

# Mitrajaya Holdings Bhd

## FY17 Within Expectations

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**FY17 CNP of RM70.6m is within our/consensus expectations, accounting for 100%/103% of full-year estimates. A 2.0 sen final dividend declared for FY17 in line with our estimate. Maintain our FY18E CNP while introducing FY19E CNP of RM109m. Reiterate OUTPERFORM with an unchanged SoP-derived TP of RM1.20/1.03.**

**Within expectations.** FY17 CNP of RM70.6m is within our/consensus expectations, accounting for 100%/103% of full-year estimates. A 2.0 sen final dividend was declared for FY17, in line with our 2.0 sen estimate.

**Results highlight.** FY17 CNP was down 27% YoY despite the higher revenue (+21%) due to weaker construction PBT margin of 4% (-8ppt) as; (i) they incurred losses on their RAPID project, and (ii) increased costs for construction materials, i.e. steel and labour. 4Q17 CNP of RM17.3m declined 19% QoQ mainly due to weaker revenue (-10%) from their construction, property and South Africa division. We highlight that construction revenue declined by 6% due to major jobs, i.e. MK22 and SPRM having major construction stages completed in 3Q17.

**Strong order-book replenishment visibility.** Moving forward, we believe MITRA is backed by a strong flow of contracts possibly from: (i) Bank Negara Malaysia (BNM) – given MITRA's close working relationship with BNM which recently acquired a tract of land (22.5ha) from the government for RM2.0b to develop education and training facilities, (ii) OSK's "Ryan and Miho" (GDV of RM756m) condominium project at Section 13 given that MITRA is currently working on OSK's PJ Midtown project (RM293m contract value) which is within the vicinity, (iii) LRT3 station sub-packages, (iv) Rapid infrastructure jobs, and (v) ECRL/HSR project as they favour non-urban viaduct packages over urban viaducts packages, i.e. MRT/LRT3. On the back of the potential contract flows and a stronger balance sheet post rights issuance, we are positive and hence targeted **FY18E replenishment target of RM1.2b**. Currently, outstanding construction order-book stands at RM1.7b providing visibility for 1.5-2.0 years while its property unbilled sales stands at RM180.0m.

**Maintain FY18E numbers and introduce FY19E earnings.** Post results, there are no changes to FY18E CNP of RM105m while we introduce FY19E CNP of RM109m. Our FY19E CNP is backed by FY19E replenishment target of RM1.2b.

**Valuations.** Reiterate OUTPERFORM with an unchanged SoP-derived cum/ex TP of RM1.20/RM1.03. We believe our valuation is fair as it implies FY18E PER of 9.0x, in line with our applied target of 8-13x for small-to-mid cap contractors. We like to highlight that MITRA is our 1Q18 top pick and it is currently trading at highly compelling PER\* of 6.9x FY18E vs. small-to-mid cap peers which are currently trading at Fwd. PER of 8.4-13.5x.

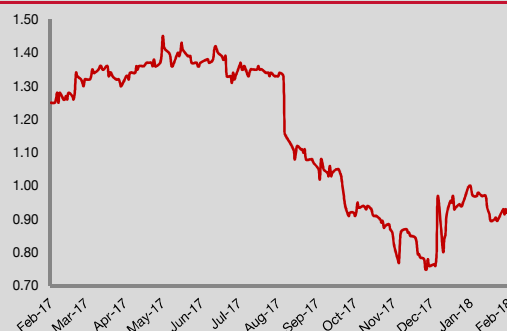
**Key downside risks for our call are:** (i) lower-than-expected margins, and (ii) delays in construction works.

## OUTPERFORM ↔

Cum/Ex-Price : RM0.915/RM0.810

Cum/Ex-Target Price : RM1.20/RM1.03 ↔

### Share Price Performance



|                     |          |
|---------------------|----------|
| KLCI                | 1,871.46 |
| YTD KLCI chg        | 4.2%     |
| YTD stock price chg | -5.7%    |

### Stock Information

|                      |               |
|----------------------|---------------|
| Shariah Compliant    | Yes           |
| Bloomberg Ticker     | MHB MK Equity |
| Market Cap (RM m)    | 630.3         |
| Issued shares        | 688.9         |
| 52-week range (H)    | 1.46          |
| 52-week range (L)    | 0.74          |
| 3-mth avg daily vol: | 1,567,857     |
| Free Float           | 51%           |
| Beta                 | 1.2           |

