

# KAREX BERHAD

(Incorporated in Malaysia)

(1018579-U)

# Interim Financial Report for the First Quarter Ended 30 September 2017

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(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017 (The figures have not been audited)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS (1)

|  |      | 3 MONTH             | S ENDED             | PERIOD-TO-DATE      |                     |  |  |
|--|------|---------------------|---------------------|---------------------|---------------------|--|--|
|  | Note | 30.9.2017<br>RM'000 | 30.9.2016<br>RM'000 | 30.9.2017<br>RM'000 | 30.9.2016<br>RM'000 |  |  |
| Revenue                                |      | 107,591             | 80,037              | 107,591             | 80,037              |  |  |
| Cost of goods sold                     |      | (79,551)            | (55,606)            | (79,551)            | (55,606)            |  |  |
| Gross profit                           |      | 28,040              | 24,431              | 28,040              | 24,431              |  |  |
| Other income                           |      | 96                  | 1,203               | 96                  | 1,203               |  |  |
| Distribution expenses                  |      | (12,547)            | (6,245)             | (12,547)            | (6,245)             |  |  |
| Administrative expenses                |      | (10,551)            | (8,260)             | (10,551)            | (8,260)             |  |  |
| Other expenses                         |      | (29)                | (1,235)             | (29)                | (1,235)             |  |  |
| Result from operating activities       |      | 5,009               | 9,894               | 5,009               | 9,894               |  |  |
| Interest income                        |      | 418                 | 856                 | 418                 | 856                 |  |  |
| Finance costs                          |      | (241)               | (299)               | (241)               | (299)               |  |  |
| Net finance income                     | •    | 177                 | 557                 | 177                 | 557                 |  |  |
| Profit before tax                      |      | 5,186               | 10,451              | 5,186               | 10,451              |  |  |
| Tax expense                            | B6   | (1,003)             | (2,323)             | (1,003)             | (2,323)             |  |  |
| Profit for the period                  | B13  | 4,183               | 8,128               | 4,183               | 8,128               |  |  |
| Profit for the period attributable to: |      |                     |                     |                     |                     |  |  |
| Owners of the Company                  |      | 4,213               | 8,137               | 4,213               | 8,137               |  |  |
| Non-controlling interests              |      | (30)                | (9)                 | (30)                | (9)                 |  |  |
| Profit for the period                  |      | 4,183               | 8,128               | 4,183               | 8,128               |  |  |
| Earnings per share attributable        |      |                     |                     |                     |                     |  |  |
| to owners of the Company (sen):        |      |                     |                     |                     |                     |  |  |
| - Basic                                | B11  | 0.42                | 0.81                | 0.42                | 0.81                |  |  |
| - Diluted                              | B11  | 0.42                | 0.81                | 0.42                | 0.81                |  |  |

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Profit or Loss should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017 and the accompanying explanatory notes as attached to this interim financial statements.

(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017 (The figures have not been audited)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (1)

|  | 3 MONTH             | S ENDED             | PERIOD-TO-DATE      |                     |  |  |
|--|---------------------|---------------------|---------------------|---------------------|--|--|
| <u>Note</u>  | 30.9.2017<br>RM'000 | 30.9.2016<br>RM'000 | 30.9.2017<br>RM'000 | 30.9.2016<br>RM'000 |  |  |
| Profit for the period  | 4,183               | 8,128               | 4,183               | 8,128               |  |  |
| Other comprehensive (loss)/ profit, net of tax Items that may be reclassified subsequently to profit or loss Foreign currency translation differences for foreign operations | (342)               | 3,111               | (342)               | 3,111               |  |  |
| Total comprehensive income for the period  | 3,841               | 11,239              | 3,841               | 11,239              |  |  |
| Total comprehensive income attributable to: Owners of the Company Non-controlling interests  | 3,894<br>(53)       | 11,233<br>6         | 3,894<br>(53)       | 11,233<br>6         |  |  |
| Total comprehensive income for the period  | 3,841               | 11,239              | 3,841               | 11,239              |  |  |

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017 and the accompanying explanatory notes as attached to this interim financial statements.

(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017 (The figures have not been audited)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION(1)

|  | <u>Note</u> | AS AT<br>30.9.2017<br>RM'000         | AS AT<br>30.6.2017<br>RM'000          |
|--|-------------|--------------------------------------|---------------------------------------|
| Assets Property, plant and equipment Intangible assets Deferred tax assets                               |             | 203,228<br>96,235<br>259             | 201,730<br>96,940<br>271              |
| Total non-current assets   |             | 299,722                              | 298,941                               |
| Inventories Trade and other receivables, including derivatives Tax recoverable Cash and cash equivalents |             | 106,338<br>99,275<br>7,602<br>78,206 | 100,982<br>100,788<br>7,986<br>85,084 |
| Total current assets   |             | 291,421                              | 294,840                               |
| Total assets   |             | 591,143                              | 593,781                               |
| Equity Share capital Reserves Total equity attributable to owners of the Company                         |             | 281,980<br>218,558<br>500,538        | 281,980<br>214,664<br>496,644         |
| Non-controlling interest   |             | 1,446                                | 1,499                                 |
| Total equity   |             | 501,984                              | 498,143                               |
| Liabilities Loan and borrowings Deferred tax liabilities  Total non-current liabilities                  | B8          | 10,032<br>7,861<br>17,893            | 11,208<br>8,629<br>19,837             |
| Trade and other payables Loan and borrowings Taxation  | B8          | 61,674<br>9,387<br>205               | 64,494<br>10,230<br>1,077             |
| Total current liabilities  |             | 71,266                               | 75,801                                |
| Total liabilities  |             | 89,159                               | 95,638                                |
| Total equity and liabilities   |             | 591,143                              | 593,781                               |
| Net assets per share attributable to owners of the Company (RM)  |             | 0.50                                 | 0.50                                  |

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017 and the accompanying explanatory notes as attached to this interim financial statements.

