# **HLIB Research**

PP 9484/12/2012 (031413)

# Mitrajaya Holdings (BUY←→; EPS←→)

INDUSTRY: OVERWEIGHT EARNINGS EVALUATION

27 November 2014
Price Target: RM1.52 (←→)
Share price: RM1.15

# Surpassing expectations

# Results

- 3QFY14 results came in with revenue of RM146m (+108% YoY, +8% QoQ) and core PATMI of RM13m (+202% YoY, -3% QoQ).
- Cumulative 9M PATMI amounted to RM38m, up 137% YoY.
   After removing RM4m gain on disposal from the Rawang Hospital in 3Q last year, core earnings growth would be even stronger at 223%.

Deviation

 9M core PATMI made up 78% of our full year forecast, which is slightly above expectations.

Dividends

None. Final dividend usually declared post 4Q results.

Highlights

- Construction leads the way. Construction revenue soared 109% YoY during the 9M period while EBIT margin expanded from 5.1% to 9.9%. Major contributing jobs were the LRT stations, MACC headquarters and Symphony Hills condos.
- Strong job wins. Orderbook replenishment stands at RM949m YTD, an all-time high (FY13: RM501m). Its orderbook currently stands at RM1.6bn. This implies a superior cover of 7.2x on FY13 construction revenue, anchoring earnings growth prospects. We were made to understand that another contract (RM200-250m) could be secured by year end.
- Wangsa 9 well received. Take up rate for Phase 1 (GDV: RM200m) of Wangsa 9 has hit 64% (80% if bookings included) since its launch last month. Given the encouraging response for Phase 1, Phase 2 (RM200m) will be launched sometime in Dec 14 and Phase 3 (RM250m) in early 2015. We envisage strong take up for Wangsa 9 given (i) strategic location behind Wangsa Walk Mall, (ii) LRT connectivity with the Sri Rampai station 150m away and (iii) close proximity to KL city (7km).

Risks

Delays in execution and softening property market.

#### Forecasts

- We raise FY14 earnings by 4.2% to reflect stronger than expected progress billings on its orderbook.
- Our FY15-16 forecasts are unchanged but we highlight potential upside from stronger than expected job wins and take up rate for Wangsa 9.

Rating

## BUY, TP: RM1.52 (←→)

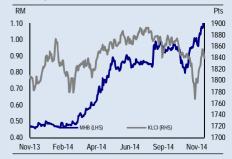
 Mitrajaya is an under researched hidden gem which offers superior earnings growth at cheap valuations of 9x and 7.6x FY14-15 P/E and decent yields of 3-4%. It is our top small cap construction pick, with 32% upside potential.

Valuation

 Despite our earnings upgrade for FY14, our TP is unchanged at RM1.52 (based on unchanged 10x FY15 P/E) as our FY15 earnings are maintained. Low Yee Huap, CFA <u>yhlow@hlib.hongleong.com.my</u> (603) 2168 1138

| KLCI                        | 1842.2 |
|-----------------------------|--------|
| Expected share price return | 32.2%  |
| Expected dividend return    | 3.3%   |
| Expected total return       | 35.5%  |

#### Share price



#### Information

| Bloomberg Ticker         | MHB MK |
|--------------------------|--------|
| Bursa Code               | 9571   |
| Issued Shares (m)        | 394    |
| Market cap (RM m)        | 453    |
| 3-mth avg. volume ('000) | 2,219  |
| SC Shariah-compliant     | Yes    |
| ,                        |        |

| Price Performance | 1M   | 3M   | 12M   |
|-------------------|------|------|-------|
| Absolute          | 26.4 | 15.6 | 139.6 |
| Relative          | 24.8 | 16.8 | 133.9 |

## Major shareholders

| Tan Eng Piow | 41.1 |
|--------------|------|
| Soon Aw Eng  | 2.1  |

#### Summary Earnings Table

| FYE Dec (RM m)    | FY13 | FY14F | FY15F | FY16F |
|-------------------|------|-------|-------|-------|
| Revenue           | 338  | 518   | 641   | 690   |
| EBITDA            | 49   | 83    | 98    | 110   |
| EBIT              | 39   | 73    | 87    | 99    |
| Profit Before Tax | 36   | 70    | 83    | 94    |
| Core PATAMI       | 25   | 50    | 60    | 68    |
| vs Consensus (%)  | -    | -     | -     | -     |
| Core EPS (sen)    | 6.4  | 12.7  | 15.2  | 17.4  |
| P/E (x)           | 18.1 | 9.0   | 7.6   | 6.6   |
| Net DPS (sen)     | 2.0  | 3.8   | 4.6   | 5.2   |
| Net DY (%)        | 1.7  | 3.3   | 4.0   | 4.5   |
| BV per share      | 0.89 | 0.98  | 1.08  | 1.20  |
| P/B (x)           | 1.3  | 1.2   | 1.1   | 1.0   |
| ROE (%)           | 7.4  | 13.7  | 14.8  | 15.2  |
| Net Gearing (%)   | 17.9 | 20.0  | 21.5  | 15.8  |

