

(Company No: 1163324-H) (Incorporated in Malaysia)

Year 2019
Quarterly Announcement
For the Third Quarter Ended 30 September 2019

(Company No: 1163324-H) (Incorporated in Malaysia)

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2019<sup>(1)</sup>

		Individual Quarter		Cumulative Quarter	
	Note	Unaudited Current year quarter 30.09.2019 RM'000	Unaudited Preceding year quarter 30.09.2018 RM'000	Unaudited Current year- to-date 30.09.2019 RM'000	Unaudited Preceding year- to-date 30.09.2018 RM'000
Revenue Cost of sales	А9	38,440 (34,061)	46,831 (44,122)	114,705 (103,890)	88,373 (80,970)
Gross profit Other operating income Selling and distribution expenses Administrative and other expenses Finance costs	•	4,379 441 (427) (1,540) (16)	2,709 150 (695) (1,320) (55)	10,815 865 (1,258) (4,057) (83)	7,403 1,389 (1,183) (13,696) (71)
Profit/(Loss) before taxation Income tax expense	B4	2,837 5	789	6,282 65	(6,158)
Profit/(Loss) after taxation	•	2,842	789	6,347	(6,158)
Other comprehensive income		-	-	-	-
Total comprehensive income/(expenses) for the financial period		2,842	789	6,347	(6,158)
Profit/(Loss) after taxation attributable to: - Owners of the Company - Non-controlling interests		2,679 163 2,842	963 (174) 789	6,885 (538) 6,347	(5,695) (463) (6,158)
Total comprehensive income/(expenses) attributable to:					
Owners of the Company    Non-controlling interests		2,679 163	963 (174)	6,885 (538)	(5,695) (463)
	:	2,842	789	6,347	(6,158)
Earnings/(Loss) per share (sen): - Basic - Diluted <sup>(2)</sup>	B12 B12	0.52 0.52	0.15 0.14	1.34 1.34	(1.35) (1.35)

#### Notes:-

<sup>(1)</sup> The basis of preparation of the Unaudited Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income are detailed in Note A1 and should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to this interim financial report.

<sup>(2)</sup> Diluted loss per share of the Company for the cumulative quarter 30 September 2018 is equivalent to the basic loss per share as the potential conversion of warrants and employee share options had an anti-dilutive effect on the basic loss per share and the Company has no other dilutive potential ordinary shares in issue at the end of the reporting period.

(Company No: 1163324-H) (Incorporated in Malaysia)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 SEPTEMBER $2019^{(1)}$

	Note	Unaudited As at 30.09.2019 RM'000	Audited As at 31.12.2018 RM'000
ASSETS			
NON-CURRENT ASSETS Property, plant and equipment Goodwill		30,432 2,785	32,449 2,785
		33,217	35,234
CURRENT ASSETS Inventories Trade receivables Other receivables, deposits and prepayments Contract assets Amount owing by related party Short-term investment Current tax assets Cash and bank balances	B5	20,213 15,334 12,616 9,496 8,979 10,728 197 7,398	23,713 24,031 15,513 2,434 1,682 6,165 1,007 10,684
	_	84,961	85,229
TOTAL ASSETS		118,178	120,463
	_		
EQUITY AND LIABILITIES EQUITY Share capital Merger deficit Employee share option reserve Retained profits/(Accumulated losses)	_	73,465 (22,033) 83 3,270	73,465 (22,033) 83 (3,615)
Equity attributable to owners of the Company Non-controlling interests		54,785 21,883	47,900 22,421
TOTAL EQUITY	_	76,668	70,321
NON-CURRENT LIABILITIES Long-term borrowings Deferred tax liabilities	B9	1,976 2,452 4,428	1,761 2,517 4,278
CURRENT LIABILITIES Trade payables Other payables and accruals Contract liabilities Amount owing by related party Short-term borrowings Current tax liabilities	B9 	22,437 13,226 735 59 625	26,524 14,275 2,390 - 2,521 154
	_	37,082	45,864
TOTAL LIABILITIES	_	41,510	50,142
TOTAL EQUITY AND LIABILITIES	_	118,178	120,463
Net assets per share (RM)	_	0.11	0.09