(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017 (The figures have not been audited)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (1)

|  | •                    |                                     |            | to owners                             |               | • •   | <b></b>         |  |                           |
|--|----------------------|-------------------------------------|------------|---------------------------------------|---------------|---|-----------------|--|---------------------------|
|  | Share capital RM'000 | — Non<br>Share<br>premium<br>RM'000 |            | rable Translation reserve             | Other reserve | Distributable<br>Retained<br>earnings<br>RM'000             | Total<br>RM'000 | Non-<br>controlling<br>interests<br>RM'000 | Total<br>equity<br>RM'000 |
| 30 June 2018   |                      |                                     |            |                                       |               |   |                 |  |                           |
| At 1 July 2017   | 281,980              | -                                   | 63,511     | 9,895                                 | 718           | 140,540   | 496,644         | 1,499                                      | 498,143                   |
| Foreign currency translation differences for foreign operations/ Total other comprehensive expenses for the period | _                    | _                                   | _          | (319)                                 | -             | _   | (319)           | (23)                                       | (342)                     |
| Profit for the period  | -                    | -                                   | -          | -                                     | -             | 4,213   | 4,213           | (30)                                       | 4,183                     |
| Total comprehensive (expenses)/income for the period   | _                    | -                                   | -          | (319)                                 | -             | 4,213   | 3,894           | (53)                                       | 3,841                     |
| At 30 September 2017   | 281,980              | -                                   | 63,511     | 9,576                                 | 718           | 144,753   | 500,538         | 1,446                                      | 501,984                   |
|  | Share capital RM'000 |                                     | -distribut | to owners of able Translation reserve |               | ompany —<br>Distributable<br>Retained<br>earnings<br>RM'000 | Total<br>RM'000 | Non-<br>controlling<br>interests<br>RM'000 | Total<br>equity<br>RM'000 |
| 30 June 2017   |                      |                                     |            |                                       |               |   |                 |  |                           |
| At 1 July 2016   | 250,594              | 31,386                              | 63,511     | 216                                   | 718           | 132,642   | 479,067         | 605  | 479,672                   |
| Foreign currency translation differences for foreign operations/   |                      |                                     |            |                                       |               |   |                 |  |                           |

#### Notes:

Total other comprehensive income for the period

Total comprehensive income

250,594

31,386

63,511

Profit for the period

At 30 September 2016

for the period

3,096

3,096

3,312

718

3,096

8,137

11,233

490,300

8,137

8,137

140,779

15

(9)

6

611

3,111

8,128

11,239

490,911

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017 and the accompanying explanatory notes as attached to this interim financial statements.

(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017 (The figures have not been audited)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (1)