### Major Shareholders

|                          |       |
|--------------------------|-------|
| Eng Piow Tan             | 40.9% |
| Employees Provident Fund | 6.3%  |
| Aw Eng Soon              | 2.0%  |

### Summary Earnings Table

| FYE Dec (RM m)         | 2017A       | 2018E        | 2019E        |
|------------------------|-------------|--------------|--------------|
| Turnover               | 1,164.2     | 1,168.4      | 1,196.2      |
| EBIT                   | 112.5       | 145.9        | 152.5        |
| PBT                    | 102.1       | 137.0        | 143.5        |
| <b>Net Profit (NP)</b> | <b>80.5</b> | <b>104.9</b> | <b>109.1</b> |
| <b>Core net profit</b> | <b>70.6</b> | <b>104.9</b> | <b>109.1</b> |
| Consensus (NP)         | 68.5        | 58.7         | 46.5         |
| Earnings Revision      | 0%          | 0%           | 0%           |
| *Core EPS (sen)        | 7.9         | 11.7         | 12.2         |
| EPS growth (%)         | -27%        | 49%          | 4%           |
| *DPS (sen)             | 2.0         | 2.0          | 3.0          |
| *NTA/Share (RM)        | 0.76        | 0.95         | 1.15         |
| *Core PER (x)          | 10.3        | 6.9          | 6.6          |
| *BVPS (RM)             | 0.76        | 0.95         | 1.15         |
| *Net Gearing (x)       | 0.44        | 0.17         | (0.02)       |
| Dividend Yield (%)     | 2.5%        | 2.5%         | 3.7%         |

\*post rights (to be completed in April-18)

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**Results Highlight**

| <b>FYE: Dec (RM'm)</b>       | <b>4Q17</b> | <b>3Q17</b> | <b>QoQ</b>  | <b>4Q16</b> | <b>YoY</b>  | <b>FY17</b>  | <b>FY16</b>  | <b>YoY</b>  |
|------------------------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|
| Revenue                      | 269.3       | 299.0       | -10%        | 271.7       | -1%         | 1,164.2      | 964.1        | 21%         |
| EBIT                         | <b>27.0</b> | <b>30.1</b> | <b>-10%</b> | <b>60.3</b> | <b>-55%</b> | <b>112.5</b> | <b>162.9</b> | <b>-31%</b> |
| PBT                          | 24.3        | 27.4        | -11%        | 58.0        | -58%        | 102.1        | 155.3        | -34%        |
| Taxation                     | -7.9        | -6.6        | 20%         | -14.2       | -44%        | -29.1        | -38.4        | -24%        |
| Net Profit (NP)              | 17.3        | 21.2        | -19%        | 42.8        | -60%        | 80.5         | 117.8        | -32%        |
| <b>Core Net Profit (CNP)</b> | <b>17.3</b> | <b>21.2</b> | <b>-19%</b> | <b>25.2</b> | <b>-31%</b> | <b>70.6</b>  | <b>97.3</b>  | <b>-27%</b> |
| FD EPS (sen)                 | 2.5         | 3.1         | -19%        | 3.7         | -31%        | 10.2         | 14.1         | -27%        |
| EBIT margin (%)              | 10%         | 10%         |             | 22%         |             | 10%          | 17%          |             |
| PBT margin (%)               | 9%          | 9%          |             | 21%         |             | 9%           | 16%          |             |
| Effective tax rate (%)       | 33%         | 24%         |             | 25%         |             | 29%          | 25%          |             |
| NP margin (%)                | 6%          | 7%          |             | 16%         |             | 7%           | 12%          |             |
| CNP margin (%)               | 6%          | 7%          |             | 9%          |             | 6%           | 10%          |             |

