

Pharmaniaga Berhad (467709-M)

UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT

For the quarter ended 30 June 2018	Current Period		Cumulative Period	
	2018	2017	2018	2017
	RM'000	RM'000	RM'000	RM'000
Revenue	582,729	517,967	1,200,652	1,136,261
Cost of sales	(500,307)	(450,256)	(1,026,349)	(974,130)
Gross profit	82,422	67,711	174,303	162,131
Other income	165	100	867	1,768
Operating expenses	(62,339)	(51,302)	(118,744)	(113,319)
Finance costs	(8,486)	(6,414)	(16,037)	(12,795)
Interest income	208	55	288	142
Profit before zakat and taxation	11,970	10,150	40,677	37,927
Zakat	(981)	(100)	(981)	(100)
Taxation	(5,223)	(299)	(16,341)	(8,818)
Profit for the period	5,766	9,751	23,355	29,009
Profit for the period attributable to:				
Owners of the parent	5,394	9,520	22,980	28,443
Non-controlling interests	372	231	375	566
Profit for the period	5,766	9,751	23,355	29,009
Earnings per share - sen				
- Basic	2.08	3.67	8.84	10.97
- Diluted	2.07	3.66	8.82	10.94

The Unaudited Condensed Consolidated Income Statement should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the quarter ended 30 June 2018	Current Period		Cumulative Period	
	2018	2017	2018	2017
	RM'000	RM'000	RM'000	RM'000
Profit for the period	5,766	9,751	23,355	29,009
<u>Other comprehensive gain/(loss), net of tax</u>				
Items that may be subsequently reclassified to profit or loss				
Foreign currency translation difference of foreign operations	1,169	(3,813)	(6,299)	(4,608)
Recognition of actuarial gain/(loss)	365	(367)	307	(344)
	<u>1,534</u>	<u>(4,180)</u>	<u>(5,992)</u>	<u>(4,952)</u>
Total comprehensive income for the period	7,300	5,571	17,363	24,057
Attributable to:				
Owners of the parent	6,751	6,388	17,756	24,862
Non-controlling interests	549	(817)	(393)	(805)
Total comprehensive income for the period	7,300	5,571	17,363	24,057

The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	As at 30 June 2018	As at 31 December 2017
	RM'000	RM'000
ASSETS		
Non-current assets		
Property, plant and equipment	408,225	410,854
Prepaid lease payments	2,129	2,281
Intangible assets	381,208	365,394
Receivables	16,309	15,146
Deferred tax assets	33,228	35,437
	841,099	829,112
Current assets		
Inventories	516,998	484,993
Receivables	505,799	246,703
Tax recoverable	17,960	19,049
Deposits, cash and bank balances	27,395	27,893
	1,068,152	778,638
TOTAL ASSETS	1,909,251	1,607,750
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the Company		
Share capital	146,213	146,213
Reserves	373,980	381,833
Shareholders' equity	520,193	528,046
Non-controlling interests	18,497	19,081
Total equity	538,690	547,127
Non-current liabilities		
Loans and borrowings	192	401
Payables	-	457
Deferred tax liabilities	59,023	52,999
Provision for defined benefit plan	8,392	8,977
Contract liabilities	4,827	4,864
	72,434	67,698
Current liabilities		
Payables	620,142	546,219
Amount due to immediate holding company	234	725
Current tax liabilities	2,031	1,494
Contract liabilities	549	571
Loans and borrowings	675,171	443,916
	1,298,127	992,925
Total liabilities	1,370,561	1,060,623
TOTAL EQUITY AND LIABILITIES	1,909,251	1,607,750

