

### **HLIB** Research

PP 9484/12/2012 (031413)

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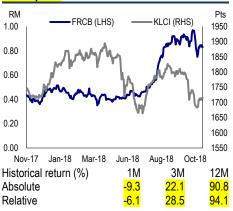
# BUY (Maintain)

larget Price:	KIVI 1.10
Previously:	RM1.05
<b>Current Price:</b>	RM0.91
Capital upside	30.4%
Dividend yield	2.0%
Expected total return	32.4%

Sector coverage: Technology

**Company description:** Frontken is a leading surface engineering service provider in semiconductor and O&G markets.

### Share price



### Stock information

Bloomberg ticker	FRCB MK
Bursa code	0128
Issued shares (m)	<mark>1,048</mark>
Market capitalisation (RM m)	<mark>870</mark>
3-mth average volume ('000)	<mark>21,477</mark>
SC Shariah compliant	Yes

### Major shareholders

Dazzle Clean	<mark>27.8%</mark>
Ooi Keng Thye	<mark>14.5%</mark>
CIMB Group Holdings Bhd	<mark>4.7%</mark>

### Earnings summary

FYE (Dec)	FY18	FY19f	FY20f
PATMI – core (RM m)	54.4	62.0	66.6
EPS – core (sen)	5.2	5.9	6.3
P/E (x)	17.5	15.4	14.3

# **Frontken Corporation**

## All-time high results beat, auspicious outlook

Bucking seasonality, 4Q18 performance was strongest ever and lifted FY18 core net profit to RM54m (+59% YoY) which tops expectations. Declared second single dividend of 0.8 sen per share. This outstanding performance was mainly driven by stronger semiconductor contribution while O&G exhibited resiliency with third consecutive quarterly profit in 4Q18. Upward forecast revisions have led to higher TP of RM1.18 (20x of FY19 EPS). Maintain BUY.

**Above expectations.** FY18 revenue of RM327m translated into a stronger-than-expected core net profit of RM54m, accounting for 120% of HLIB and street full year forecasts, respectively. Again, 4Q18 performance was the third back-to-back record breaking quarter in terms of both top and bottom lines.

**Dividend.** Declared a second single tier dividend of 0.8 (4Q17: none) sen per share. The entitlement and distribution dates will be announced at a later date. YTD dividend amounted to 1.5 (FY17: 0.5) sen per share, representing 30% payout yielding 1.7% at current price.

**QoQ.** Turnover increased 3% to reach RM89m thanks to higher contributions from Singapore, more than sufficient to offset the weakness elsewhere. After one-off adjustments, core net profit grew 31% to RM20m attributable to improved margins on the back of better economies of scale.

**YoY.** Top line gained 10% driven by Singapore and Malaysia's contributions, which expanded 41% and 25% supported by both semiconductor and O&G businesses. Taiwan recorded marginally lower revenue of 1% due to weaker RM against TWD but at constant currency, it actually grew 2%. As a result, core earnings swelled by 83% on the back of operational excellence, lower D&A, net interest income and lower MI with increased stake in AGTC.

**YTD.** Revenue accelerated 10% supported by Taiwan (+9%), Malaysia (+15%) and Singapore (+17%) leveraging on stronger semiconductor demand. After excluding non-core items, bottom line spiked 59% to RM54m for the same reason mentioned above.

**AGTC stake.** Acquired additional 278k shares (or 0.82%) for RM1.2m in November 2018, increasing its interest to 89.59%.

**O&G** recovery. Record third consecutive quarterly profit with RM2.0m in 4Q18 bringing YTD PAT to RM2.3m. We believe the turnaround story remains intact and this performance is sustainable going forward considering Brent crude price remains stable at current levels.

**Prospects.** Despite concerns surrounding trade tension and softer economic outlook, management believes its momentum will continue and cautiously optimistic in FY19 while focus on the quality of services and cost management to stay competitive.

**Forecast.** FY19-20 EPS were revised upward by 13% and 9%, respectively based on latest data points.

Reiterate **BUY** with a higher TP of **RM1.18** (pegged to 20x of FY19 EPS), reflecting the earnings revision. We expect Frontken to experience multi-year growth ahead on the back of (1) sustainable global semiconductor market outlook; (2) robust fab investment; (3) leading edge technology (7nm and below); (4) O&G recovery; and (5) strong balance sheet (net cash of RM138m or 13 sen per share).