| CASH FLOWS FROM OPERATING ACTIVITIES         30.9.2017 RNM'000         30.9.2016 RNM'000           Profit before tax         5,186         10,451           Adjustment for: Non-cash items         3,142         1,060           Operating profit before changes in working capital         8,328         11,511           Net changes in current assets Net changes in current liabilities         (3,866)         366           Net changes in current liabilities         (970)         (5,682)           Cash generated from operations Tax paid         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of: - Property, plant and equipment         (6,211)         (7,649)           - Subsidiaries, net cash and cash equivalents, acquired         -         4,120           - Intangible asset         -         (925)           Advance payment for proposed acquisition         -         (16,196)           Proceed from disposal of property, plant and equipment         10         2           Interest received         418         856           Net cash used in investing activities         (5,783)         (19,162)           CASH FLOWS FROM FINANCING ACTIVITIES <th></th> <th></th> <th>PERIOD-TO</th> <th colspan="3">PERIOD-TO-DATE</th>  |  |          | PERIOD-TO    | PERIOD-TO-DATE |  |  |
|--|--|----------|--------------|----------------|--|--|
| Profit before tax         5,186         10,451           Adjustment for:<br>Non-cash items         3,142         1,060           Operating profit before changes in working capital         8,328         11,511           Net changes in current assets         (3,866)         366           Net changes in current liabilities         (970)         (5,682)           Cash generated from operations         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Temporty, plant and equipment         (6,211)         (7,649)           - Subsidiaries, net cash and cash equivalents, acquired         -         4,120           - Intangible asset         -         (295)           Advance payment for proposed acquisition         -         (16,196)           Proced from disposal of property, plant         10         2           Interest received         418         856           Net cash used in investing activities         (5,783)         (19,162)           CASH FLOWS FROM FINANCING ACTIVITIES         9         (70           Net repayment of borrowings and interest paid in fixed deposits pledged to licnease placement in fixed deposits pledged to license banks   |  | Notes    |              |                |  |  |
| Adjustment for:<br>Non-cash items         3,142         1,060           Operating profit before changes in working capital         8,328         11,511           Net changes in current assets<br>Net changes in current liabilities         (3,866)         366           Net changes in current liabilities         (970)         (5,682)           Cash generated from operations<br>Tax paid         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of:<br>- Property, plant and equipment         (6,211)         (7,649)           - Subsidiaries, net cash and cash equivalents, acquired         -         4,120           - Intangible asset         -         (295)           Advance payment for proposed acquisition         -         (16,196)           Proceed from disposal of property, plant<br>and equipment         10         2           Interest received         418         856           Net cash used in investing activities         (5,783)         (19,162)           CASH FLOWS FROM FINANCING ACTIVITIES         Proceed programment of borrowings and interest paid<br>Increase placement in fixed deposits pledged<br>to licensed banks         9         (70)           Net cash u   | <u> </u>   |          | <b>5</b> 400 | 10.454         |  |  |
| Non-cash items         3,142         1,060           Operating profit before changes in working capital         8,328         11,511           Net changes in current assets         (3,866)         366           Net changes in current liabilities         (970)         (5,682)           Cash generated from operations         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of:  |  |          | 5,186        | 10,451         |  |  |
| Net changes in current assets         (3,866)         366           Net changes in current liabilities         (970)         (5,682)           Cash generated from operations         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of:             Property, plant and equipment         (6,211)         (7,649)           Subsidiaries, net cash and cash equivalents, acquired         -         4,120           Intangible asset         -         (295)           Advance payment for proposed acquisition         -         (16,196)           Proceed from disposal of property, plant         10         2           and equipment         10         2           Interest received         418         856           Net cash used in investing activities         (5,783)         (19,162)           CASH FLOWS FROM FINANCING ACTIVITIES         Net repayment of borrowings and interest paid Increase placement in fixed deposits pledged to licensed banks         9         (70           Net cash used in financing activities         (2,260)         (1,336)           Effect of exchange rate fluctuations on cash held         (80)         463 <t< td=""><td>· · · · ·</td><td></td><td>3,142</td><td>1,060</td></t<>  | · · · · ·  |          | 3,142        | 1,060          |  |  |
| Net changes in current liabilities         (970)         (5,682)           Cash generated from operations         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         CASH FLOWS FROM INVESTING ACTIVITIES           Acquisition of:  | Operating profit before changes in working capital   | •        | 8,328        | 11,511         |  |  |
| Cash generated from operations         3,492         6,195           Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of:             Property, plant and equipment         (6,211)         (7,649)           - Subsidiaries, net cash and cash equivalents, acquired         -         4,120           - Intangible asset         -         (295)           Advance payment for proposed acquisition         -         (16,196)           Proceed from disposal of property, plant and equipment         10         2           Interest received         418         856           Net cash used in investing activities         (5,783)         (19,162)           CASH FLOWS FROM FINANCING ACTIVITIES         (2,260)         (1,266)           Net repayment of borrowings and interest paid to licensed banks         9         (70)           Net cash used in financing activities         (2,251)         (1,336)           Effect of exchange rate fluctuations on cash held         (80)         463           Net changes in cash and cash equivalents         (6,869)         (16,967)           Cash and cash equivalents at beginning of the period         84,379         143,318   | Net changes in current assets                        |          | (3,866)      | 366            |  |  |
| Tax paid         (2,247)         (3,127)           Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of:   | Net changes in current liabilities                   | <u>.</u> | (970)        | (5,682)        |  |  |
| Net cash from operating activities         1,245         3,068           CASH FLOWS FROM INVESTING ACTIVITIES           Acquisition of: - Property, plant and equipment - Subsidiaries, net cash and cash equivalents, acquired - Intangible asset - (295) - Advance payment for proposed acquisition - (16,196) - Proceed from disposal of property, plant and equipment and equipment - Interest received - Interest received - Interest received - Very cash used in investing activities - Very cash used in investing activities - Very cash used in financing  | Cash generated from operations                       |          | 3,492        | 6,195          |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES         Acquisition of:   | Tax paid   |          | (2,247)      | (3,127)        |  |  |