Source: Company, Kenanga Research

**Segmental Breakdown**

| <b>FYE: Dec (RM'm)</b>  | <b>4Q17</b>  | <b>3Q17</b>  | <b>QoQ</b> | <b>4Q16</b>  | <b>YoY</b> | <b>FY17</b>    | <b>FY16</b>  | <b>YoY</b> |
|-------------------------|--------------|--------------|------------|--------------|------------|----------------|--------------|------------|
| <b>Revenue</b>          |              |              |            |              |            |                |              |            |
| Construction            | 234.2        | 250.2        | -6%        | 224.7        | 4%         | 994.2          | 843.5        | 18%        |
| Property                | 30.9         | 37.0         | -16%       | 35.3         | -12%       | 144.9          | 89.6         | 62%        |
| South Africa Investment | 4.1          | 11.7         | -65%       | 11.7         | -65%       | 24.7           | 31.0         | -20%       |
|                         | <b>269.2</b> | <b>298.9</b> |            | <b>271.7</b> |            | <b>1,163.8</b> | <b>964.1</b> |            |
| <b>Segmental EBIT</b>   |              |              |            |              |            |                |              |            |
| Construction            | 13.8         | 12.3         | 12%        | 32.8         | -58%       | 52.4           | 113.3        | -54%       |
| Property                | 13.1         | 14.8         | -11%       | 22.6         | -42%       | 52.2           | 34.5         | 51%        |
| South Africa Investment | 1.7          | 3.1          | -47%       | 5.4          | -70%       | 8.8            | 15.2         | -42%       |
| Others                  | 0.1          | 0.8          | -92%       | 2.5          | -97%       | 2.8            | 9.1          | -69%       |
| Eliminations            | (1.5)        | (0.9)        | 68%        | (3.0)        | -49%       | -3.7           | -9.2         | -60%       |
|                         | <b>27.0</b>  | <b>30.1</b>  |            | <b>60.3</b>  |            | <b>112.5</b>   | <b>162.9</b> |            |
| <b>Segmental PBT</b>    |              |              |            |              |            |                |              |            |
| Construction            | 11.1         | 9.8          | 13%        | 31.0         | -64%       | 42.8           | 106.2        | -60%       |
| Property                | 12.4         | 13.6         | -9%        | 21.1         | -41%       | 48.3           | 26.6         | 82%        |
| South Africa Investment | 1.6          | 3.1          | -47%       | 5.4          | -70%       | 8.8            | 15.1         | -42%       |
| Others                  | -0.5         | 0.5          | -206%      | 2.5          | -120%      | 1.6            | 9.0          | -83%       |
| Eliminations            | -0.6         | 0.3          | -302%      | -1.8         | -69%       | 0.3            | -1.9         | -115%      |
|                         | <b>24.1</b>  | <b>27.4</b>  |            | <b>58.2</b>  |            | <b>101.7</b>   | <b>155.1</b> |            |
| <b>EBIT margin</b>      |              |              |            |              |            |                |              |            |
| Construction            | 6%           | 5%           |            | 15%          |            | 5%             | 13%          |            |
| Property                | 42%          | 40%          |            | 64%          |            | 36%            | 39%          |            |
| South Africa Investment | 40%          | 27%          |            | 46%          |            | 36%            | 49%          |            |
| <b>Total</b>            | <b>10%</b>   | <b>10%</b>   |            | <b>22%</b>   |            | <b>10%</b>     | <b>17%</b>   |            |
| <b>PBT margin</b>       |              |              |            |              |            |                |              |            |
| Construction            | 5%           | 4%           |            | 14%          |            | 4%             | 13%          |            |
| Property                | 40%          | 37%          |            | 60%          |            | 33%            | 30%          |            |
| South Africa Investment | 40%          | 27%          |            | 46%          |            | 35%            | 49%          |            |
| <b>Total</b>            | <b>9%</b>    | <b>9%</b>    |            | <b>21%</b>   |            | <b>9%</b>      | <b>16%</b>   |            |

Source: Company, Kenanga Research

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| Sum-of-parts valuation |              |                   |                     |
|------------------------|--------------|-------------------|---------------------|
| <u>Segment</u>         | <u>Stake</u> | <u>Method</u>     | <u>Value (RM m)</u> |
| Construction           | 100%         | FY18 PE of 10x    | 639.8               |
| Property Division      | 100%         | FY18 PE of 7x     | 226.9               |
| South Africa           | 100%         | RNAV 60% discount | 46.7                |
| <b>Sub Total</b>       |              |                   | <b>913.3</b>        |
| <b>Total</b>           |              |                   | <b>913.3</b>        |
| No of shares           |              |                   | 896                 |
| Ex-all SOP/Share       |              |                   | 1.03                |
| *Ex-all Target Price   |              |                   | 1.03                |
| FD FY18 EPS            |              |                   | 11.7                |
| Implied FD FY18 PER    |              |                   | 9.0                 |