### **Financial Forecast**

Property   Property	Financial Fored	cast										
FYE Dec	• • •	erwise stated										
Revenue   296.6   327.2   358.2   378.1   349.9   Revenue   80.4   70.9   81.8   85.9   887.			=>//-			=>/0/4						
COOS												
EBITDA												
DAA   (18-5)   (17-3)   (16-5)   (15-8)   (15-												
EBIT   Methinerest Income												
Net Interest Income   (0.1)			, ,		, ,							
Associates   0.0   0.												
PBT												
Tax												
Net Profit   166   467   67.3   72.2   77.3   Net Profit   11.3   7.2   13.3   16.5   20.0   Nil   14.4   10.9   12.2   11.3												
PATAMI	Net Profit											
PATAMI	MI	(6.6)	(4.7)	(5.3)	(5.6)	(5.9)	MI	(1.4)	(0.9)	(1.2)	(1.3)	(1.3)
Basic Shares (m)	PATAMI	29.9			66.6		PATAMI					
Basic Shares (m)	Exceptionals	4.4		0.0	0.0	0.0	Exceptionals	0.9		0.7	(0.2)	0.9
Rep EPS (sen)	Adj PATAMI	34.3	54.4	62.0	66.6	71.4	Adj PATAMI	10.7	7.1	12.8	15.0	19.6
Adj EPS (sen)   3.3   5.2   5.9   6.3   6.8   Adj EPS (sen)   1.0   0.7   1.2   1.4   1.9												
Balance sheet   FY17												
Salance sheet   FYE Dec												
FYE Dec	Adj FD EPS (sen)	3.3	5.2	5.9	6.3	6.8	Adj FD EPS (sen)	1.0	0.7	1.2	1.4	1.9
Cash   1193   1330   186.0   241.9   300.7   PER (x)   31.9   18.2   15.4   14.3   13.4     Receivables   91.7   106.8   117.8   123.6   129.8   Core PER (x)   27.8   17.5   15.4   14.3   13.4     Inventories   13.5   13.7   14.1   14.8   15.5   ED PER (x)   27.8   17.5   15.4   14.3   13.4     Inventories   13.5   13.7   14.1   14.8   15.5   ED PER (x)   27.8   17.5   15.4   14.3   13.4     Inventories   15.0   140.4   133.9   128.1   122.9   Net DY (%)   0.6   1.7   2.0   2.1   2.3     Intangibles   33.8	Balance sheet						Valuation Ratios					
Receivables	FYE Dec	FY17	FY18	FY19f	FY20f	FY21f	FYE Dec	FY17	FY18	FY19f	FY20f	FY21f
Investment	Cash	119.3	133.0	186.0	241.9	300.7	PER (x)	31.9	18.2	15.4	14.3	13.4
PNEMEMENT   2.0   0.0   0.0   0.0   0.0   0.0   DPS (sen)   0.5   1.5   1.8   1.9   2.0	Receivables	91.7		117.8			Core PER (x)		17.5	15.4	14.3	13.4
PPE   150.0	Inventories		13.7		14.8							
Intangibles   33.8												
Other Assets   20.8   27.4   27.4   27.4   27.4   27.4   27.6   PBOok (x)   3.4   2.9   2.6   2.3   2.1     Total Assets   431.1   455.1   512.8   569.5   630.1   FCF/share (sen)   4.6   5.3   6.8   7.2   7.6     Payables   79.8   82.4   91.6   96.2   101.0   FCF/share (sen)   4.6   5.3   6.8   7.2   7.6     Payables   79.8   82.4   91.6   96.2   101.0   FCF/share (sen)   4.6   5.1   5.9   7.5   8.0   8.4     ST borrowings   21.9   3.9   3.9   3.9   3.9   Mkt Cap   953.0   953.0   953.0   953.0   953.0   953.0     Differ Liabilities   11.8   16.5												
Total Assets							Book/share (sen)					
Payables   79.8   82.4   91.6   96.2   101.0   FCF yield (%)   5.1   5.9   7.5   8.0   8.4												
ST borrowings   21.9   3.9   3.9   3.9   3.9   3.9   Mkt Cap   953.0												
Cashflow Analysis   Type   T												
Content   Cont												
Total liabilities   125.1   110.4   119.6   124.1   128.9   EV/EBITDA (x)   13.4   9.0   7.7   6.8   6.0	•											
Shareholders   Funds   281.6   325.0   368.3   414.8   464.7   ROE (%)   12.2   16.7   16.8   16.1   15.4     MI												
Mil   24.4   19.6   24.9   30.6   36.5   Current Ratio (x)   2.2   2.9   3.3   3.8   4.3     Total S/H Equity   306.0   344.6   393.3   445.4   501.2   Quick Ratio (x)   2.1   2.8   3.2   3.7   4.1     Ttl Liab&S/H Funds   431.1   455.1   512.8   569.5   630.1   Interest Cover (x)   49.7   132.5   246.1   262.9   280.2      Cashflow Analysis   FYE Dec   FY17   FY18   FY19f   FY20f   FY21f     EBITDA   64.7   92.6   101.0   106.1   111.4   Sales Growth (%)   10.3   9.5   5.0   5.0     Tax Paid   (7.9)   (14.2)   (18.0)   (19.3)   (20.7)   EBITDA Growth (%)   43.1   9.1   5.0   5.0     Other Ratios   FY20f   FY21f   FY20f   FY21f   FY20f   FY20f												
Total S/H Equity   306.0   344.6   393.3   445.4   501.2   Quick Ratio (x)   2.1   2.8   3.2   3.7   4.1     Til Liab&S/H Funds   431.1   455.1   512.8   569.5   630.1   Interest Cover (x)   49.7   132.5   246.1   262.9   280.2     Cashflow Analysis   FYE Dec   FY17   FY18   FY19f   FY20f   FY21f     EBITDA   64.7   92.6   101.0   106.1   111.4   Sales Growth (%)   10.3   9.5   5.0   5.0     Tax Paid   (7.9)   (14.2)   (18.0)   (19.3)   (20.7)   EBITDA Growth (%)   43.1   9.1   5.0   5.0     WC Changes   6.9   (14.6)   (2.1)   (2.0)   (2.1)   EBIT Growth (%)   63.9   12.8   7.3   7.0     CFO   69.0   63.3   81.7   86.0   90.3   Net Profit Growth (%)   56.6   18.1   7.3   7.0     FCF   48.9   55.8   71.7   76.0   80.3   EBITDA Margin (%)   21.8   28.3   28.2   28.2     CAPEX (CF)   (20.2)   (7.5)   (10.0)   (10.0)   (10.0)   (10.0)   EBIT Margin (%)   15.6   23.1   23.8   24.3   24.8     Other   1.3   7.5   0.0   0.0   0.0   0.0   PBT Margin (%)   12.3   17.4   18.8   19.2   19.6     CFI   (32.1)   (7.1)   (10.0)   (10.0)   (10.0)   (10.0)   Net Profit Margin (%)   12.3   17.4   18.8   19.2   19.6     CFF   (8.4)   (27.8)   (18.7)   (20.1)   (21.5)   (21							` '					
