

21 January 2022

Sentral REIT (SENTRAL MK)

Cautiously Optimistic On FY22; Maintain BUY

- **Maintain BUY and MYR1.02 TP, 11% upside with c.8% FY22F yield.** Results came in line with expectations, demonstrating a largely flattish YoY growth in earnings from a combination of muted reversion rates and granted rebates. We believe Sentral REIT should be able to maintain its robust c.90% occupancy levels moving into FY22 despite the threat of work-from-home (WFH), considering the quality of its prime assets. However, we remain cautious about reversion rates remaining at flattish levels.
- **Results in line with expectations.** 4Q21 core earnings of MYR19m (-13.9% QoQ, -7.6% YoY) brought FY21 earnings to MYR80.2m (-2.2% YoY). These results met expectations, coming in at 99-101% of full-year estimates. On a YoY basis, FY21 revenue was 4% lower due to decreased revenue contributions coming from QB3-BMW, Plaza Mont Kiara, and Platinum Sentral. We have reason to believe that rental rebates were also granted, which resulted in the negative YoY growth. FY21 earnings dropped by 2.2%, supported in part by the lower property expenses and finance costs. A DPU of 1.78 sen was declared for the quarter, bringing full-year DPU to 7.27 sen (FY20: 7.35 sen).
- **Occupancy still stable at 90%.** Sentral REIT's blended occupancy rate remains stable, dropping marginally to 90% from 91% in 3Q21, with leases up for renewal in FY21 seeing a 66% renewal rate. The drop in occupancy was mainly attributed to the lower occupancy demonstrated by Menara Shell for the quarter – from 96% in 3Q21 to 92% in 4Q21. Despite the drop, overall occupancy for the REIT remains at respectable levels, with the quality of Menara Shell further evidenced by its valuation surplus of MYR0.53m in the FY21 revaluation of its properties.
- **Expecting flattish reversions moving forward.** 16% of NLA is due for renewal in FY22. Management guided that reversion rates for FY21 were flat. We remain cautious of the possibility of reversion rates remaining flat or dipping into negative territory moving forward to retain tenants, considering that over 30% of the leases up for renewal were not renewed last year. That said, despite the rising WFH trend, we believe demand for office space will remain, with tenants only downsizing their presence. That said, we prefer strategically located prime office buildings such as Platinum Sentral and Menara Shell.
- **Maintain BUY.** We leave our earnings forecasts unchanged, as results came in line with expectations. Our DDM-derived TP is not changed and remains at MYR1.02 – it does not include an ESG premium discount either, as Sentral REIT's ESG score of 3.0 is in line with the country median.

Forecasts and Valuations	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (MYRm)	166	161	161	163	167
Net property income (MYRm)	128	124	124	126	128
Reported net profit (MYRm)	73	70	83	84	88
Total distributable income (MYRm)	81	84	83	84	88
DPS (MYR)	0.07	0.07	0.08	0.08	0.08
P/B (x)	0.74	0.74	0.74	0.74	0.74
Dividend Yield (%)	7.7	8.1	8.4	8.5	8.9
Return on average equity (%)	5.5	5.3	6.3	6.4	6.6
Return on average assets (%)	3.3	3.2	3.8	3.9	4.0

Source: Company data, RHB

Malaysia Results Review

Property | REITS

Buy (Maintained)

Target Price (Return):	MYR1.02 (10.9%)
Price (Market Cap):	MYR0.92 (USD234m)
ESG score:	3.00 (out of 4)
Avg Daily Turnover (MYR/USD)	0.29m/0.07m

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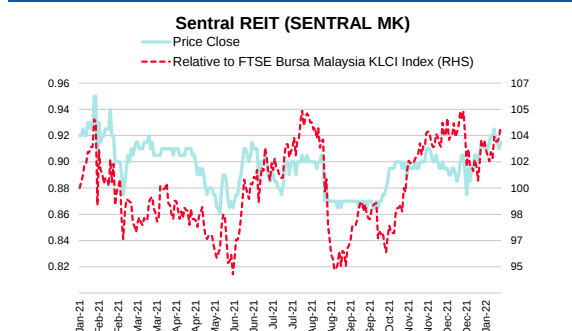


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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	1.1	1.1	2.2	1.7	(0.6)
Relative	3.6	(1.2)	7.1	1.2	4.0
52-wk Price low/high (MYR)				0.86 – 0.95	



Source: Bloomberg

Overall ESG Score: 3.00 (out of 4)

E: GOOD

Sentral REIT has managed to reduce its overall water consumption in FY19 by 2% YoY, and is developing its own water management policy. The REIT also doubled the capacity of Platinum Sentral's solar power system and subscribes to the Feed-In-Tariff or FiT for the solar photovoltaic or PV programme.

