



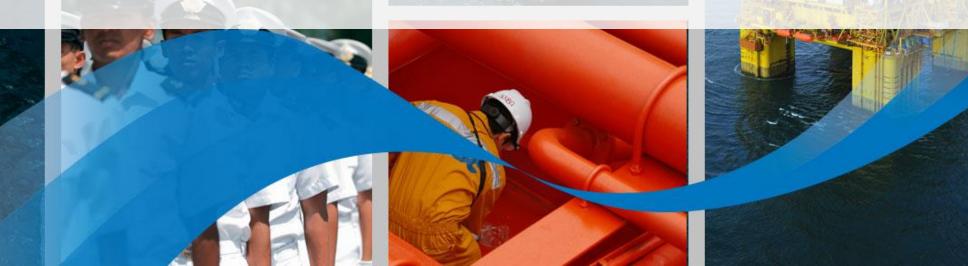




ANALYST BRIEFING 1Q FY2018 Financial Results







FINANCIAL OVERVIEW

By : Mohammad Romzi | Senior General Manager, Finance





Financial Performance: 1Q FY2018 vs 4Q FY2017

	Q1	Q4	QoQ
In USD Mil	FY2018	FY2017	%
Revenue	514.8	585.3	(12.0)
PBT from Operation	81.3	145.5	(44.1)
Non Recurring Item	-	(130.8)	(100.0)
PBT	81.3	14.7	453.2
Net Profit	78.7	15.9	395.1
EPS (cent)	1.8	0.5	288.0
ROE (%)	1.0	0.2	299.3

Lower revenue:

- Petroleum Lower TCE.
- Offshore Lower construction revenue recognized for FSO Benchamas 2 as project is currently at tail end.

Lower PBT from operations:

- Petroleum In tandem with lower revenue.
- Offshore In tandem with lower revenue.

Non-recurring items:

Impairment of vessels in Q4 2017.



Financial Performance: 1Q FY2018 vs 1Q FY2017

In USD Mil	Q1 FY2018	Q1 FY2017	QoQ %
			70
Revenue	514.8	671.2	(23.3)
PBT from Operation	81.3	149.7	(45.7)
Non Recurring Item	-	6.9	(100.0)
PBT	81.3	156.6	(48.1)
Net Profit	78.7	156.0	(49.5)
EPS (cent)	1.8	3.4	(46.6)
ROE (%)	1.0	1.8	(47.0)

Lower revenue:

- Offshore Favorable adjudication result for GKL in 2017.
- Petroleum Lower freight rates.

Lower PBT from operations:

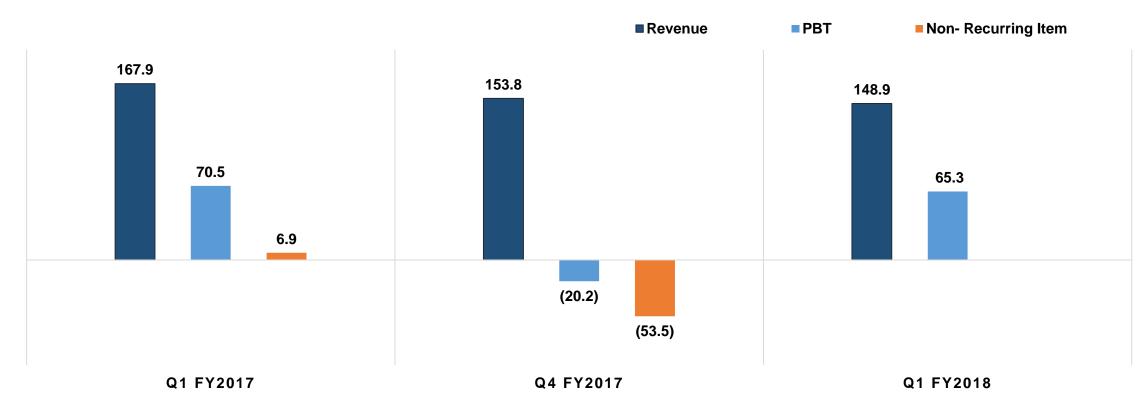
- Offshore Favorable adjudication result for GKL in 2017.
- Petroleum Lower freight rates

Non-recurring items:

• Gain on disposal of Aman Bintulu in 2017.