Tit Liab&S/H Funds   431.1   455.1   512.8   569.5   630.1   Interest Cover (x)   49.7   132.5   246.1   262.9   280.2												
Cashflow Analysis           FYE Dec         FY17         FY18         FY19f         FY20f         FY21f         Sales Growth (%)         10.3         9.5         5.0         5.0           Tax Paid         (7.9)         (14.2)         (18.0)         (19.3)         (20.7)         EBITDA Growth (%)         43.1         9.1         5.0         5.0           WC Changes         6.9         (14.6)         (2.1)         (2.0)         (2.1)         EBITDA Growth (%)         62.8         12.3         6.8         6.6           Other         5.3         (0.4)         0.8         1.2         1.7         PBT Growth (%)         63.9         12.8         7.3         7.0           CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2           CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         10.0         BIT Margin (%)         15.6         23.0         23.6         24.0         24.4												
FYE Dec         FY17         FY18         FY19f         FY20f         FY21f         FYE Dec         FY17         FY18         FY19f         FY20f         FY21f           EBITDA         64.7         92.6         101.0         106.1         111.4         Sales Growth (%)         10.3         9.5         5.0         5.0           Tax Paid         (7.9)         (14.2)         (18.0)         (19.3)         (20.7)         EBITDA Growth (%)         43.1         9.1         5.0         5.0           WC Changes         6.9         (14.6)         (2.1)         (2.0)         (2.1)         EBIT Growth (%)         62.8         12.3         6.8         6.6           Other         5.3         (0.4)         0.8         1.2         1.7         PBT Growth (%)         63.9         12.8         7.3         7.0           CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBIT DA Margin (%)         21.8         28.3         28.2         28.2         28.2         28.2         28.2         24.0         24.4												
EBITDA         64.7         92.6         101.0         106.1         111.4         Sales Growth (%)         10.3         9.5         5.0         5.0           Tax Paid         (7.9)         (14.2)         (18.0)         (19.3)         (20.7)         EBITDA Growth (%)         43.1         9.1         5.0         5.0           WC Changes         6.9         (14.6)         (2.1)         (2.0)         (2.1)         EBIT Growth (%)         62.8         12.3         6.8         6.6           Other         5.3         (0.4)         0.8         1.2         1.7         PBT Growth (%)         63.9         12.8         7.3         7.0           CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2         28.2         28.2         28.2         28.2         28.2         28.2         28.2         28.2         28.2         24.3         24.8         24.3         24.8         24.3         24.8         24.3         24.8		FY17	FY18	FY19f	FY20f	FY21f		FY17	FY18	FY19f	FY20f	FY21f
Tax Paid         (7.9)         (14.2)         (18.0)         (19.3)         (20.7)         EBITDA Growth (%)         43.1         9.1         5.0         5.0           WC Changes         6.9         (14.6)         (2.1)         (2.0)         (2.1)         EBIT Growth (%)         62.8         12.3         6.8         6.6           Other         5.3         (0.4)         0.8         1.2         1.7         PBT Growth (%)         63.9         12.8         7.3         7.0           CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2           CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         (10.0)         EBIT Margin (%)         15.6         23.0         23.6         24.0         24.4           Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         Net Profit Margin (%)         15.6         23.1         23.8         24.3         24.8           Other												
WC Changes         6.9         (14.6)         (2.1)         (2.0)         (2.1)         EBIT Growth (%)         62.8         12.3         6.8         6.6           Other         5.3         (0.4)         0.8         1.2         1.7         PBT Growth (%)         63.9         12.8         7.3         7.0           CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2           CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         (10.0)         EBIT Margin (%)         15.6         23.0         23.6         24.0         24.4           Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         PBT Margin (%)         15.6         23.1         23.8         24.3         24.8           Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6												