S: GOOD

67% of Sentral REIT's workforce is female, and it provides sufficient training to its employees through MRCB Training Academy, MRCB Learning Zone, and industrial practical trainings. To ensure health and safety, the REIT also conduct activities with external parties such as the Fire & Rescue Department.

G: EXCELLENT

We view positively the establishment of a "Policy on Giving and Receiving Gifts" and the commitment to the Corruption-Free Pledge by the Malaysian Anti-Corruption Commission. Directors' tenures range between four and six years on average.

Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.

Financial Exhibits

Asia	Financial summary	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Malaysia	Recurring EPS (MYR)	0.08	0.08	0.08	0.08	0.08
Property	EPS (MYR)	0.08	0.08	0.08	0.08	0.08
Sentral REIT	DPS (MYR)	0.08	0.08	0.08	0.08	0.08
SENTRAL MK	BVPS (MYR)	1.23	1.23	1.23	1.23	1.23
Buy	Return on average equity (%)	6.1	6.1	6.3	6.4	6.7
	Weighted avg adjusted shares (m)	1,071.78	1,071.78	1,071.78	1,071.78	1,071.78
Valuation basis	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
DDM	Recurring P/E (x)	12.11	12.15	11.82	11.62	11.17
	P/E (x)	12.11	12.15	11.82	11.62	11.17
Key drivers	P/B (x)	0.7	0.7	0.7	0.7	0.7
Higher-than-expected demand of office space and inorganic growth opportunities arising from Malaysian Resources Corp (MRC MK, NEUTRAL, TP: MYR0.38) or MRCB and Quill Group.	FCF Yield (%)	7.8	7.8	8.0	8.1	8.4
	Dividend Yield (%)	8.3	8.6	8.4	8.5	8.9
Key risks	EV/EBITDA (x)	(3.15)	(3.55)	(2.75)	(2.69)	(2.59)
The downside risk of an oversupply in office properties might affect the portfolio's office property occupancy and rental rates.	EV/EBIT (x)	(3.15)	(3.55)	(2.75)	(2.69)	(2.59)
Company Profile	Income statement (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Sentral REIT is a mid-cap MREIT that focuses on office/commercial assets. Assets are largely concentrated in the Klang Valley and Cyberjaya areas.	Total turnover	166	161	161	163	167
	EBITDA	113	109	114	116	119
	Operating profit	113	109	114	116	119
	Net interest	(32)	(28)	(31)	(31)	(31)
	Pre-tax profit	81	81	83	84	88
	Recurring net profit	81	81	83	84	88
	Cash flow (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Change in working capital	(4)	(4)	(5)	(5)	(5)
	Cash flow from operations	79	78	80	81	85
	Capex	(2)	(2)	(2)	(2)	(2)
	Cash flow from investing activities	(2)	(2)	(2)	(2)	(2)
	Dividends paid	(77)	(83)	(83)	(83)	(85)
	Cash flow from financing activities	54	(24)	(83)	(83)	(85)
	Cash at beginning of period	63	85	94	20	17
	Net change in cash	131	53	(5)	(3)	(3)
	Ending balance cash	194	137	89	17	14
	Balance sheet (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	85	94	20	17	14
	Total investments	2,097	2,081	2,081	2,081	2,081
	Total other assets	40	0	0	0	0
	Total assets	2,227	2,180	2,181	2,183	2,184
	Short-term debt	218	130	130	130	130
	Total long-term debt	627	676	676	676	676
	Total liabilities	904	862	863	863	864
	Shareholders' equity	1,324	1,318	1,319	1,320	1,320
	Total equity	1,324	1,318	1,319	1,320	1,320
	Net debt	760	712	786	789	792
	Total liabilities & equity	2,227	2,180	2,181	2,183	2,184
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	2.2	(3.0)	0.5	0.8	2.4
	Recurrent EPS growth (%)	12.3	(0.3)	2.8	1.7	4.1
	Operating EBITDA margin (%)	68.5	68.0	70.7	71.0	71.4
	Net profit margin (%)	48.9	50.3	51.4	51.8	52.7
	Dividend payout ratio (%)	100.0	104.6	99.0	99.0	99.0
	Capex/sales (%)	1.2	1.2	1.2	1.2	1.2
	Interest cover (x)	3.21	3.51	3.37	3.42	3.52