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to shareholders of the Company							
	<----- Non-distributable ----->				Distributable		Non-controlling	Total
For the period ended 30 June 2018	Share Capital	Share Premium	Exchange Reserve	Share Reserve	Retained Earnings	Total	Interests	Equity
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2018	146,213	-	3,239	10,527	368,067	528,046	19,081	547,127
- Net profit for the financial period	-	-	-	-	22,980	22,980	375	23,355
- Other comprehensive (loss)/income	-	-	(5,436)	-	212	(5,224)	(768)	(5,992)
Total comprehensive (loss)/ income for the financial period	-	-	(5,436)	-	23,192	17,756	(393)	17,363
<u>Transactions with owners</u>								
Share options granted under Share Option Plan	-	-	-	1,021	-	1,021	-	1,021
Shares granted under Long Term Incentive Plan	-	-	-	1,950	-	1,950	-	1,950
Dividends	-	-	-	-	(28,580)	(28,580)	(191)	(28,771)
Total transactions with owners for the financial period	-	-	-	2,971	(28,580)	(25,609)	(191)	(25,800)
At 30 June 2018	146,213	-	(2,197)	13,498	362,679	520,193	18,497	538,690
At 1 January 2017	129,688	14,266	15,319	5,821	365,537	530,631	28,776	559,407
Adjustments for effects of Companies Act 2016 (Note a)	14,266	(14,266)	-	-	-	-	-	-
- Net profit for the financial period	-	-	-	-	28,443	28,443	566	29,009
- Other comprehensive loss	-	-	(3,399)	-	(182)	(3,581)	(1,371)	(4,952)
Total comprehensive (loss)/ income for the financial period	-	-	(3,399)	-	28,261	24,862	(805)	24,057
<u>Transactions with owners</u>								
Issuance of shares by a subsidiary	-	-	-	-	-	-	20	20
Adjustments arising from the finalisation of purchase price allocation	-	-	-	-	-	-	282	282
Share options granted under Share Option Plan	-	-	-	3,106	-	3,106	-	3,106
Shares granted under Long Term Incentive Plan	-	-	-	761	-	761	-	761
Dividends	-	-	-	-	(18,156)	(18,156)	(256)	(18,412)
Total transactions with owners for the financial period	-	-	-	3,867	(18,156)	(14,289)	46	(14,243)
At 30 June 2017	143,954	-	11,920	9,688	375,642	541,204	28,017	569,221

Note a

With the Companies Act 2016 ("New Act") came into effect on 31 January 2017, the credit standing in the share premium account of RM14,266,000 has been transferred to the share capital account. Pursuant to subsection 618(3) of the New Act, the Company may exercise its right to use the credit amounts being transferred from share premium within 24 months after the commencement of the New Act.

The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the period ended 30 June 2018

	2018	2017
	RM'000	RM'000
Operating Activities		
Cash receipts from customers	938,866	1,050,191
Cash payments to suppliers and employees	(1,111,060)	(958,823)
Net cash (used in)/generated from operations	(172,194)	91,368
Interest paid	(14,951)	(12,518)
Tax paid	(5,894)	(13,476)
Zakat paid	(981)	(100)
Interest received	267	109
Net cash (used in)/generated from operating activities	(193,753)	65,383
Investing Activities		
Acquisition of a subsidiary	(404)	-
Purchase of property, plant and equipment	(6,223)	(15,472)
Purchase of intangible assets	(7,867)	(16,744)
Proceeds from disposal of property, plant and equipment	66	44
Net cash used in investing activities	(14,428)	(32,172)
Financing Activities		
Dividends paid to:		
- owners of the Company	(28,580)	(18,156)
- non-controlling interests of a subsidiary	(191)	(256)
Net drawdown/(repayment) of borrowings	237,336	(52,723)
Net cash generated from/(used in) financing activities	208,565	(71,135)
Net increase/(decrease) in cash and cash equivalents	384	(37,924)
Effects of exchange rate changes	(882)	(513)
Cash and cash equivalent at beginning of period	27,893	70,456
Cash and cash equivalent at end of period	27,395	32,019
Analysis of cash and cash equivalents		
Deposits, cash and bank balances	27,395	32,019

The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Part A - Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134")

A1. Basis of Preparation

These unaudited condensed consolidated interim financial statements for the period ended 30 June 2018 have been prepared in accordance with MFRS 134 Interim Financial Reporting, IAS 34 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia").

These unaudited condensed consolidated interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017. The explanatory notes attached to these condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2017.

A2. Significant Accounting Policies

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2017, except for the adoption of the following new published standards, amendments and Issues Committee ('IC') Interpretation to published standards that are effective for the Group's financial year beginning on or after 1 January 2018.