Other         5.3         (0.4)         0.8         1.2         1.7         PBT Growth (%)         63.9         12.8         7.3         7.0           CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2           CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         (10.0)         EBIT Margin (%)         15.6         23.0         23.6         24.0         24.4           Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         PBT Margin (%)         15.6         23.1         23.8         24.3         24.8           Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6           CFI         (32.1)         (7.1)         (10.0)         (10.0)         (10.0)         Net Debt/Equity (%)         N Cash         N Cash         N Cash         N Cash         N Cash<												
CFO         69.0         63.3         81.7         86.0         90.3         Net Profit Growth (%)         56.6         18.1         7.3         7.0           FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2           CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         (10.0)         EBIT Margin (%)         15.6         23.0         23.6         24.0         24.4           Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         PBT Margin (%)         15.6         23.1         23.8         24.3         24.8           Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6           CFI         (32.1)         (7.1)         (10.0)         (10.0)         (10.0)         Net Debt/Equity (%)         N Cash         N Cash <td></td>												
FCF         48.9         55.8         71.7         76.0         80.3         EBITDA Margin (%)         21.8         28.3         28.2         28.2         28.2           CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         (10.0)         EBIT Margin (%)         15.6         23.0         23.6         24.0         24.4           Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         PBT Margin (%)         15.6         23.1         23.8         24.3         24.8           Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6           CFI         (32.1)         (7.1)         (10.0)         (10.0)         (10.0)         Net Debt/Equity (%)         N Cash         <												
CAPEX (CF)         (20.2)         (7.5)         (10.0)         (10.0)         (10.0)         EBIT Margin (%)         15.6         23.0         23.6         24.0         24.4           Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         PBT Margin (%)         15.6         23.1         23.8         24.3         24.8           Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6           CFI         (32.1)         (7.1)         (10.0)         (10.0)         (10.0)         Net Debt/Equity (%)         N Cash         N Ca								21.8				
Acquisitions         (13.3)         (7.1)         0.0         0.0         0.0         0.0         PBT Margin (%)         15.6         23.1         23.8         24.3         24.8           Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6           CFI         (32.1)         (7.1)         (10.0)         (10.0)         (10.0)         Net Debt/Equity (%)         N Cash         N Ca												
Other         1.3         7.5         0.0         0.0         0.0         Net Profit Margin (%)         12.3         17.4         18.8         19.2         19.6           CFI         (32.1)         (7.1)         (10.0)         (10.0)         (10.0)         Net Debt/Equity (%)         N Cash	` ,											
Dividend         (5.2)         (10.0)         (18.7)         (20.1)         (21.5)         CAPEX/Sales (%)         6.8         2.3         2.8         2.7         2.5           Debt changes         0.0         (16.7)         0.0												
Dividend         (5.2)         (10.0)         (18.7)         (20.1)         (21.5)         CAPEX/Sales (%)         6.8         2.3         2.8         2.7         2.5           Debt changes         0.0         (16.7)         0.0												
Debt changes       0.0       (16.7)       0.0       0.0       0.0         Other       (3.2)       (1.1)       0.0       0.0       0.0         CFF       (8.4)       (27.8)       (18.7)       (20.1)       (21.5)												
Other (3.2) (1.1) 0.0 0.0 0.0 CFF (8.4) (27.8) (18.7) (20.1) (21.5)					, ,		, ,					
CFF (8.4) (27.8) (18.7) (20.1) (21.5)	Other	(3.2)										
	CFF		(27.8)	(18.7)								
	Net Cashflow	28.6	28.4	53.0	55.9	58.8						