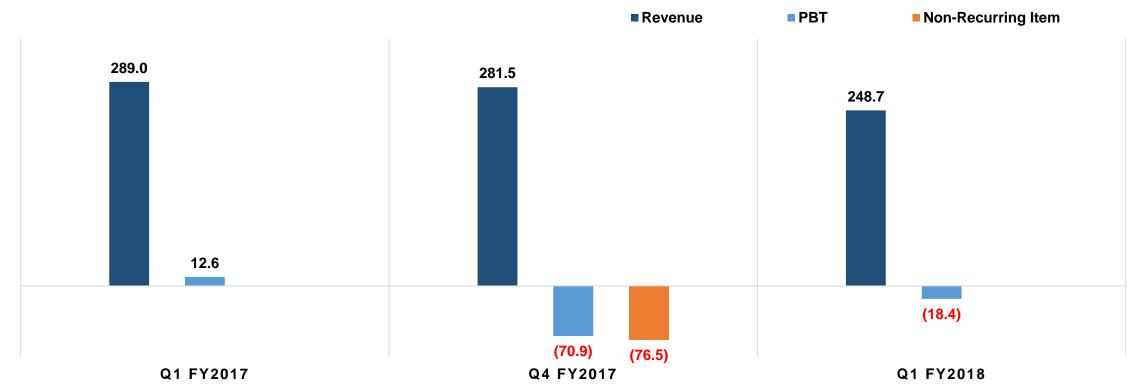


LNG Shipping – Delivery of Seri Camar and Impairment of Vessels in Q4 2017





PETROLEUM Shipping – Lower Freight Rates



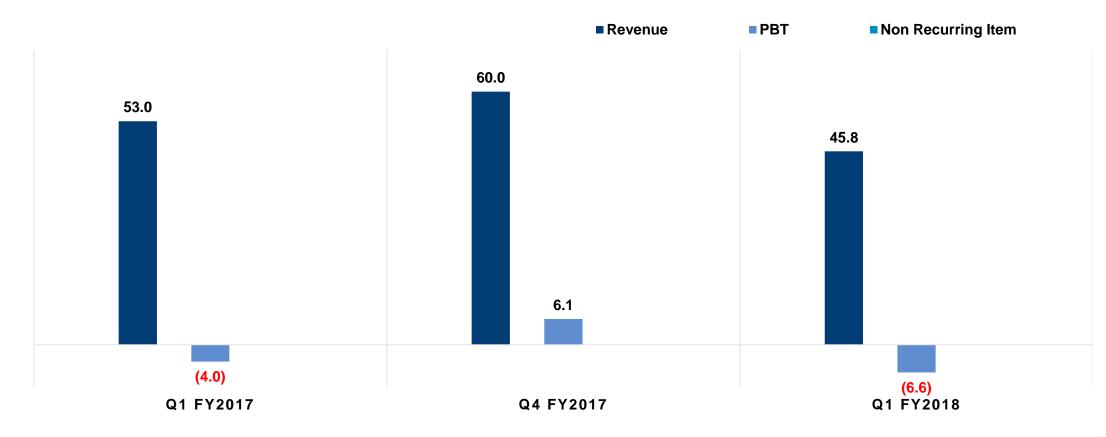


OFFSHORE Business – FSO Benchamas Construction at Tail-end

USD million Non-Recurring Item Revenue PBT 165.2 107.4 83.4 75.1 73.2 32.4 Q1 FY2017 Q4 FY2017 Q1 FY2018