A2.1 Standards, amendments to published standards and IC Interpretation that are effective

On 1 January 2018, the Group applied the following new published standards, amendments and IC Interpretation to published standards:

Amendments to MFRS 2 'Share-based Payment'	Classification and Measurement of Share-based Payment Transaction
IC Interpretation 22	Foreign Currency Transactions and Advance Consideration
MFRS 9 'Financial Instruments'	
MFRS 15 'Revenue from Contracts with Customers'	

Except for the adoption of MFRS 9 and MFRS 15 as further explained below, the adoption of the above amendments and IC Interpretation to published standards did not have any significant impact on the current period or any prior period and is not likely to affect future periods.

i) MFRS 9 'Financial Instruments' replaces MFRS 139 'Financial Instruments: Recognition and Measurement'.

MFRS 9 retains but simplifies the mixed measurement model in MFRS 139 and establishes three primary measurement categories for financial assets: amortised cost, fair value through profit or loss and fair value through other comprehensive income ('OCI'). The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are always measured at fair value through profit or loss with an irrevocable option at inception to present changes in fair value in OCI (provided the instrument is not held for trading). A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest.

For liabilities, the standard retains most of the MFRS 139 requirements. These include amortised cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch.

MFRS 9 introduces an expected credit loss ('ECL') model on impairment for all financial assets that replaces the incurred loss impairment model used in MFRS 139. The ECL model is forward-looking and eliminates the need for a trigger event to have occurred before credit losses are recognised.

The Group has applied the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. The Group's provision matrix is based on its historical credit loss experience with trade receivables and contract assets of similar credit risk characteristics, adjusted for forward-looking factors specific to the category of debtors and the economic environment.

On the date of initial application, MFRS 9 did not affect the classification and measurement of the Group's financial assets and financial liabilities. As permitted by the transitional provisions of MFRS 9, the Group has elected not to restate comparative figures and thus if there are any adjustments, these adjustments shall be recognised in the opening retained earnings of the current period.

ii) MFRS 15 'Revenue from Contracts with Customers'

The Group has adopted MFRS 15 in the current period. The core principle in MFRS 15 is that an entity recognised revenue to depict the transfer of promised goods and services to customers for an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Revenue is recognised when a customer obtains control of goods or services, i.e. when the customer has the ability to direct the use of and obtain the benefits from the goods or services.

Based on the Group's assessment, the effects of applying the new standard on the Group's financial statements are as follows:

- Revenue relating to sales of good will be recognised when control of the products has transferred, being the point when the products are delivered to the customer. As the transfer of risks and rewards generally coincides with the transfer of control at a point in time, the timing and amount of revenue recognised for the sales of good under MFRS 15 does not have any impact on the current accounting policy.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

A2. Significant Accounting Policies (Cont'd)

A2.1 Standards, amendments to published standards and IC Interpretation that are effective (cont'd)

ii) MFRS 15 'Revenue from Contracts with Customers' (cont'd)

- Revenue relating to services will be recognised in the accounting period in which the services are rendered. Revenue from contracts include multiple deliverables, such as system and equipment design, planning, installation and commissioning contracts. It is therefore accounted for as a separate performance obligation under MFRS 15. The transaction price will be allocated to each performance obligation based on the stand-alone selling price. Revenue relating to revenue from contract will be recognised over time based on the entity's progress towards complete satisfaction of that performance obligation. If contracts include the installation of equipment, revenue for the equipment is recognised at a point in time when the equipment is delivered, the legal title has passed and the customer has accepted the equipment. Under MFRS 15, the revenue recognition for services does not have any impact on its current practice.

- In previous reporting periods, contract liabilities in relation to the grants received from certain government agencies to fund the purchase of certain intangible assets and property, plant and equipment of the Group and RoyalePharma cash vouchers issued were previously presented as deferred revenue. Accordingly, the presentation on Consolidated Statement of Financial Position has been changed to reflect the terminology of MFRS 15 and MFRS 9. Contract assets is presented within receivables in the Consolidated Statement of Financial Position.

In accordance with the transitional provisions in MFRS 15, the Group has elected to adopt the modified retrospective approach, requiring the cumulative impact of the adoption to be recognised in opening retained earnings of the current period and that comparatives will not be restated.