#### Notes:-

<sup>(1)</sup> The basis of preparation of the Unaudited Condensed Consolidated Statements of Financial Position are detailed in Note A1 and should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No: 1163324-H) (Incorporated in Malaysia)

### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2019<sup>(1)</sup>

	Share Capital RM'000	⊢ Non-Dis Merger Deficit RM'000	Employee Share Option Reserve RM'000	Distributable (Accumulated Losses)/ Retained Profits RM'000	Attributable to Owners of the Company RM'000	Non-Controlling Interests RM'000	Total Equity RM'000
Balance at 1 January 2019	73,465	(22,033)	83	(3,615)	47,900	22,421	70,321
Profit after taxation/Total comprehensive income for the financial period	-	-	-	6,885	6,885	(538)	6,347
Balance at 30 September 2019	73,465	(22,033)	83	3,270	54,785	21,883	76,668

(Company No: 1163324-H) (Incorporated in Malaysia)

### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2019<sup>(1)</sup> (CONT'D)

	•	← Non-Dis	stributable	Distributable			
	Share Capital RM'000	Merger Deficit RM'000	Employee Share Option Reserve RM'000	Retained Profits RM'000	Attributable to Owners of the Company RM'000	Non-Controlling Interests RM'000	Total Equity RM'000
Balance at 1 January 2018 Effect of change in accounting policies	40,465 -	(22,033)	83	25,775 (343)	44,290 (343)	- -	44,290 (343)
	40,465	(22,033)	83	25,432	43,947	-	43,947
Loss after taxation/Total comprehensive expenses for the financial period	-	-	-	(5,695)	(5,695)	(463)	(6,158)
Contributions by and distribution to owners of the Company:							
<ul><li>Acquisition of a subsidiary</li><li>Share issuance expenses</li></ul>	33,000	-	-	(2,845) (101)	30,155 (101)	22,393	52,548 (101)
Total transactions with owners	33,000	-	-	(2,946)	30,054	22,393	52,447
Balance at 30 September 2018	73,465	(22,033)	83	16,791	68,306	21,930	90,236

#### Note:-

<sup>(1)</sup> The basis of preparation of the Unaudited Condensed Consolidated Statements of Changes in Equity are detailed in Note A1 and should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No: 1163324-H) (Incorporated in Malaysia)

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THIRD (3 $^{\rm RD}$ ) QUARTER ENDED 30 SEPTEMBER 2019 $^{(1)}$ 

	Unaudited Current year-to-date 30.09.2019 RM'000	Unaudited Preceding year-to-date 30.09.2018 RM'000
CASH FLOWS FROM/(FOR) OPERATING ACTIVITIES Profit/(Loss) before taxation Adjustments for:-	6,282	(6,158)
Allowance for impairment loss on trade receivables Depreciation of property, plant and equipment Equipment written off Provision for compensation claim Interest expense Fair value gain on short-term investment	212 3,530 - - 83	312 1,907 4 9,014 49
Unrealised gain on foreign exchange (Gain)/loss on disposal of plant and equipment Dividend income Interest income	(3) (498) (100) (226) (8)	(298) 7 - (1,131)
Operating profit before working capital changes Decrease in inventories Increase in contract assets Decrease/(Increase) in trade and other receivables Decrease in trade and other payables Increase in amount owing by related parties	9,272 3,500 (8,718) 11,754 (5,142) (7,237)	3,706 6,188 (8,352) (6,431) (5,484)
CASH FROM/(FOR) OPERATIONS Income tax paid Income tax refunded Interest received Interest paid	3,429 (250) 906 8 (83)	(10,373) (68) 45 1,131 (49)
NET CASH FROM/(FOR) OPERATING ACTIVITIES	4,010	(9,314)
CASH FLOWS (FOR)/FROM INVESTING ACTIVITIES Acquisition of a subsidiary Dividend received Purchase of property, plant and equipment Proceed from disposal of plant and equipment	- 229 (1,515) 101	5,583 - (1,030) 1
NET CASH (FOR)/FROM INVESTING ACTIVITIES	(1,185)	4,554

