# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FIRST QUARTER ENDED 31 MARCH 2018

		Individua	l quarter	Cumulativ	e quarter
	Note	Current year quarter 31/03/2018 RM'000	Preceding year quarter 31/03/2017 RM'000	Current year- to-date 31/03/2018 RM'000	Preceding year-to-date 31/03/2017 RM'000
Revenue		41,941	30,971	41,941	30,971
Cost of sales		(32,160)	(21,520)	(32,160)	(21,520)
Gross profit		9,781	9,451	9,781	9,451
Other income		203	374	203	374
Distribution costs		(1,897)	(2,199)	(1,897)	(2,199)
Administration expenses		(3,878)	(3,334)	(3,878)	(3,334)
Finance costs		(74)	(71)	(74)	(71)
Profit before tax		4,135	4,221	4,135	4,221
Tax expense	B5	(870)	(837)	(870)	(837)
Profit for the period		3,265	3,384	3,265	3,384
Other comprehensive income, net of tax		-	_	-	_
Total comprehensive income		3,265	3,384	3,265	3,384
Profit attributable to:					
Owners of the parent		3,265	3,384	3,265	3,384
Non-controlling interests		, -	, -	-	-
Ü		3,265	3,384	3,265	3,384
Total comprehensive income attributable to:					
Owners of the parent		3,265	3,384	3,265	3,384
Non-controlling interests			-		
		3,265	3,384	3,265	3,384
Earnings per ordinary share attributable to owners of the parent:					
- Basic (sen)	B12	1.97	2.04	1.97	2.04
- Diluted (sen)	B12	1.97	2.04	1.97	2.04

The Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

	Note	As at 31/03/2018 RM'000	Audited As at 31/12/2017 RM'000
Non-current asset			
Property, plant and equipment	-	35,752	34,029
Current assets			
Inventories		18,700	28,299
Trade and other receivables		38,855	34,662
Cash and bank balances	_	39,836	33,973
	-	97,391	96,934
Total assets	=	133,143	130,963
Equity attributable to owners of the parent			
Share capital		92,114	92,114
Reorganisation debit balance	B14	(59,489)	(59,489)
Retained earnings	_	68,918	69,803
Total equity	-	101,543	102,428
Non-current liabilities			
Borrowings	B9	11,982	7,232
Deferred tax liabilities	_	411	412
	-	12,393	7,644
Current Liabilities			
Trade and other payables		17,252	19,309
Borrowings	B9	884	884
Current tax liabilities	_	1,071	698
	- -	19,207	20,891
Total liabilities	-	31,600	28,535
Total equity and liabilities	-	133,143	130,963
Net assets per share attributable to owners of the parent (RM)	B13	0.61	0.62

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FIRST QUARTER ENDED 31 MARCH 2018

	<>						
	< Non-distributable			Distributable  Total attributable  Retained to owners of the		Non- controlling	
	Share capital RM'000	account RM'000	debit balance RM'000	earnings RM'000	parent RM'000	interests RM'000	Total equity RM'000
Balance as at 1 January 2018	92,114	-	(59,489)	69,803	102,428	-	102,428
Profit for the financial period Other comprehensive income, net of tax	- -	-	-	3,265	3,265	-	3,265
Total comprehensive income for the period	-	-	-	3,265	3,265	-	3,265
Transactions with owners:							
Dividend paid		-	-	(4,150)	(4,150)	-	(4,150)
Total transactions with owners		-	-	(4,150)	(4,150)		(4,150)
Balance as at 31 March 2018	92,114	-	(59,489)	68,918	101,543	_	101,543
Balance as at 1 January 2017	83,000	9,114	(59,489)	62,538	95,163	-	95,163
Profit for the financial period Other comprehensive income, net of tax	-	-	-	3,384	3,384	-	3,384
Total comprehensive income for the period	-		<u> </u>	3,384	3,384	-	3,384
Transactions with owners: Adjustment for effects of Companies Act 2016 (1)	9,114	(9,114)	_	_		_	_
Dividend paid	-	(7,114)	- -	(3,320)	(3,320)	-	(3,320)
Total transactions with owners	9,114	(9,114)	-	(3,320)	(3,320)	-	(3,320)
Balance as at 31 March 2017	92,114	-	(59,489)	62,602	95,227	-	95,227