A2.2 Standards and amendments that have been issued but not yet effective

a) Financial year beginning on/after 1 January 2019

- i) MFRS 16 'Leases' supersedes MFRS 117 'Leases' and the related interpretations. Under MFRS 16, a lease is a contract (or part of a contract) that conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

MFRS 16 eliminates the classification of leases by the lessee as either finance leases (on balance sheet) or operating leases (off balance sheet). MFRS 16 requires a lessee to recognise a "right-of-use" of the underlying asset and a lease liability reflecting future lease payments for most leases. The right-of-use asset is depreciated in accordance with the principle in MFRS 116 'Property, Plant and Equipment' and the lease liability is accreted over time with interest expense recognised in the income statement.

For lessors, MFRS 16 retains most of the requirement in MFRS 117. Lessors continue to classify all leases as either operating leases or finance leases and account for them differently.

- ii) Annual improvements to MFRSs 2015 - 2017 Cycle (amendments to MFRS 3 'Business Combinations', MFRS 112 'Income Taxes' and MFRS 123 'Borrowing Costs')

- iii) Amendments to MFRS 119 'Employee Benefits' requires an entity to remeasure the net defined benefit liability (asset) when there is a plan amendment, curtailment or settlement, to determine past service cost or a gain or loss on settlement. The amendments specify that when an entity remeasures the net defined benefit liability (asset), the entity determines the current service cost and net interest for the remainder of the annual reporting period using the assumptions used for the remeasurement and net interest for the remainder of the annual reporting period on the basis of the remeasured net defined benefit liability (asset). The amendments further clarify how the requirements on accounting for a plan amendment, curtailment or settlement affect the asset ceiling requirements.

An entity shall apply Amendments to MFRS 119 prospectively and earlier application is permitted.

b) Financial year beginning on/after 1 January 2020

Amendments to References to the Conceptual Framework in MFRS Standards (amendments to MFRS 2 'Share-Based Payment', MFRS 3 'Business Combinations', MFRS 101 'Presentation of Financial Statements', MFRS 108 'Accounting Policies, Changes in Accounting Estimates and Errors', MFRS 134 'Interim Financial Reporting', MFRS 137 'Provisions, Contingent Liabilities and Contingent Assets', MFRS 138 'Intangible Assets', IC Interpretation 19 'Extinguishing Financial Liabilities with Equity Instruments' and IC Interpretation 22 'Foreign Currency Transactions and Advance Consideration')

The Group is assessing the impact of the above new standard and amendments to published standards on the financial statements of the Group in the year of initial adoption.

A3. Audit report in respect of the 2017 financial statements

The audit report on the Group's financial statements for the financial year ended 31 December 2017 was unqualified.

A4. Seasonal or cyclical factors

The Group's operations are not subject to any significant seasonal or cyclical factors.

A5. Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the period under review.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)**A6. Change in Estimates**

There were no material changes in estimates of amounts reported in the current financial period or previous financial year.

A7. Debt and equity securities

The Group did not undertake any issuance and/or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares in the current financial period.

A8. Dividends

On 28 March 2018, the Company paid a fourth interim dividend of 6.0 sen (2016: 3.0 sen) per share in respect of the financial year ended 31 December 2017 amounting to RM15.6 million (2016: RM7.8 million).

On 20 June 2018, the Company paid a first interim dividend of 5.0 sen (2017: 4.0 sen) per share in respect of the financial year ending 31 December 2018 amounting to RM13.0 million (2017: RM10.4 million).

For the second quarter, the Directors have declared a second interim dividend of 4.0 sen (2017: 4.0 sen) per share in respect of the financial year ending 31 December 2018. The dividend will be paid on 18 September 2018 to shareholders registered in the Register of Members at the close of business on 5 September 2018.