(Company No: 1163324-H) (Incorporated in Malaysia)

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THIRD (3 $^{\rm RD}$ ) QUARTER ENDED 30 SEPTEMBER 2019 $^{(1)}$  (CONT'D)

	Unaudited Current year-to-date 30.09.2019 RM'000	Unaudited Preceding year-to-date 30.09.2018 RM'000
CASH FLOWS (FOR)/FROM FINANCING ACTIVITIES Repayment of term loans Drawdown/(repayment) of hire purchases payables (Repayment)/ drawdown of bankers' acceptances	(298) 330 (1,382)	(179) (22) 501
NET CASH (FOR)/FROM FINANCING ACTIVITIES	(1,350)	300
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS EFFECTS OF FOREIGN EXCHANGE TRANSLATION	1,475 132	(4,460) (1)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL PERIOD	16,519	19,588
CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD	18,126	15,127
Cash and cash equivalents comprise the following: - Money market fund - Cash and bank balances	10,728 7,398 18,126	7,793 7,334 15,127

### Notes:-

(1) The basis of preparation of the Unaudited Condensed Consolidated Statements of Cash Flows are detailed in Note A1 and should be read in conjunction with the audited financial statements for the year ended 31 December 2018 and the accompanying explanatory notes attached to this interim financial report.

## A EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A1. Basis of preparation

The interim financial report of HLT Global Berhad ("**HLT Global**" or "**the Company**") and its subsidiaries ("**the Group**") are unaudited and have been prepared in accordance with the requirements of MFRS 134 – Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("**MASB**"), paragraph 9.22 and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad ("**Bursa Securities**").

The interim financial report should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to this interim financial report.

#### A2. Changes in accounting policies

During the 9-month period ended 30 September 2019, the Group has adopted the following new accounting standards and/ or interpretations (including the consequential amendments, if any):-

#### MFRSs and/or IC Interpretations (Including the Consequential Amendments)

MFRS 16 Leases

IC Interpretation 23 Uncertainty Over Income Tax Treatments
Amendments to MFRS 9: Prepayment Features with Negative Compensation
Amendments to MFRS 119: Plan Amendment, Curtailment or Settlement
Amendments to MFRS 128: Long-term Interests in Associates and Joint Ventures
Annual Improvements to MFRS Standards 2015 – 2017 Cycles

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The adoption of the above accounting standards and/or interpretations (including the consequential amendments, if any) did not have any material impact on this interim financial report.

The Group has not applied in advance the following accounting standards and/or interpretations (including the consequential amendments, if any) that have been issued by the Malaysian Accounting Standards Board (MASB) but are not yet effective for this interim financial report:-

MFRSs (Including The Consequential Amendments)	Effective Date
MFRS 17 Insurance Contracts	1 January 2021
Amendments to MFRS 3: Definition of a Business	1 January 2020
Amendments to MFRS 10 and MFRS 128: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Deferred until further notice
Amendments to MFRS 101 and MFRS 108: Definition of Material	1 January 2020
Amendments to References to the Conceptual Framework in MFRS Standards	1 January 2020

#### A3. Auditors' Report of preceding annual financial statements

The preceding year's audited financial statements of the Group were not subject to any qualification.

#### A4. Seasonal or cyclical factors

The Group's operations were not significantly affected by any seasonal or cyclical factor during the current financial quarter under review.

## A EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT (CONT'D)

#### A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

There was no material unusual item affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter and financial year-to-date under review.

#### A6. Material changes in estimates

There was no material change in estimates in the current financial quarter under review.

#### A7. Debt and equity securities

There was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current financial guarter under review.

#### A8. Dividends paid

There was no dividend paid during the current financial quarter under review.