| Acquisition of:       (6,211)       (7,649)         - Property, plant and equipment       (6,211)       (7,649)         - Subsidiaries, net cash and cash equivalents, acquired       -       4,120         - Intangible asset       -       (295)         Advance payment for proposed acquisition       -       (16,196)         Proceed from disposal of property, plant       10       2         Interest received       418       856         Net cash used in investing activities       (5,783)       (19,162)         CASH FLOWS FROM FINANCING ACTIVITIES       (2,260)       (1,266)         Net repayment of borrowings and interest paid to licensee placement in fixed deposits pledged to licensed banks       9       (70)         Net cash used in financing activities       (2,251)       (1,336)         Effect of exchange rate fluctuations on cash held       (80)       463         Net changes in cash and cash equivalents       (6,869)       (16,967)         Cash and cash equivalents at beginning of the period       84,379       143,318   | Net cash from operating activities                   | •        | 1,245        | 3,068          |  |  |
| - Property, plant and equipment         (6,211)         (7,649)           - Subsidiaries, net cash and cash equivalents, acquired         -         4,120           - Intangible asset         -         (295)           Advance payment for proposed acquisition         -         (16,196)           Proceed from disposal of property, plant and equipment         10         2           Interest received         418         856           Net cash used in investing activities         (5,783)         (19,162)           CASH FLOWS FROM FINANCING ACTIVITIES         Value of the property of the period of th   | CASH FLOWS FROM INVESTING ACTIVITIES                 |          |              |                |  |  |
| - Subsidiaries, net cash and cash equivalents, acquired - Intangible asset - (295) Advance payment for proposed acquisition - (16,196) Proceed from disposal of property, plant and equipment Interest received Interest paid Increase placement in fixed deposits pledged to licensed banks Interest paid Increase placement in fixed deposits pledged Increase placement in fixed deposits pledged Interest paid Int | Acquisition of:                                      |          |              |                |  |  |
| - Intangible asset Advance payment for proposed acquisition Proceed from disposal of property, plant and equipment Interest received Interest paid Interest payment of borrowings and interest paid Interest placement in fixed deposits pledged Interest received Inter |  |          | (6,211)      | ` ,            |  |  |
| Advance payment for proposed acquisition Proceed from disposal of property, plant and equipment Interest received Interest pactivities  | ·  |          | -            | •              |  |  |
| Proceed from disposal of property, plant and equipment Interest received Interest re | _  |          | -            | , ,            |  |  |
| and equipment 10 2 Interest received 418 856  Net cash used in investing activities (5,783) (19,162)  CASH FLOWS FROM FINANCING ACTIVITIES  Net repayment of borrowings and interest paid (2,260) (1,266) Increase placement in fixed deposits pledged to licensed banks 9 (70)  Net cash used in financing activities (2,251) (1,336)  Effect of exchange rate fluctuations on cash held (80) 463  Net changes in cash and cash equivalents (6,869) (16,967)  Cash and cash equivalents at beginning of the period 84,379 143,318   |  |          | -            | (16,196)       |  |  |
| Interest received 418 856  Net cash used in investing activities (5,783) (19,162)  CASH FLOWS FROM FINANCING ACTIVITIES  Net repayment of borrowings and interest paid (2,260) (1,266) Increase placement in fixed deposits pledged to licensed banks 9 (70)  Net cash used in financing activities (2,251) (1,336)  Effect of exchange rate fluctuations on cash held (80) 463  Net changes in cash and cash equivalents (6,869) (16,967)  Cash and cash equivalents at beginning of the period 84,379 143,318  |  |          | 40           | 0              |  |  |
| Net cash used in investing activities (5,783) (19,162)  CASH FLOWS FROM FINANCING ACTIVITIES  Net repayment of borrowings and interest paid Increase placement in fixed deposits pledged to licensed banks 9 (70)  Net cash used in financing activities (2,251) (1,336)  Effect of exchange rate fluctuations on cash held (80) 463  Net changes in cash and cash equivalents (6,869) (16,967)  Cash and cash equivalents at beginning of the period 84,379 143,318   | • •  |          |              |                |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES  Net repayment of borrowings and interest paid Increase placement in fixed deposits pledged to licensed banks  Net cash used in financing activities  Effect of exchange rate fluctuations on cash held  Net changes in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (2,260)  (1,266)  (2,260)  (1,266)  (2,251)  (1,336)  (1,336)  (6,869)  (16,967)   |  |          |              |                |  |  |
| Net repayment of borrowings and interest paid (2,260) (1,266) Increase placement in fixed deposits pledged to licensed banks 9 (70)  Net cash used in financing activities (2,251) (1,336)  Effect of exchange rate fluctuations on cash held (80) 463  Net changes in cash and cash equivalents (6,869) (16,967)  Cash and cash equivalents at beginning of the period 84,379 143,318   | Net cash used in investing activities                |          | (5,783)      | (19,162)       |  |  |
| Increase placement in fixed deposits pledged to licensed banks 9 (70)  Net cash used in financing activities (2,251) (1,336)  Effect of exchange rate fluctuations on cash held (80) 463  Net changes in cash and cash equivalents (6,869) (16,967)  Cash and cash equivalents at beginning of the period 84,379 143,318   | CASH FLOWS FROM FINANCING ACTIVITIES                 |          |              |                |  |  |
| to licensed banks 9 (70)  Net cash used in financing activities (2,251) (1,336)  Effect of exchange rate fluctuations on cash held (80) 463  Net changes in cash and cash equivalents (6,869) (16,967)  Cash and cash equivalents at beginning of the period 84,379 143,318  |  |          | (2,260)      | (1,266)        |  |  |
| Effect of exchange rate fluctuations on cash held  Net changes in cash and cash equivalents  Cash and cash equivalents at beginning of the period  84,379  143,318   |  |          | 9            | (70)           |  |  |
| Net changes in cash and cash equivalents(6,869)(16,967)Cash and cash equivalents at beginning of the period84,379143,318   | Net cash used in financing activities                |          | (2,251)      | (1,336)        |  |  |
| Cash and cash equivalents at beginning of the period 84,379 143,318  | Effect of exchange rate fluctuations on cash held    |          | (80)         | 463            |  |  |
|  | Net changes in cash and cash equivalents             |          | (6,869)      | (16,967)       |  |  |
| Cash and cash equivalents at end of the period 77,510 126,351  | Cash and cash equivalents at beginning of the period |          | 84,379       | 143,318        |  |  |
|  | Cash and cash equivalents at end of the period       | •        | 77,510       | 126,351        |  |  |