A9. Operating segments

Operating segments information for the period is as follows:

RM'000	Logistics and Distribution	Manufacturing	Indonesia	Eliminations	Total
2018					
Revenue					
External revenue	871,251	1,321	328,080	-	1,200,652
Inter-segment revenue	-	168,205	-	(168,205)	-
Total revenue	871,251	169,526	328,080	(168,205)	1,200,652
Results					
Segment results	17,353	36,037	6,243	-	59,633
Finance costs	(8,997)	(2,332)	(5,251)	543	(16,037)
Interest income	321	333	177	(543)	288
	8,677	34,038	1,169	-	43,884
Unallocated corporate expenses					(3,207)
Profit before zakat and taxation					40,677
Zakat					(981)
Taxation	(6,475)	(6,325)	(1,208)	(2,333)	(16,341)
Profit for the period					23,355
Timing of revenue recognition					
Goods or services transferred:					
- At a point in time	842,381	169,526	328,080	(168,205)	1,171,782
- Over time	28,870	-	-	-	28,870
	871,251	169,526	328,080	(168,205)	1,200,652
2017					
Revenue					
External revenue	783,713	1,465	351,083	-	1,136,261
Inter-segment revenue	-	92,144	-	(92,144)	-
Total revenue	783,713	93,609	351,083	(92,144)	1,136,261
Results					
Segment results	12,270	34,665	5,759	-	52,694
Finance costs	(8,175)	(768)	(4,286)	434	(12,795)
Interest income	182	378	16	(434)	142
	4,277	34,275	1,489	-	40,041
Unallocated corporate expenses					(2,114)
Profit before zakat and taxation					37,927
Zakat					(100)
Taxation	(3,414)	3,557	(1,394)	(7,567)	(8,818)
Profit for the period					29,009
Timing of revenue recognition					
Goods or services transferred:					
- At a point in time	771,626	93,609	351,083	(92,144)	1,124,174
- Over time	12,087	-	-	-	12,087
	783,713	93,609	351,083	(92,144)	1,136,261

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

A9. Operating segments (cont'd)

For Indonesia segment, the breakdown of segment revenue and results that is denominated in foreign currency and the currency exchange ratio used are as follows:

	Period Ended 30 June					
	2018			2017		
	IDR'000	Exchange ratio	RM'000	IDR'000	Exchange ratio	RM'000
Revenue	1,140,233,072	0.0288	328,080	1,061,442,841	0.0331	351,083
Segment results	4,062,828	0.0288	1,169	4,501,751	0.0331	1,489

A10. Carrying Amount of Revalued Assets

There has been no revaluation of property, plant and equipment during the current financial period.

A11. Subsequent Event

There was no subsequent event as at 17 August 2018 that will materially affect the financial statements of the financial period under review.

A12. Changes in the Composition of the Group

There were no changes in the composition of the Group for the financial period ended 30 June 2018.

A13. Contingent Liabilities

There is no other contingent liability has arisen since the financial year end.

A14. Commitments

The Group has the following commitments as at 30 June 2018:

	Authorised and contracted for RM'000	Authorised but not contracted for RM'000	Total RM'000
Property, plant and equipment	9,170	66,066	75,236
Intangible assets	458	-	458

A15. Financial Risk Management

All aspects of the Group's financial risk management objectives and policies are consistent with those disclosed in the audited financial statements as at and for year ended 31 December 2017.

A16. Intangible Assets

RM'000	Goodwill	Software	Capitalised development costs of work- in-progress	Manufacturing licence and trade name	Rights to supply	Intellectual property	Total
Cost							
At 1 January 2018	145,995	17,731	20,595	21,248	258,980	3,063	467,612
Additions	-	488	2,937	-	26,275	-	29,700
Transfer from property, plant and equipment	-	-	135	-	-	-	135
Foreign exchange adjustments	(2,983)	(236)	-	(1,102)	-	-	(4,321)
At 30 June 2018	143,012	17,983	23,667	20,146	285,255	3,063	493,126
Accumulated amortisation							
At 1 January 2018	-	3,873	18	8,497	76,990	187	89,565
Amortisation charged	-	630	6	1,089	9,063	102	10,890
Foreign exchange adjustments	-	(234)	-	(956)	-	-	(1,190)
At 30 June 2018	-	4,269	24	8,630	86,053	289	99,265
Accumulated impairment							
At 1 January/ 30 June 2018	12,653	-	-	-	-	-	12,653
Net carrying value							
At 30 June 2018	130,359	13,714	23,643	11,516	199,202	2,774	381,208
At 31 December 2017	133,342	13,858	20,577	12,751	181,990	2,876	365,394