Figure #1 Quarterly results comparison

FYE Dec (RM m)	4Q17	3Q18	4Q18	QoQ	YoY	FY17	FY18	YoY
Revenue	80.4	85.9	88.7	3.3	10.3	296.6	327.2	10.3
EBITDA	18.4	24.7	28.5	15.3	54.7	64.7	92.6	43.1
EBITDA Margin	22.9	28.8	32.1			21.8	28.3	
EBIT	13.7	20.5	24.2	18.1	76.6	46.2	75.3	62.8
PBT	13.6	20.6	24.4	18.3	79.1	46.1	75.6	63.9
PAT	11.3	16.5	20.0	21.0	77.7	36.4	57.0	56.6
Reported PATMI	9.8	15.2	18.7	23.0	90.1	29.9	52.3	75.0
Core PATMI	10.7	15.0	19.6	30.8	82.9	34.3	54.4	58.9
Reported EPS (sen)	0.9	1.4	1.8	23.0	90.1	2.8	5.0	75.0
Core EPS (sen)	1.0	1.4	1.9	30.8	82.9	3.3	5.2	58.9

Bursa, HLIB Research

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### Stock rating definitions

BUY

Expected absolute return of +10% or more over the next 12 months.

HOLD

Expected absolute return of -10% to +15% over the next 12 months.

SELL

Expected absolute return of -10% or less over the next 12 months.

**UNDER REVIEW**Rating on the stock is temporarily under review which may or may not result to a change from the previous rating.

**NOT RATED** Stock is not or no longer within regular coverage.

### Sector rating definitions

OVERWEIGHT Sector expected to outperform the market over the next 12 months.

NEUTRAL Sector expected to perform in-line with the market over the next 12 months.

UNDERWEIGHT Sector expected to underperform the market over the next 12 months.