(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017 (The figures have not been audited)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (1)

## Cash and cash equivalents

Cash and cash equivalents included in the condensed consolidated statement of cash flows comprise:

|                                | PERIOD-TO-DATE |           |  |  |  |
|--------------------------------|----------------|-----------|--|--|--|
|                                | 30.9.2017      | 30.9.2016 |  |  |  |
|                                | RM'000         | RM'000    |  |  |  |
| Cash and bank balances         | 29,625         | 29,371    |  |  |  |
| Deposits with licensed banks   | 696            | 1,007     |  |  |  |
| Deposit with other corporation | 47,885         | 96,980    |  |  |  |
|                                | 78,206         | 127,358   |  |  |  |
| Less: Fixed deposit pledged    | (696)          | (1,007)   |  |  |  |
|                                | 77,510         | 126,351   |  |  |  |

<sup>(1)</sup> The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017 and the accompanying explanatory notes as attached to this interim financial statements.

(Incorporated in Malaysia)

Interim financial report for the first quarter ended 30 September 2017

(The figures have not been audited)

## NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# A. EXPLANATION NOTES PURSUANT TO MALAYSIA FINANCIAL REPORTING STANDARD ("MFRS") 134: INTERIM FINANCIAL REPORTING

#### A1. Accounting policies and methods of computation

The interim financial statements are unaudited and have been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134: "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board ("MASB") and paragraph 9.22 (Appendix 9B Part 9A) of the Main Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017 and the accompanying explanatory notes as attached to this interim financial statements.

These explanatory notes provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30 June 2017.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted as disclosed in the audited financial statements for the financial year ended 30 June 2017. As at the date of authorisation of these interim financial statements, the Group has not adopted the following revised MFRSs, Interpretations and amendments which have been issued but not yet effective as stated below:-

#### MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2018

MFRS 9, Financial Instruments (2014)

MFRS 15, Revenue from Contract with Customers

- Clarification to MFRS 15

IC Interpretation 22, Foreign Currency Transactions and Advance Consideration

Amendments to MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards (Annual Improvements to MFRS Standard 2014-2016 Cycle)

Amendments to MFRS 2, Share-based Payment - Classification and Measurement of Share-based Payment Transactions Amendments to MFRS 4, Insurance Contracts - Applying MFRS 9 Financial Instruments with MRS 4 Insurance Contracts Amendments to MFRS 128, Investments in Associates and Joint Ventures (Annual Improvements to MFRS Standard 2014-2016 Cycle)

Amendments to MFRS 140, Investment Property - Transfers of Investment Property

# MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2019

MFRS 16, Leases

#### MFRSs, Interpretations and amendments effective for a date yet to be confirmed

Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Venture

– Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Group plan to apply these accounting standards, amendments and interpretations in the respective financial year when these standards, amendments and interpretations become effective.

#### MFRS 15, Revenue from Contracts with Customers

MFRS 15 replaces the guidance in MFRS 111, Construction Contracts, MFRS 118, Revenue, IC Interpretation 13, Customer Loyalty Programmes, IC Interpretation 15, Agreements for Construction of Real Estate, IC Interpretation 18, Transfers of Assets from Customers and IC Interpretation 131, Revenue - Barter Transactions Involving Advertising Services.

## MFRS 9, Financial Instruments

MFRS 9 replaces the guidance in MFRS 139, Financial Instruments: Recognition and Measurement on the classification and measurement of financial assets and financial liabilities, and on hedge accounting.

#### MFRS 16, Leases

MFRS 16 replaces the guidance in MFRS 117, Leases, IC Interpretation 4, Determining whether an Arrangement contains a Lease, IC Interpretation 115, Operating Leases – Incentives and IC Interpretation 127, Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 15, MFRS 9 and MFRS 16.

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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# A. EXPLANATION NOTES PURSUANT TO MALAYSIA FINANCIAL REPORTING STANDARD ("MFRS") 134: INTERIM FINANCIAL REPORTING

#### A2. Comments about seasonal or cyclical factors

The Group's performance is not affected by any material seasonal or cyclical factors.

#### A3. Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial period-to-date.

#### A4. Changes in estimates

There were no changes in estimates that have had a material effect in the current quarter and financial period-to-date results.

## A5. Debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the financial period-to-date.

## A6. Dividends paid

No dividend was proposed in respect of the current financial period.

## A7. Segmental information

The Group's main business activities comprises investment holding, manufacturing and sale of sexual wellness, medical and other health related products. These activities are principally located in Malaysia, Thailand, United States of America, and Europe. Inter-segment pricing is determined based on negotiated terms.