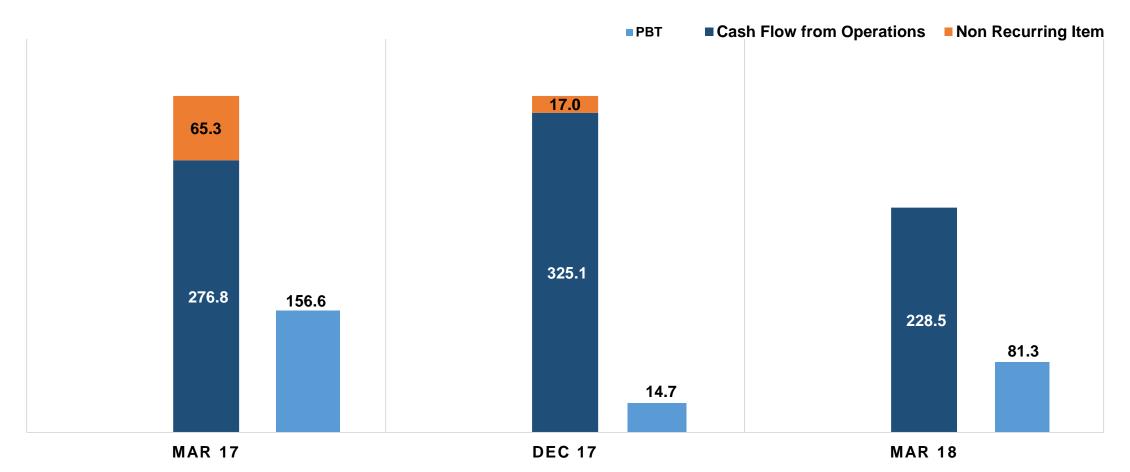
HEAVY ENGINEERING – Tail-end of Key Projects



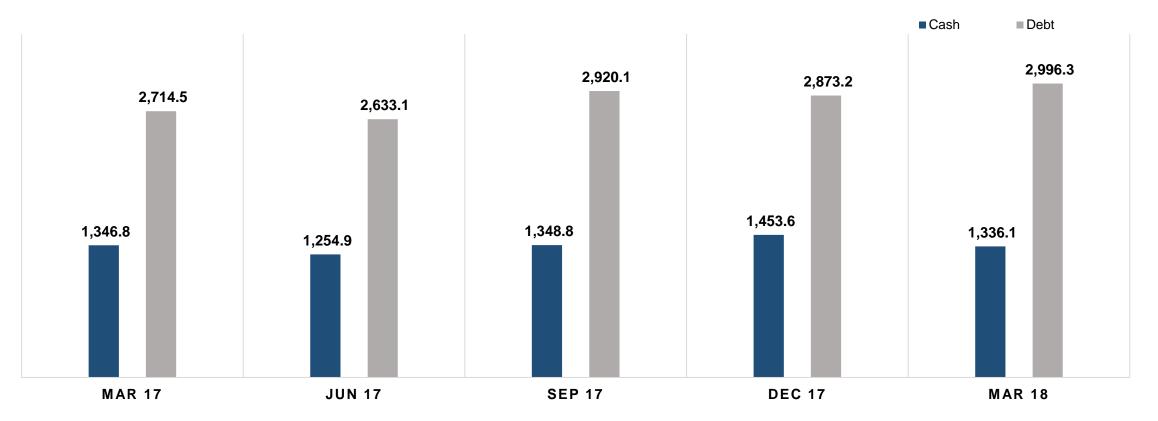


Financial Performance – Cash Flow from Operations

Healthy Cash Flow from Operations Despite Volatility in Earnings



Financial Performance – Balance Sheet





MARKET ENVIRONMENT

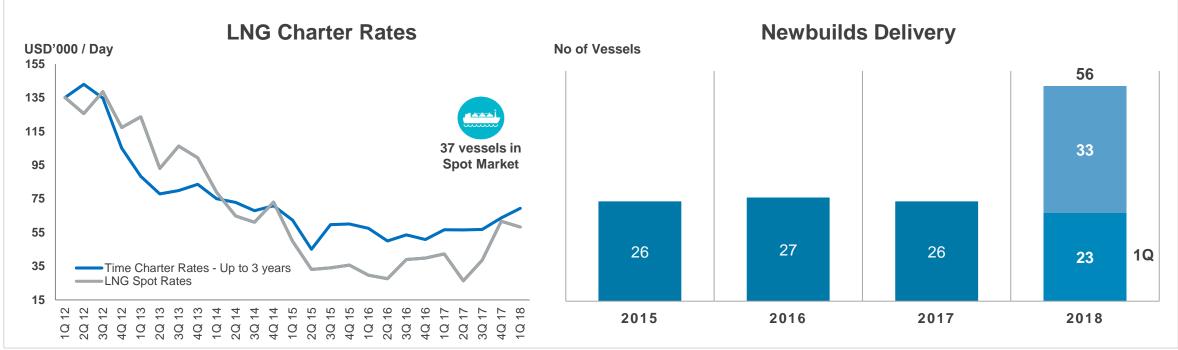
By : Teoh Paul Keng | General Manager, CPD