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

B17. Performance Review

	Current Period			Cumulative Period		
	2018 RM'000	2017 RM'000	+/(-) %	2018 RM'000	2017 RM'000	+/(-) %
Revenue	582,729	517,967	12.5%	1,200,652	1,136,261	5.7%
Profit before interest and taxation	20,248	16,509	22.6%	56,426	50,580	11.6%
Profit before zakat and taxation	11,970	10,150	17.9%	40,677	37,927	7.3%
Profit for the period	5,766	9,751	-40.9%	23,355	29,009	-19.5%
Profit attributable to owners of the parent	5,394	9,520	-43.3%	22,980	28,443	-19.2%

Quarter 2 2018 vs Quarter 2 2017

For the quarter under review, the Group achieved revenue of RM583 million, a 12.5% growth, compared with RM518 million in the corresponding quarter last year mainly attributable to increased demand from Government hospitals. Accordingly, the Group's profit before tax (PBT) increased to RM12 million, from RM10 million in the same quarter last year as a result of improved contributions despite higher operating expenses including finance costs, provision for stock obsolescence, depreciation and amortisation.

For the current quarter, the profit after tax (PAT) of RM6 million is lower compared with RM10 million in previous year's corresponding quarter. This is mainly due to higher corporate tax as a result of increased profitability of certain subsidiaries compared with corresponding quarter last year.

Year-to-date 30 June 2018 vs Year-to-date 30 June 2017

For the period ended 30 June 2018, the Group's revenue surpassed the RM1.2 billion mark, an increase of 5.7% from RM1.1 billion in the same period last year. Consequently, the Group's PBT grew to RM41 million compared with RM38 million in last year's corresponding period on the back of better contributions, albeit higher operating expenses as explained above.

Meanwhile, the Group recorded a PAT of RM23 million compared with RM29 million in corresponding period last year primarily due to higher corporate tax as a result of increased profitability of certain subsidiaries compared with previous year.

The **Logistics and Distribution Division's** PBT of RM9 million doubled from RM4 million in the same period last year, mainly attributable to stronger contributions from concession business notwithstanding the impact from increased operating expenses.

The **Manufacturing Division** posted a PBT of RM34 million, on par with last year's corresponding period primarily due to reduced orders under the concession business.

Meanwhile, the **Indonesia Division's** PBT of RM1 million is also on par with previous year's corresponding period mainly due to the depreciation of the Malaysian Ringgit against the Indonesian Rupiah and increased finance costs.

Consolidated Statement of Financial Position

As at 30 June 2018, the higher receivables was a result of slow collections from customers which has led to an increase in borrowings.

Consolidated Statement of Cash Flows

For the period under review, reduced collections have contributed to the negative operating cash flows.

B18. Material Changes in Quarterly Results Compared to The Results of the Immediate Preceding Quarter

	Current Period	Immediate Preceding Period	
	2018 RM'000	2018 RM'000	+/(-) %
Revenue	582,729	617,923	-5.7%
Profit before interest and taxation	20,248	36,178	-44.0%
Profit before zakat and taxation	11,970	28,707	-58.3%
Profit for the period	5,766	17,589	-67.2%
Profit attributable to owners of the parent	5,394	17,586	-69.3%

In comparison with immediate preceding quarter, the Group recorded a revenue of RM583 million for the current quarter, mainly attributable from lower orders from Government hospitals under the concession business. As a result of this and coupled with higher operating expenses as explained above, the Group posted a PBT of RM12 million compared with RM29 million in the preceding quarter.

Accordingly, the Group's current quarter PAT has declined to RM6 million from RM18 million in the immediate preceding quarter.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)**B19. Prospects**

Amidst challenging market conditions, Pharmaniaga was able to deliver sustained results for the first half of the year on the back of its solid fundamentals and continuous operational improvements. As the Group progresses, it strives to deliver high standards of services and widen its product offerings for domestic and international markets via research and development efforts to meet the evolving needs of the healthcare sector.

Moving forward, the Group is committed to expanding its market presence in the private sector, particularly in the consumer healthcare segment via strategic marketing initiatives. Pharmaniaga's Indonesia operations remain a key contributor and the Group is focused on strengthening business synergies between its subsidiaries, PT Millennium Pharmacon International and PT Errita Pharma, to tap into opportunities in this growing market.