#### A9. Segmental information

#### (a) Business Segments

The Group is originated into three (3) main reportable segments as follows:-

No	Business segments	Principal activities
1.	Glove-dipping lines	: manufacture of glove-dipping machines, fabrication works on metal and stainless steel products and carry out all supporting services associated therewith
2. 3.	Rubber Gloves Corporate	<ul><li>: manufacturing and trading of rubber gloves</li><li>: provision of corporate services to the entities within the Group</li></ul>

## A EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT (CONT'D)

#### A9. Segmental information

#### (a) Business Segments

	Glove- Dipping Lines RM'000	Rubber Gloves RM'000	Corporate RM'000	Consolidation adjustments RM'000	Consolidated RM'000
Current year-to-date 30.09.2019					
External Revenue Inter-segment Revenue	43,345 200	71,360 -	- -	(200)	114,705 -
<u>-</u>	43,545	71,360	-	(200)	114,705
Segment result Profit/(Loss) from					
operation	8,248	1,759	(250)	130	9,887
Depreciation	(441)	(3,039)	` -	(50)	(3,530)
Finance costs	(11)	(72)	-	-	(83)
Interest income	8	-	-	-	8
Profit/(Loss) before taxation	7,804	(1,352)	(250)	80	6,282
Tax expense					- 65
Profit after taxation					6,347
Attributable to: Owners of the Company Non-controlling interest					6,885 (538)
Profit for the period					6,347
Segment assets Goodwill	36,313 -	54,449 -	72,839 -	(48,208) 2,785	115,393 2,785
Segment liabilities	30,021	22,172	305	(10,988)	41,510

## A EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT (CONT'D)

#### A9. Segmental information (Cont'd)

(a) Business Segments (Cont'd)

	Glove- Dipping Lines RM'000	Rubber Gloves RM'000	Corporate RM'000	Consolidation adjustments RM'000	Consolidated RM'000
Current year-to-date 30.09.2018					
External Revenue Inter-segment Revenue	43,253 139	45,120 -	-	(139)	88,373 -
	43,392	45,120	-	(139)	88,373
Segment result (Loss)/Profit from operation	(4,875)	486	(928)	(16)	(5,333)
Depreciation Finance costs Interest income	(439) (2) 905	(1,468) (47)	- - 226	* - -	(1,907) (49) 1,131
Loss before taxation	(4,411)	(1,029)	(702)	(16)	(6,158)
Tax expense					-
Loss after taxation					(6,158)
Attributable to: Owners of the Company Non-controlling interest					(5,695) (463)
Loss for the period					(6,158)
Segment assets Goodwill	49,781 -	59,086 -	75,683 -	(67,609) 11,739	116,941 11,739
Segment liabilities	30,577	26,631	377	(12,159)	45,426

<sup>\*</sup>Represents RM415

## A EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT (CONT'D)

#### A9. Segmental information (Cont'd)

#### (b) Geographical Information

	Individual	Quarter	Cumulative Quarter		
	Unaudited	Unaudited	Unaudited	Unaudited	
	Current	Preceding	Current	Preceding	
	year	year	year-to-	year-to-	
	quarter	quarter	date	date	
	30.09.2019	30.09.2018	30.09.2019	30.09.2018	
	RM'000	RM'000	RM'000	RM'000	
Domestic	4,790	6,494	12,072	26,486	
Overseas	33,650	40,337	102,633	61,887	
	38,440	46,831	114,705	88,373	

#### A10. Valuation of property, plant and equipment

The Group has not carried out any valuation on its property, plant and equipment in the current financial quarter under review.

#### A11. Material events subsequent to the end of the current financial quarter

There were no material events subsequent to the end of the current financial quarter under review.

### A12. Changes in the composition of the Group

There was no material change in the composition of the Group for the current financial quarter under review.

## A EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT (CONT'D)

#### A13. Contingent assets and contingent liabilities

The Group has no contingent asset as at the date of this report. Contingent liability of the Group was as follows:-

	Unaudited As at 30.09.2019 RM'000	Audited As at 31.12.2018 RM'000
Bank guarantee extended by a subsidiary to a third		
party	910	910

#### A14. Capital commitments

There was no material capital commitment in respect of property, plant and equipment as at the end of the current financial quarter under review.