LNG SHIPPING

LNG Spot Rates Eased as Peak Winter Demand Wanes

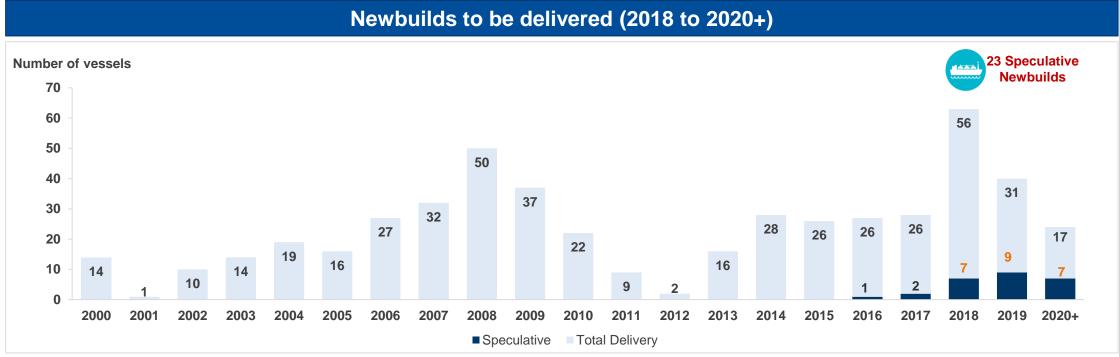


Source: LNG Shipping Database, Woodmac

- High spot vessel availability coupled with lower spot cargo volumes led to softer LNG spot rates in Q1 FY2018.
- The temporary shutdown of the PNG LNG terminal due to an earthquake during the quarter contributed to additional idle vessel tonnage.
- High vessel slippages in 2017 kept deliveries strong in 2018 there were 23 new vessel deliveries during the quarter, further increasing overall vessel supply.

LNG SHIPPING

New Tonnage Coming On Water



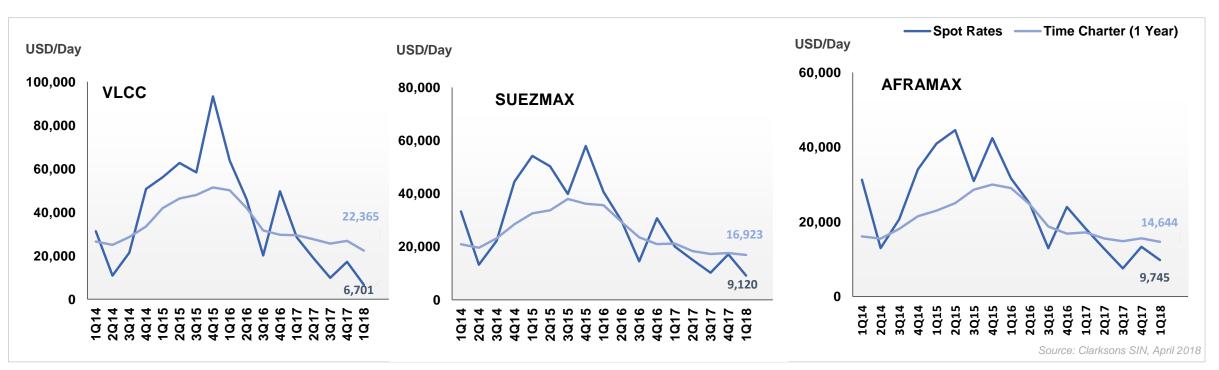
Source: LNG Shipping Database, Woodmac

- There will be a total of 104 new LNG vessels to be delivered from 2018 until 2020+.
- Meanwhile, approximately 69 existing vessels are due to come off charter over the next 3 years.
- China has become the world's no.2 LNG importer and is expected to be a driving force for Asian spot LNG prices. High Chinese LNG imports is expected to help absorb the oncoming excess tonnage in 2018.