The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

#### Note:

(1) Pursuant to Section 74 of the Companies Act 2016, the Company's shares no longer have a par or nominal value with effect from 31 January 2017. There is no impact on the number of shares in issue or the relative entitlement of any of the members as a result of this transition. In accordance with the transitional provisions set out in Section 618 of the Companies Act 2016, any amount standing to the credit of the share premium account becomes part of the Company's share capital. Companies have twenty-four (24) months upon the commencement of Companies Act 2016 to utilise the credit. During the financial period, the Company did not utilise any of the credit of the share premium account which have now become part of the Company's share capital.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FIRST QUARTER ENDED 31 MARCH 2018

	Current year- to-date 31/03/2018 RM'000	Preceding year-to-date 31/03/2017 RM'000
Cash flows from operating activities		
Profit before tax	4,135	4,221
Adjustments for:		
Depreciation of property, plant and equipment	243	340
Inventories written down	120	-
Inventories written off	8	26
Credit loss	120	-
Interest expense	74	71
Interest income	(4)	(202)
Unrealised loss/(gain) on foreign currency translation	204	(320)
Operating profit before working capital changes	4,900	4,136
Changes in working capital:		
Inventories	9,472	(1,717)
Trade and other receivables	(4,314)	67
Trade and other payables	(2,261)	(3,349)
Cash generated from operations	7,797	(863)
Tax paid	(498)	(740)
Net cash from/(used in) operating activities	7,299	(1,603)
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,966)	(60)
Interest received	4	202
Net cash (used in)/from investing activities	(1,962)	142
Cash flows from financing activities		
Net drawdown of borrowings	4,750	472
Interest paid	(74)	(71)
Dividend paid	(4,150)	(3,320)
Net cash from/(used in) financing activities	526	(2,919)
Net increase/(decrease) in cash and cash equivalents	5,863	(4,380)
Cash and cash equivalents at beginning of financial period	33,973	45,073
Cash and cash equivalents at end of financial period	39,836	40,693

The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORTING

### A1. Basis of preparation

The unaudited interim financial statements have been prepared in accordance with the requirements of MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2017 and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2017.

## A2. Significant accounting policies

The significant accounting policies and methods of computation adopted for the interim financial statements are consistent with those adopted for the audited financial statements of the Group for the financial year ended 31 December 2017, except for the adoption of the following amendments to MFRSs during the financial period:

- Amendments to MFRS 1 Annual Improvements to MFRS Standards 2014 2016 Cycle
- MFRS 15 Revenue from Contracts with Customers
- Clarification to MFRS 15
- MFRS 9 Financial Instruments (IFRS as issued by IASB in July 2014)
- Amendments to MFRS 2 Classification and Measurement of Share-based Payment Transactions
- Amendments to MFRS 128 Annual Improvements to MFRS Standards 2014 2016 Cycle
- IC Interpretation 22 Foreign Currency Transactions and Advance Consideration
- Amendments to MFRS 140 Transfers of Investment Property

The adoption of the above amendments had no significant impact to the financial statements of the Group.

#### A3. Auditors' report

There was no qualification to the audited financial statements of the Company and its subsidiaries for the financial year ended 31 December 2017.

## A4. Seasonal or cyclical factors

The business operations of the Group were not materially affected by any seasonal and cyclical factors during the current quarter and financial year-to-date under review.

#### A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

Rhone Ma Malaysia Sdn Bhd ("RMM"), a wholly-owned subsidiary of the Company, had on 1 January 2018, signed a distribution agreement with Ceva Sante Animale S.A. and Ceva Animal Health Malaysia Sdn Bhd (collectively referred to as "Ceva") for the exclusive distribution of Ceva's animal health products related to swine listed in the agreement ("Ceva Agreement"). Ceva Sante Animale S.A. is an international corporation engaged in research, development, production and marketing of pharmaceutical products and vaccines for companion animal, poultry, ruminant and swine with presence in 45 countries.

The Ceva Agreement allows RMM to distribute, promote and sell Ceva's animal health products related to swine in Malaysia and is valid from 1 January 2018 until 31 December 2020. The Ceva Agreement shall be renewed and continue in full force and effects for a successive periods of 1 year unless and until either party gives to the other written notice of termination at least 3 months prior to the end of the initial term or any successive one-year period.

The Ceva Agreement is expected to contribute positively towards the Group's earnings and net assets per share for the financial year ending 31 December 2018 and the contribution from the Ceva Agreement is expected to mitigate the impact of the loss of revenue from the cessation of distribution of swine products from RMM's previous supplier.

Save for the above, there were no other unusual items affecting assets, liabilities, equity, net income or cash flows of the Group for the current quarter and financial year-to-date under review.

#### A6. Changes in estimates

There were no changes in estimates that have a material effect in the current quarter and financial year-to-date under review.