The Group's operating segmental report for the financial period-to-date was as follows:-

| Segment Composition |
|---------------------|
|---------------------|

Sexual Wellness Sale of condoms, lubricating jelly and sex toys.

Medical Sale of catheters, probe covers, HIV & pregnancy testkits and other medical related products.

Other segment Sale of products not related to Sexual Wellness and Medical.

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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# A. EXPLANATION NOTES PURSUANT TO MALAYSIA FINANCIAL REPORTING STANDARD ("MFRS") 134: INTERIM FINANCIAL REPORTING

## A7. Segmental information (continued)

| 3 months ended 30.9.2017   | Sexual<br>Wellness<br>RM'000 | Medical<br>RM'000 | Others<br>RM'000 | Eliminations<br>RM'000 | Total<br>RM'000  |
|--|------------------------------|-------------------|------------------|------------------------|--|
| Revenue External revenue Inter-segment revenue   | 99,074                       | 6,959             | 1,558            |                        | 107,591<br>-   |
| Total revenue  | 99,074                       | 6,959             | 1,558            | -                      | 107,591  |
| Results Segment profit Interest income Finance cost Unallocated amounts Profit before tax Tax expense Profit after tax | 4,370                        | 1,122             | 51               | -                      | 5,543<br>10<br>(241)<br>(126)<br>5,186<br>(1,003)<br>4,183 |
| Total Assets Reportable segment assets Unallocated assets Total Assets   | 518,604                      | 21,895            | 1,834            |                        | 542,333<br>48,810<br>591,143                               |
| 3 months ended 30.9.2016 Revenue External revenue Inter-segment revenue  | 70,858<br>-                  | 6,959<br>-        | 2,220            | -<br>-                 | 80,037   |
| Total revenue  | 70,858                       | 6,959             | 2,220            | -                      | 80,037   |
| Results Segment profit Interest income Finance cost Unallocated amounts  | 7,829                        | 1,791             | 569              | -                      | 10,189<br>12<br>(299)<br>549                               |
| Profit before tax  Tax expense  Profit after tax   |                              |                   |                  |                        | 10,451<br>(2,323)<br>8,128                                 |
| Total Assets Reportable segment assets Unallocated assets  | 423,810                      | 17,864            | 2,296            | -                      | 443,970<br>128,093   |
| Total Assets   |                              |                   |                  | =                      | 572,063  |

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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# A. EXPLANATION NOTES PURSUANT TO MALAYSIA FINANCIAL REPORTING STANDARD ("MFRS") 134: INTERIM FINANCIAL REPORTING

## A7. Segmental information (continued)

#### **Geographical Segments**

The Group's geographical segmental report for the financial period-to-date was as follows:-

|          | PERIOD-TO-DATE                       |
|----------|--------------------------------------|
|          | 30.9.2017 30.9.2016<br>RM'000 RM'000 |
| Asia     | <b>32,712</b> 23,360                 |
| Africa   | <b>24,517</b> 18,30                  |
| Americas | <b>31,828</b> 20,47                  |
| Europe   | <b>18,534</b> 17,899                 |
|          | <b>107,591</b> 80,03                 |

## A8. Subsequent events

There are no material events subsequent to the end of the current quarter.

#### A9. Changes in composition of the Group

There are no other changes in the composition of the Group for the current quarter and financial period-to-date.

## A10. Changes in contingent liabilities and contingent assets

There were no material changes in contingent liabilities or contingent assets as at date of this report.

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(The figures have not been audited)

# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Performance review

|  |           | 3 MONTHS  | ENDED   |          | PERIOD-TO-DATE |           |         |        |
|--|-----------|-----------|---------|----------|----------------|-----------|---------|--------|
|  | 30.9.2017 | 30.9.2016 | Variand | Variance |                | 30.9.2016 | Variar  | ice    |
|  | RM'000    | RM'000    | RM'000  | %        | RM'000         | RM'000    | RM'000  | %      |
| Revenue                                      | 107,591   | 80,037    | 27,554  | 34.4     | 107,591        | 80,037    | 27,554  | 34.4   |
| Result from operating activities             | 5,009     | 9,894     | (4,885) | (49.4)   | 5,009          | 9,894     | (4,885) | (49.4) |
| Profit before tax                            | 5,186     | 10,451    | (5,265) | (50.4)   | 5,186          | 10,451    | (5,265) | (50.4) |
| Profit after tax                             | 4,183     | 8,128     | (3,945) | (48.5)   | 4,183          | 8,128     | (3,945) | (48.5) |
| Profit attributable to owners of the Company | 4,213     | 8,137     | (3,924) | (48.2)   | 4,213          | 8,137     | (3,924) | (48.2) |

For the first quarter ended 30 September 2017 (1QFY2018), revenue jumped to record high by 34.4% to RM107.6 million in comparison to the guarter in the preceding year due to additional sales contribution from the Sexual Wellness segment.

Sales contributed by Sexual Wellness segment grew by 38.3% to RM99.1 million for the current quarter as compared to the same period a year ago. Competitive pricing strategy to capture tender orders during the challenging climate continued to expand our market share in the tender market. Correspondingly, tender shipments to Asia and Africa regions increased during the quarter.

Revenue contribution from Medical and Other segments remain stable at RM7.0 million and RM1.5 million respectively for the current quarter as compared to the same period a year ago.