PETROLEUM SHIPPING

Winter Woes

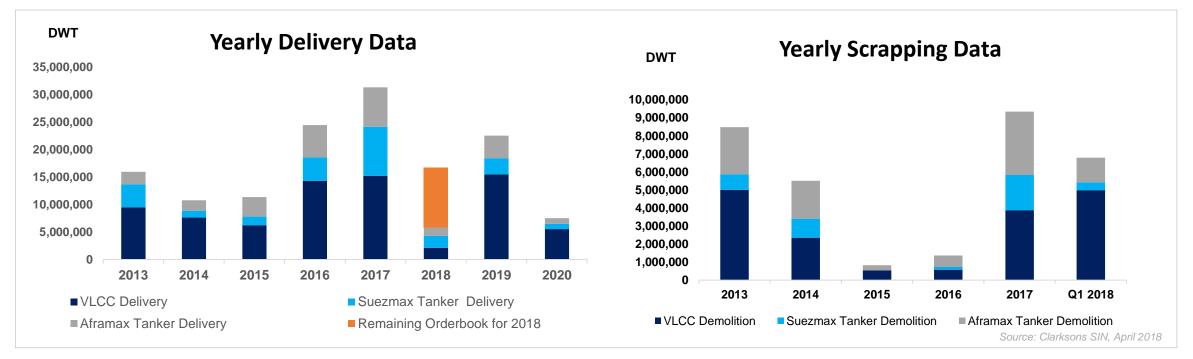


- 2018 started of with a new low across all segments compared to the past 4 years.
- Shipowners were willing to settle for charter rates above cash break even in a depressed market.
- Market however is hopeful with the re-balancing of tonnage from increased scrapping activity.
- Scrapping level exceeded delivery for the first time.



PETROLEUM SHIPPING

Demolition to the Rescue

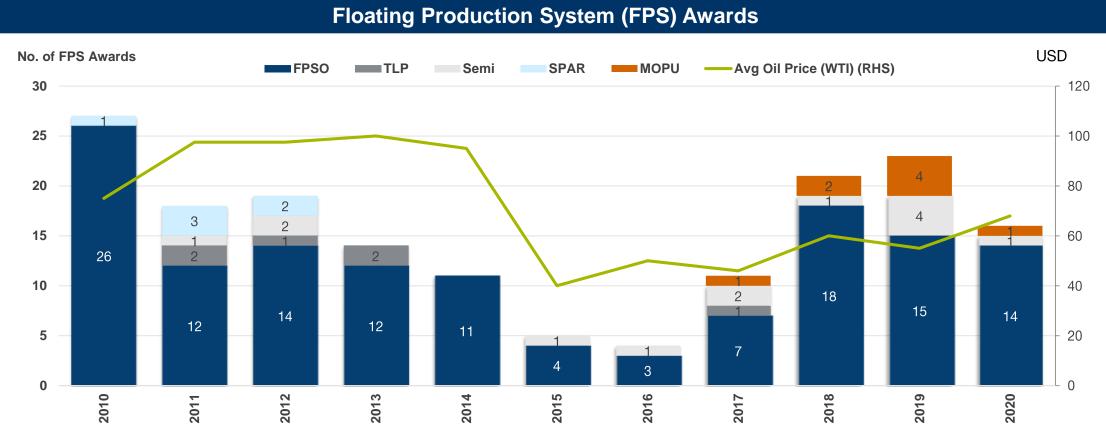


- Crude tanker growth expected to slow down for the remainder of 2018.
- Q1 2018 saw increased demolition activities (highest level since 2013).
- 6% of vessels are above ≥20 years, whereas 20% of vessels are in the age of between 15-20 years.
- Overall orderbook at its lowest.