#### A15. Related party transactions

The Group's transactions with companies in which our directors or substantial shareholders have an interest in for the current quarter ended 30 September 2019 were as follows:-

	Individual Quarter		Cumulative Quarter	
	Unaudited Current year quarter 30.09.2019 RM'000	Unaudited Preceding year quarter 30.09.2018 RM'000	Unaudited Current year-to- date 30.09.2019 RM'000	Unaudited Preceding year-to- date 30.09.2018 RM'000
Sales of rubber gloves	14,135	-	39,271	-
Sales of glove-dipping machines Purchase of wood pellets	5,661 59	-	16,308 59	-

At the Annual General Meeting held on 30 May 2019 ("AGM"), shareholders of the Company had approved the following proposals:

- (i) proposed shareholders' ratification of recurrent related party transactions of a revenue and/or trading nature from 1 December 2018 up to the date of AGM; and
- (ii) proposed shareholders' mandate for recurrent related party transactions of a revenue and/or trading nature from the date of AGM up to the date of next Annual General Meeting.

#### B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES

#### B1. Review of performance

Financial review for current quarter and financial year-to-date:

		- Individual Quarte	er			Cumulative Qua	arter	
	Unaudited Current year quarter 30.09.2019 RM'000	Unaudited Preceding year quarter 30.09.2018 RM'000	Chang RM'000	jes %	Unaudited Current year-to-date 30.09.2019 RM'000	Unaudited Preceding year-to-date 30.09.2018 RM'000	Chan RM'000	ges %
Revenue		46,831						
Gross profit	38,440		(8,391)	(17.92)	114,705	88,373	26,332	29.80
	4,379	2,709	1,670	61.65	10,815	7,403	3,412	46.09
Profit/(Loss) before taxation	2,837	789	2,048	259.57	6,282	(6,158)	12,440	(202.01)
Profit/(Loss) after taxation	2,842	789	2,053	260.20	6,347	(6,158)	12,505	(203.07)
Revenue								
Glove-Dipping Lines	14,329	11,104	3,225	29.04	43,345	43,253	92	0.21
Rubber Gloves	24,111	35,727	(11,616)	(32.51)	71,360	45,120	26,240	58.16
Corporate		-	-	-	-	-	-	-
	38,440	46,831	(8,391)	(17.92)	114,705	88,373	26,332	29.80
Gross profit								
Glove-Dipping Lines	3,426	2,225	1,201	53.98	9,719	7,138	2,581	36.16
Rubber Gloves	953	484	469	96.90	1,096	265	831	313.58
Corporate	-	-	-	-	, -	-	-	-
	4,379	2,709	1,670	61.65	10,815	7,403	3,412	46.09
Profit/(Loss) before taxation				_				
Glove-Dipping Lines	2,557	1,247	1,310	105.05	7,736	(4,439)	12,175	(274.27)
Rubber Gloves	373	(376)	749	(199.20)	(1,204)	(1,017)	(187)	18.39
Corporate	(93)	(82)	(11)	13.41	(250)	(702)	452	(64.39)
-	2,837	789	2,048	259.57	6,282	(6,158)	12,440	(202.01)

## B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B1. Review of performance (Cont'd)

For the current financial quarter under review, the Group recorded revenue of RM38.440 million, a decrease of 17.92% as compared to RM46.831 million in the preceding year quarter. The decrease in revenue was mainly attributable to the decline in revenue from rubber gloves segment as compared to corresponding year quarter.

The Group recorded revenue of RM114.705 million for the financial period ended 30 September 2019 ("FPE 2019"), an increase of 29.80% as compared to previous financial period ended 30 September 2018 ("FPE 2018"). The increase in revenue was mainly attributable to the revenue contribution from rubber gloves segment as the acquisition of subsidiary was completed on 17 May 2018. Hence there was only 4-month revenue recognised in FPE 2018.

The Group recorded gross profit of RM4.379 million with a gross profit margin of 11.39% as compared to gross profit of RM2.709 million with gross profit margin of 5.78% in the preceding year quarter. For FPE 2019, the Group recorded gross profit of RM10.815 million with gross profit margin of 9.43% as compared to gross profit of RM7.403 million with gross profit margin of 8.38% for FPE 2018. The improved in the gross profit were due to better performance in both glove-dipping lines and rubber glove segment.