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Figure #1 Quarterly results comparison

| FYE Dec (RM m)   | 3QFY14 | 3QFY13 | 2QFY14 | YoY   | QoQ   | Comments   |
|------------------|--------|--------|--------|-------|-------|--|
| Revenue          | 145.6  | 70.2   | 134.7  | 107.5 | 8.0   | Driven by projects such as LRT stations, MACC HQ and Symphony Hills condo. |
| EBIT             | 18.1   | 7.1    | 19.1   | 154.2 | (5.2) | Lower QoQ due to LRT stations which have lower margins.                    |
| Finance cost     | (1.1)  | (8.0)  | (0.7)  | 33.0  | 46.9  | Higher finance cost due to higher ST debt for project financing.           |
| Associates & JVs | -      | -      | -      |       |       |  |
| PBT              | 17.0   | 6.3    | 18.4   | 170.1 | (7.3) |  |
| PAT              | 12.9   | 4.4    | 13.3   | 195.7 | (3.0) |  |
| PATMI - core     | 13.1   | 4.3    | 13.6   | 201.9 | (3.4) |  |
| PATMI - reported | 13.1   | 8.6    | 13.6   | 53.1  | (3.4) | Gain on disposal of Rawang Hospital last year (RM4m.)                      |
| EPS - core       | 3.3    | 1.1    | 3.4    | 201.9 | (3.4) |  |
| EBIT margin      | 12.4   | 10.2   | 14.2   |       |       |  |
| PBT margin       | 11.7   | 9.0    | 13.6   |       |       |  |

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Figure #2 Cumulative results comparison

| FYE Dec (RM m)   | 9MFY13 | 9MFY14 | YoY (%) | Comments   |
|------------------|--------|--------|---------|--|
| Revenue          | 384.4  | 214.6  | 79.2    | Driven by projects such as LRT stations, MACC HQ and Symphony Hills condo. |
| EBIT             | 52.3   | 19.2   | 172.0   | Driven by topline growth and margin expansion.                             |
| Finance cost     | (2.6)  | (2.6)  | 1.0     |  |
| Associates & JVs | -      | -      |         |  |
| PBT              | 49.7   | 16.7   | 198.6   |  |
| PAT              | 37.2   | 11.3   | 229.0   |  |
| PATMI - core     | 37.6   | 11.6   | 223.0   | Above expectations with 9M at 78% of full year forecast.                   |
| PATMI - reported | 37.6   | 15.9   | 137.0   | Gain on disposal of Rawang Hospital last year (RM4m).                      |
| EPS - core       | 9.5    | 3.0    | 223.0   |  |
| EBIT margin      | 13.6   | 9.0    |         | Higher as newer jobs kick in.  |
| PBT margin       | 12.9   | 7.8    |         | Higher as newer jobs kick in.  |

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# Financial Projections for Mitrajaya Holdings

| FYE Dec (RM m)       | FY12 | FY13 | FY14F | FY15F | FY16F |
|----------------------|------|------|-------|-------|-------|
| Cash                 | 3    | 19   | 12    | 24    | 57    |
| Receivables          | 126  | 130  | 188   | 232   | 250   |
| Inventories          | 160  | 125  | 200   | 253   | 270   |
| PPE                  | 41   | 38   | 38    | 38    | 37    |
| Others               | 214  | 249  | 270   | 283   | 298   |
| Assets               | 544  | 560  | 709   | 830   | 912   |
|                      | -    | -    | -     | -     | -     |
| Debts                | 80   | 82   | 89    | 116   | 132   |
| Payables             | 126  | 124  | 227   | 279   | 296   |
| Others               | 3    | 4    | 8     | 8     | 8     |
| Liabilities          | 210  | 209  | 323   | 402   | 436   |
|                      | -    | -    | -     | -     | -     |
| Shareholder's equity | 332  | 350  | 385   | 427   | 475   |
| Minority interest    | 2    | 1    | 1     | 1     | 1     |
| Equity               | 334  | 351  | 386   | 428   | 476   |

## **Cash Flow Statement**

| FYE Dec (RM m)              | FY12  | FY13 | FY14F | FY15F | FY16F |
|-----------------------------|-------|------|-------|-------|-------|
| Profit before taxation      | 28    | 36   | 70    | 83    | 94    |
| Depreciation & amortisation | 8     | 10   | 10    | 10    | 11    |
| Changes in working capital  | (144) | 31   | (55)  | (44)  | (18)  |
| Taxation                    | (9)   | (12) | (19)  | (23)  | (25)  |
| Others                      | 143   | (43) | (1)   | (16)  | (17)  |
| CFO                         | 25    | 23   | 3     | 10    | 45    |
| Net capex                   | (11)  | (8)  | (10)  | (10)  | (10)  |
| Others                      | 3     | 13   | -     | -     | -     |
| CFI                         | (8)   | 5    | (10)  | (10)  | (10)  |
| Changes in borrowings       | 23    | 1    | 7     | 27    | 17    |
| Issuance of shares          | (0)   | (0)  | (0)   | -     | -     |
| Dividends paid              | (20)  | (8)  | (8)   | (15)  | (18)  |
| Others                      | (30)  | (19) | -     | -     | -     |
| CFF                         | (26)  | (26) | (0)   | 12    | (1)   |
| Net cash flow               | (9)   | 2    | (7)   | 12    | 33    |
| Forex                       | (2)   | (0)  | -     | -     | -     |
| Others                      | 11    | 14   | -     | -     | -     |
| Beginning cash              | 4     | 3    | 19    | 12    | 24    |
| Ending cash                 | 3     | 19   | 12    | 24    | 57    |