Source: Company data, RHB

Results at a Glance

Figure 1: Sentral REIT's 9M20 results summary

FYE Dec (MYRm)	4Q20	3Q21	4Q21	QoQ (%)	YoY (%)	FY20	FY21	YoY (%)	Comments
Revenue	41.8	40.8	40.6	(0.4)	(2.9)	166.7	160.1	(4.0)	Lower YoY on lower income from QB3-BMW, Plaza Mont Kiara, and Platinum Sentral.
Net property income (NPI)	31.8	32.7	29.9	(8.7)	(5.9)	128.8	123.1	(4.4)	
Interest expense	(8.6)	(7.7)	(7.9)	2.5	(7.7)	(35.4)	(31.1)	(12.1)	
Interest income	1.2	0.6	1.0	57.8	(12.0)	2.9	2.6	(9.4)	
Associates	0.0	0.0	0.0	nm	nm	0.0	0.0	nm	
Others	(3.8)	(3.6)	(10.5)	196.9	181.2	(14.4)	(21.1)	46.6	Within expectations.
Pre-tax profit	13.4	22.1	(3.2)	(114.7)	(124.1)	73.8	58.5	(20.8)	
Tax	(1.2)	0.0	1.5	nm	(219.6)	(1.2)	1.5	(219.6)	
Minority interest	(1.2)	0.0	1.5	nm	(219.6)	(1.2)	1.5	(219.6)	
Net profit	12.2	22.1	(1.8)	(108.1)	(114.7)	72.6	59.9	(17.5)	
Core profit	20.6	22.1	19.0	(13.9)	(7.6)	82.0	80.2	(2.2)	
Core earnings per unit (sen)	1.92	2.06	1.78	(13.6)	(7.3)	7.55	7.89	4.5	
Dividends per unit (sen)	1.92	2.06	1.78	(13.6)	(7.3)	7.35	7.27	(1.1)	
NPI margin (%)	76.0	80.3	73.6			77.3	76.9		
Pre-tax margin (%)	32.1	54.2	(8.0)			44.3	36.5		
Net margin (%)	49.3	54.2	46.9			49.2	50.1		

Source: Company data, RHB

Recommendation Chart

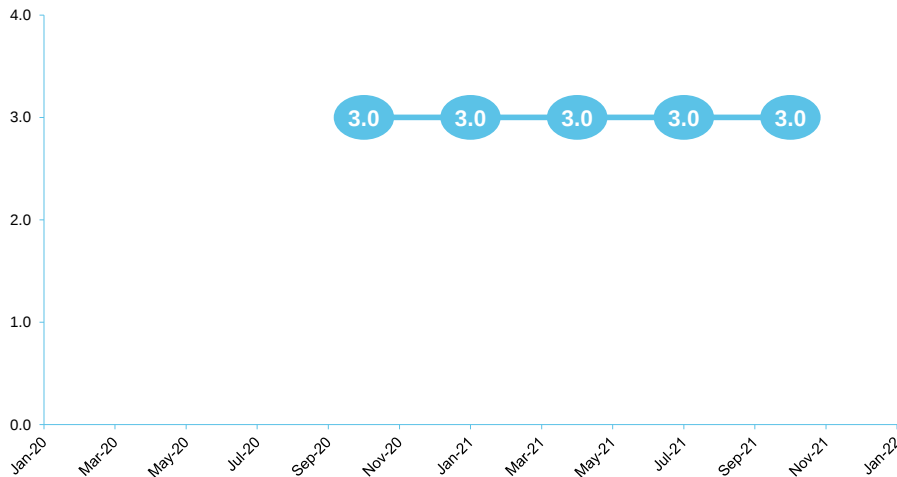


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2021-11-11	Buy	1.02	0.90
2021-01-19	Buy	1.00	0.91
2020-12-09	Buy	0.95	0.87
2020-11-12	Buy	0.87	0.83
2020-08-17	Buy	0.83	0.78
2020-06-18	Buy	0.78	0.71
2020-04-06	Neutral	0.78	0.74
2020-01-20	Neutral	0.97	1.00
2019-11-26	Neutral	0.96	1.02
2019-08-08	Neutral	0.97	1.07
2019-05-10	Neutral	1.02	1.09
2019-01-18	Neutral	1.05	1.11
2019-01-10	Neutral	1.10	1.09

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Trading Buy:	Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next 12 months
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Not Rated:	Stock is not within regular research coverage

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