OFFSHORE BUSINESS

Stable Oil Price Will Pave the Way for Gradual Recovery in Global Offshore Production System Investment

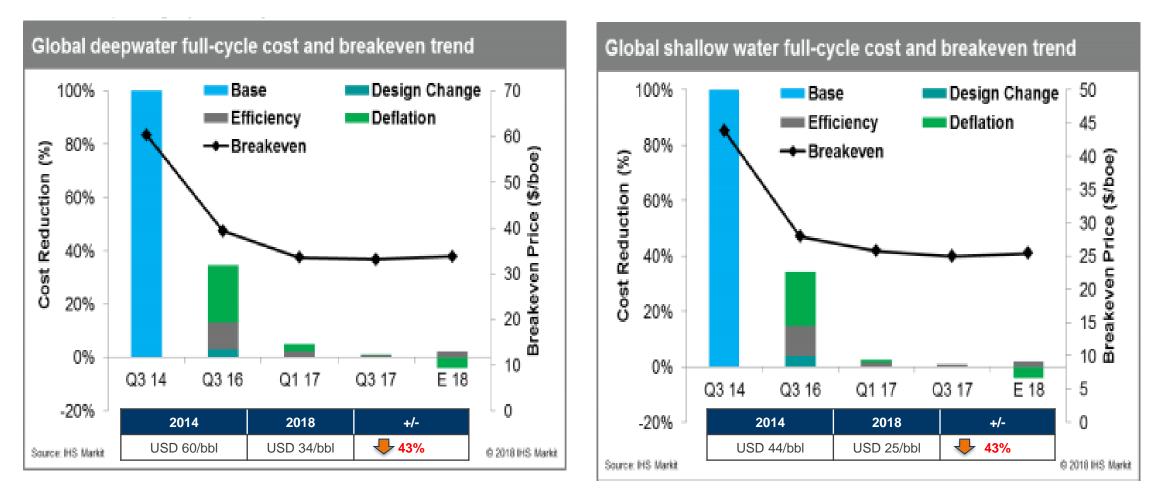


Sources : EMA Report, EIA, iHS

• 11 FPSO projects mostly centered around Brazil and Africa are expected to be tendered in 2018.

OFFSHORE BUSINESS

Reduction in Upstream Offshore Cost

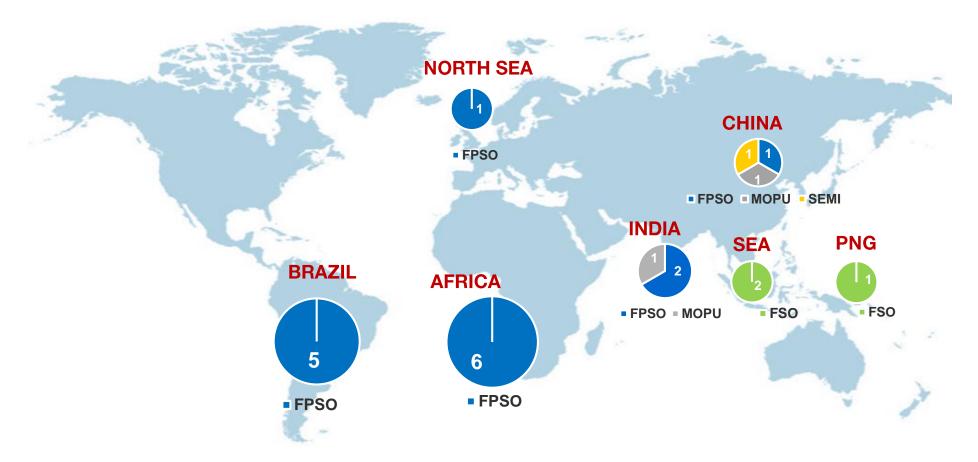


Source: IHS Markit



OFFSHORE BUSINESS

Opportunities in 2018 Concentrate Mainly in the Atlantic Basin



- Three FPSO awards in Q1 2018.
- Floater opportunities are mainly concentrated in Brazil and Africa with other opportunities in Asia.

Source: EMA Report 2018

BUSINESS UPDATES

By : Teoh Paul Keng | General Manager, CPD





LNG Business

- The 4th Seri C Class LNG newbuild, Seri Camar, was delivered at the Hyundai Heavy Industries (HHI) Ulsan Shipyard, South Korea on 27 February 2018.
- The final newbuild to the five Moss-Type LNG Carrier, Seri Cemara was delivered on 30 April 2018.
- Seri Bakti time charter was successfully extended for another 18 months up to 2H FY2019.
- Seri Anggun time charter was also successfully extended for another 12 months up to 1H FY2019.