Result from operating activities was lower due to pressure on tender prices and rising production costs coupled with higher distribution and administrative expenses. Distribution and administrative expenses pertaining to efforts to build Own Brands through advertisement, hiring of human capital and expansion of our distribution network continued to impact profitability. Net foreign exchange losses was minimal at RM41,000 for the current quarter as compared to net gain of RM1.1 million in the same period a year ago. Correspondingly, profit before tax, profit after tax and profit attributable to owners of the Company were also lower.

## B2. Variance of results for the current quarter ended 30 June 2018 against the immediate preceding quarter

|  | 3 MONTHS ENDED |           |        |      |  |  |
|--|----------------|-----------|--------|------|--|--|
|  | 30.9.2017      | 30.6.2017 | Varian | ce   |  |  |
|  | RM'000         | RM'000    | RM'000 | %    |  |  |
| Revenue                                      | 107,591        | 91,633    | 15,958 | 17.4 |  |  |
| Result from operating activities             | 5,009          | 3,693     | 1,316  | 35.6 |  |  |
| Profit before tax                            | 5,186          | 3,800     | 1,386  | 36.5 |  |  |
| Profit after tax                             | 4,183          | 3,008     | 1,175  | 39.1 |  |  |
| Profit attributable to owners of the Company | 4,213          | 2,900     | 1,313  | 45.3 |  |  |

Revenue in 1QFY2018 increased by 17.4% or RM16.0 million as compared to the previous quarter. Sales from the Sexual Wellness segment increased by 18.5% or RM15.1 million due to stronger demand for condoms. Gross profit margin remained stable at 26% due to pricing pressures in the tender segment. Distribution expenses had increased due to higher freight costs for shipments to Africa and Asia as well as the marketing cost for the launch of the MyOne range of condoms in US via an ecommerce platform. Net foreign exchange losses was minimal at RM41,000 in the current quarter as compared to losses of RM0.6 million in the previous quarter. Profit before tax, profit after tax and profit attributable to owners of the Company were higher as a result of better performance during the quarter.

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## NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### B3. a) Group's Prospects for the financial year ending 30 June 2018 ("FYE 2018")

The Group remains optimistic about the prospects in FYE 2018 and that the challenging climate experienced over the last few months will result in industry consolidation in the long run. We are encouraged by the tender orders that we have captured due to our aggressive pricing strategy over the last few months and are optimistic that we will be in an advantageous position when pricing in the tender market recovers in the medium term. New innovations including the production of ultrathin condoms is expected to contribute positively to our OEM business segment in the form of higher selling prices. Our branded segment is also expected to expand via new product launches such as the recently launched MyOne range of fitted condoms in the US as well as new market entries that are constantly expected throughout the course of the FYE2018.

## b) Forecast or target previously announced

The disclosure requirements are not applicable for the current quarter and financial period-to-date.

#### B4. Statement of the Board of Directors' opinion on achievement of forecast or target

The disclosure requirements are not applicable for the current quarter and financial period-to-date.

#### B5. Profit forecast or profit guarantee

No profit forecast or profit guarantee was published.

### B6. Tax expense

|  | 3 MONTHS ENDED      |                     | PERIOD-TO-DATE      |                     |
|--|---------------------|---------------------|---------------------|---------------------|
|  | 30.9.2017<br>RM'000 | 30.9.2016<br>RM'000 | 30.9.2017<br>RM'000 | 30.9.2016<br>RM'000 |
| Current tax expenses - Current period                                  | 1,759               | 2,299               | 1,759               | 2,299               |
| Deferred taxation: - Origination and reversal of temporary differences | (756)               | 24                  | (756)               | 24                  |
|  | 1,003               | 2,323               | 1,003               | 2,323               |

The Group effective tax rate is lower than statutory tax rate mainly due to profit generated by foreign subsidiaries with lower tax rates for the current quarter and financial period-to-date.

#### B7. Status of corporate proposals

There were no other corporate proposals pending completion at the date of this report.

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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

## B8. Loans and borrowings (secured)

The Group's loans and borrowings as at end of the reporting year were as follows:

| io and portains and somethings |                 | Foreign | 30.9.2017 Foreign Currency |         | 30.9.2016<br>Foreign<br>Currency |  |
|--------------------------------|-----------------|---------|----------------------------|---------|----------------------------------|--|
|                                | Denominated in  | in'000  | RM'000                     | in'000  | RM'000                           |  |
| Non-current                    |                 |         |                            |         |                                  |  |
| Term Loan                      | RM              | N/A     | 2,111                      | N/A     | 2,724                            |  |
|                                | Thai Baht (1)   |         | 4,488                      | 64,706  | 7,696                            |  |
|                                | USD (1)         |         | 2,913                      | 893     | 3,665                            |  |
|                                |                 |         | 9,512                      |         | 14,085                           |  |
| Hire Purchase                  | RM              | N/A     | 520                        |         | 804                              |  |
|                                |                 |         | 10,032                     |         | 14,889                           |  |
| Current                        |                 |         |                            |         |                                  |  |
| Term Loan                      | RM              | N/A     | 679                        | N/A     | 1,383                            |  |
| rom Loan                       | Thai Baht (1)   |         | 3,677                      | 38,953  | 4,633                            |  |
|                                | USD (1)         | ,       | 1,182                      | 153     | 629                              |  |
|                                | 002             |         | 5,538                      | .00     | 6,645                            |  |
| Hire Purchase                  | RM              |         | 602                        |         | 992                              |  |
| Banker acceptance              | Thai Baht (1)   | 25,653  | 3,247                      | _       | -                                |  |
|                                | USD (1)         | •       | -,                         | 594     | 2,449                            |  |
|                                |                 |         | 9,387                      |         | 10,086                           |  |
| Total                          |                 |         |                            |         |                                  |  |
| Term Loan                      | RM              | N/A     | 2,790                      | N/A     | 4,107                            |  |
| rom Loan                       | Thai Baht (1)   |         | 8,165                      | 103,659 | 12,329                           |  |
|                                | USD (1)         | -       | 4,095                      | 1,046   | 4,294                            |  |
|                                | 002             | 0.0     | 15,050                     | 1,010   | 20,730                           |  |
| Hire Purchase                  | RM              | N/A     | 1,122                      | N/A     | 1,796                            |  |
| Banker acceptance              | Thai Baht (1)   |         | 3,247                      | -       | -                                |  |
| _ 2                            | USD (1)         | -       | -,                         | 594     | 2,449                            |  |
|                                |                 |         | 19,419                     |         | 24,975                           |  |
|                                |                 |         |                            |         | ,                                |  |
|                                | 100 Thai Baht t | to 1 RM | 12.66                      |         | 11.89                            |  |
|                                | 1 USD to 1 RM   |         | 4.22                       |         | 4.11                             |  |

Notes:

There is no new term loan drawdown during the period. Loan and borrowings were paid based on the agreed installments.

## B9. Changes in material litigation

There was no material litigation as at the date of this report.

## B10. Dividend proposed

No dividend was proposed in respect of the current financial period

<sup>(1)</sup> Converted at the respective exchange rate prevailing as at period ended

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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

# B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

# B11. Earnings per share ("EPS")

Basic EPS is calculated by dividing the profit for the period attributable to owners of the Company by the weighted average number of ordinary shares of the Company during the financial period.

|  | 3 MONTHS ENDED |           | PERIOD-TO-DATE |           |
|--|----------------|-----------|----------------|-----------|
|  | 30.9.2017      | 30.9.2016 | 30.9.2017      | 30.9.2016 |
| Profit attributable to ordinary shareholders of the Company (RM'000) | 4,213          | 8,137     | 4,213          | 8,137     |
| Weighted average number of ordinary shares ('in million)             | 1,002          | 1,002     | 1,002          | 1,002     |
| Basic EPS (sen)  | 0.42           | 0.81      | 0.42           | 0.81      |

The basic EPS and the diluted EPS are the same for the period as the Company has no dilutive potential ordinary shares as of the end of the reporting period.

#### B12. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements of the Company and its subsidiaries for the financial year ended 30 June 2017 were not qualified.

## B13. Profit for the period is arrived at after crediting / (charging)

|     |  | 3 MONTHS ENDED |           | PERIOD-TO-DATE |           |
|-----|--|----------------|-----------|----------------|-----------|
|     |  | 30.9.2017      | 30.9.2016 | 30.9.2017      | 30.9.2016 |
|     |  | RM'000         | RM'000    | RM'000         | RM'000    |
| (a) | Interest income                            | 418            | 856       | 418            | 856       |
| (b) | Other income including investment income   | -              | -         | -              | -         |
| (c) | Interest expense                           | (241)          | (299)     | (241)          | (299)     |
| (d) | Depreciation and amortization              | (3,478)        | (2,098)   | (3,478)        | (2,098)   |
| (e) | Impairment loss on receivables             | (6)            | -         | (6)            | -         |
| (f) | Provision for and write off of inventories | (26)           | -         | (26)           | -         |
| (g) | Gain on loss on disposal of quoted or      |                |           |                |           |
|     | unquoted investments or properties         | -              | -         | -              | -         |
| (h) | Impairment of assets                       | -              | -         | -              | -         |
| (i) | Foreign exchange (loss) / gain             | (354)          | 1,621     | (354)          | 1,621     |
| (j) | Gain / (Loss) on derivatives               | 313            | (491)     | 313            | (491)     |
| (k) | Rental expenses                            | (995)          | (813)     | (995)          | (813)     |
| (m) | Exceptional items                          |                |           |                |           |
|     |  |                |           |                |           |

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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

# B14. Realised and unrealised profit/(losses) disclosure

|  | AS AT<br>30.9.2017<br>RM'000 | AS AT<br>30.6.2017<br>RM'000 |
|--|------------------------------|------------------------------|
| Total retained earnings of the Company and subsidiary companies: |                              |                              |
| - Realised   | 270,401                      | 263,211                      |
| - Unrealised   | (2,913)                      | (3,119)                      |
|  | 267,488                      | 260,092                      |
| Consolidated adjustments   | (122,735)                    | (119,552)                    |
| Total retained earnings  | 144,753                      | 140,540                      |

By order of the Board 24 Nov 2017