The profit before taxation increased by RM2.048 million as compared to RM0.789 million in the preceding year quarter was due to better performance from both glove-dipping lines and rubber glove segment. For FPE 2019, the Group recorded profit before taxation of RM6.282 million as compared to loss before taxation of RM6.158 million in FPE 2018 was mainly due to an one-off compensation claim from a foreign customer relating to the performance of the glove-dipping line manufactured in the FPE 2018.

#### Glove-Dipping Lines

The glove-dipping lines segment managed to achieve revenue of RM14.329 million, an increase of 29.04% as compared to RM11.104 million in the preceding year quarter. For the FPE 2019, the glove-dipping lines segment recorded revenue of RM43.345 million, a slight increase of 0.21% as compared to RM43.253 million in the FPE 2018. The revenue mainly contributed from design, fabrication, installation, testing and commissioning of glove-dipping lines segment ("Sale of New Lines") backed by revenue contribution of RM21.947 million from two new orders secured in the year 2018 but whose implementation commenced on January 2019 as well as revenue contribution from outstanding orders brought forward from previous financial year. Currently, six orders are in progress which comprised of three local orders and three foreign orders. Foreign market contribute significant portion of revenue amounting to RM32.613 million or 75.24% of the glove-dipping lines segment's total revenue.

The glove-dipping lines segment recorded a gross profit of RM3.426 million with a gross profit margin of 23.91% as compared to a gross profit of RM2.225 million with gross profit margin of 20.04% in the preceding year quarter. For FPE 2019, the glove-dipping lines segment recorded gross profit of RM9.719 million with gross profit margin of 22.42% as compared to gross profit of RM7.138 million with gross profit margin of 16.5%. The significant increase in both gross profit and gross profit margin was mainly attributable to better performance in both Sales of New Lines and provision of upgrading and modification works for glove-dipping lines segment ("Upgrade and Modification").

## B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B1. Review of performance (Cont'd)

The glove-dipping lines segment recorded profit before taxation of RM2.557 million as compared to RM1.247 million in the preceding year quarter. For FPE 2019, the glove-dipping lines segment recorded profit before taxation of RM7.736 million as compared to loss before taxation of RM4.439 million in the FPE 2018 was due to the compensation claim from a foreign customer relating to the performance of the glove-dipping line manufactured in the FPE 2018.

#### Rubber Gloves

HL Rubber Industries Sdn Bhd ("HLRI") is principally engaged in the business of manufacturing and trading of rubber gloves. The acquisition of the 55% of issued share capital of HLRI was completed on 17 May 2018. For FPE 2019, the rubber gloves segment posted a revenue of RM71.360 million. For current year quarter, the rubber gloves segment delivered revenue of RM24.111 million, 32.51% lower than preceding year quarter. Export sales contributed 98.12% of the total revenue of rubber gloves segment. The export market mainly consists of Taiwan, Southeast Asia, United States of America and Spain.

The rubber gloves segment recorded a gross profit of RM0.953 million with a gross profit margin of 3.95% as compared to a gross profit of RM0.484 million with gross profit margin of 1.35% in the preceding year quarter. For FPE 2019, the rubber gloves segment recorded gross profit of RM1.096 million with gross profit margin of 1.54% as compared to gross profit of RM0.265 million with gross profit margin of 0.59%. The slight increase in the gross profit margin was due to the decline in the raw material price, in particular latex price.

The rubber gloves segment recorded profit before taxation of RM0.373 million as compared to a loss before taxation of RM0.376 million in preceding year quarter. For FPE 2019, the rubber gloves segment recorded loss before taxation of RM1.204 million as compared to loss before taxation of RM1.017 million in the FPE 2018.

#### Corporate

Corporate segment represents the investment holding company. No revenue was contributed by the investment holding company.

