# Company Focus MKH Bhd

Bloomberg: MKH MK | Reuters: METR.KL

Refer to important disclosures at the end of this report

#### Malaysia Equity Research

BUY RM2.81 KLCI: 1,800.95

Price Target: 12-Month RM 4.10

Shariah Compliant: Yes

Reason for Report: 1QFY15 results

Potential Catalyst: Higher property sales and CPO price

Where we differ: First to cover

**Analyst** 

QUAH He Wei, CFA +603 2604 3966

hewei@alliancedbs.com

#### **Result Summary**

FY Sep (RM m)	1Q <b>20</b> 15	1Q 2014	4Q 2014	yoy % chq	qoo % cho
P&L Items				, s <b>ug</b>	,, ,,,
Turnover	207.6	182.5	223.6	13.8	(7.1)
Gross Profit	73.2	64.3	67.6	13.8	8.3
Opg Profit	53.7	48.6	54.1	10.4	(8.0)
EBITDA	59.6	52.8	59.4	12.9	0.3
Net Profit	30.1	16.7	23.2	80.1	29.9
Other Data					
Gross Margin (%)	35.3	35.3	30.2		
Opg Margin (%)	25.9	26.7	24.2		
Net Margin (%)	14.5	9.2	10.4		

Financial Summary

rınancıai Summary				
FY Sep (RM m)	2014A	2015F	2016F	2017F
Turnover	807	850	1,178	1,155
Operating Profit	199	228	322	325
EBITDA	220	249	346	351
Net Pft (Pre Ex.)	103	134	187	200
EPS (sen)	24.4	31.9	44.6	47.7
EPS Pre Ex. (sen)	24.5	31.9	44.6	47.7
EPS Gth (%)	(1)	31	40	7
EPS Gth Pre Ex (%)	(14)	30	40	7
Net DPS (sen)	8.0	10.0	10.0	12.5
BV Per Share (sen)	246.3	270.2	304.8	342.5
PE (X)	11.5	8.8	6.3	5.9
PE Pre Ex. (X)	11.5	8.8	6.3	5.9
EV/EBITDA (X)	7.3	5.7	4.1	3.7
Net Div Yield (%)	2.8	3.6	3.6	4.4
P/Book Value (X)	1.1	1.0	0.9	0.8
Net Debt/Equity (X)	0.4	0.2	0.1	0.0
ROAE (%)	10.3	12.4	15.5	14.7
At A Glance				

Issued Capital (m shrs)	419
Mkt. Cap (RMm/US\$m)	1,179 / 330
Avg. Daily Vol.('000)	337

ICB Industry: Real Estate

ICB Sector: Real Estate Investment & Services

**Principal Business:** MKH is an established township developer in Kajang/Semenyih and Greater Klang Valley. Its 16k ha of oil palm estates in Indonesia have started to contribute significantly. *Source: Company, AllianceDBS, Bloomberg Finance L.P.* 

#### 16 Feb 2015

### **Decent quarter**

- 1QFY15 results met expectations
- Strong unbilled sales of RM801m to underpin earnings visibility
- Maintain BUY and RM4.10 TP

#### **Highlights**

#### In line

- MKH reported 1QFY15 core profit of RM30m (+110% q-o-q, -6% y-o-y), on the back of RM208m revenue (-7% q-o-q, +14% y-o-y).
- Property and Plantation divisions remain its largest earnings contributors, comprising 51% and 37% of 1QFY15 EBIT, respectively. 1QFY15 EBIT margin was steady at 25.9%, compared to 24.2% in 4QFY15 and 26.7% in 1QFY14.
- Meanwhile, balance sheet was healthy with 39.5% net gearing as at Dec14. We notice that its net debt levels have been reducing over the past few quarters, suggesting strong cash flow generation.

#### Outlook

#### Strong earnings visibility

MKH's unbilled sales of RM801m (1.5x FY15F property revenue) will underpin its near-term earnings visibility. MKH did not launch any projects in 1QFY15 (Sep-Dec14), but remains committed to its RM1.3bn launch pipeline where most of the projects will be launched in 2QFY15 and 3QFY15. This is likely to help achieve its FY15 sales target of RM850m. We believe that MKH's core focus on affordable housing will continue to underpin robust property sales going forward.

#### Plantation volume growth more than offset price weakness

 MKH's plantation business remains one of the best gems in the Group. Its FFB production has been growing exponentially due its young age profile. Volume growth will remain on its uptrend for the next 2-3 years before maturing, which will then provide steady recurring earnings to MKH

#### Valuation

We reiterate our BUY rating for MKH with SOP-derived TP of RM4.10. We continue to like MKH for its undemanding valuation as well as clear earnings visibility anchored by its twin drivers in property and plantations.



#### **MKH Bhd**

## Risks Margin compression

• Rising construction cost could erode profit margins for property projects. Exposure to fluctuations in CPO prices can add to margin volatility.

#### Weaker property sales

• Rising household debt and softer consumer sentiment may lead to lower property sales.