Source: Kenanga Research

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### Peer Comparison

| CORE COVERAGE                |                    |         |         |             |             |                   |          |      |                  |             |             |                          |                          |                 |                |         |
|------------------------------|--------------------|---------|---------|-------------|-------------|-------------------|----------|------|------------------|-------------|-------------|--------------------------|--------------------------|-----------------|----------------|---------|
| NAME                         | Price<br>(27/2/18) | Mkt Cap | PER (x) |             |             | Est. Div.<br>Yld. | Est. ROE | P/BV | Net Profit (RMm) |             |             | 1 Yr Fwd<br>NP<br>Growth | 2 Yr Fwd<br>NP<br>Growth | Target<br>Price | Rating         | YTD (%) |
|                              | (RM)               | (RMm)   | Actual  | 1 Yr<br>Fwd | 2 Yr<br>Fwd | (%)               | (%)      | (x)  | Actual           | 1 Yr<br>Fwd | 2 Yr<br>Fwd | (%)                      | (%)                      | (RM)            |                |         |
| EVERSENDAI CORP BHD          | 0.870              | 679     | 10.2    | 9.4         | 9.7         | 163%              | 8%       | 0.7  | 68.7             | 78.4        | 76.7        | 14%                      | -2%                      | 0.740           | Underperform   | 0.6     |
| GAMUDA BHD                   | 5.00               | 12285   | 0.2     | 19.0        | 15.9        | 2%                | 10%      | 1.6  | 700.6            | 741.7       | 885.9       | 6%                       | 19%                      | 5.45            | Outperform     | 0.8     |
| IJM CORP BHD                 | 2.90               | 10522   | 19.5    | 22.7        | 20.4        | 96%               | 5%       | 1.1  | 539.1            | 462.9       | 511.9       | -14%                     | 11%                      | 3.35            | Outperform     | -4.9    |
| KIMLUN CORP BHD              | 2.15               | 689     | 10.8    | 8.4         | 7.6         | 104%              | 13%      | 1.1  | 70.0             | 81.6        | 90.3        | 17%                      | 11%                      | 2.30            | Market Perform | -3.2    |
| MUHIBBAH ENGINEERING (M) BHD | 3.11               | 1494    | 17.0    | 11.7        | 11.0        | 2%                | 13%      | 1.5  | 87.7             | 127.4       | 136.5       | 45%                      | 7%                       | 3.55            | Outperform     | 9.5     |
| HOCK SENG LEE BERHAD         | 1.64               | 901     | 19.3    | 13.0        | 11.5        | 95%               | 9%       | 1.1  | 46.6             | 69.1        | 77.9        | 48%                      | 13%                      | 1.40            | Underperform   | 14.7    |
| WCT HOLDINGS BHD             | 1.60               | 2251    | 25.0    | 19.5        | 17.0        | 111%              | 5%       | 0.9  | 114.4            | 146.9       | 168.3       | 28%                      | 15%                      | 1.90            | Outperform     | -1.2    |
| MITRAJAYA HOLDINGS BHD^      | 0.808              | 630     | 10.2    | 6.9         | 6.6         | 142%              | 15%      | 0.9  | 70.6             | 104.9       | 109.1       | 49%                      | 4%                       | 0.90            | Outperform     | -5.7    |
| SUNWAY CONSTRUCTION GROUP    | 2.40               | 3101    | 23.1    | 17.6        | 16.1        | 25%               | 26%      | 4.6  | 134.0            | 176.0       | 192.8       | 31%                      | 10%                      | 2.30            | Market Perform | -4.4    |
| KERJAYA PROSPEK GROUP BHD    | 1.66               | 2062    | 16.6    | 13.5        | 12.4        | 49%               | 38%      | 2.3  | 124.5            | 152.9       | 166.1       | 23%                      | 9%                       | 1.55            | Underperform   | -10.0   |
| GEORGE KENT (MALAYSIA) BHD   | 4.37               | 2461    | 24.3    | 19.5        | 17.5        | 2%                | 26%      | 5.1  | 101.3            | 126.1       | 141.0       | 24%                      | 12%                      | 3.65            | Market Perform | 24.5    |
| Average                      |                    |         | 16.0    | 14.7        | 13.2        |                   |          |      |                  |             |             |                          |                          |                 |                |         |
| NOT RATED/ON OUR RADAR       |                    |         |         |             |             |                   |          |      |                  |             |             |                          |                          |                 |                |         |