## B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B2. Comparison with immediate preceding quarter's results

	Unaudited Current Quarter 30.09.2019 RM'000	Unaudited Preceding Quarter 30.06.2019 RM'000	Chan RM'000	ges %
Revenue	38,440	44,417	(5,977)	(13.46)
Profit before taxation	2,837	2,351	486	20.67
Revenue Glove-Dipping Lines Rubber Gloves Corporate	14,329 24,111 - 38,440	18,921 25,496 - 44,417	(4,592) (1,385) - (5,977)	(24.27) (5.43) - (13.46)
Profit/(Loss) before taxation Glove-Dipping Lines Rubber Gloves Corporate	2,557 373 (93) 2,837	3,662 (1,193) (118) 2,351	(1,105) 1,566 25 486	(30.17) (131.27) (21.19) 20.67

The Group's revenue for the current quarter eased RM5.977 million or 13.46% to RM38.440 million as compared to RM44.417 million in the preceding quarter, owing to decline in revenue from both of glove-dipping lines segment and rubber gloves segment.

The Group managed to achieve profit before taxation of RM2.837 million as compared to a profit before taxation of RM2.351 million in the preceding quarter. The increase in profit before taxation of RM0.486 million was mainly due to better performance from rubber gloves segment.

#### **B3.** Commentary on prospects

The prospects for growth in the rubber glove industry are positive as the industry is expected to continue to be driven by the growth in the global and domestic healthcare industry, increasing demand arising from other end-user markets such as manufacturing and availability of raw materials utilised in the manufacturing of rubber gloves. Given the vibrant and growing rubber glove industry in Malaysia, the prospect of our rubber gloves would seems promising.

Similarly, the prospects for growth in the glove-dipping line industry in Malaysia are positive as the industry is expected to continue being driven by the growth in demand for rubber gloves globally as well as domestically. The Group will continue to execute its business strategies and has put in place a series of future plans to strengthen its position in the glove-dipping line industry in Malaysia as well as the overseas market.

### B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B4. Income tax expense

The current taxation of the Group is in respect of the deferred tax effect of amortisation on land and building. The Group is not subject to tax as the companies in the Group have sufficient unabsorbed capital allowances carries forward. Furthermore, HL Advance Technologies (M) Sdn Bhd ("HLA"), its wholly owned subsidiary is not subject to tax as it qualifies for the Pioneer Status incentive under the Promotion of Investment Act 1986. HLA will enjoy full exemption from income tax on its statutory income from pioneer activities for an extended period of 5 years, from 4 November 2014 to 3 November 2019.

#### B5. Trade receivables

	Unaudited As at 30.09.2019 RM'000	Audited As at 31.12.2018 RM'000
Trade receivables Allowance for impairment losses	32,416 (17,082)	40,901 (16,870)
	15,334	24,031
Allowance for impairment losses:- At 1 January - As previously reported - Effects on adoption of MFRS 9	(16,870)	(261) (343)
- Amount reported under MFRS 9 (2017 – MFRS 139)	(16,870)	(604)
Addition during the financial period/year	(212)	(16,266)
At 30 September 2019/31 December 2018	(17,082)	(16,870)

The Group's normal trade credit terms range from 7 to 90 days. The credit terms are assessed and approved on case-by-case basis.

#### B6. Variance of actual profit from profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee in any form of public documentation and announcement during the current financial quarter under review.

#### B7. Status of corporate proposal

There was no corporate proposal announced or outstanding as at the date of this report.

### B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B8. Utilisation of proceeds from the Initial Public Offering ("IPO")

The Group has yet to fully utilise the IPO proceeds. The Board of Directors has resolved to extend the timeframe for the utilisation of proceeds which have been earmarked for the upgrading of eight existing glove-dipping lines and setting up of one new glove-dipping line of a subsidiary, HLRI for an additional 24 months.