Petroleum & Chemical Business

- Current portfolio mix at 55:45 term to spot.
- Lower number of lightering days from previous quarter.
- Redelivery of Eagle Seville.
- Took delivery of one Aframax vessel, Eagle Barcelona in January 2018 with the other Aframax scheduled for delivery in Quarter 2 2018. Two Suezmax newbuilds, Eagle San Francisco and Eagle San Jose were delivered early this year.
- Actively exploring opportunities to build quality secured income stream (DP Shuttle Tankers).



Offshore Business

- FSO Benchamas 2 Project had successfully sailed away from MHB yard on the 9 April 2018, en-route to Chevron's operated Benchamas Field in the Gulf of Thailand. The facility arrived at the field on 14 April 2018.
- FSO Orkid Contract extension is for 10 years, which was signed recently.
- Update on Gumusut-Kakap Semi-Floating Production System (L) Limited ("GKL") and Sabah Shell Petroleum Limited ("SSPC") proceedings:
 - The hearing dates for the Arbitration Proceedings has been fixed in Q1 2019 and Parties expect for the hearing to be completed within 2019.
- Actively looking at acquiring on water assets.

Heavy Engineering

- Heavy Engineering milestones : Sail-away of 5 units of Dangote Calm Buoy and completion of centralized piping fabrication (CPF) for RAPID package 5.
- Marine Repair milestones: Completed repair and maintenance of 20 vessels and secured 20 vessels business.
- Orderbook as of March 2018 stands at RM1.22 billion.
- Approximately RM5.6 billion on going tenders.



APPENDIX





Appendix 1 : Fleet Information As at 31 March 2018

	Vessel	Total Vessel	Owned	Chartered-In	Average Age (yrs)		Contracted Newbuilds/
	Type Operated	Operated			MISC	Industry	Conversions
LNG	LNG	28	28		13.9	11.7	1
	FSU	2	2		36.5		
Petroleum	VLCC	14	12	2	8.9	9.6	
	Suezmax	6	6		3.8	9.7	
	Aframax	46	35	11	12.1	10.3	3
	LR2	2	2		0.7	8.3	
	MR2	3		3	7.4	10.6	
	Shuttle	4	4		4.4	9.9	2
Chemical	Chemical	13	7	6	7.4	10.8	
	LPG	1		1	19.4	15.3	
TOTAL		119	96	23			6
Offshore	FPSO/FSO/SS	10	12		8.7		1
	MOPU		2		7.2		



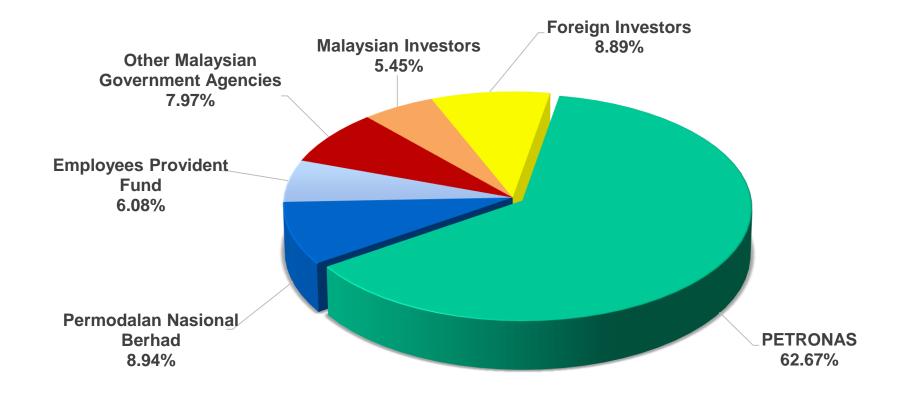
Appendix 2 : Delivery Schedule

As at 31 March 2018

	LNG	Petroleum			
	LNG Carriers	Suezmax	Aframax	LR2	DPST
1H2018	1		1		
2H2018			1		
1H2019			1		
2H2019					1
1H 2020					1



Appendix 3 : Shareholders' Profile As at 31 March 2018





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