(10.4)	
Tax	0.0	0.0	0.0	nm	nm	0.0	0.0	nm	
Minority Interest	0.0	0.0	0.0	nm	nm	0.0	0.0	nm	
Net Profit	22.6	20.4	18.5	(9.4)	(18.5)	43.3	38.8	(10.4)	
Core Profit	18.9	20.4	18.5	(9.4)	(2.3)	39.6	38.8	(2.0)	At 48% of our and consensus estimates
Core earnings per unit (sen)	2.1	1.9	1.7	(9.5)	(18.5)	4.0	3.6	(10.4)	
Dividend per unit (sen)	3.4	1.9	1.7	(9.5)	(49.9)	3.4	3.6	5.5	
NPI Margin (%)	77.5	79.0	76.9			77.0	78.0		
Pretax Margin (%)	59.3	51.8	49.8			54.7	50.8		
Net Margin (%)	49.5	51.8	49.8			50.0	50.8		

Source: Company data, RHB

Recommendation Chart



Date	Recommendation	Target Price	Price
2022-05-13	Neutral	1.00	0.96
2022-01-21	Buy	1.02	0.92
2021-11-11	Buy	1.02	0.90
2021-08-06	Buy	1.00	0.90
2021-01-19	Buy	1.00	0.91
2020-12-09	Buy	0.95	0.87
2020-11-13	Buy	0.87	0.88
2020-11-12	Buy	0.87	0.83
2020-08-17	Buy	0.83	0.78
2020-06-18	Buy	0.78	0.71
2020-04-06	Neutral	0.78	0.74
2020-01-20	Neutral	0.97	1.00
2019-11-26	Neutral	0.96	1.02
2019-08-08	Neutral	0.97	1.07
2019-05-10	Neutral	1.02	1.09

Source: RHB, Bloomberg

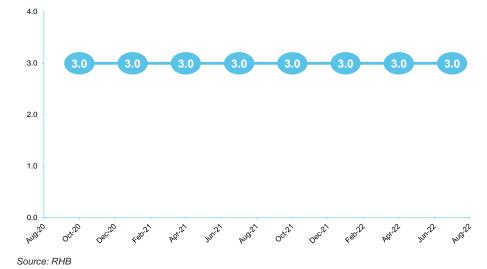




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ESG Rating History





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Trading Buy:	Share price may exceed 15% over the next 3 months, however longer-
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KUALA LUMPUR

RHB Investment Bank Bhd Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia Tel : +603 9280 8888 Fax : +603 9200 2216

BANGKOK

RHB Securities (Thailand) PCL 10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand Tel: +66 2088 9999 Fax :+66 2088 9799

JAKARTA

PT RHB Sekuritas Indonesia Revenue Tower, 11th Floor, District 8 - SCBD JI. Jendral Sudirman Kav 52-53 Jakarta 12190 Indonesia Tel : +6221 509 39 888 Fax : +6221 509 39 777

SINGAPORE

RHB Bank Berhad (Singapore branch)

90 Cecil Street #04-00 RHB Bank Building Singapore 069531 Fax: +65 6509 0470