The gross proceeds arising from the Public Issue amounting to RM17.816 million and the status of the utilisation of the proceeds as at the date of this report is as follows:-

	Purposes	Proposed Utilisation RM'000	Proposed Variation RM'000	Actual Utilisation RM'000	Balance RM'000	Estimated timeframe for utilisation	Extended timeframe for utilisation
(a)	Capital						
	expenditure	9,000	-	-	-	-	-
(b)	R&D						
	expenditure	1,500	-	-	-	-	-
(c)	Working						
	capital	4,916	7,316	(7,316)	-	-	-
(d)	Estimated listing						
	expenses	2,400	2,400	(2,400)	-	-	-
(e)	Upgrading <sup>(1)</sup>	-	3,600	-	3,600	<sup>(3)</sup> 6 months	<sup>(3)</sup> Additional 24 months
(f)	New line <sup>(2)</sup>	-	4,500	-	4,500	<sup>(4)</sup> 12 months	<sup>(4)</sup> Additional 24 months
	Total	17,816	17,816	(9,716)	8,100		

- (1) Upgrading Finance the upgrading of eight (8) of the sixteen (16) existing glove-dipping lines of the newly acquired subsidiary, HLRI. The combined production capacity of the eight (8) existing glove-dipping lines are expected to improve by approximately 30% from the existing 480 million pieces of glove to 624 million pieces of glove per annum.
- (2) New line Finance the setting up of one (1) new glove-dipping line at the existing factory premises of HLRI. The new glove-dipping line will be a single former glove-dipping line, caters for the production of special industrial gloves, with a proposed production output of up to 12 thousand pieces of glove per hour.
- (3) Based on the completion date of the diversification and acquisition exercise of 17 May 2018, the timeframe for utilisation will end on 17 November 2018. Pursuant to the Extension of Time, it shall be extended to 17 November 2020.
- (4) Based on the completion date of the diversification and acquisition exercise of 17 May 2018, the timeframe for utilisation will end on 17 May 2019. Pursuant to the Extension of Time, it shall be extended to 17 May 2021.

## B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B9. Group borrowings and debt securities

Total Group's borrowings as at 30 September 2019 are as follows:-

	Unaudited As at 30.09.2019 RM'000	Audited As at 31.12.2018 RM'000
Short-term borrowings:-		
Bank overdrafts	-	330
Banker's Acceptances	467	1,849
Hire Purchase	71	-
Term loans	87	342
	625	2,521
Long-term borrowings:		
Hire Purchases	259	-
Term loans	1,717	1,761
	1,976	1,761
Total borrowings	2,601	4,282

The term loans are secured and denominated in Ringgit Malaysia.

#### B10. Material litigation

There was no material litigation pending as at the date of this announcement.

#### B11. Dividends

The Board of Directors does not recommend any dividend for the current financial quarter under review.

## B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

#### B12. Earnings per share ("EPS")

The basic and diluted EPS for the current financial quarter and financial year-to-date are computed as follows:

	Unaudited Current year quarter 30.09.2019	Unaudited Current year-to-date 30.09.2019
Profit after taxation attributable to owners of the Company (RM'000)	2,679	6,885
Weighted average number of ordinary shares in issue ('000)	511,977	511,977
Basic EPS (sen)	0.52	1.34
Diluted EPS (sen) <sup>(1)</sup>	0.52	1.34

#### Note:-

(1) The effect of potential ordinary shares arising from the conversion of employee share options and warrant are anti-dilutive and accordingly, they have been ignored the calculation of dilutive earnings per share. As a result, the diluted earnings per ordinary share is the same as basic earnings per share.

## B ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (CONT'D)

## B13. Notes to the Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income

Profit before taxation is arrived at after charging/(crediting):-

	Unaudited	Unaudited
	Current year	Current
	quarter	year-to-date
	30.09.2019	30.09.2019
	RM'000	RM'000
Allowance for impairment loss on trade receivables	140	212
Depreciation of property, plant and equipment	1,201	3,530
Interest expense	16	83
Realised (gain)/loss on foreign exchange	(71)	144
Gain on disposal of plant and equipment	-	(100)
Unrealised gain on foreign exchange	(324)	(498)
Fair value gain on short-term investment	-	(3)
Interest income	(3)	(8)
Dividend income	(103)	(226)

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Securities are not applicable.