| NAME                         | Price              | Mkt Cap | PER (x) |             |             | Est. Div.<br>Yld. | Est. ROE | P/BV | Net Profit (RMm) |             |             | 1 Yr Fwd<br>NP<br>Growth | 2 Yr Fwd<br>NP<br>Growth | Target<br>Price | Rating         | YTD (%) |
|                              | (RM)               | (RMm)   | Actual  | 1 Yr<br>Fwd | 2 Yr<br>Fwd | (%)               | (%)      | (x)  | Actual           | 1 Yr<br>Fwd | 2 Yr<br>Fwd | (%)                      | (%)                      | (RM)            |                |         |
| MUDAJAYA                     | 0.89               | 522     | -1.8    | 12.4        | 9.0         | n.a.              | n.a.     | n.a. | -264.9           | 38.5        | 52.9        | -115%                    | 37%                      | n.a.            | Not Rated      | -4.8    |
| PROTASCO                     | 1.05               | 445     | 8.6     | 7.6         | 7.4         | 6%                | 14%      | 1.1  | 51.8             | 58.5        | 60.1        | 13%                      | 3%                       | 1.52            | Trading Buy    | 0.0     |
| PINTARAS JAYA                | 3.44               | 568     | 31.7    | 13.4        | 11.1        | 6%                | 13%      | 1.7  | 17.8             | 42.2        | 50.6        | 137%                     | 20%                      | 4.2             | Trading Buy    | -7.5    |
| GABUNGAN AQRS                | 1.93               | 890     | 34.9    | 21.2        | 10.1        | 2%                | 10%      | 2.1  | 22.6             | 37.2        | 77.9        | 65%                      | 109%                     | 1.6             | Not Rated      | 0.0     |
| GADANG HOLDINGS              | 1.07               | 706     | 3.7     | 4.0         | 3.8         | 3%                | 27%      | 1.1  | 94.2             | 86.8        | 90.8        | -8%                      | 5%                       | 2.44            | Not Rated      | -3.6    |
| AZRB                         | 0.83               | 441     | 14.8    | 7.0         | 5.5         | n.a.              | 15%      | 1.0  | 27.2             | 57.4        | 73          | 111%                     | 27%                      | 1.35            | Trading Buy    | -13.1   |
| TRC SYNERGY                  | 0.74               | 356     | 11.9    | 10.8        | 13.5        | 3%                | 8%       | 0.8  | 29.9             | 32.9        | 26.3        | 10%                      | -20%                     | n.a.            | Not Rated      | 17.5    |
| BINA PURI                    | 0.34               | 91      | 81.1    | 5.4         | 5.4         | n.a.              | n.a.     | n.a. | 1                | 14.9        | 14.9        | 1390%                    | 0%                       | n.a.            | Not Rated      | 0.0     |
| PESONA                       | 0.41               | 285     | 13.4    | 7.6         | 5.5         | 6%                | 22%      | 1.7  | 20               | 35.3        | 48.5        | 77%                      | 37%                      | 0.485           | Take Profit    | -8.9    |
| JAKS                         | 1.72               | 851     | 1.0     | 12.2        | 8.8         | 0%                | 12%      | 1.4  | 736              | 61.933      | 85.433      | -92%                     | 38%                      | 1.54            | Not Rated      | 15.4    |
| Average                      |                    |         | 19.9    | 10.2        | 8.0         |                   |          |      |                  |             |             |                          |                          |                 |                |         |

^Ex-all basis

Source: Bloomberg, Kenanga Research

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**Stock Ratings are defined as follows:****Stock Recommendations**

|                |                                                                                |
|----------------|--------------------------------------------------------------------------------|
| OUTPERFORM     | : A particular stock's Expected Total Return is MORE than 10%                  |
| MARKET PERFORM | : A particular stock's Expected Total Return is WITHIN the range of -5% to 10% |
| UNDERPERFORM   | : A particular stock's Expected Total Return is LESS than -5%                  |

**Sector Recommendations\*\*\***

|             |                                                                                 |
|-------------|---------------------------------------------------------------------------------|
| OVERWEIGHT  | : A particular sector's Expected Total Return is MORE than 10%                  |
| NEUTRAL     | : A particular sector's Expected Total Return is WITHIN the range of -5% to 10% |
| UNDERWEIGHT | : A particular sector's Expected Total Return is LESS than -5%                  |

**\*\*\*Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.**

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