B20. Notes on variance in actual profit and shortfall in profit guarantee

The disclosure requirements for explanatory notes for the variance of actual profit after tax and non-controlling interest and shortfall in profit guarantee are not applicable.

B21. Income Tax

	Current Period		Cumulative Period	
	2018 RM'000	2017 RM'000	2018 RM'000	2017 RM'000
Taxation based on profit for the period:				
- Current	3,719	910	7,859	1,373
- Deferred	1,504	(611)	8,525	7,078
	5,223	299	16,384	8,451
(Over)/under provision in prior years:				
- Current	-	-	(79)	(1,611)
- Deferred	-	-	36	1,978
	-	-	(43)	367
	5,223	299	16,341	8,818

The Group's effective tax rate is higher than the statutory tax rate of 24% principally due to higher corporate tax arising from non-allowable expenses.

B22. Corporate Proposal

The disclosure requirements for corporate proposal is not applicable.

B23. Borrowings and Debt Securities - Unsecured

	30 June 2018 RM'000	30 June 2017 RM'000	31 December 2017 RM'000
Non-current:			
Hire purchase:			
- Denominated in Ringgit Malaysia	81	747	373
- Denominated in Indonesian Rupiah	111	44	28
	192	791	401
Current:			
Bankers' acceptances:			
- Denominated in Ringgit Malaysia	222,913	198,801	166,506
- Denominated in Indonesian Rupiah	13,060	15,779	14,993
Revolving credits	320,000	250,000	159,000
Short term foreign time loan - denominated in Indonesian Rupiah	118,402	94,286	102,651
Hire purchase			
- Denominated in Ringgit Malaysia	713	726	738
- Denominated in Indonesian Rupiah	83	85	28
	675,171	559,677	443,916
The amount of borrowings denominated in Indonesian Rupiah	IDR'000 466,865,248	342,217,391	394,966,443
Exchange rate for Indonesian Rupiah	RM 0.0282	0.0322	0.0298

As at 30 June 2018, the increased borrowings is primarily due to reduced collections from customers.

As at 30 June 2018, the weighted average floating interest rate of borrowings is 6.2% (2017: 6.4%) per annum.

For borrowings denominated in foreign currency, there is no hedging as the amounts are due within 12 months.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (CONT'D)

B24. Additional Disclosures

The Group's profit before taxation is stated after charging/(crediting) the following:

	Current Period		Cumulative Period	
	2018	2017	2018	2017
	RM'000	RM'000	RM'000	RM'000
Depreciation and amortisation	12,483	11,132	22,391	23,594
Net provision for and write off of receivables	1,640	244	2,588	457
Net provision for and write off of inventories	3,690	1,112	8,326	3,201
Net foreign exchange loss/(gain)	122	88	(396)	(1,546)

Other than the items mentioned above which have been included in the consolidated income statement and consolidated statement of comprehensive income, there were no impairment of assets, gain or loss on derivatives, gain or loss on disposal of subsidiaries and exceptional items included in the results for the period ended 30 June 2018.

B25. Profit Forecast

No commentary is made on any variance between actual profit from forecast profit, as it does not apply to the Group.

B26. Earnings Per Share ("EPS")

(a) Basic earnings per share

	Current Period		Cumulative Period	
	2018	2017	2018	2017
Profit attributable to owners of the Company (RM'000)	5,394	9,520	22,980	28,443
Average number of ordinary shares in issue ('000)	259,821	259,377	259,821	259,377
Basic earnings per share (sen)	2.08	3.67	8.84	10.97

(b) Diluted earnings per share

Profit attributable to owners of the Company (RM'000)	5,394	9,520	22,980	28,443
Average number of ordinary shares in issue ('000)	259,821	259,377	259,821	259,377
Assumed shares issued from the exercise of Option Plan ('000)	-	-	-	-
Assumed shares issued under Long Term Incentive Plan ('000)	606	582	606	582
Weighted average number of ordinary shares in issue ('000)	260,427	259,959	260,427	259,959
Diluted earnings per share (sen)	2.07	3.66	8.82	10.94

B27. Authorised for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 17 August 2018.

Kuala Lumpur
17 August 2018

By Order of the Board

TASNEEM MOHD DAHALAN (LS0006966)