### A7. Debt and equity securities

There was no issuance, cancellation, repurchase, resale or repayment of debt and equity securities for the current quarter and financial year-to-date under review.

#### A8. Dividend

On 15 January 2018, the Board of Directors declared a first interim dividend of 2.50 sen per ordinary share, amounting to RM4.15 million in respect of the financial year ended 31 December 2017. The dividend was paid on 13 February 2018 and had been accounted for in equity as an appropriation of retained earnings in the financial year ending 31 December 2018.

#### A9. Segmental information

The Group's operating segments are animal health products, food ingredients and others. These operating segments are required to be organised and managed separately according to the nature of products and services as well as specific expertise which require different business and marketing strategies. The segmental results are as follows:

	Individua	ıl quarter	Cumulativ	e quarter
	Current year quarter 31/03/2018 RM'000	Preceding year quarter 31/03/2017 RM'000	Current year- to-date 31/03/2018 RM'000	Preceding year-to-date 31/03/2017 RM'000
Revenue				
Animal health products	33,582	23,446	33,582	23,446
Food ingredients	7,713	6,935	7,713	6,935
Others	646	590	646	590
	41,941	30,971	41,941	30,971

	Individua	ıl quarter	Cumulativ	e quarter
	Current year quarter 31/03/2018 RM'000	Preceding year quarter 31/03/2017 RM'000	Current year- to-date 31/03/2018 RM'000	Preceding year-to-date 31/03/2017 RM'000
Profit before tax				
Animal health products	3,192	3,812	3,192	3,812
Food ingredients	856	141	856	141
Others	87	268	87	268
	4,135	4,221	4,135	4,221

#### A10. Property, plant and equipment

#### (i) Acquisitions and disposals

There were no material acquisitions and disposals during the current quarter and financial year-to-date under review.

#### (ii) Impairment losses

There were no impairment losses during the current quarter and financial year-to-date under review.

#### (iii) Valuation

The Group has not carried out any valuation on its property, plant and equipment during the current quarter and financial year-to-date under review.

## A11. Material events subsequent to the end of the quarter

On 1 April 2018, RMM signed a distribution agreement with Zoetis Malaysia Sdn Bhd. ("ZMSB") for the distribution of ZMSB's animal health products related to poultry ("ZMSB Agreement"). ZMSB is a subsidiary company of Zoetis Inc. which is a leading animal health company with more than 60 years of experience in animal health and with sales of its products in more than 100 countries.

The ZMSB Agreement allows RMM to distribute ZMSB's animal health products related to poultry in Malaysia and is effective from 1 April 2018 for a period of three years. Thereafter, it shall be automatically extended for a further period of one year ("Extension Term") and the parties may further extend the term of the ZMSB Agreement by providing written notice prior to the expiration of the Extension Term on mutually agreed new terms and conditions.

The ZMSB Agreement is expected to contribute positively towards the Group's earnings and net assets per share for the financial year ending 31 December 2018 and the contributions from the ZMSB Agreements is expected to mitigate the impact of the loss of revenue from the cessation of distribution of poultry products from RMM's previous supplier.

Save for the above, there were no other material events subsequent to the end of the current quarter that have not been reflected in this interim financial report.

## A12. Changes in the composition of the Group

Asia-Pacific Special Nutrients Sdn Bhd, a wholly-owned subsidiary of the Company, had on 13 February 2018, incorporated a wholly-owned subsidiary known as APSN Healthcare & Diagnostics Sdn Bhd which intended principal activities comprise the provision of test and diagnostics services for human healthcare, conducting research and development in biotechnology and distribution of human healthcare and related products.

Save for the above, there were no other changes in the composition of the Group during the current quarter and financial year-to-date under review.

#### A13. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets as at the date of this report.

#### A14. Capital commitments

The capital commitments of the Group as at the end of the quarter under review were as follows:

Approved and contracted for:	RM'000
••	
- Construction of warehouse in Kapar, Klang, Selangor	5,895
- Construction of GMP-compliant plant in Nilai, Negeri Sembilan	1,263
- Acquisition of shop houses in Kuching, Sarawak	1,951
- Machineries and equipment	7,106
	16,215

### A15. Significant related party transactions

There were no significant related party transactions during the current quarter and financial year-to-date under review.

