# Malaysia Results Snapshot

Refer to important disclosures at the end of this report

# AllianceDBS Research, Malaysia Equity

6 August 2021

Latest Results				
Company	Date	vs. Expect.	Results Highlight	Our View & Catalysts
REIT Sentral REIT	6 Aug 2021	Within (2Q21)	2QFY21 results within expectations. Sentral REIT's (SENTRAL) 2QFY21 core earnings came in at RM18.9m (-1.0% y-o-y; -8.7% q-o-q). This excludes the RM3.8m gain from divestment of QB5 – IBM, which was completed on 21 April 2021. This is within our expectations.  Sentral REIT recorded lower revenue of RM38.2m (-4.8% y-o-y; -6.9% q-o-q) due to lower contribution from Platinum Sentral, Plaza Mont Kiara, QB3 and Wisma Technip. We understand the lower revenue is largely from rental rebates given during the quarter.  Finance costs of RM7.7m in 2Q21 represent a y-o-y decline of 13.0% as KLIBOR rates headed south. Portfolio occupancy remains steady at 92% vs. 89% in 1Q21.  Property operating expenses amounted to RM8.6m (-6.1% y-o-y; -10.7% q-o-q), as SENTRAL incurred lower expenses for some properties.  Despite lower expenses, lower revenue resulted in a lower net property income (NPI) for the quarter of RM30.1m (-4.5% y-o-y; -5.7% q-o-q). Net property income margins are steady at 77.5% vs. 77.2% in 2Q20.	Occupancy steady; more room to grow. Sentral REIT's portfolio occupancy remained steady at 92% vs 89% in 1Q21. We understand that there were higher occupancies for Platinum Sentral and Wisma Technip. The higher occupancy could also arise from the disposal of QB5 – IBM that was vacant.  For FY21, 21% of total NLA is due for renewal with negotiations currently on-going. Out of this 3% has been renewed. Renewals due in 1HFY21 were completed with 73% renewal rate.  We expect rental reversions to be flattish, as Sentral REIT prioritises tenant retention to cope with a challenging operating environment.  We maintain our BUY call with a TP of RM1.20. Its current valuation offers an attractive yield of 7.9% – the highest among its peers.  We believe the negatives of an office supply glut have been overly priced in at its current valuation level. Despite factoring in conservative assumptions for SENTRAL REIT, the stock still offers ample upside with attractive distribution yields.



## **Results Snapshot**

#### DISCLOSURE

#### Stock rating definitions

STRONG BUY - > 20% total return over the next 3 months, with identifiable share price catalysts within this time frame

BUY - > 15% total return over the next 12 months for small caps, >10% for large caps

HOLD - -10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps

FULLY VALUED - negative total return > -10% over the next 12 months

SELL - negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame

#### Commonly used abbreviations

Adex = advertising expenditure

BV = book value CF = cash flow

bn = billion

CAGR = compounded annual growth rate

Capex = capital expenditure

CY = calendar year
Div yld = dividend yield
DCF = discounted cash flow
DDM = dividend discount model

DPS = dividend per share

EBIT = earnings before interest & tax

EBITDA = EBIT before depreciation and amortisation

EPS = earnings per share

EV = enterprise value FCF = free cash flow FV = fair value FY = financial year

m = million

M-o-m = month-on-month NAV = net assets value NM = not meaningful

NTA = net tangible assets NR = not rated

p.a. = per annum PAT = profit after tax PBT = profit before tax

P/B = price / book ratio

P/E = price / earnings ratio PEG = P/E ratio to growth ratio

q-o-q = quarter-on-quarter

RM = Ringgit

ROA = return on assets ROE = return on equity

TP = target price

trn = trillion

WACC = weighted average cost of capital

y-o-y = year-on-year

YTD = year-to-date

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Wong Ming Tek, Executive Director

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