# Company Focus

# Sasbadi Holdings Berhad

Bloomberg: SASB MK | Reuters: SAHO.KL

Refer to important disclosures at the end of this report

# Malaysia Equity Research

28 Jan 2015

# BUY RM1.43 KLCI: 1,803.17

**Price Target**: 12-Month RM 2.25 **Shariah Compliance**: Yes

**Reason for Report :** 1QFY15 results reporting **Potential Catalyst:** Earnings accretive acquisitions **Where we differ:** In line with consensus

**Analyst** 

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## **Result Summary**

FY Aug (RM m)	1Q	1Q	4Q	yoy	qoq
	2015	2014	2014	% chg	% chg
P&L Items					
Turnover	16.3	N/A	17.5	N/A	(7.0)
Gross Profit	6.9	N/A	7.3	nm	(4.8)
Opg Profit	2.2	N/A	1.9	nm	14.1
EBITDA	2.9	N/A	2.6	nm	11.5
Net Profit	1.6	N/A	1.2	nm	35.5
Other Data					
Gross Margin (%)	42.5	N/A	41.5		
Opg Margin (%)	13.5	N/A	11.0		
Net Margin (%)	10.1	N/A	6.9		

**Financial Summary** 

2013A	2014A	2015F	2016F
78	79	87	100
18	20	24	30
19	23	27	33
13	15	18	22
10.0	9.6	13.8	17.5
10.0	12.2	13.8	17.5
17	(4)	43	27
23	21	14	27
6.4	0.0	6.9	8.8
50.8	73.8	80.7	89.5
14.2	14.8	10.4	8.2
14.2	11.8	10.4	8.2
8.7	7.0	5.7	4.5
4.5	0.0	4.8	6.1
2.8	1.9	1.8	1.6
CASH	CASH	CASH	CASH
22.1	13.1	17.1	20.6
	78 18 19 13 10.0 10.0 17 23 6.4 50.8 14.2 14.2 8.7 4.5 2.8 CASH	78 79 18 20 19 23 13 15 10.0 9.6 10.0 12.2 17 (4) 23 21 6.4 0.0 50.8 73.8 14.2 14.8 14.2 11.8 8.7 7.0 4.5 0.0 2.8 1.9 CASH CASH	78         79         87           18         20         24           19         23         27           13         15         18           10.0         9.6         13.8           10.0         12.2         13.8           17         (4)         43           23         21         14           6.4         0.0         6.9           50.8         73.8         80.7           14.2         14.8         10.4           14.2         11.8         10.4           8.7         7.0         5.7           4.5         0.0         4.8           2.8         1.9         1.8           CASH         CASH         CASH

#### At A Glance

Issued Capital (m shrs)	127
Mkt. Cap (RMm/US\$m)	182 / 50.4
Avg. Daily Vol.('000)	154

**ICB Industry**: Consumer Services

ICB Sector: Media

Principal Business: Sasbadi Holdings (Sasbadi) is a leading print

publisher.

Source: Company, AllianceDBS, Bloomberg Finance L.P.

# Not the 'booking' season yet

- A seasonally weak quarter
- Deemed within expectations even though earnings met only 9% of our full year estimate
- Interim DPS of 3sen declared
- Maintain BUY with an unchanged TP of TM2.25

#### Highlights

## A seasonally weak quarter

- Sasbadi reported a 1QFY15 core earnings of RM1.6m (+35.5% q-o-q). There is no y-o-y comparison as the group was only listed in July 2014.
- Although the group's 1Q earnings only accounted for 9% of our full year earnings, we deem its quarterly results within expectations since 1QFY15 is a seasonally weak quarter for the group.
- For FY15, we understand that 2Q (December to February) is expected to post the highest quarterly sales, followed by 3Q (March to May).

#### 3 sen dividend declared

- The group has declared 3 sen interim dividend, which represents >200% payout from its reported 1QFY15 EPS of 1.3sen.
- We understand that the higher than expected dividend payout is to partly compensate shareholders for no dividends in the last financial year. We believe that the strong dividend payout also implies management's optimism of its earnings prospects going forward.
- For now, we are maintaining our 50% payout assumption for FY15, which implies an attractive dividend yield of 4.8%

**Earnings unchanged.** We keep our earnings unchanged pending a meeting with the management for an update post results.

## **Valuation**

**Reiterate BUY with RM2.25 TP.** We reiterate our BUY rating on Sasbadi, based on DCF-derived TP of RM2.25. The stock is trading at an undemanding valuation (10.4x/8.2x/6.7x of FY15-FY17 EPS). Yield is decent at 4.8% for FY15.

#### Risks

# Paper cost fluctuation

 A sudden surge in paper cost which represents 38% of Sasbadi's COGS.



# Sasbadi Holdings Berhad

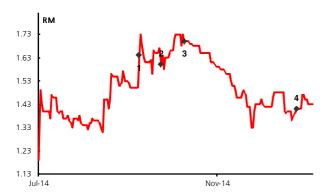
# Change of education policies

• Failure to respond timely to changes in education policies.

# Loss of contract revenues

• Loss of contracts.

# **Target Price & Ratings History**



Note: Share price and Target price are adjusted for corporate actions.

S.No.	Date	Closing Price	Target Price	Rating
1:	29 Sep 14	1.64	2.25	Buy
2:	14 Oct 14	1.60	2.25	Buy
3:	30 Oct 14	1.70	2.25	Buy
4:	15 Jan 15	1.41	2.25	Buy

Source: AllianceDBS

## **DISCLOSURE**

#### Stock rating definitions

STRONG BUY - > 20% total return over the next 3 months, with identifiable share price catalysts within this time frame

BUY - > 15% total return over the next 12 months for small caps, >10% for large caps

HOLD - -10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps

FULLY VALUED - negative total return > -10% over the next 12 months

SELL - negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame

#### **Commonly used abbreviations**

Adex = advertising expenditure bn = billion

BV = book value CF = cash flow

CAGR = compounded annual growth rate

Capex = capital expenditure
CY = calendar year
Div yld = dividend yield
DCF = discounted cash flow
DDM = dividend discount model

DPS = dividend per share

EBIT = earnings before interest & tax

EBITDA = EBIT before depreciation and amortisation

EPS = earnings per share EV = enterprise value FCF = free cash flow FV = fair value FY = financial year m = million

M-o-m = month-on-month NAV = net assets value NM = not meaningful NTA = net tangible assets

NR = not rated p.a. = per annum

PAT = profit after tax

PBT = profit before tax P/B = price / book ratio P/E = price / earnings ratio PEG = P/E ratio to growth ratio q-o-q = quarter-on-quarter

RM = Ringgit

ROA = return on assets ROE = return on equity TP = target price trn = trillion

WACC = weighted average cost of capital

y-o-y = year-on-year YTD = year-to-date

## Sasbadi Holdings Berhad

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