## B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA SECURITIES MALAYSIA BERHAD

### **B1.** Review of performance

The Group recorded revenue of approximately RM41.94 million for the current quarter, an increase of approximately RM10.97 million compared to the revenue of approximately RM30.97 million in the preceding year's corresponding quarter. The increase was mainly due to the increase in revenue from animal health products of approximately RM10.14 million of which approximately RM9.02 million was due to the importation as well as transfer of discontinued Merial products by RMM to third parties nominated by Merial at cost. In accordance with the amendment dated 8 December 2017 to the distribution agreement between RMM and Merial dated 7 November 2000 (as amended on 31 July 2001, 31January 2003, 6 June 2003 and 23 July 2014), RMM is required to continue importing the discontinued products up to when the marketing authorisation and/or all regulatory assignments and product registrations for such products are successfully transferred to Merial and/or to its nominated third parties. Revenue from food ingredients for the current quarter of RM7.71 million was also RM0.77 million higher than the RM6.94 million recorded in the preceding year's corresponding quarter.

The Group's profit before tax for the current quarter of approximately RM4.14 million was approximately RM0.08 million lower compared to the profit before tax of approximately RM4.22 million reported for the preceding year's corresponding quarter. Despite recording an increase in gross profit of approximately RM0.33 million, the increase in operating expenses of approximately RM0.24 million and a reduction in other income of approximately RM0.17 million contributed to the lower profit before tax compared to the preceding year's corresponding quarter.

#### B2. Material changes in the quarterly results compared to the immediate preceding quarter

The Group's revenue of approximately RM41.94 million for the current quarter was approximately RM5.74 million higher compared to the revenue reported for the preceding quarter of approximately RM36.20 million. Revenue from animal health products and food ingredients increased by approximately RM5.26 million and RM0.60 million respectively compared to the preceding quarter. Revenue from animal health products for the current quarter would have been approximately RM3.76 million lower than the preceding quarter if the approximately RM9.02 million of importation and transfer of discontinued Merial products by RMM to third parties nominated by Merial at cost (as stated in Note B1) during the current quarter was excluded. This was mainly due to our customers stocking up on the discontinued Merial products towards the end of the preceding quarter in anticipation of the change in distributor.

The Group's profit before tax for the current quarter of approximately RM4.14 million was consistent with the profit before tax reported for the preceding quarter.

### **B3.** Prospects

Although RMM had discontinued the distribution of Merial's swine, veterinary public health and ruminant products from 1 January 2018 and poultry products from 31 March 2018, the signing of the Ceva Agreement (as stated in Note A5) and ZMSB Agreement (as stated in Note A11) are expected to contribute positively towards the Group's earnings and net assets per share for the financial year ending 31 December 2018 and the contributions from the agreements are expected to mitigate the impact of the loss of revenue from the discontinuation of distribution of swine and poultry products from Merial.

Further, the Group will continue to focus on the expansion of our product range which includes in-house developed products and products from third party international animal

health products manufacturers, and also to expand our market presence in the existing regional markets as part of our future plans.

The Group's future plans and strategies will focus on the expansion of our manufacturing activities by constructing and operating a new GMP-compliant plant in Nilai, Negeri Sembilan which will increase our production capacity by approximately four (4) times of the existing maximum production capacity. As at to-date, we have commenced earthworks and the construction of the plant is estimated to be completed by the third quarter of 2019.

The continued expansion of our capacity and operations through our future plans would provide a platform to grow and sustain our business amidst the favourable outlook of the animal health and nutrition market and food ingredients market in Malaysia.

#### **B4.** Profit forecast

The Group has not issued any profit forecast in any form of public documentation and announcement.

#### **B5.** Tax expense

	Individua	al quarter	Cumulative quarter	
	Current year quarter 31/03/2018 RM'000	Preceding year quarter 31/03/2017 RM'000	Current year-to-date 31/03/2018 RM'000	Preceding year-to-date 31/03/2017 RM'000
Current tax Current year	870	837	870	837

The effective tax rates of the Group for the current quarter and financial year-to-date of 21.04% was lower than the statutory tax rate of 24.00%. This was due principally to one of the Company's subsidiaries, Asia-Pacific Special Nutrients Sdn Bhd, being awarded the BioNexus status incentive and has been granted 100% income tax exemption on the statutory income for a period of ten (10) years from the first year the company derives taxable statutory income under the Income Tax (Exemption) (No.17) Order 2007 effective 23 July 2007. The first year whereby the abovementioned subsidiary commences to derive taxable statutory income was in the year 2011, thus the ten (10) years period commenced from the year 2011 until the year 2020.