#### **DISCLOSURE**

#### Stock rating definitions

STRONG BUY - > 20% total return over the next 3 months, with identifiable share price catalysts within this time frame

BUY - > 15% total return over the next 12 months for small caps, >10% for large caps

HOLD - -10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps

FULLY VALUED - negative total return > -10% over the next 12 months

SELL - negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame

#### **Commonly used abbreviations**

Adex = advertising expenditure bn = billion

BV = book value CF = cash flow

CAGR = compounded annual growth rate

Capex = capital expenditure
CY = calendar year
Div yld = dividend yield
DCF = discounted cash flow
DDM = dividend discount model

DPS = dividend per share

EBIT = earnings before interest & tax

EBITDA = EBIT before depreciation and amortisation

EPS = earnings per share EV = enterprise value FCF = free cash flow FV = fair value FY = financial year m = million

M-o-m = month-on-month NAV = net assets value NM = not meaningful NTA = net tangible assets

NR = not rated p.a. = per annum PAT = profit after tax PBT = profit before tax P/B = price / book ratio P/E = price / earnings ratio PEG = P/E ratio to growth ratio q-o-q = quarter-on-quarter

RM = Ringgit

ROA = return on assets ROE = return on equity TP = target price trn = trillion

WACC = weighted average cost of capital

y-o-y = year-on-year YTD = year-to-date

#### **DISCLAIMER**

This report has been prepared for information purposes only by AllianceDBS Research Sdn Bhd ("ADBSR") (formerly known as HwangDBS Vickers Research Sdn Bhd), a subsidiary of Alliance Investment Bank Berhad ("AIBB") and an associate of DBS Vickers Securities Holdings Pte Ltd ("DBSVH"). DBSVH is a wholly-owned subsidiary of DBS Bank Ltd. This report is strictly confidential and is meant for circulation to clients of ADBSR, AIBB and DBSVH only or such persons as may be deemed eligible to receive such research report, information or opinion contained herein. Receipt and review of this report indicate your agreement not to distribute, reproduce or disclose in any other form or medium (whether electronic or otherwise) the contents, views, information or opinions contained herein without the prior written consent of ADBSR.

This report is based on data and information obtained from various sources believed to be reliable at the time of issuance of this report and any opinion expressed herein is subject to change without prior notice and may differ or be contrary to opinions expressed by ADBSR's affiliates and/or related parties. ADBSR does not make any guarantee, representation or warranty (whether express or implied) as to the accuracy, completeness, reliability or fairness of the data and information obtained from such sources as may be contained in this report. As such, neither ADBSR nor its affiliates and/or related parties shall be held liable or responsible in any manner whatsoever arising out of or in connection with the reliance and usage of such data and information or third party references as may be made in this report (including, but not limited to any direct, indirect or consequential losses, loss of profits and damages).

The views expressed in this report reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendation(s) or view(s) in this report. ADBSR prohibits the analyst(s) who prepared this report from receiving any compensation, incentive or bonus based on specific investment banking transactions or providing a specific recommendation for, or view of, a particular company.

This research report provides general information only and is not to be construed as an offer to sell or a solicitation to buy or sell any securities or other investments or any options, futures, derivatives or other instruments related to such securities or investments. In particular, it is highlighted that this report is not intended for nor does it have regard to the specific investment objectives, financial situation and particular needs of any specific person who may receive this report. Investors are therefore advised to make their own independent evaluation of the information contained in this report, consider their own individual investment objectives, financial situations and particular needs and consult their own professional advisers (including but not limited to financial, legal and tax advisers) regarding the appropriateness of investing in any securities or investments that may be featured in this report.

ADBSR, AIBB, DBSVH and DBS Bank Ltd, their directors, representatives and employees or any of their affiliates or their related parties may, from time to time, have an interest in the securities mentioned in this report. AIBB, DBSVH and DBS Bank Ltd, their affiliates and/or their related persons may do and/or seek to do business with the company(ies) covered in this report and may from time to time act as market maker or have assumed an underwriting commitment in securities of such company(ies), may sell or buy such securities from customers on a principal basis and may also perform or seek to perform significant investment banking, advisory or underwriting services for or relating to such company(ies) as well as solicit such investment, advisory or other services from any entity mentioned in this report.

AIBB, DBSVH, DBS Bank Ltd (which carries on, inter alia, corporate finance activities) and their activities are separate from ADBSR. AIBB, DBSVH and DBS Bank Ltd may have no input into company-specific coverage decisions (i.e. whether or not to initiate or terminate coverage of a particular company or securities in reports produced by ADBSR) and ADBSR does not take into account investment banking revenues or potential revenues when making company-specific coverage decisions.

ADBSR, AIBB, DBSVH, DBS Bank Ltd and/or other affiliates of DBS Vickers Securities (USA) Inc ("DBSVUSA"), a U.S.-registered broker-dealer, may beneficially own a total of 1% or more of any class of common equity securities of the subject company mentioned in this report. ADBSR, AIBB, DBSVH, DBS Bank Ltd and/or other affiliates of DBSVUSA may, within the past 12 months, have received compensation and/or within the next 3 months seek to obtain compensation for investment banking services from the subject company. DBSVUSA does not have its own investment banking or research department, nor has it participated in any investment banking transaction as a manager or co-manager in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this report should contact DBSVUSA exclusively. DBS Vickers Securities (UK) Ltd is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Services Authority. Research distributed in the UK is intended only for institutional clients.

In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the overriding issue of confidentiality, available upon request to enable an investor to make their own independent evaluation of the information contained herein.

Wong Ming Tek, Executive Director

Published and Printed by AllianceDBS Research Sdn Bhd (128540 U)

(formerly known as HWANGDBS Vickers Research Sdn Bhd)

19th Floor, Menara Multi-Purpose, Capital Square, 8 Jalan Munshi Abdullah, 50100 Kuala Lumpur, Malaysia.

Tel.: +603 2604 3333 Fax: +603 2604 3921 email: general@alliancedbs.com