#### Income Statement

| FYE Dec (RM m)    | FY12 | FY13 | FY14F | FY15F | FY16F |
|-------------------|------|------|-------|-------|-------|
| Revenue           | 251  | 338  | 518   | 641   | 690   |
| EBITDA            | 39   | 49   | 83    | 98    | 110   |
| EBIT              | 31   | 39   | 73    | 87    | 99    |
| Finance cost      | (3)  | (3)  | (4)   | (4)   | (5)   |
| Associates & JV   | (0)  | -    | -     | -     | -     |
| Profit before tax | 28   | 36   | 70    | 83    | 94    |
| Tax               | (9)  | (12) | (19)  | (23)  | (25)  |
| Net profit        | 19   | 24   | 50    | 60    | 68    |
| Minority interest | (1)  | 1    | -     | -     | -     |
| PATMI (core)      | 18   | 25   | 50    | 60    | 68    |
| Exceptionals      | -    | 4    | -     | -     | -     |
| PATMI (reported)  | 18   | 29   | 50    | 60    | 68    |

#### Valuation & Ratios

| FYE Dec (RM m) | FY12  | FY13  | FY14F | FY15F | FY16F |
|----------------|-------|-------|-------|-------|-------|
| Core EPS (sen) | 4.5   | 6.4   | 12.7  | 15.2  | 17.4  |
| P/E (x)        | 25.3  | 18.1  | 9.0   | 7.6   | 6.6   |
| EV/EBITDA (x)  | 13.1  | 10.3  | 6.2   | 5.2   | 4.6   |
| DPS (sen)      | 2.0   | 2.0   | 3.8   | 4.6   | 5.2   |
| Dividend yield | 1.7%  | 1.7%  | 3.3%  | 4.0%  | 4.5%  |
| BVPS (RM)      | 0.84  | 0.89  | 0.98  | 1.08  | 1.20  |
| P/B (x)        | 1.4   | 1.3   | 1.2   | 1.1   | 1.0   |
|                |       |       |       |       |       |
| EBITDA margin  | 15.5% | 14.6% | 16.0% | 15.3% | 15.9% |
| EBIT margin    | 12.5% | 11.7% | 14.1% | 13.6% | 14.3% |
| PBT margin     | 11.1% | 10.7% | 13.5% | 13.0% | 13.6% |
| Net margin     | 7.2%  | 7.4%  | 9.7%  | 9.3%  | 9.9%  |
|                |       |       |       |       |       |
| ROE            | 5.4%  | 7.4%  | 13.7% | 14.8% | 15.2% |
| ROA            | 3.5%  | 4.5%  | 7.9%  | 7.8%  | 7.9%  |
| Net gearing    | 23.2% | 17.9% | 20.0% | 21.5% | 15.8% |

#### **Assumptions**

| FYE Dec (RM m)    | FY12 | FY13 | FY14F | FY15F | FY16F |
|-------------------|------|------|-------|-------|-------|
| Contracts secured | 430  | 501  | 600   | 500   | 500   |

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# Equity rating definitions

BUY TRADING BUY HOLD TRADING SELL SELL NOT RATED Positive recommendation of stock under coverage. Expected absolute return of more than +10% over 12-months, with low risk of sustained downside.

Positive recommendation of stock not under coverage. Expected absolute return of more than +10% over 6-months. Situational or arbitrage trading opportunity. Neutral recommendation of stock under coverage. Expected absolute return between -10% and +10% over 12-months, with low risk of sustained downside. Negative recommendation of stock not under coverage. Expected absolute return of less than -10% over 6-months. Situational or arbitrage trading opportunity. Negative recommendation of stock under coverage. High risk of negative absolute return of more than -10% over 12-months.

No research coverage and report is intended purely for informational purposes.

#### Industry rating definitions

| OVERWEIGHT  | The sector, based on weighted market capitalization, is expected to have absolute return of more than +5% over 12-months.    |
|-------------|--|
| NEUTRAL     | The sector, based on weighted market capitalization, is expected to have absolute return between –5% and +5% over 12-months. |
| UNDERWEIGHT | The sector, based on weighted market capitalization, is expected to have absolute return of less than -5% over 12-months.    |

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