## **B6.** Notes to the Condensed Consolidated Statement of Comprehensive Income

	Individua	ıl quarter	<b>Cumulative quarter</b>	
	Current year quarter 31/03/2018 RM'000	Preceding year quarter 31/03/2017 RM'000	Current year-to-date 31/03/2018 RM'000	Preceding year-to-date 31/03/2017 RM'000
Profit before tax is arrived at after charging / (crediting):				
Depreciation of property, plant and equipment	243	340	243	340
Inventories written down	120	-	120	-
Inventories written off	8	26	8	26
Credit loss	120	-	120	-
Interest expense	74	71	74	71
(Gain)/loss on foreign currency translations	(22)	50	(22)	50
Interest income	(4)	(202)	(4)	(202)

Save for the above, the other items as required under Appendix 9B Part A (16) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad are not applicable.

## **B7.** Status of corporate proposals

There is no corporate proposal announced but not completed as at the date of this report.

#### **B8.** Utilisation of proceeds

The status of utilisation of proceeds of approximately RM31.59 million from the Company's Initial Public Offering of 42,122,000 new ordinary shares at RM0.75 each as at 31 March 2018 is as follows:

Details of the utilisation of proceeds	Proposed utilisation RM'000	Actual utilisation RM'000	Deviation RM'000	Balance unutilised RM'000	Estimated timeframe for utilisation
Capital expenditure	24,500	7,240	-	17,260	Within 36 months (2)
Working capital	2,092	1,535	(557) (1)	-	Within 24 months
Estimated listing expenses	5,000	5,557	557 (1)	-	Within 3 months
Total	31,592	14,332	-	17,260	

#### Notes:

<sup>(1)</sup> The actual listing expenses incurred were more than the estimated listing expenses by approximately RM0.56 million due mainly to higher than expected incidental charges incurred in conjunction with the listing exercise. In accordance with Section 3.8 of the Prospectus of the Company dated 29 November 2016, the additional listing expenses of approximately RM0.56 million were adjusted from the portion allocated for working capital.

(2) The Board of Directors has resolved to extend the time frame for the utilisation of the proceeds for capital expenditure for another 12 months period from 24 months to 36 months in accordance with the Company's announcement dated 22 May 2018.

The utilisation of the proceeds as disclosed above should be read in conjunction with the Prospectus of the Company dated 29 November 2016.

### **B9.** Borrowings

The Group's borrowings as at 31 March 2018 are as follows:

	As at 31/03/2018 RM'000	As at 31/12/2017 RM'000
Non-current liabilities (secured)		
Term loans	11,925	7,134
Hire purchase creditors	57	98
	11,982	7,232
Current liabilities (secured)		
Term loans	712	712
Hire purchase creditors	172	172
	884	884
Total borrowings	12,866	8,116

All borrowings are denominated in Ringgit Malaysia.

#### **B10.** Material litigation

There is no litigation which has a material effect on the financial position of the Group and the Board is not aware of any proceedings pending or of any fact likely to give rise to any proceedings as at the date of this report.

#### B11. Dividend

The Directors proposed a final dividend of 2.50 sen per ordinary share, amounting to RM4.15 million in respect of the financial year ended 31 December 2017, subject to the approval of members at the forthcoming Annual General Meeting. This dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained earnings in the financial year ending 31 December 2018.

#### **B12.** Earnings per share

#### (a) Basic earnings per share

Basic earnings per share is computed based on the profit attributable to owners of the parent divided by the weighted average number of ordinary shares in issue for the period under review.

	Individua	ıl quarter	Cumulativ	ve quarter
	Current year quarter 31/03/2018	Preceding year quarter 31/03/2017	Current year-to-date 31/03/2018	Preceding year-to-date 31/03/2017
Profit/(loss) attributable to owners of the parent (RM'000)	3,265	3,384	3,265	3,384
Weighted average number of ordinary shares in issue ('000)	166,000	166,000	166,000	166,000
Basic earnings/(loss) per share (sen)	1.97	2.04	1.97	2.04

## (b) Diluted earnings per share

The diluted earnings per share is equal to the basic earnings per share as there were no outstanding dilutive potential ordinary shares at the end of each reporting period.

#### **B13.** Net assets per share

Net assets per share attributable to owners of the parent is arrived at by dividing the total equity attributable to owners of the parent at the end of the financial period by the number of ordinary shares in issue at the end of the financial period.

	As at 31/03/2018	As at 31/12/2017
Total equity attributable to owners of the parent (RM'000)	101,543	102,428
Number of ordinary shares in issue ('000)	166,000	166,000
Net assets per share attributable to owners of the parent (RM)	0.61	0.62

## **B14.** Reorganisation debit balance

The reorganisation debit balance arose from the acquisition of RMM on 28 September 2016 based on the difference between the share capital issued by the Company and the share capital issued by RMM amounting to approximately RM59.49 million.